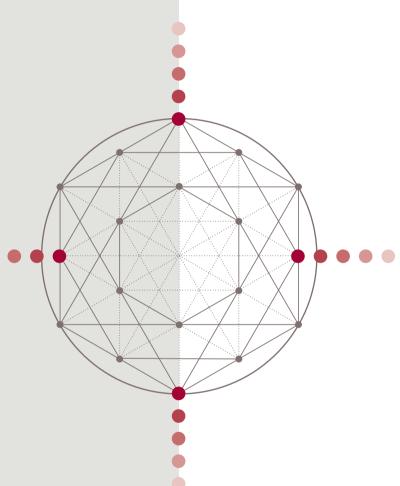


DRIVING **PERFORMANCE** 

DELIVERING **VALUE** 



ANNUAL REPORT **2018** 

## **CONTENTS**

2

About Us

3

Our Structure

4

Financial Highlights

5

**Growth Strategies** 

R

Letter from the Chairman

12

**Board of Directors** 

16

Management Team

20

Investments

22

**Asset Enhancement Initiatives** 

24

Our Portfolio

34

Industry Overview

38

Performance Review

42

Capital Management

43

Stapled Security Price Performance

44

**Investor Relations** 

48

Sustainability Report

67

Corporate Governance

99

Statement of Policies and Practices

106

**Corporate Directory** 

107

Financials (Far East Hospitality Trust)

170

Financials (Trustee-Manager)

188

Statistics of Stapled Securityholdings

191

Notice of AGM

Proxy Form







# DELIVERING **VALUE**

Capitalising on the more favourable environment in the Singapore hospitality sector, Far East H-Trust has positioned itself for growth. With the execution of well-balanced investment and asset management strategies, and a focus on driving improvement in its performance, Far East H-Trust has delivered greater value and returns to its Stapled Securityholders.





## ABOUT US



The Quincy Hotel \_Lobby

Far East Hospitality Trust ("Far East H-Trust") is a Singapore-focused hotel and serviced residence hospitality trust listed on the Mainboard of Singapore Exchange Securities Trading Limited ("SGX-ST").

It commenced trading on SGX-ST on 27 August 2012 ("Listing Date"). Far East H-Trust has a market capitalisation of approximately \$\$1.13 billion and the largest diversified hospitality portfolio by asset value in Singapore as at 31 December 2018. Far East H-Trust comprises Far East Hospitality Real Estate Investment Trust ("Far East

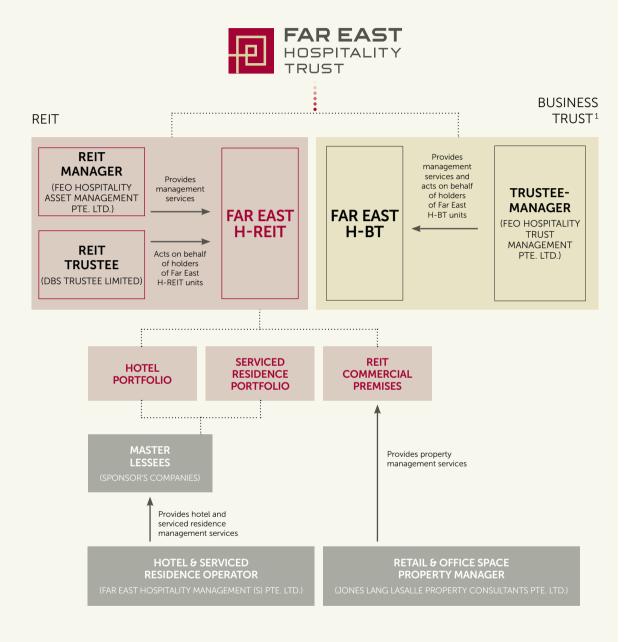
H-REIT") and Far East Hospitality Business Trust ("Far East H-BT"). Far East H-REIT is managed by FEO Hospitality Asset Management Pte. Ltd. (the "REIT Manager") and Far East H-BT is managed by FEO Hospitality Trust Management Pte. Ltd. (the "Trustee-Manager").

Far East H-REIT has a portfolio of 13 properties consisting of 9 hotels and 4 serviced residences. The assets are valued at about \$\$2.63 billion as at 31 December 2018. In addition, Far East H-REIT has a 30.0% stake in a joint venture for the development of a hotel project located on Sentosa.

Far East H-REIT is established with the principal investment strategy of investing on a long-term basis, directly or indirectly, in a diversified portfolio of income-producing real estate, used primarily for hospitality and/or hospitality-related purposes, whether wholly or partially, as well as real estate-related assets in connection to the foregoing.

Far East H-BT is established with a view to be appointed as a master lessee of last resort. It remains dormant as at the date of this report.

## OUR STRUCTURE



### **SPONSOR**

Far East Organization group of companies

## **PORTFOLIO**

- 13 properties valued at approximately \$\$2.63 billion
- 9 hotels and 4 serviced residences
- 1 Dormant since Listing Date and master lessee of last resort.

## **FINANCIAL HIGHLIGHTS**

## **Gross Revenue**

(S\$ million)

113.7



## **Net Property Income**

(S\$ million)

102.8



## **Income Available for Distribution**

(S\$ million)



## **Distribution Per Stapled Security**

(Singapore cents)



Balance sheet	2018 S\$ million	2017 S\$ million
Investment properties	2,633.5	2,380.8
Total assets	2,699.7	2,437.9
Total liabilities	1,052.1	819.2
Net assets	1,647.6	1,618.7

Balance sheet	2018	2017
Gearing ratio <sup>1</sup>	40.1%	34.4%
Interest cover ratio <sup>2</sup>	3.4x	4.1x
Weighted average debt maturity	3.3 years	3.0 years
Net asset value per Stapled Security (Singapore cents)	87.59	86.94

Operating Expenses	2018	2017
Total operating expenses <sup>3</sup>	S\$24.1 million	S\$23.4 million
Total operating expenses as a percentage of net asset value	1.5%	1.4%

<sup>1</sup> Computed based on total borrowings as a percentage of deposited properties.

Computed based on EBITDA over interest expense.
 Comprising property expenses and trust expenses, including all fees paid/payable to Manager and interested parties.

# GROWTH STRATEGIES

The REIT Manager is committed to delivering long-term sustainable distribution growth through three key strategies.

## VALUE-ADDING ACQUISITIONS

The REIT Manager actively pursues acquisition opportunities in the market that provide attractive cash flows and yields to enhance the returns to Stapled Securityholders to boost future income and capital growth.

Far East H-Trust currently has a strong acquisition pipeline of 7 properties, totalling 1,168 hotel rooms and 599 serviced residence units, under a right of first refusal ("ROFR") with its Sponsor. The ROFR properties offer acquisition opportunities for portfolio growth, potentially increasing the keys under ownership by 1,767 rooms.

Far East H-Trust further strives to grow its portfolio by acquiring third party properties, and by capitalising on the pipeline arising from future land sites that the Sponsor successfully bids for.

## ASSET MANAGEMENT AND ENHANCEMENT STRATEGY

The REIT Manager regularly reviews the portfolio and leverages on the extensive experience of Far East H-Trust's Sponsor when embarking on refurbishment programmes. These asset enhancement initiatives aim to enhance the properties' appeal leading to an increase in the operational performance of the properties.

Asset enhancements are also intended to improve the efficiency of space and to reduce operating costs in areas such as utilities.

Far East H-Trust enjoys economies of scale as it focuses on the Singapore hospitality market with operational shared services such as central reservations, revenue management and centralised human resource management across its properties.

# CAPITAL AND RISK MANAGEMENT STRATEGY

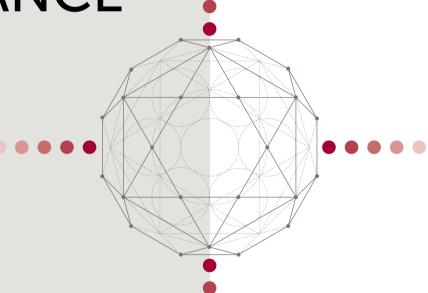
For capital and risk management, the REIT Manager intends to maintain a prudent level of borrowings while maximising returns for Stapled Securityholders. The REIT Manager endeavours to maintain a strong balance sheet with diversified funding sources. It seeks to manage the cost of debt, utilise interest rate hedging strategies to reduce exposure to market volatility and employ an appropriate mix of debt and equity to finance acquisitions. The REIT Manager believes that this strategy puts Far East H-Trust in good stead to capitalise on investment opportunities.



