



# Presentation on Far East Hospitality Trust

November 2014

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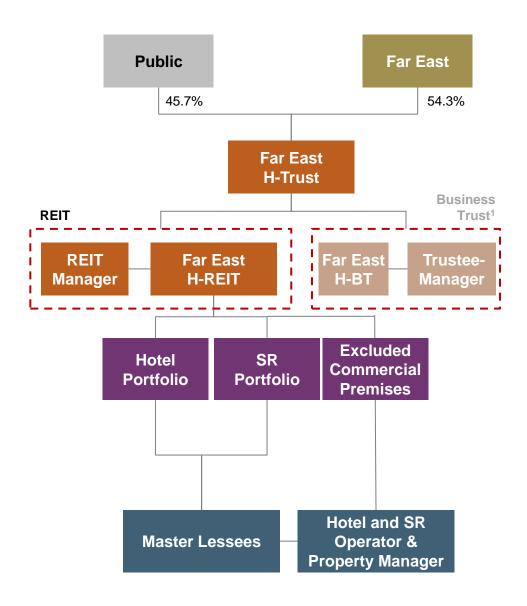
#### I. Overview of Far East Hospitality Trust





#### **Overview of Far East H-Trust**

Issuer	Far East Hospitality Trust		
Sponsor	Far East Organization group of companies		
REIT Manager	FEO Hospitality Asset Management Pte. Ltd.		
Investment Mandate	Hospitality and hospitality-related assets in Singapore		
Portfolio	12 properties valued at approximately S\$2.47 billion		
	8 hotel properties ("Hotels") and 4 serviced residences ("SR" or "Serviced Residences")		
Hotel and SR Operator	Far East Hospitality Management (S) Pte Ltd		
Master Lessees	Sponsor companies, part of the Far East Organization group of companies		

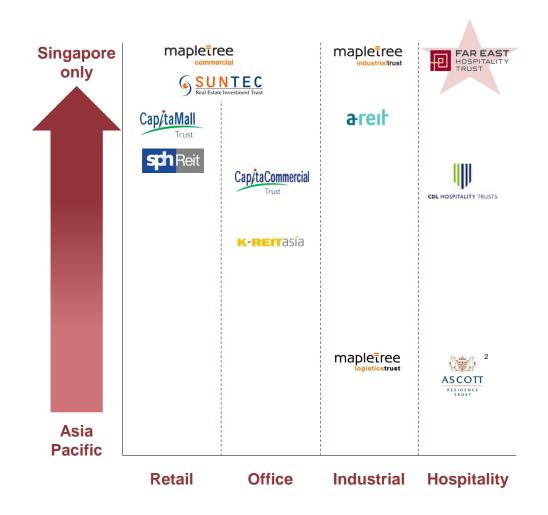


<sup>&</sup>lt;sup>1</sup> Dormant at Listing Date and master lessee of last resort



## **Unique Position Among Singapore REITs**

#### Far East H-Trust's unique pure-play Singapore hospitality exposure





#### II. Investment Highlights





## **Key Investment Highlights**

- First and only Singapore-focused hotel and serviced residence REIT
- Economic, hospitality and tourism growth potential
- Committed and reputable Sponsor
- Well-positioned to capitalise on growth opportunities
- Downside protection from the Master Lease Agreement with expected rental growth



Lobby of The Quincy Hotel



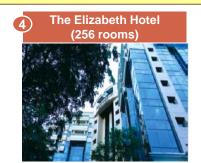
## Singapore-Focused Portfolio with High Quality Assets