Oasia Hotel Downtown

**IMPROVING** 

# **PERFORMANCE**



# LETTER FROM THE CHAIRMAN

"Far East H-Trust performed better in FY2018 compared to the previous year. We achieved gross revenue of S\$113.7 million in FY2018, an increase of 9.5% due to higher master lease rental. Net Property Income was up by 10.3% to S\$102.8 million in FY2018."

Wee Kheng Jin

Chairman

Dear Stapled Securityholders

On behalf of the Board of the REIT Manager and Trustee-Manager of Far East Hospitality Trust ("Far East H-Trust"), I am pleased to present our annual report for the financial year ended 31 December 2018 ("FY2018").

## TURNAROUND YEAR FOR THE HOSPITALITY SECTOR

The global economy was filled with uncertainties on the back of geopolitical tensions brought on by the US-China trade standoff, increasing protectionist sentiments and slowdown in China's growth. On the home front, the Singapore economy grew by 3.2% in 2018, a decline from the 3.6% growth in 2017. Notwithstanding the slower pace of growth, the hospitality market continued its momentum for recovery. The operating environment for Singapore hotels improved with 6.2% growth in visitor arrivals in 2018 compared to 2017, while new

hotel room supply increased more moderately by 1.1% (702 new rooms) as compared to 4.2% (2,665 new rooms) in the previous year.

## ACHIEVING GROWTH AND SUSTAINABLE RETURNS

Far East H-Trust performed better in FY2018 compared to the previous year. We achieved gross revenue of \$\$113.7 million in FY2018, an increase of 9.5% due to higher master lease rental. Net Property Income was up by 10.3% to \$\$102.8 million in FY2018. We continued to keep our total operating expenses relatively stable although financing expenses were higher, mainly due to the additional loan drawn down to fund the acquisition of Oasia Hotel Downtown ("OHD"). and higher short-term interest rates. Income available for distribution in FY2018 increased by 4.7% to \$\$75.4 million. This translates to a Distribution per Stapled Security ("DPS") of 4.00 Singapore cents for FY2018, which is 2.6% higher compared to FY2017, and represents a yield of 6.6% based on the closing Stapled Security price of 60.5 Singapore cents on 31 December 2018. In FY2018, we managed to achieve year-on-year improvements in DPS for four consecutive quarters.

Our improved performance is largely attributed to our hotel portfolio which registered healthy revenue growth due to increased demand for hotel accommodation from both the corporate and leisure segments. Arrivals growth in the year



continued its uptrend, fuelled by visitors from China, Indonesia and India which are Singapore's three largest markets. A strong calendar of events including the Trump-Kim Summit and the ASEAN Summit, also further boosted visitor arrivals.

In line with the industry growth, our hotel portfolio's average occupancy improved 1.5 percentage points to 89.1% while the Average Daily Rate ("ADR") increased 4.4% to \$\$162. Correspondingly, the revenue per available room was 6.2% higher at \$\$144 compared to FY2017.

Our serviced residences segment registered higher average occupancy in the year with an increase of 4.1 percentage points to 84.1%. Although ADR was down by 4.0% to \$\$210, the revenue per available unit was \$\$177, an increase of 0.9% compared to the previous year. The serviced residences, which serve mainly corporations, came under pressure due to shortened

length of stays, tighter policies on foreign manpower hiring and wider accommodation options. Nevertheless, we are encouraged that the occupancy has been improving, particularly in the second half of FY2018.

The revenue from the retail and office spaces (REIT commercial premises) was \$\$22.1 million, a decline of 2.7% compared to FY2017, mainly due to lower rental rates.

# DELIVERING VALUE THROUGH YIELD-ACCRETIVE ACQUISITION AND ASSET ENHANCEMENT

We continued to proactively review our portfolio and to identify opportunities that will optimise return and enhance value for Stapled Securityholders. As at 31 December 2018, the value of our portfolio grew by 10.6% year-on-year to \$\$2.63 billion and it now comprises 13 properties with a total of 3,143 keys across nine hotels and four serviced residences in Singapore.

The acquisition of Oasia Hotel Downtown which was completed in April 2018, has augmented our hotel portfolio. This 314-room upscale hotel located in the downtown Tanjong Pagar area of the Central Business District, is one of our higher performing assets and has further boosted our overall performance. It made its maiden contribution in the second quarter of FY2018. With the government's plan for the **Greater Southern Waterfront** development which extends over Tanjong Pagar, Oasia Hotel Downtown is well-poised to benefit from the influx of both corporate and leisure visitors.

The Sentosa joint venture project with our Sponsor, Far East Organization, in which we have a 30% stake, is on track for completion in 2019. The development comprising three hotels namely, Village Hotel at Sentosa, The Outpost Hotel, and The Barracks Hotel, as well as four blocks of commercial space, will open progressively

# LETTER FROM THE CHAIRMAN

in 2019. It is expected to reach a more stabilised level of performance only in the following year.

We also embarked on asset enhancement initiatives ("AEI") to improve our assets' competitiveness and to boost the long term value and growth potential of our properties. Having completed the final phase of the AEI for Orchard Parade Hotel in the first quarter of 2018, the hotel underwent a rebranding exercise and was renamed Orchard Rendezvous Hotel in September 2018. As the Rendezvous brand has a stronger brand recognition with multiple hotel properties across Australia and Singapore, we are able to leverage on its brand equity and positioning to reach a wider target audience.

## PRUDENT CAPITAL MANAGEMENT FOR STABILITY

We have consistently adopted a prudent capital management approach in order to maintain stability of distribution to Stapled Securityholders. As at 31 December 2018, total debt was \$\$1,030.6 million, of which 68.6% was secured at fixed interest rates to provide greater certainty in an environment of rising interest rates. The aggregate leverage was 40.1%, and the weighted average debt to maturity was 3.3 years. The average cost of debt was about 2.7%. The term loans of S\$232.2 million have been refinanced ahead of its maturity in 2018 thereby extending our average debt tenor.

## BOARD RENEWAL, INDEPENDENCE AND DIVERSITY

During the year, we embarked on renewing and further strengthening the Board.

Two non-independent non-executive directors retired during the year and the Board conducted a rigorous search process to replace them with two independent directors to balance the gaps on the board. A female independent director has been appointed, with the search for another independent director in progress.

The current board has a strong level of independence. All members are independent directors, except for the non-independent non-executive board chairman. There is a lead independent director who chairs meetings of the independent directors, in line with the guidance in the Code of Corporate Governance.

The Board has developed a board diversity policy and the nominating committee has set objectives on board composition and diversity. In accordance with that policy, the existing board is a diverse one, particularly, in terms of age, gender, skills (accounting, finance, legal and marketing) and industries (hospitality, real estate, technology and audit). We are in the process of identifying an additional member to complement and enhance the current board diversity.

## **OUTLOOK AND STRATEGY**

The direction for the global economy in 2019 remains uncertain. Although the International Monetary Fund projects global growth of 3.5%, external headwinds such as the expansion of the US-China trade dispute, interest rate hikes, Brexit and Italy's fiscal woes may prompt market turbulence and dampen consumer sentiments.

As for the Singapore tourism industry, it continues to be on a firm path. STB has forecast a growth of 1% to 4% in international visitor arrivals in 2019 in the range of 18.7 million to 19.2 million. The upgrade of existing tourist attractions such as the Mandai makeover and the government's plans to revamp the Orchard Road shopping belt as well as the development of Sentosa and Pulau Brani into the Greater Southern Waterfront. will continue to transform the local tourism landscape. These initiatives, along with STB's new global marketing campaign and the line-up of global sporting and MICE events are expected to sustain visitor arrivals into Singapore. The supply of new hotel rooms with an estimated 1,481 and 823 new rooms in 2019 and 2020 respectively, remains moderate compared to an average of 2,946 new rooms annually between 2013 and 2017.

While the prospects for the hotel sector are positive, the performance of serviced residences is likely to remain muted as the factors impacting the long-stay market are expected to persist in 2019.



Orchard Rendezvous Hotel \_Lobby Atrium

Nevertheless, given the limited supply of serviced residences in Singapore, we believe our properties will continue to deliver resilient performance in the long term.

Far East H-Trust will stay focused on the three-pronged key strategies of value-adding acquisitions, active asset management and enhancement, and prudent capital and risk management in charting our long-term growth and delivering steady returns to Stapled Securityholders. Looking ahead, we will capitalise on opportunities to pursue acquisitions and investments either from the Sponsor's pipeline or third parties.

## ACKNOWLEDGEMENT AND APPRECIATION

On 30 June 2018, Mr Koh Boon Hwee retired from his position as Non-Executive Chairman. A distinguished corporate leader, Mr Koh has been instrumental in leading Far East H-Trust since its listing on the SGX-ST in 2012. On behalf of the Board, I would like to express our appreciation for his dedication and contributions in charting our long-term strategic growth. We would also like to thank Mr Chng Kiong Huat who retired from his position as Non-Executive Director on 30 June 2018, for his invaluable guidance, particularly in the planning and execution of the various AEI. At the same time, we warmly welcome

Ms Vivienne Lim who was appointed as an Independent Director on 1 July 2018. A lawyer by training with 20 years of experience in litigation and legal advisory work, Ms Lim will bring new perspectives and add diversity to the Board.

In closing, I would like to extend my gratitude to my fellow Board members for their counsel and commitment, and to our staff for their hard work and contribution. I would also like to take this opportunity to acknowledge our Sponsor for their continued support and last but not least, to our Stapled Securityholders, thank you for your support and faith in us.

## Wee Kheng Jin

Chairman

# BOARD OF DIRECTORS

### MR WEE KHENG JIN

- Chairman and Non-Executive Director of the REIT Manager Board and Trustee-Manager Board
- Member of the Remuneration Committee of the REIT Manager

Mr Wee Kheng Jin was appointed as a Director of the REIT Manager Board and Trustee-Manager Board in January 2011 and July 2012 respectively. He was appointed Deputy Chairman in February 2017 and subsequently as Chairman in July 2018.

Mr Wee has extensive finance experience in a variety of industries including banking, construction, hospitality services and real estate development.

Mr Wee has been with Far East Organization from February 2000 to December 2018. He served as a board member of Yeo Hiap Seng Limited from April 2010 to April 2017 and of Parkson Retail Asia Limited from September 2011 to October 2017.

Since his retirement as an Executive Director in Far East Organization, he continues his association with the Group as a Senior Advisor.

Prior to joining Far East
Organization, he was the
Citibank Country Controller
for several years and a
board member of Citicorp
Investment Bank Singapore
Limited. Mr Wee also worked
for United Engineers Limited
and PricewaterhouseCoopers
LLP (formerly known as
PriceWaterhouse & Co).

Mr Wee graduated from the University of Singapore with a degree in Accountancy in 1978.

## MR WILLIE CHENG JUE HIANG

- Lead Independent Director of the REIT Manager Board and Trustee-Manager Board
- Chairman of the Audit and Risk Committee of the REIT Manager
- Member of the Nominating Committee of the REIT Manager

Mr Willie Cheng was appointed as a Director of the REIT Manager Board in July 2012 and was subsequently appointed as Lead Independent Director in February 2013. He was appointed as a Director of the Trustee-Manager Board in April 2012 and subsequently appointed as Lead Independent Director in February 2013.

Mr Cheng has extensive experience in the fields of accountancy, auditing, management consulting, technology implementation and corporate governance. He has also written extensively on corporate governance, directorship and non-profit issues.

Mr Cheng was Chairman of the Governing Council for Singapore Institute of Directors from 2013 to 2018. Over the last 5 years, Mr Cheng held directorship in Singapore Press Holdings Limited, NTUC Fairprice Cooperative Limited, and Singapore Health Services Pte Ltd. He is also an Independent Director of United Overseas Bank Ltd and Integrated Health Information Systems Pte Ltd.

Outside the corporate sector, Mr Cheng is actively engaged in several non-profit organisations, including ApVentures, Archdiocesan Land & Properties Singapore, Catholic Foundation Ltd and NTUC Health Cooperative Ltd.

Prior to his retirement in 2003, Mr Cheng was Managing Director of Accenture's Singapore office and Head of its Asian Communications & High-Tech practice. During his stint at Accenture (and its predecessor, Arthur Andersen & Co), Mr Cheng was involved in audit as well as consulting, for the design and implementation of mission-critical systems and business transformation for its clients in government, financial services and the high tech industries.

Mr Cheng graduated from the University of Singapore with a Bachelor of Accountancy in 1977. He is a Fellow of the Singapore Chartered Accountants, a Fellow of Singapore Institute of Directors, and an Honorary Fellow of the Singapore Computer Society.

### MR HUANG CHENG ENG

- Independent Director of the REIT Manager Board and Trustee-Manager Board
- Chairman of the Remuneration Committee of the REIT Manager
- Member of the Audit and Risk Committee of the REIT Manager

Mr Huang Cheng Eng was appointed Director of the REIT Manager Board and Trustee-Manager Board in July 2012 and April 2012 respectively.

Mr Huang has a wealth of experience in commercial and marketing activities for the hospitality, aviation and tourism sectors. Before his retirement in 2010, Mr Huang was Executive Vice President – Marketing and the Regions at Singapore Airlines Limited, where he was overall in charge of commercial and marketing activities as well as the firm's overseas offices.

From 1987 to 1996, Mr Huang was overall in charge of air cargo and developed SIA Cargo into a full-fledged division. During his stint at Singapore Airlines, he was also the Chairman of SilkAir and had also served on the Board of Virgin Atlantic Airways. He had amassed 10 years of overseas experience, working in Taiwan, France and Hong Kong from 1977 to 1987.

Mr Huang had served on the board of the Singapore Tourism Board (STB) from 2002 to 2006. During that period, he worked closely with the STB management and the travel and hospitality industry in formulating long-term growth strategies as well as major tactical promotions.

Mr Huang is also currently an Independent Director of M1 Ltd.

Outside of the corporate sector, Mr Huang serves as an Exco Member in the Children's Aid Society, and formerly sat on the Board of MINDS (Movement for the Intellectually Disabled of Singapore).

Mr Huang graduated from the University of Hawaii with a Bachelor of Business Administration in 1971 and obtained a Master in Business Administration from Michigan State University in 1973.

### MR KYLE LEE KHAI FATT

- Independent Director of the REIT Manager Board and Trustee-Manager Board
- Chairman of the Nominating Committee of the REIT Manager
- Member of the Audit and Risk and Remuneration Committees of the REIT Manager

Mr Kyle Lee was appointed to the REIT Manager Board and Trustee-Manager Board in July 2012.

Mr Lee has more than three decades of experience in professional services, comprising accounting, auditing and business advisory, having worked in both the United Kingdom and Singapore. In his professional career, Mr Lee served hospitality industry clients that owned and/ or managed properties in Singapore and abroad. He has notable experience and knowledge of the hospitality industry in Singapore.

Mr Lee is presently a Director of CapitaLand Mall Trust Management Limited (as manager of CapitaLand Mall Trust), Comfort DelGro Corporation Limited, Great Eastern Holdings Limited and The Great Eastern Life Assurance Company Limited. Over the last 4 years, Mr Lee was a Director of MFS Technology Ltd. and Jurong International Holdings Pte. Ltd.

# BOARD OF DIRECTORS

By profession, Mr Lee is a Chartered Accountant and served as a partner of PricewaterhouseCoopers LLP in Singapore for 20 years, holding leadership positions at firm, practice, industries and sector levels, prior to retirement in 2010. He is a Fellow of the Institute of Chartered Accountants in England and Wales and the Institute of Singapore Chartered Accountants. He is also a Fellow of the Singapore Institute of Directors.

Mr Lee graduated from the University of London with MSc (Distinction) in International Management (SOAS) and MBA and Diploma in Management (Imperial College).

## MS VIVIENNE LIM HUI BIAN

- Independent Director of the REIT Manager Board and Trustee-Manager Board
- Member of the Nominating Committee of the REIT Manager

Ms Vivienne Lim was appointed to the REIT Manager Board and Trustee-Manager Board in July 2018.

Ms Lim is a lawyer in private practice. She has over 20 years of experience handling a wide variety of both contentious corporate and commercial litigation matters as well as noncontentious real estate advisory matters. She founded Genesis Law Corporation in 2004 and has been managing it since.

Outside the corporate sector, Ms Lim is actively involved in several non-profit organisations and charities. She is currently the Chairperson of the CHIJ Board of Management that governs all 11 Convent of the Holy Infant Jesus schools in Singapore. She also serves as Vice-Chairperson of the Solicitors Accounts Rules Committee, and sits in the Disciplinary Committee of the Football Association of Singapore and the Independent Review Panel of NTUC First Campus Cooperative Limited.

Ms Lim graduated from the National University of Singapore with a LLB (Hons). She also holds Diplomas from Trinity College of Music and London College of Music.