#### 12 Properties, totalling 2,829 hotel rooms and apartment units, valued at ~S\$2.47 bn¹

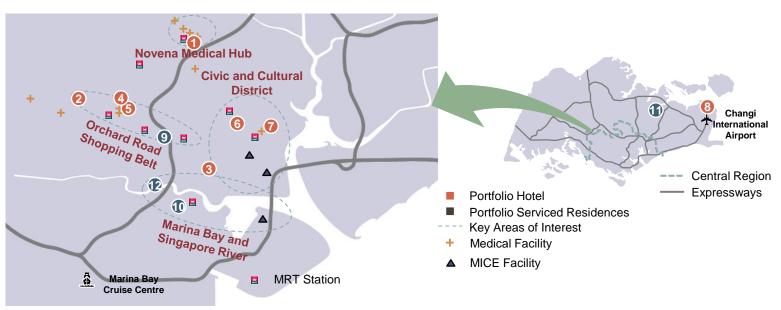






























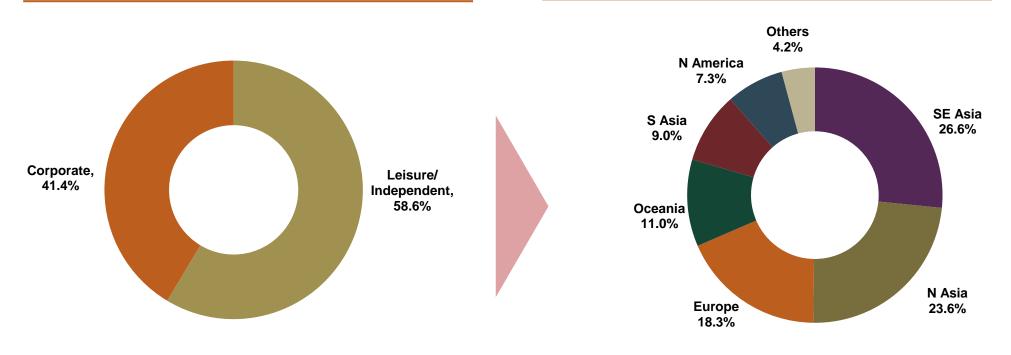




#### **Market Segmentation 3Q 2014 - Hotels**



#### **Hotels (by Region)**



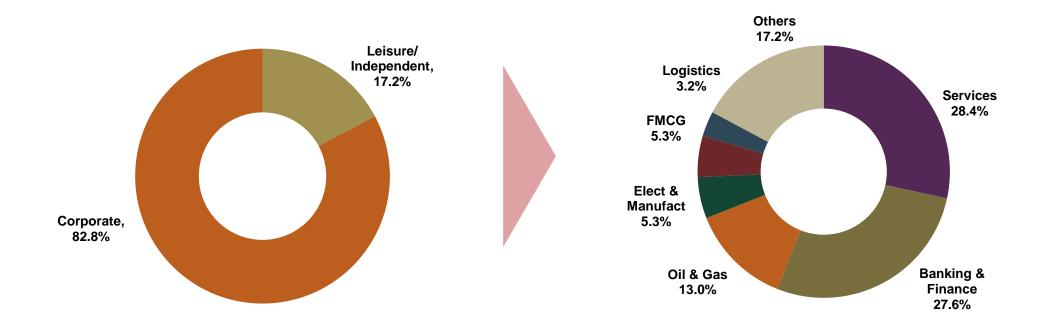
- The corporate segment contributed 41.4% of 3Q 2014 hotel revenue as companies remained cautious in their travel expenditure.
- Contribution from North Asia increased from the previous year.



#### Market Segmentation 3Q 2014 – Serviced Residences

#### **Serviced Residences (by Revenue)**

#### **Serviced Residences (by Industry)**



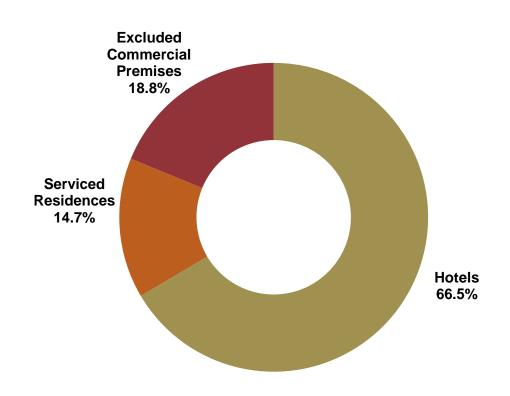
- The Corporate segment contributed 82.8% of revenue for Serviced Residences in 3Q 2014, compared to 84.0% in the previous quarter.
- Guest profile by industry remained relatively unchanged for the Serviced Residences.

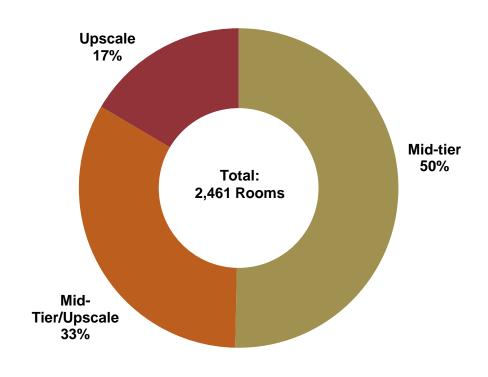


#### **Asset Mix and Market Segmentation**

#### **Far East H-Trust Revenue by Market Segment**

#### **Far East H-Trust Hotel Properties by Market Segment**







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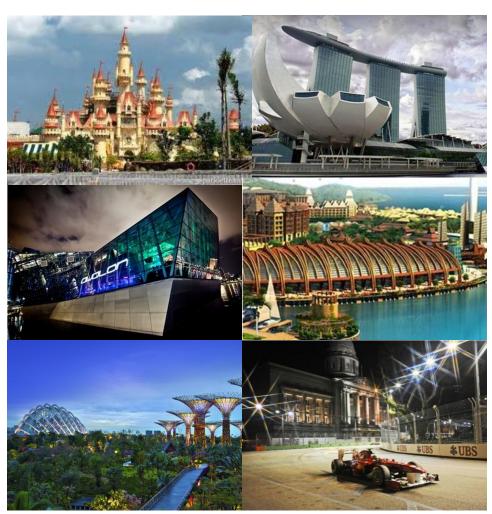


Photo Montage of Existing and Upcoming Tourist Attractions in Singapore

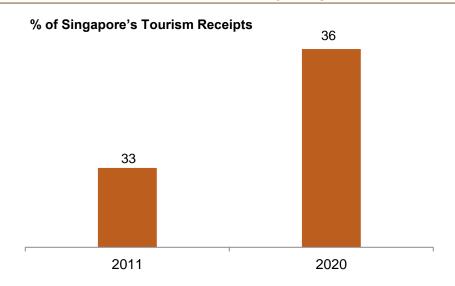


#### Singapore as a Global Premier Business Destination

#### Steady growth in business travel arrivals

# (millions) 3.5 2.9 2.6

## Business travel to contribute 36% of total tourism receipts by 2020



#### An award-winning meeting city



2008

2009

TTG Travel Awards 2013
Best BT MICE City



2010

Business Traveller Asia-Pacific Travel Awards 2013 Best Business City in Southeast Asia

2011

2012

2013



World Travel Awards 2013
Asia's Leading Meetings &
Conference Destination



International Congress and Convention Association Global Rankings 2012 Top Convention City in Asia for the 11<sup>th</sup> consecutive year



Union of International
Associations Global
Rankings 2012
Top International Meeting City
for the 6<sup>th</sup> consecutive year

The influx of business travellers will continue to contribute to Singapore's tourism market given Singapore's positioning as a key regional business hub and its increased profile as a MICE destination



# Transformation of Tourism Landscape – New & Upcoming Developments & Events



Madame Tussauds Singapore (Open)
World-famous wax museum with
10 themed interactive zones



Singapore - Voted Lonely Planet's
No. 1 Destination for 2015
as Singapore celebrates
its 50th anniversary



National Gallery Singapore (2015\*)

The largest gallery to showcase

Singaporean and Southeast Asian arts



KidZania (2015\*)
The World's fastest growing entertainment centre for children, opening at Sentosa Island



Project Jewel (2018\*)