## MANAGEMENT TEAM

### MR GERALD LEE HWEE KEONG

### • Chief Executive Officer

Mr Gerald Lee joined FEO in 2011, and is currently employed by the REIT Manager as Chief Executive Officer (CEO) where he is principally responsible for the management and conduct of the business of the REIT Manager and the Trustee-Manager.

Mr Lee is a director of Fontaine Investment Pte. Ltd., a joint venture company between Far East H-REIT and Far East Organization Centre Pte. Ltd. (a member of Far East Organization) established for the development of a hotel site in Sentosa.

From 2005 to 2010, Mr Lee was at CapitaLand Limited / The Ascott Limited. His roles in Ascott included that of CEO (Europe), responsible for growing the business in that region, and Deputy CEO, responsible for overseeing operations of the group.

From 1991 to 2005, Mr Lee was at the Singapore Tourism Board where he held various roles including heading the planning division, business travel and MICE division, and two overseas offices. His last held position was Assistant CEO (Leisure), in charge of all the leisure divisions.

Mr Lee was seconded to the Ministry of Trade & Industry as Deputy Director from 2000 to 2001, and was responsible for overseeing policies and industry development of the

tourism and services sectors. He was concurrently seconded to Sentosa Development Corporation as Director (Strategic Development) from 2001 to 2003, and was in charge of strategic projects and redevelopment initiatives.

Mr Lee graduated from Cornell University with a Bachelor of Science (with Distinction), and obtained an Executive Master of Business Administration (with Distinction) from INSEAD and Tsinghua University.

### MS REGINA YAP SIEW BUAY

### · Chief Financial Officer

Ms Regina Yap joined the REIT Manager as Chief Financial Officer in 2017. She is responsible for all aspects of finance, tax and capital management, and also oversees compliance and corporate secretarial functions. She provides support for investment and investor relations matters of Far East H-Trust.

Ms Yap has more than 20 years of experience in group financial and management reporting, operational management and control, tax planning, risk and capital management, compliance and corporate secretarial work.

From 2011 to 2017, Ms Yap was the Head of Finance and Company Secretary of AIMS AMP Capital Industrial REIT Management Limited as manager of AIMS AMP Capital Industrial REIT. Her

responsibilities include financial accounting and reporting, tax and risk management, capital management, compliance as well as corporate secretarial matters.

From 1996 to 2011, Ms Yap held various senior finance roles in CapitaLand Limited within several business units including hospitality, residential, commercial, corporate headquarters and Australand Property Group. Her last held position was Vice President, Finance (South East Asia & Australia) with The Ascott Limited.

Before joining CapitaLand Limited, she was a Tax Consultant with PriceWaterhouse (now known as PricewaterhouseCoopers LLP).

Ms Yap holds a Master of Applied Finance from the Macquarie University of Sydney, Australia and a Bachelor of Accountancy from the Nanyang Technological University of Singapore. She is also a Chartered Accountant with the Institute of Singapore Chartered Accountants.

## **MR IRFAN TAYABALI**

• Vice President, Asset Management and Investment

Mr Irfan Tayabali joined the REIT Manager in 2017. He is responsible for the strategic performance and asset management of the hospitality portfolio, as well as working on new investment acquisitions for Far East H-REIT. Mr Tayabali has more than 10 years of hospitality industry experience.

From 2011 to 2016, Mr Tayabali was with Apara Hotel Advisers, a boutique hotel asset management firm based out of Singapore, where he was responsible for the owner representation and strategic performance management of a broad portfolio of hotel assets across Asia Pacific.

From 2005 to 2011,
Mr Tayabali was at Jones Lang
LaSalle Hotels, initially based in
London, where he trained as a
chartered surveyor and registered
commercial real estate valuer.
He worked across the UK and
Europe on hospitality valuation,
development and brokerage
transactions before moving
to Singapore in 2008, where
he was focused on hotel asset
management and investment
advisory assignments.

Mr Tayabali graduated from
The University of Manchester
with a BA in History of Art &
Architecture, followed by a
Masters in Property Valuation
& Law from the Cass Business
School in London. He is a
member of the Royal Institution
of Chartered Surveyors of
England & Wales and is a board
member of HAMA (Hotel Asset
Managers Asia Pacific).

### MS ELAINE CHIN SHU PENG

 Vice President, Asset Management

Ms Elaine Chin joined the REIT Manager in 2014. She is responsible for implementing long term asset enhancement initiatives. She works closely with the operator for all capital expenditure involving building improvement works and replacement of plant and equipment. She also monitors the leasing and tenancy related matters for the commercial spaces.

Ms Chin has more than 30 years of experience in areas of contract administration, procurement, project management, quantity surveying and all project development related matters.

From 2007 to 2014, Ms Chin was a Senior Manager at Millennium & Copthorne International Limited, where she was responsible for the development, design and planning of hospitality projects for the group.

From 1987 to 2007, Ms Chin was a Senior Contract Manager at Shanghai Chong Kee Furniture & Construction Pte Ltd, where she was responsible for contract administration, procurement, project management and quantity surveying.

Ms Chin obtained her Diploma in Building from the Singapore Polytechnic and also obtained a vocational certificate in Building Drafting from McNair Vocational Institute.

### MS CHARISSA LIU SUYI

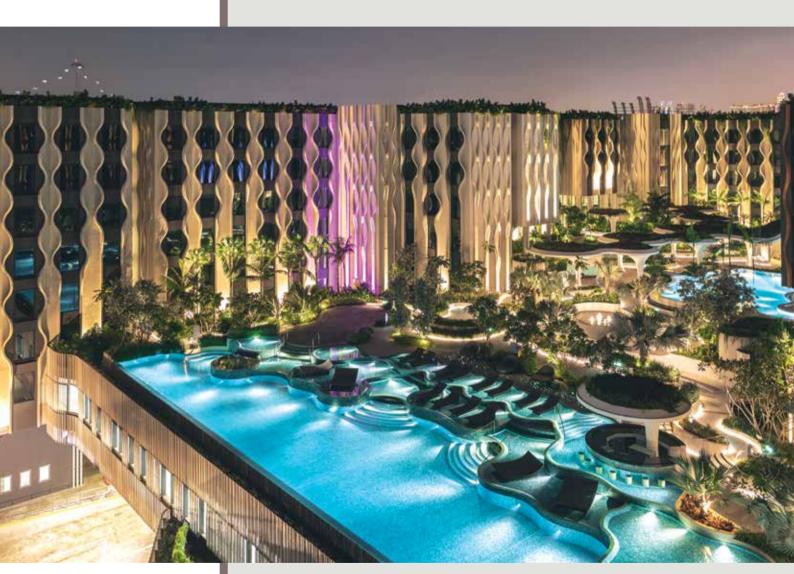
• Assistant Manager, Investor Relations & Asset Management

Ms Charissa Liu joined the REIT Manager in 2018. She is the key point of contact for the investment and research community, and assists in asset management and compliance matters.

Ms Liu is responsible for developing strategic communication and maintaining relations with analysts and investors. She monitors and presents the opinions of the investment community about Far East H-Trust's performance to the management and the Board.

Prior to her current appointment, Ms Liu was with SATS Ltd from 2013 to 2018, where her last held position was in the Public Affairs and Branding department. She was responsible for the investor relations function of the company and also managed initiatives to build effective media coverage and publicity. Before that, from 2008 to 2013, she had assumed various brand management, corporate communications and market research positions in companies including Synovate Pte Ltd and Providend Ltd.

Ms Liu obtained a Bachelor of Business Management from the Singapore Management University, with majors in Marketing and Corporate Communications.

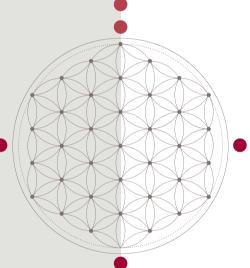


Village Hotel at Sentosa/ The Outpost Hotel



Orchard Rendezvous Hotel \_Lobby Bar

# INVESTING FOR GROWTH



## **INVESTMENTS**

20

The REIT Manager actively pursues investment opportunities to expand the portfolio and drive future income growth. Far East H-Trust has a strong acquisition pipeline of 7 properties under a right of first refusal with its Sponsor, Far East Organization, totaling 1,168 hotel rooms and 599 serviced residence units. In addition, the REIT Manager also seeks out potential opportunities in the market from third parties.



Oasia Hotel Downtown CIN CIN Bar

## ACQUISITION OF OASIA HOTEL DOWNTOWN

On 2 April 2018, Far East H-Trust acquired the 314-room Oasia Hotel Downtown from Far East SOHO Pte. Ltd. (the "Vendor"), a member of its Sponsor, for \$\$210.0 million. The purchase price was negotiated on a willing-buyer, willing-seller basis and was at the lower end of two independent valuations. As at 31 December 2018, Oasia Hotel Downtown was valued at \$236.4 million, reflecting the outperformance against the forecast.

The 27-storey hotel-cumoffice development is strategically located in the downtown Tanjong Pagar area of Singapore's Central Business District, and appeals to business travellers. The property's convenient transport connectivity also provides easy access for hotel quests. Since its opening on 18 April 2016, the property has garnered several accolades for its distinctive design, including the FIABCI World Prix d'Excellence Gold Award SG Mark Platinum Award Urban Land Institute Global Award for Excellence 2017/2018 and Best Tall Building Worldwide Award by the Council on Tall Buildings and Urban Habitat.

The acquisition of Oasia Hotel Downtown had brought about a better balance between Far East H-Trust's mid-tier and upscale assets, and greater diversification in terms of location of its assets. The positive contribution from the hotel had also provided a further boost to Far East H-Trust's results in 2018.

## UPDATE ON HOTEL DEVELOPMENT PROJECT ON SENTOSA

In 2014, Far East H-Trust took a 30.0% stake in a joint venture with a member of its Sponsor to participate in the development of a hotel project located on Sentosa.

Situated on Artillery Avenue, the integrated development comprises three hotels, namely Village Hotel at Sentosa, The Outpost Hotel and The Barracks Hotel. The development comprises a total of 839 guestrooms, four blocks of commercial spaces, a ballroom, and an Events Centre offering over 800 square metres of flexible meeting spaces. A few of these blocks are heritage buildings that have been conserved, retaining elements of elegance and tradition. The multi-tiered pool deck in the resort is situated on elevated ground and presents a few themed pools for guests of all ages. The uniquely-designed facilities include cascading pools which have been inspired by white travertine terraces in Pamukkale.

Catering to the mid-tier segment of the market and located in close proximity to attractions such as KidZania Singapore, Skyline Luge Sentosa and Palawan Beach, the 606-room



Village Hotel at Sentosa / The Outpost Hotel \_Pamukkale Pool



The Outpost Hotel \_Skypool



Village Hotel at Sentosa \_Family Room

Village Hotel at Sentosa delivers a unique resort experience for families, leisure and meeting groups.

The Outpost Hotel, with 193 guestrooms, is positioned as an offering targeting couples looking for upscale accommodation and a trendy island getaway. It is built for those seeking exclusivity, privacy and attention to detail. The hotel's unique selling point is its exclusive rooftop infinity pool overlooking the beach and sea.

The Barracks Hotel comprises 40 well-designed luxury suites in a heritage building.

Through conserving the site's architecture and landscape, the hotel preserves its historical significance. The premium rooms come with an exclusive pool complementing the tranquility and privacy of the site. The décor is sophisticated and elegant, befitting of the hotel's colonial past.

The project is progressing well and on schedule. The first phase consisted of the construction of Village Hotel at Sentosa, The Outpost Hotel, two blocks of commercial spaces, and the Events Centre. The Temporary Occupation Permit (TOP) for this first phase was obtained

in October 2018. The official opening date of Village Hotel at Sentosa and The Outpost Hotel is 1 April 2019, and bookings had been accepted for stays from this date onwards. Prior to the opening, rooms had been progressively fitted out and trial stays were conducted to ensure smooth running when the hotel opens its doors to the public.

The second phase of the project, which consists of the development of The Barracks Hotel and another two blocks of commercial spaces, is slated for completion in 3Q 2019. The official opening of The Barracks Hotel would be in 4Q 2019.

# ASSET ENHANCEMENT INITIATIVES



Orchard Rendezvous Hotel Facade

## ORCHARD RENDEZVOUS HOTEL (FORMERLY KNOWN AS ORCHARD PARADE HOTEL)

To keep its portfolio of assets competitive and relevant to the changing needs of the market, the REIT Manager carries out asset enhancement programmes at selected properties each year.

In 2018, we focused our efforts on completing the third phase of the renovation of Orchard Parade Hotel, which involved the refurbishment of 291 quest rooms in the Superior, Deluxe Plus, Club, and Suites categories, as well as the Club Lounge. In addition, 97 Deluxe rooms which had previously undergone renovation had been refreshed as well. The refurbishment commenced in May 2017 and was completed in March 2018.

In August 2018, we completed the first phase of façade enhancement works for the hotel and undertook the rebranding of Orchard Parade Hotel to Orchard





Village Hotel Bugis \_Meeting Room



Orchard Rendezvous Hotel \_Family Room

Rendezvous Hotel in September 2018. Orchard Rendezvous Hotel is the second property under the Rendezvous brand in Singapore, the first being Rendezvous Hotel Singapore located along Bras Basah Road.

## OTHER ENHANCEMENT WORKS

Improvement works were carried out at Village Hotel Bugis in 2018. Two of the meeting rooms were remodelled and enlarged.

The replacement of water pipes in all of its guest rooms and the replacement of the carpet along the corridors had been completed. The modernisation of the passenger and service lifts is underway, with a few lifts finished as at February 2019.

For the Elizabeth Hotel, the water tanks for the main water supply and the cooling tower were replaced in March 2018.

## OUR PORTFOLIO



Far East H-REIT has 2,775 hotel rooms and 368 serviced residence units in its portfolio, offering investors an opportunity to invest in the largest portfolio of hospitality assets in Singapore by asset value.

The portfolio provides an attractive investment opportunity for investors to benefit from a balanced portfolio of hospitality assets targeting both short-term stays in relation to the hotels and longer-term stays in relation to the serviced residences.

Housed in 9 out of the 13 properties in the portfolio are 286 units of commercial spaces.



**PROPERTIES** 

VALUATION

RETAIL NLA

OFFICE NLA

9 HOTELS **2,775** KEYS

**\$\$2.63**BILLION

**14,065** 

**7,102** 

4 SERVICED RESIDENCES **368** KEYS

Far East Hospitality Trust

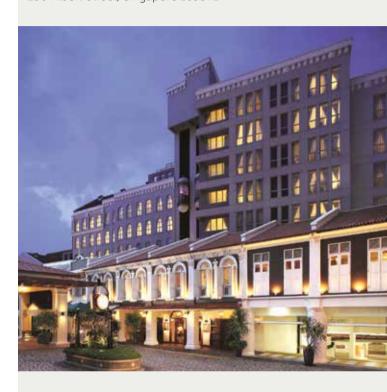
26

## OUR PORTFOLIO

- HOTELS

## VILLAGE HOTEL ALBERT COURT

180 Albert Street, Singapore 189971



Minutes away from the cultural enclaves of Little India and Bugis, Village Hotel Albert Court is a pre-war conservation development offering heritage blended with modern day flair. The hotel's charming courtyard provides moments of serenity and offers a wide range of retail and dining options.

For its sustainability efforts, Village Hotel Albert Court was awarded the BCA Green Mark Platinum certification by the Building and Construction Authority of Singapore in 2015, and this had recently been renewed in 2019.

No of guest rooms : 210
Gross floor area (sq m) : 11,426
Retail NLA (sq m) : 1,003
Gross revenue for FY2018 (S\$ million) : 5.9
Remaining lease tenure (years) : 69
Valuation as at 31 Dec 2018 (S\$ million) : 127.2
Purchase price (S\$ million) : 120.7
Master lessee : First Choice Properties Pte Ltd

## **VILLAGE HOTEL BUGIS**

390 Victoria Street, Singapore 188061

## VILLAGE HOTEL CHANGI

1 Netheravon Road, Singapore 508502



Located right at the heart of Singapore's Arab, Peranakan and Indian heritage districts, Village Hotel Bugis offers tourists a glimpse of multicultural Singapore. Surrounded by vibrant eateries, art galleries and boutiques in the nearby conservation buildings, the hotel is a stone's throw away from Bugis MRT station, which conveniently connects to the Central Business District and Orchard areas.

Village Hotel Changi is an idyllic retreat, set apart from other hotels in urban Singapore. With its serene surroundings and 17 function spaces of various sizes, the hotel is the choice destination for corporate retreats and team bonding. Just a 10-minute drive from Changi Airport and a short boat ride away from Pulau Ubin and the Chek Jawa Wetlands, Village Hotel Changi is a favourite for nature lovers and transit passengers on a stopover.