Catering for greater air traffic and creating a unique airport hub experience

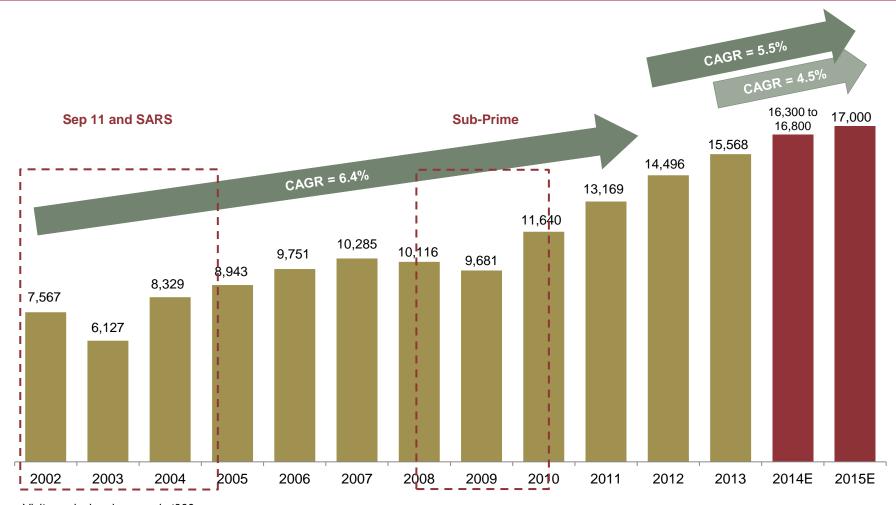
Changi Terminal 4 (2017\*) &



Novena Health City (2018\*)
Integrating health services, research and education, commercial and leisure facilities



#### Historical and Forecast Visitor Arrivals in Singapore



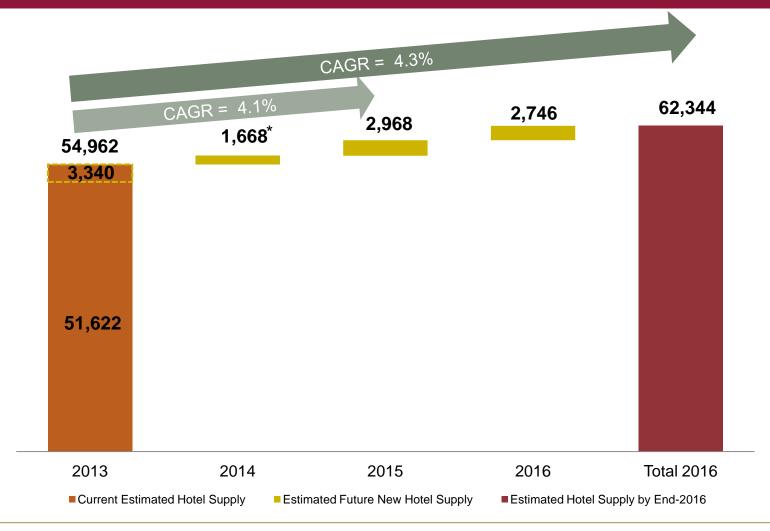
Visitor arrival umbers are in '000s.

Visitor arrivals are projected to grow at a CAGR of 5.5% from 2012 to 2015



Sources: IPO Prospectus dated 16 Aug 2012 (2002 to 2011 visitor arrivals)
Singapore Tourism Board, International Visitor Arrivals Statistics, 10 Dec 2013 (2012 visitor arrivals) and 3 May 2014 (2013 visitor arrivals)
Business Times, "STB sees up to 16.8m visitor arrivals in 2014", 7 Mar 2014
Singapore Tourism Board, "Singapore sets out to triple tourism receipts to S\$30 billion by 2015, 11 Jan 2005 (2015E visitor arrivals)

#### **Hotel Room Supply in Singapore**



- Hotel supply expected to increase at a CAGR of 4.3% from 2013 to 2016
- No hotel sites introduced in 2014 Government Land Sales (GLS) programme
- Urban Redevelopment Authority (URA) to tighten approvals for applications for new hotels,
   backpackers' hostels or boarding houses on sites that are not zoned or permitted for hotel use



## Key Investment Highlights

- First and only Singapore-focused hotel and serviced residence REIT
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Orchard Scotts Residences – winner of FIABCI Prix d'Excellence award for Residential category (2009)



#### FEO – Singapore's Largest Private Real Estate Developer

## Active developer with a track record of more than 50 years



FEO's >53% stake in Far East H-Trust is a strong demonstration of its ongoing support and confidence in the trust

<sup>&</sup>lt;sup>2</sup> Including bids entered into through joint ventures Source: IPO Prospectus dated 16 Aug 2012

#### Proven Track Record in Hospitality Ownership and Operations

1980s and Before

1990s

#### 2000s and Beyond









Since 1987, FEO has on average added to their portfolio a new hotel or serviced residence every 1.5 years



#### **Key Investment Highlights**

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This picture is an artist's impression of Oasia Downtown Hotel and may differ from the actual view of Oasia Downtown Hotel



## Well-Positioned to Capitalise on Growth Opportunities

B **Active Asset Management Strong Potential Pipeline Potential Organic Growth** and Enhancement Growth in RevPAR and Sponsor ROFR properties Refurbishment programmes RevPAU to refresh and upgrade the 3rd party acquisitions **Properties** Well-aligned with market / Additional pipeline from industry growth Selective optimisation of future government land sites commercial spaces + +

Key initiatives that will help to drive both immediate and long-term growth



# Organic Growth Opportunities





- ✓ Increased level of MICE activities
- ✓ Completion of future developments e.g. South Beach, M+S Pte Ltd
- √\$105m expansion of Raffles Hospital: +20,612sqm (+72%)



- ✓ Prime Orchard Road location
- ✓ Continued focus on corporate customers

- ✓ Stabilisation of Mount Elizabeth Novena Hospital in 2013
- ✓ Ramping up of Novena Specialist Centre
- ✓ Active brand marketing