No of guest rooms	:	393
Strata floor area (sq m)	:	21,676
Retail NLA (sq m)	:	1,166
Gross revenue for FY2018 (S\$ million)	:	11.5
Remaining lease tenure (years)	:	60
Valuation as at 31 Dec 2018 (\$\$ million)	:	232.4
Purchase price (S\$ million)	:	218.4

Master lessee: Golden Landmark Pte Ltd

No of guest rooms : 380
Gross floor area (sq m) : 22,826
Retail NLA (sq m) : 805
Gross revenue for FY2018 (S\$ million) : 10.1
Remaining lease tenure (years) : 59
Valuation as at 31 Dec 2018 (S\$ million) : 209.2
Purchase price (S\$ million) : 238.5
Master lessee : Far East Organization Centre Pte. Ltd.

Far East Hospitality Trust

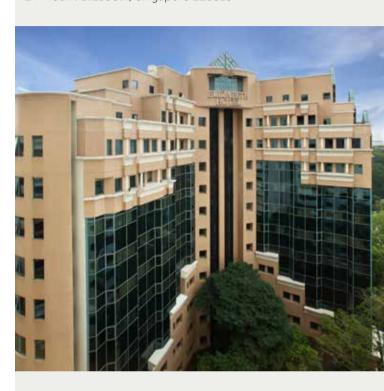
28

## OUR PORTFOLIO

- HOTELS

## THE ELIZABETH HOTEL

24 Mount Elizabeth, Singapore 228518



The Elizabeth Hotel takes inspiration from colonial times and is designed with a distinct European accent. It is a short walk from Orchard Road, Singapore's famous shopping and entertainment belt, providing guests with a wide range of leisure and dining options. The Elizabeth Hotel is also adjacent to Mount Elizabeth Hospital, one of Singapore's leading hospitals.

No of guest rooms : 256
Gross floor area (sq m) : 11,723
Retail NLA (sq m) : 583
Gross revenue for FY2018 (\$\$ million) : 6.4
Remaining lease tenure (years) : 69
Valuation as at 31 Dec 2018 (\$\$ million) : 163.7
Purchase price (\$\$ million) : 186.7
Master lessee : Golden Development Private Limited

## **OASIA HOTEL DOWNTOWN**

100 Peck Seah Street, Singapore 079333

## **OASIA HOTEL NOVENA**

8 Sinaran Drive, Singapore 307470



Oasia Hotel Downtown is an iconic award-winning hotel strategically located in the downtown Tanjong Pagar area, which is set to be Singapore's next waterfront city with a hive of business, commercial and residential activities. The hotel's proximity to the Central Business District appeals to business travellers, and it is well-connected to other parts of the island as well, with Tanjong Pagar MRT Station right at its doorstep and expressways within a few minutes' drive.

A welcome escape from the hustle and bustle of city life, Oasia Hotel Novena offers both business and leisure travellers the opportunity to refresh, refuel and recharge. Oasia Hotel Novena is a short commute from the Central Business District and Orchard Road. Strategically located within Singapore's premier medical hub, the hotel also serves visiting medical tourists and their families.

No of guest rooms	: 314
Strata floor area (sq m)	11,863
Gross revenue for FY2018 (\$\$ million)	8.6
Remaining lease tenure (years)	: 64
Valuation as at 31 Dec 2018 (S\$ million)	236.4
Purchase price (S\$ million)	210.0
Master lessee: Far East SOHO Pte. Ltd.	

No of guest rooms	:	428
Strata floor area (sq m)	:	22,457
Gross revenue for FY2018 (S\$ million)	:	13.0
Remaining lease tenure (years)	:	86
Valuation as at 31 Dec 2018 (S\$ million)	:	330.0
Purchase price (S\$ million)	:	318.2
Master lessee: Transurban Properties F	t	e. Ltd.

Far East Hospitality Trust

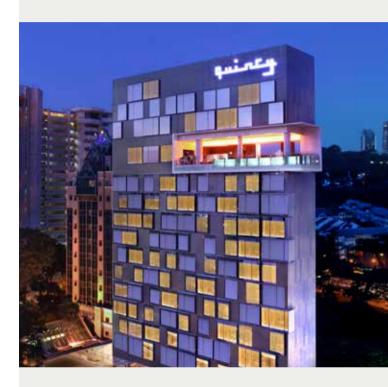
30

## OUR PORTFOLIO

- HOTELS

## THE QUINCY HOTEL

22 Mount Elizabeth, Singapore 228517



The first local boutique hotel to win the Best Hotel Experience Award at the Singapore Tourism Awards 2017, the Quincy Hotel caters to the busy business executive and discerning leisure traveller. Guests of the Quincy Hotel can enjoy all-day light refreshments including buffet breakfast, complimentary in-room mini-bar and evening cocktails, making it the perfect getaway for a weekend staycation.

No of guest rooms : 108
Gross floor area (sq m) : 4,810
Gross revenue for FY2018 (\$\$ million) : 3.3
Remaining lease tenure (years) : 69
Valuation as at 31 Dec 2018 (\$\$ million) : 83.3
Purchase price (\$\$ million) : 82.3
Master lessee : Golden Development Private Limited

## **RENDEZVOUS HOTEL SINGAPORE**

9 Bras Basah Road, Singapore 189559

## **ORCHARD RENDEZVOUS HOTEL**

1 Tanglin Road, Singapore 247905



Inspired by A.R.T. (the Attitude of the locale, a Retro style found nowhere else and Technology brought to unique life), Rendezvous Hotel Singapore reflects the history and trendsetting nature of the arts and heritage district it is situated in. Within walking distance to the Dhoby Ghaut and Bras Basah MRT stations, the hotel is a short commute away from Singapore's business and shopping districts. Adjoining the hotel is The Rendezvous Gallery, with 3 floors of retail and F&B spaces, offering a mix of gastronomic delights, beauty & wellness and entertainment.

No of guest rooms : 298
Gross floor area (sq m) : 19,720
Retail NLA (sq m) : 2,799
Gross revenue for FY2018 (S\$ million) : 12.7
Remaining lease tenure (years) : 65
Valuation as at 31 Dec 2018 (S\$ million) : 282.1
Purchase price (S\$ million) : 264.3

Master lessee: Serene Land Pte Ltd

Orchard Rendezvous Hotel is located at the doorstep of major malls and boutiques along Orchard Road, which offer a wide variety of retail and dining options for business and leisure travellers. Families on vacation will enjoy the 50-60 sqm family rooms that Orchard Rendezvous Hotel has to offer.

The public areas of the hotel – the pool, pool deck, reception and lobby, lobby bar, function rooms and pre-function areas were upgraded in 2016. Refurbishment of the guest rooms commenced in 2017 and was completed in March 2018.

No of guest rooms	:	388
Gross floor area (sq m)	:	34,072
Retail NLA (sq m)	:	3,778
Office NLA (sq m)	:	2,515
Gross revenue for FY2018 (S\$ million)	:	20.9
Remaining lease tenure (years)	:	44
Valuation as at 31 Dec 2018 (S\$ million)	:	431.1
Purchase price (\$\$ million)	:	412.5
Master lessee: Far East Orchard Limite	d	

32

## OUR PORTFOLIO

- SERVICED RESIDENCES

## VILLAGE RESIDENCE CLARKE QUAY

20 Havelock Road, Singapore 059765

## VILLAGE RESIDENCE HOUGANG

1 Hougang Street 91, Singapore 538692



Village Residence Clarke Quay is in a mixeduse development comprising residential and commercial components. The commercial component includes offices, shops and restaurants. Refurbishment works to revitalise the property's serviced offices, lobby and common areas were completed in 1Q 2017.

Village Residence Clarke Quay is in the vicinity of Singapore's historic Chinatown, which offers a myriad of retail and local delights. Guests can get around the city easily, as the property is served by Clarke Quay MRT and is close to the Central Business District.

No of units : 128 Gross floor area (sq m) : 17,858 Retail NLA (sg m) : 2,213 : 1,473 Office NLA (sq m) Serviced Office NLA (sq m) : 823 Gross revenue for FY2018 (\$\$ million) : 8.6 Remaining lease tenure (years) : 74 Valuation as at 31 Dec 2018 (\$\$ million): 204.1 Purchase price (\$\$ million) : 183.3 Master lessee: OPH Riverside Pte Ltd

Village Residence Hougang is located in the Hougang residential suburb, northeast of Singapore. The serviced residence is conveniently located next to Hougang One Mall and is well connected by expressways and MRT. Village Residence Hougang is popular with companies in the neighbouring industrial estates.