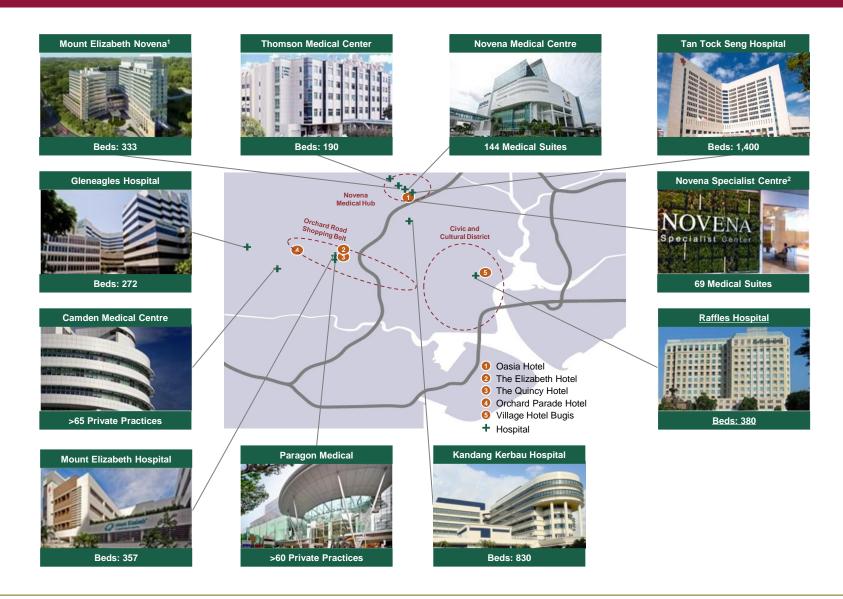
- ✓ Prime location
- ✓ Optimisation of commercial space

Potential to extract significant organic growth going forward



**Dasia Hotel** 

## Proximity to Key Medical Facilities



Five of FEHT's properties are strategically located within close proximity to reputable hospitals and medical centres in Singapore, placing it in prime position to benefit from a medical tourism boom



Source: STB. CBRE Hotels

## **Acquisition from Sponsor**



Number of Units: 225





**AMOY Hotel (Phase 1)** 

Number of Units: 207

Number of Units: 51

**Number of Units: 37** 

Completed			
Under Development		2,152	4,981
Central Region		76.1% growth	
73 2 45 68	2,829		
9	Existing P	Portfolio ROFR Properties En	larged Portfolio

Name of DOED Decreates	Expected Completion Date	Est. No of	
Name of ROFR Property	Completion Date	Rooms / Units	
Orchard Parksuites	Completed	225	
Orchard Scotts Residences	Completed	207	
3 West Coast Village Residences	Completed	51	
4 The Amoy Hotel (Phase 1)	Completed	37	
Completed Subtotal		520	
Under Development			
5 AMOY Hotel (Phase 2)	2H2015	60	
6 Oasia Downtown Hotel	1H2016	314	
Oasia West Residences	1H2016	116	
8 The Clan	1H2017	292	
Outpost Hotel Sentosa & Village Hotel Sentosa	2018	850	
Under Development Subtotal		1,632	
Total			
Hotel Rooms		1,553	
Serviced Residence Units		599	
Grand Total		2,152	

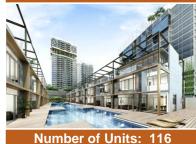
Outpost Hotel Sentosa & Village Hotel Sentosa<sup>1</sup>



8 The Clan<sup>1</sup>



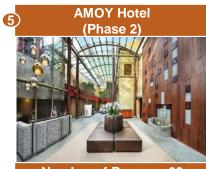
Oasia West Residences<sup>1</sup>



6 Oasia Downtown Hotel<sup>1</sup>



Number of Rooms: 314



**Number of Rooms: 60** 



(1) This picture is an artist's impression of the property and may differ from the actual view of the property

# Development with Sponsor – Outpost Hotel Sentosa





#### **Joint Venture with Far East Organization**

- Far East H-REIT to invest in 30% interest
- Integrated development comprising 2 hotels with 850 keys
- Outpost Hotel Sentosa Upscale Village Hotel Sentosa – Mid-tier
- 60-year leasehold interest from 7 March 2014
- Land area Approx 45,000 sqm (484,400 sqft)
   Maximum permissible GFA Approx 36,000 sqm (387,500 sqft)
- Expected to complete in 2018
- Far East H-REIT's agreed proportion of projectrelated costs is approx \$133.1 million (of a total estimated cost of \$443.8 million)
- Far East H-REIT entitled to purchase remaining 70% of the development should a sale be contemplated by the Sponsor



## **Development with Sponsor –** Outpost Hotel Sentosa & Village Hotel Sentosa

- **Exclusive Opportunity to Enter into the Development at an Attractive Cost**
- **Unique Property with Accessible Location**
- **Well-Positioned to Benefit from Continuous Efforts** to Rejuvenate Sentosa
- Alignment with REIT Manager's Strategy
- **Leverage on Far East Organization's Development Expertise**





For more information, please refer to the announcement on 22 September 2014



## Acquisition from Third Party – Rendezvous Hotel Singapore







Completion	1 Aug 2013
Leasehold Tenure	70 years from Completion Date
Market Segment	Upscale
Rooms	298

Retail Net Floor Area	2,295 sqm
Purchase Price	\$264.3m (Hotel: S\$216.6m / Retail: S\$47.7m) <sup>(1)</sup>
Colliers Valuation as at 31 Dec 2013	\$277.0m (Hotel: S\$220.0m / Retail: S\$57.0m)

Master Lessee	Serene Land Pte Ltd
Term	20 years + 20 years
Fixed Rent	\$6.5m p.a.
Variable Rent	33% of GOR + 25% of GOP less Fixed Rent <sup>(2)</sup>

Source: Circular dated 15 May 2013

Notes

(1) Based on the average proportion of hotel and retail valuations by Colliers and JLL (2)

If the calculation of the Variable Rent yields a negative figure, the Variable Rent will be deemed to be zero