No of units : 78
Strata floor area (sq m) : 14,257
Gross revenue for FY2018 (S\$ million) : 2.3
Remaining lease tenure (years) : 75
Valuation as at 31 Dec 2018 (S\$ million) : 60.2
Purchase price (S\$ million) : 64.7
Master lessee : Serene Land Pte Ltd

## VILLAGE RESIDENCE ROBERTSON QUAY

30 Robertson Quay, Singapore 238251

## **REGENCY HOUSE**

121 Penang Road, Singapore 238464



Village Residence Robertson Quay overlooks the historic Singapore River and is located within the trendy dining and entertainment district of Robertson Quay. The Central Business District, Fort Canning and Clarke Quay MRT station are a short walk away.

Regency House is an upscale serviced residence located at the junction of Penang Road and Oxley Road, within walking distance from the major shopping malls along Orchard Road. Its prime location is extremely popular with young professionals.

The refurbishment of Regency House was completed in 2016, with all apartment units having undergone a facelift. The studio apartments were refurbished in 2014 and the renovation of the remaining 2 and 3-bedroom units were completed in mid-2016.

No of units	:	72
Strata floor area (sq m)	:	10,570
Retail NLA (sq m)	:	1,179
Gross revenue for FY2018 (S\$ million)	:	4.6
Remaining lease tenure (years)	:	72
Valuation as at 31 Dec 2018 (S\$ million)	:	105.2
Purchase price (S\$ million)	:	113.2

Master lessee: Riverland Pte Ltd

No of units : 90
Gross floor area (sq m) : 10,723
Retail NLA (sq m) : 539
Office NLA (sq m) : 2,291
Gross revenue for FY2018 (S\$ million) : 5.9
Remaining lease tenure (years) : 75
Valuation as at 31 Dec 2018 (S\$ million) : 168.6
Purchase price (S\$ million) : 166.4
Master lessee : Oxley Hill Properties Pte Ltd

## INDUSTRY OVERVIEW



## TOURISM & HOSPITALITY MARKET OVERVIEW REPORT – EXTRACT

# SINGAPORE MACRO-ECONOMIC OVERVIEW AND OUTLOOK

### Overview

According to the Ministry of Trade and Industry (MTI), Singapore's economy grew by 3.2% in 2018, down from 3.6% in 2017. The manufacturing sector was a key growth driver, however, growth decelerated to 7.2% in 2018 compared with 10.4% in 2017.

### Outlook

Economic growth is expected to continue to moderate going forward amid expectations of a slowdown in several of Singapore's key markets for its good and services, such as the US, Eurozone and China. The Monetary Authority of Singapore (MAS) expects the Singapore economy to expand at a slower but still firm pace in 2019 with the modern services cluster, which includes firms that provide professional, financial and technology services, expected to play a bigger role in supporting the economy.

## SINGAPORE TOURISM AND HOSPITALITY MARKET

### Overview

In the face of a rapidly evolving and increasingly competitive global tourism landscape, the Singapore Tourism Board (STB) remains active in ensuring that Singapore remains relevant at the forefront of consumer, travel and tourism trends. In 2018, Singapore was the chair of ASEAN and a major focus was on deepening tourism cooperation among ASEAN member states. The STB continues to work hand-in-hand with its travel industry partners to promote Singapore in key visitor markets overseas for both tourism and business purposes.

International visitor arrivals to Singapore has grown consistently over the past several years, increasing from 9.7 million in 2009 to 18.5 million in 2018. International visitor arrivals in 2018 reached a new record for the third consecutive year with a growth rate of 6.2%.

China and Indonesia are by far the largest source markets, accounting for more than a third of all arrivals. Arrivals from China continued to grow, up by 5.8% while arrivals from Indonesia increased 2.3%. India, another important market and currently the third largest was up 13.4% in 2018. All three source markets are among the top 4 most populous countries in the world and they all have a large latent market for leisure travel owing to the burgeoning middle class, rising disposable incomes and higher awareness around travel especially among millennials. 14 out of the top 15 markets registered growth in 2018 with seven - China, India, Philippines, UK, USA, Vietnam, and Germany - hitting recordhigh visitor arrivals.

### Outlook

The outlook is positive for Singapore's tourism and hospitality market in 2019. Continued Asia Pacific travel growth, vibrant local tourism initiatives, positive global economic outlook and strong fundamentals from Singapore's key inbound markets will support continued international visitor arrivals growth.

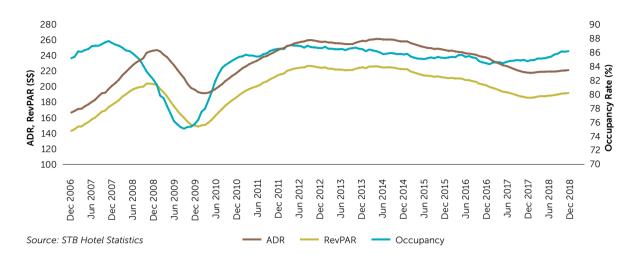
## OVERVIEW OF SINGAPORE HOTEL SECTOR

### **Demand and Performance**

The most recent performance trends seem to indicate that we may have passed the bottom of the current cycle. In January 2017, market average occupancy (12MMA basis) bottomed at 84.1% and began an uptrend. This was followed by upturns in both Average Daily Rate ("ADR") and Revenue per Available Room ("RevPAR") in early 2018.

By the end of 2018, market average occupancy rates reached levels not seen since the first quarter of 2014 and had recovered 1.9 percentage points from the low of 84.1% in January 2017. This gave hoteliers the confidence from the second half of 2018 to increase room rates after a long period of decline. With occupancy continuing to recover, further room rate and RevPAR growth is expected in 2019.

#### Singapore Hotel Market Performance 2007 - 2018 (12MMA Basis)



The market ADR in 2018 was \$\$219.14, up 0.9% compared to 2017. Market average occupancy improved in 2018 to 86.0% (up 1.2 percentage points).

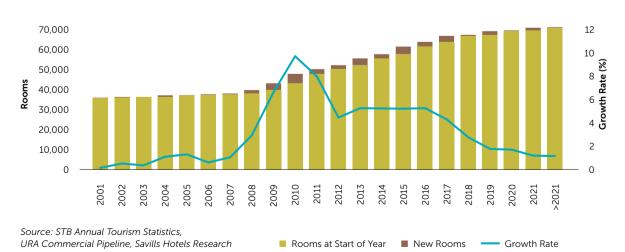
Market average RevPAR improved by 2.4% to \$\$188.57.

The Singapore market hotel performance recovery evident in 2018 is particularly impressive when considering the amount of new supply that entered the market over the past 2 years. In 2017 there were 2,665 rooms added to supply and in 2018 another 702 rooms were added.

#### Supply

From 2009 to 2018, total hotel room supply increased by 68.9% (27,128 rooms) or at a CAGR of 5.4% per annum. This is equivalent to adding on average an additional 2,713 rooms each year for 10 consecutive years.

#### **Singapore Hotel Room Supply**



### INDUSTRY OVERVIEW

A vastly different picture emerges going forward as only 3,816 rooms are expected to enter supply over the next 4 years. This includes the opening of the Far East Hospitality development project on Sentosa in 2019, which will comprise 836 keys over 3 hotels (The Village Hotel Sentosa with 606 keys, The Outpost Hotel with 193 keys and The Barracks with 40 keys). Demand and supply dynamics going forward have now markedly improved and are conducive to improved hotel performance. This should give further confidence for hoteliers to continue to adjust room rates upward as they have started to do in 2018.

#### Investment Outlook

Notable hotel transactions in Singapore in 2018 included Perennial Real Estate Holdings acquiring from an affiliate of Pontiac Land its 50% stake in Capitol Singapore for \$\$528 million.

The Wangz Hotel was sold for S\$46 million or S\$1.12 million per key. The sale was made by Glastech Pte Ltd. and was sold to TCRE Partners Pte Ltd. The 41-room hotel is a prominent landmark at the corner of Outram and Tiong Bahru roads.

The Wanderlust Hotel was purchased by 8M Real Estate for \$\$37 million (\$\$1.3 million per key). The 29-room hotel was originally one of Singapore's oldest schools but was converted into a boutique hotel in 2008.

Far East Hospitality REIT, which trades as part of the stapled Far East Hospitality Trust, bought the 314-room Oasia Hotel Downtown for \$\$210 million from Far East Soho, which is a unit of the REIT's sponsor.

There have been relatively few hotel transactions over the past few years due to the lack of available investment stock, the price gap between buyers and sellers as well as the tendency of owners being long term private investors. However, the recent pickup in activity confirms that pent-up investor appetite is clearly present, especially for larger hotel assets in prime locations. Furthermore, the recent deals that have taken place have been at very aggressive price points which suggest that it is the buyers that are increasingly motivated to bridge the gap and meet the pricing expectations of the sellers.