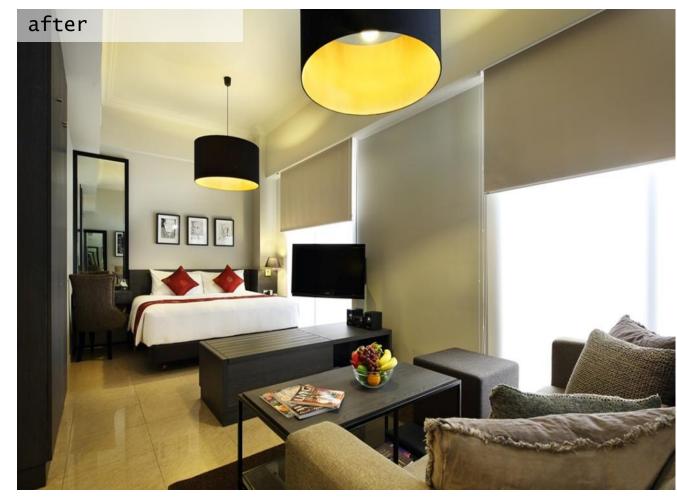


## Asset Enhancement Initiatives – Completed in Aug 2014

#### **Regency House**



Refurbishment of 41 studio apartments







## Asset Enhancement Initiatives – Completed in Aug 2014

#### **Regency House**



**Refurbishment of 41 studio apartments** 







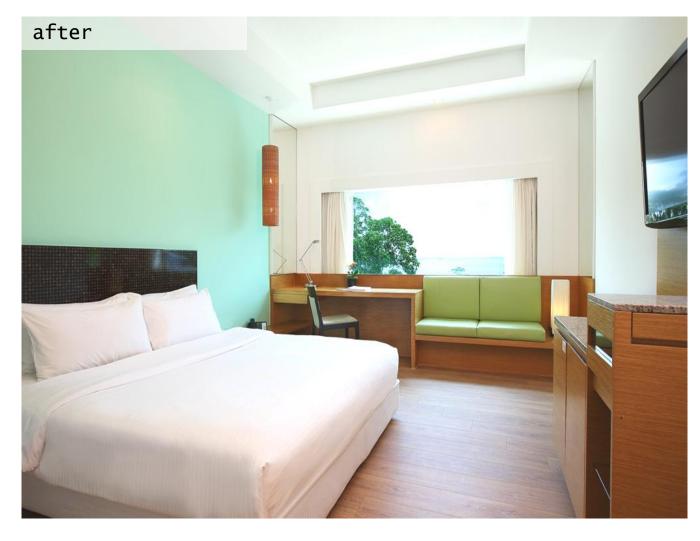
## **Asset Enhancement Initiatives – Completed in Sep 2014**

#### **Village Hotel Changi**



Refurbishment of 303 rooms completed

Additional enhancement works will be carried out for the common facilities over the next few months





## **Key Investment Highlights**

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Orchard Parade Hotel

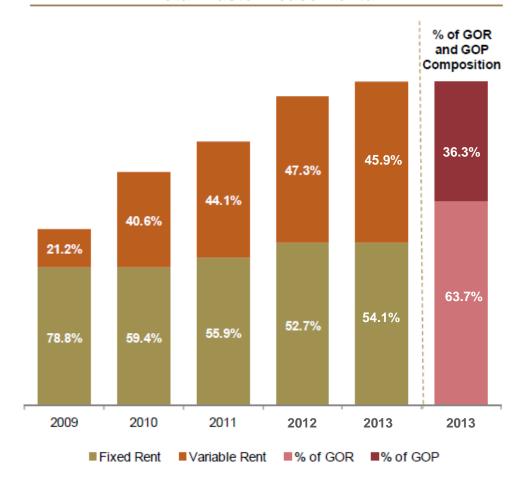


# Attractive Master Lease Structure: Upside Sharing with Downside Protection

#### **Key Terms of the Master Lease Agreement**

#### 20 years with the option to renew for an Tenure additional 20 years **FFE Reserve** 2.5% of GOR¹ Total rent = 33% of GOR (Hotels and SRs) plus **Lease Terms** ■ 23 – 37% of GOP (Hotels) or ■ 38 – 41% of GOP (SRs) Variable rent = Total rent - Fixed rent Sponsor companies, part of the Far East **Master Lessees** Organization group of companies

## Fixed and Variable Rent Composition of Total Master Lease Rental<sup>2</sup>



% of GOR component contributes > 60% of Far East H-Trust's Gross Revenue, ensuring less sensitivity to cost increases

Except for Oasia Hotel which is 1% for the first three years and 2.5% thereafter
 2013 data includes acquisition of Rendezvous Hotel Singapore & Rendezvous Gallery on 1 Aug 2013
 Source: IPO Prospectus dated 16 Aug 2012 and Circular dated 15 May 2013



#### **III. Financial Highlights**





#### **Executive Summary – Performance**

	3Q 2014 <sup>1</sup> \$	3Q 2013 \$	Variance %	9M 2014 <sup>1</sup>	9M 2013 \$	Variance %
Gross Revenue (\$'000)	31,147	31,472	(1.0)	91,439	88,915	2.8
Net Property Income (\$'000)	28,189	28,518	(1.2)	82,374	81,415	1.2
Income Available for Distribution (\$'000)	23,452	24,198	(3.1)	68,636	69,525	(1.3)
Distribution per Stapled Security (cents) <sup>2</sup>	1.32	1.41	(6.4)	3.86	4.22	(8.5)

- Slight decline in gross revenue (\$31.1 million) and net property income (\$28.2 million) in 3Q 2014 as the operating environment remained challenging.
- Distribution per stapled security ("DPS") for 3Q 2014 was 1.32 cents, up from 1.24 cents in the preceding quarter.



<sup>&</sup>lt;sup>1</sup>The acquisition of Rendezvous Grand Hotel (renamed "Rendezvous Hotel Singapore" ("RHS")) and Rendezvous Gallery (collectively "Rendezvous Property") was completed on 1 August 2013. The results of Rendezvous Property for the period of 1 July to 30 September 2014 and 1 January to 30 September 2014 have been included in the 3Q 2014 and 9M 2014 results respectively.

<sup>&</sup>lt;sup>2</sup>On 1 August 2013, 148,304,059 new stapled securities were issued to STC International Holdings Pte. Ltd. (a wholly-owned subsidiary of The Straits Trading Company Limited) and Golden Development Private Limited (a member of Far East Organization group of companies) as part of the acquisition cost of Rendezvous Property.

## Financial Results From 1 July to 30 September 2014

	3Q 2014*	3Q 2013	Variance	Change +/(-)
	S\$'000	S\$'000	S\$'000	%
Master lease rental	25,285	26,453	(1,168)	(4.4)
Retail and office revenue	5,862	5,019	843	16.8
Gross revenue	31,147	31,472	(325)	(1.0)
Property tax	(2,077)	(1,912)	(165)	(8.6)
Property insurance	(45)	(31)	(14)	(45.2)
MCST contribution	(14)	(11)	(3)	(27.3)
Retail and office expenses	(688)	(884)	196	22.2
Property manager fees	(140)	(112)	(28)	(25.0)
Other property expenses	6	(4)	10	N.M.
Property expenses	(2,958)	(2,954)	(4)	(0.1)
Net property income	28,189	28,518	(329)	(1.2)
REIT Manager's fees	(3,047)	(2,971)	(76)	(2.6)
Trustee's fees	(80)	(76)	(4)	(5.3)
Other trust expenses	(875)	(213)	(662)	(310.8)
Trust level expenses	(4,002)	(3,260)	(742)	(22.8)
Total finance costs	(4,297)	(4,249)	(48)	(1.1)
Net income before tax and fair value changes	19,890	21,009	(1,119)	(5.3)
Fair value change in interest rate swap	3,979	(2,904)	6,883	N.M.
Total return for the period before income tax	23,869	18,105	5,764	31.8



# Statement of Distribution to Stapled Securityholders

	3Q 2014*	3Q 2013	Variance	Change +/(-)
	S\$'000	S\$'000	S\$'000	%
Total return for the period before income tax	23,869	18,105	5,764	31.8
Income tax expense	-	-	-	-
Total return for the period after income tax	23,869	18,105	5,764	31.8
Add/(less) non tax deductible/(chargeable) items :				
REIT Manager's fees paid/payable in stapled securities	2,743	2,377	366	15.4
Amortisation of debt upfront cost	205	194	11	N.M.
Trustee's fees	80	76	4	5.3
Other Adjustment	(4)	(31)	27	87.1
Amortisation of realised interest rate swap cost	-	573	(573)	N.M.
Fair value change in interest rate swap	(3,979)	2,904	(6,883)	N.M.
Project Sentosa – Professional fee	535	-	535	N.M.
Project Sentosa – Finance cost	3	-	3	N.M.
Net tax adjustment	(417)	6,093	(7,320)	N.M.
Income available for distribution	23,452	24,198	(746)	(3.1)



# Financial Results From 1 January to 30 September 2014

	9M 2014*	9M 2013	Variance	Change +/(-)
	S\$'000	S\$'000	S\$'000	%
Master lease rental	73,985	74,643	(658)	(0.9)
Retail and office revenue	17,454	14,272	3,182	22.3
Gross revenue	91,439	88,915	2,524	2.8
Property tax	(6,290)	(5,388)	(902)	(16.7)
Property insurance	(136)	(66)	(70)	(106.1)
MCST contribution	(41)	(34)	(7)	(20.6)
Retail and office expenses	(2,118)	(1,652)	(466)	(28.2)
Property manager fees	(414)	(345)	(69)	(20.0)
Other property expenses	(66)	(15)	(51)	(340.0)
Property expenses	(9,065)	(7,500)	(1,565)	(20.9)
Net property income	82,374	81,415	959	1.2
REIT Manager's fees	(8,985)	(8,384)	(601)	(7.2)
Trustee's fees	(237)	(215)	(22)	(10.2)
Other trust expenses	(1,373)	(439)	(934)	(212.5)
Trust level expenses	(10,595)	(9,038)	(1,557)	(17.2)
Total finance costs	(12,737)	(10,891)	(1,846)	(16.9)
Net income before tax and fair value changes	59,042	61,486	(2,444)	(4.0)
Fair value change in interest rate swap	297	6,693	(6,396)	(95.6)
Total return for the period before income tax	59,339	68,179	(8,840)	(13.0)



# Statement of Distribution to Stapled Securityholders

	9M 2014*	9M 2013	Variance	Change +/(-)
	S\$'000	S\$'000	S\$'000	%
Total return for the period before income tax	59,339	68,179	(8,840)	(13.0)
Income tax expense	-	-	-	-
Total return for the period after income tax	59,339	68,179	(8,840)	(13.0)
Add/(less) non tax deductible/(chargeable) items :				
REIT Manager's fees paid/payable in stapled securities	8,087	6,707	1,380	20.6
Amortisation of debt upfront cost	609	532	77	14.5
Trustee's fees	237	215	22	10.2
Other Adjustment	123	12	111	925.0
Amortisation of realised interest rate swap cost	-	573	(573)	N.M.
Fair value change in interest rate swap	(297)	(6,693)	6,396	95.6
Project Sentosa – Professional fee	535	-	535	N.M.
Project Sentosa – Finance cost	3	-	3	N.M.
Net tax adjustment	9,297	1,346	7,951	590.7
Income available for distribution	68,636	69,525	(889)	(1.3)



## Portfolio Performance – Key Highlights for 3Q 2014

#### **Hotels**

- The average occupancy of the hotel portfolio increased 0.8pp year-on-year to 87.1% in 3Q 2014. The average occupancy in 3Q 2014 was an improvement over the average occupancy in the two preceding quarters.
- The average daily rate ("ADR") of \$183 was a 4.8% decrease from the previous year.
   Given the more challenging environment, the hotels took in more group business to boost occupancy.
- Revenue per available room ("RevPAR") decreased 3.9% year-on-year to \$160 in 3Q 2014.



## Portfolio Performance – Key Highlights for 3Q 2014

#### **Serviced Residences**

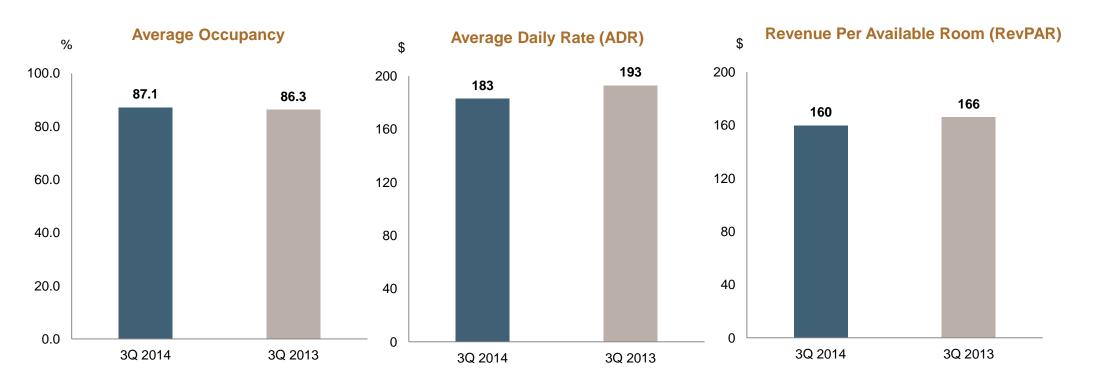
Revenue per available unit ("RevPAU") of \$230 in 3Q 2014 was a marginal increase of 0.3% year-on-year due to a 2.0pp increase in occupancy over last year. The larger contribution from longer stay business at the serviced residences helped to improve the occupancy to compensate for the drop in rates.

#### **Excluded Commercial Premises**

Revenue from the excluded commercial premises (i.e. retail and office spaces) grew
 16.8% to \$5.0 million in 3Q 2014, providing a steady income stream to the Trust.



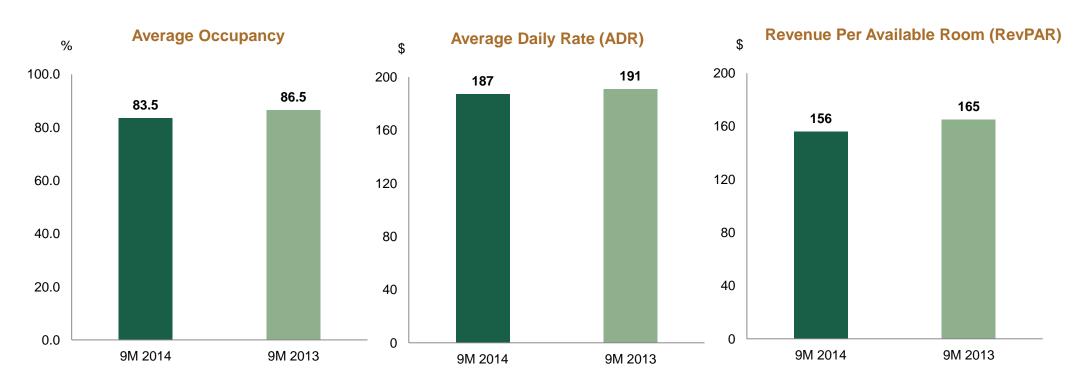
## Portfolio Performance 3Q 2014 - Hotels



	3Q 2014	3Q 2013	Variance
Average Occupancy (%)	87.1	86.3	0.8pp
ADR (\$)	183	193	(4.8%)
RevPAR(\$)	160	166	(3.9%)



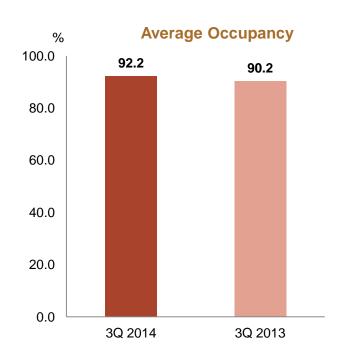
## Portfolio Performance 9M 2014 - Hotels

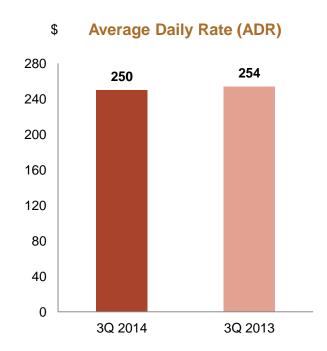


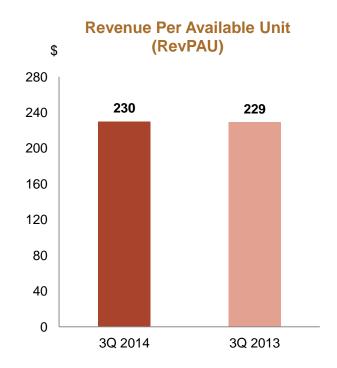
	9M 2014	9M 2013	Variance
Average Occupancy (%)	83.5	86.5	(2.9pp)
ADR (\$)	187	191	(2.0%)
RevPAR(\$)	156	165	(5.3%)



## Portfolio Performance 3Q 2014 – Serviced Residences



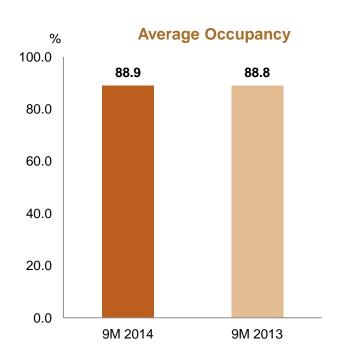


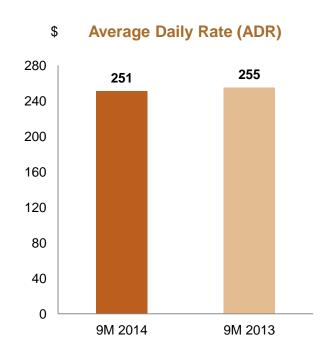


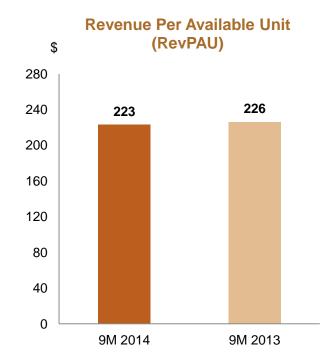
	3Q 2014	3Q 2013	Variance
Average Occupancy (%)	92.2	90.2	2.0pp
ADR (\$)	250	254	(1.9%)
RevPAU (\$)	230	229	0.3%



## Portfolio Performance 9M 2014 – Serviced Residences







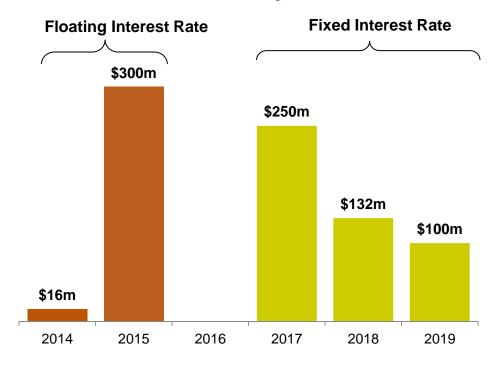
	9M 2014	9M 2013	Variance
Average Occupancy (%)	88.9	88.8	0.1pp
ADR (\$)	251	255	(1.5%)
RevPAU (\$)	223	226	(1.4%)



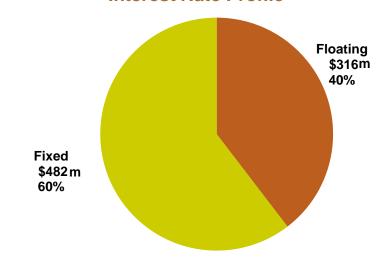
# Capital Management

Total debt	\$798 m
Available revolving facility	\$59 m
Gearing ratio	31.4%
Unencumbered asset as % total asset	100%
Proportion of fixed rate	60%
Weighted average debt maturity	2.5 years
Average cost of debt	2.2%

#### **Debt Maturity Profile**



#### **Interest Rate Profile**





# **Thank You**

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## Appendix





# **Far East H-Trust Asset Portfolio Overview**

#### Hotels

















	Village Hotel Albert Court	Village Hotel Changi	The Elizabeth Hotel	Village Hotel Bugis	Oasia Hotel	Orchard Parade Hotel	The Quincy Hotel	Rendezvous Hotel & Gallery	Total / Weighted Average
Market Segment	Mid-tier	Mid-tier	Mid-tier	Mid-tier	Mid-tier / Upscale	Mid-tier / Upscale	Upscale	Upscale	NA
Address	180 Albert Street, S'pore189971	1 Netheravon Road, S'pore 508502	24 Mount Elizabeth, S'pore 228518	390 Victoria Street, S'pore 188061	8 Sinaran Drive, S'pore 307470	1 Tanglin Road, S'pore 247905	22 Mount Elizabeth Road, S'pore 228517	9 Bras Basah Road, S'pore 189559	
Date of Completion	3 Oct 1994	30 Jan 1990 <sup>2</sup>	3 May 1993	19 Oct 1988	2 June 2011	20 June 1987 <sup>2</sup>	27 Nov 2008	5 June 2000 <sup>2</sup>	
# of Rooms	210	380	256	393	428	388	108	298	2,461
Lease Tenure <sup>1</sup>	74 years	64 years	74 years	65 years	91 years	49 years	74 years	70 years	NA
GFA/Strata Area (sq m)	11,426	22,826	11,723	21,676	22,457	34,072	4,810	19,720	
Retail NLA (sq m)	1,003	778	583	1,164	NA	3,761	NA	2,824	10,113
Office NLA (sq m)	NA	NA	NA	NA	NA	2,509	NA	NA	2,509
Master Lessee / Vendor	First Choice Properties Pte Ltd	Far East Organization Centre Pte. Ltd.	Golden Development Private Limited	Golden Landmark Pte Ltd	Transurban Properties Pte. Ltd.	Orchard Parade Holdings Limited	Golden Development Private Limited	Serene Land Pte Ltd	
Valuation (S\$ 'mil)1	128.0	255.0	193.0	230.0	330.0	428.0	86.0	277.0	1,927.0

<sup>&</sup>lt;sup>2</sup> Date of acquisition by Sponsor, as property was not developed by Sponsor



<sup>&</sup>lt;sup>1</sup> As at 31 Dec 2013

# **Far East H-Trust Asset Portfolio Overview**

#### **Serviced Residences**









Village Residence
Clarke Quay

Village Residence Hougang

Village Residence Robertson Quay

Regency House

Total / Veighted Average

	Clarke Quay	Hougang	Robertson Quay	House	Weighted Average
Market Segment	Mid-tier	Mid-tier	Mid-tier	Upscale	NA
Address	20 Havelock Road, S'pore 059765	1 Hougang Street 91, S'pore 538692	30 Robertson Quay, S'pore 238251	121 Penang House, S'pore 238464	
Date of Completion	19 Feb 1998	30 Dec 1999	12 July 1996	24 Oct 2000	
# of Rooms	128	78	72	90	368
Lease Tenure¹	79 years	80 years	77 years	80 years	NA
GFA/Strata Area (sq m)	17,858	14,635	10,570	10,723	53,808
Retail NLA (sq m)	2,213	NA	1,179	539	3,931
Office NLA (sq m)	Office: 1,474 Serviced Office: 696	NA	NA	2,307	4,477
Master Lessee / Vendor	OPH Riverside Pte Ltd	Serene Land Pte Ltd	Riverland Pte Ltd	Oxley Hill Properties Pte Ltd	
Valuation (S\$ 'mil) ¹	202.2	67.3	114.7	163.5	547.7