#### Outlook

Although the escalating global trade tensions and expected moderation of economic growth provide some headwinds for the corporate travel sector, the

outlook for the hospitality market is generally positive. Demand and supply fundamentals have improved considerably compared to the last few years. International visitor arrivals growth has accelerated in 2018, while on the other hand, the market has absorbed a significant amount of new supply over the past 3 years with limited new supply remaining over the next 3 years.

Against this backdrop, hotel performance shows signs of improvement with occupancy starting to recover since early 2017. Average Daily Rates and RevPAR began an uptrend in 2018 and this trend is expected to continue into 2019.

# OVERVIEW OF SINGAPORE SERVICED RESIDENCES SECTOR

#### **Demand and Performance**

Supported by its position as a global commercial and tourism hub and one of the world's most open economies, Singapore's serviced residences market has developed in strength over the years. In particular, the serviced residences segment has carved its niche in the hospitality sector, as it offers a value proposition for a myriad of international visitors as well as expatriates. Apart from cost, the attractiveness of serviced residences include

being more personalised, offering better security and privacy, concierge services, regular housekeeping, lease flexibility and maintenance-free living.

Demand for serviced residences in Singapore are predominantly driven by overseas nationals on project-based assignments and business travels. Contracting corporate budgets and other cost controls enacted since the global financial crisis in 2008/09 have driven the preference for serviced residences over hotels by companies looking to accommodate their midto long-term project-based staff. However, amid growing economic uncertainty, demand for serviced residences from the corporate segment has softened over the last few years.

While there is growing leisure demand from families and groups, serviced residences have mostly been unable to capture this growth due to the 6-night minimum stay requirement imposed on this sector, which conflicts with the average 2-3 nights length of leisure bookings.

As a result, the occupancy rate for the sector hovers between 75% and 85%.

#### Supply

The total supply of serviced residences is relatively low compared to the hotels sector. It is estimated that the total supply of serviced residences in Singapore is likely to range between 6,000 and 7,000 units.

In terms of future supply, there are 6 new serviced residences with a total of over 1,600 units in the pipeline over the next three years. Notable openings in 2019 include the lyf Funan with 279 units.

#### **Investment Outlook**

Transactions of serviced residences are few and far between. There were 2 notable transactions in 2018. Darby Park Executive Suites, a 75-unit serviced residences on Orange Grove Road, was sold by Sime Darby Property to Royal Group for \$\$92.7 million. The property sits on a 36,311 sq ft site with a balance lease of approximately 73 years. It is understood that the new owner plans to redevelop the property into a hotel.

Ascott Residence Trust acquired a 60-year leasehold greenfield site at Nepal Hill for \$\$62.4 million. It plans to develop a 324 unit co-living property under its co-living brand lyf.

In early 2019, a private investor was reported to have purchased Ascott Raffles Place for \$\$353.3 million (\$\$2.4 million per unit) from Ascott REIT. The 20-storey conserved building with 146 serviced residences has a 999-year lease.

#### Outlook

Despite supportive long-term fundamentals, trading conditions for the serviced residences sector are expected to remain challenging in the medium term due to a number of disruptive factors that will continue to intensify competition. Not only will there be increased new supply of traditional serviced residences, the sector is seeing encroachment from new concepts such as co-living spaces that are also chasing long stay business. Private rentals remains an ever-present threat which give long stay guests a variety of choice at all budgets, although they can only be rented with a minimum stay of three months. It also remains to be seen how the Government will continue to respond in terms of regulating the sector. At the same time corporate travel budgets are expected to remain constrained making it difficult for the sector to raise rates.

# PERFORMANCE REVIEW

#### MARKET OVERVIEW

The Singapore hospitality market enjoyed improved overall demand for room nights in 2018, supported by an increase in visitor arrivals and biennial events such as the Singapore Airshow and Food&HotelAsia (FHA).

Leisure-related demand from key regional inbound destinations such as China, Indonesia and India continued to grow in 2018. In response, strategic revenue management efforts resulted in improved room rates year-on-year. While leisure segments saw an uptick in demand, corporate travel and associated corporate demand was more subdued. Considering wider geopolitical and economic uncertainty, companies continued to take a more measured and cautious approach with their corporate travel policies.

# REVIEW OF HOTEL PERFORMANCE

For FY 2018, Far East H-Trust's hotel portfolio achieved an average occupancy of 89.1%, an increase of 1.5 percentage points ("pp") year-on-year. Average Daily Rate ("ADR") increased 4.4% to S\$162 and Revenue per Available Room ("RevPAR") was 6.2% higher at S\$144 as a result.

#### Oasia Hotel Downtown



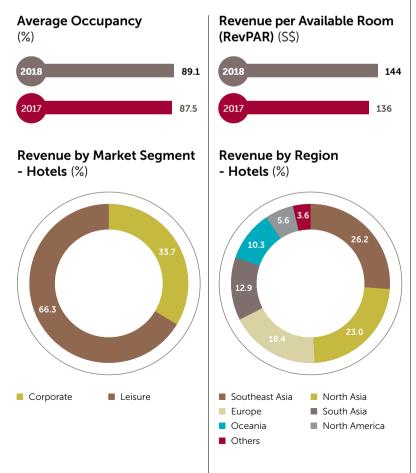
Revenue from the corporate segment made up 33.7% of the total hotel room revenue in FY 2018, down from 35.1% in FY 2017. Correspondingly, the proportion of leisure revenue grew to 66.3% in FY 2018, compared to 64.9% a year ago, reflecting the growth in visitor arrivals from regional markets.

The geographical mix for the hotel portfolio remained largely unchanged year-onyear. South East Asia and North Asia remained the top two contributors in FY 2018, giving rise to 26.2% and 23.0% of hotel room revenue in FY 2018 respectively.

The performance of Far East H-Trust hotel portfolio was given a further lift following the successful acquisition of Oasia Hotel Downtown in April 2018 and the completion of the renovation of Orchard Parade Hotel, subsequently rebranded to Orchard Rendezvous Hotel.

A combination of proactive asset management, focused revenue management to optimise RevPAR, and several guest experience and strategic marketing initiatives combined to deliver overall performance growth. Strategic investments were made in developing stand-alone brand websites for the Oasia and Village brands, together with improved online mobile booking capabilities to increase the contribution of direct bookings and reduce reliance on expensive thirdparty agents. Group-wide efficiency-driven initiatives were also undertaken to improve productivity and reduce cost. The Manager continues to work closely with the Operator to identify and execute strategic asset enhancement opportunities to ensure that the portfolio remains competitive in the current market.

#### HOTEL OPERATING PERFORMANCE



40

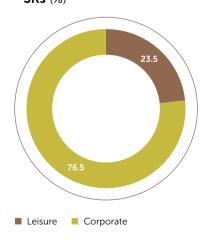
# PERFORMANCE REVIEW



#### SERVICED RESIDENCE OPERATING PERFORMANCE

# Average Occupancy (%) 2018 84.1 2017 80.0

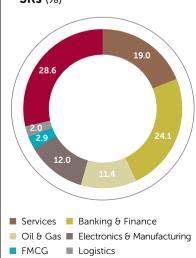
# Revenue by Market Segment - SRs (%)



# Revenue per Available Unit (RevPAU) (S\$)



# Revenue by Industry - SRs (%)



■ Others

# REVIEW OF SERVICED RESIDENCE PERFORMANCE

The average occupancy of Far East H-Trust's serviced residence ("SR") portfolio increased 4.1pp to 84.1% although the ADR was 4.0% lower at \$\$210 for FY 2018. Revenue per Available Unit ("RevPAU"), as a result, was 0.9% higher at \$\$177.

Subdued corporate demand. especially from project groups, brought about heightened price competition in the market resulting in a challenging first half of 2018. The rise of disruptors such as the increased listings and supply of private apartments on short-term home-rental platforms resulted in the rental rates of the SRs being lowered in the first half of 2018 to secure higher occupancy. However, a market-wide uptick in demand for serviced residences in the second half of 2018 provided some confidence to reinstate higher rates towards the later part of the year. As a result, the year-on-year trading improvement and recovery in Q4 offers positive sentiment heading into 2019.

For FY 2018, the corporate segment continued to be the main driver of revenue, contributing 76.5% of the revenue for the SRs. Revenue contribution from the corporate segment was a 1.1pp decrease compared to the preceding year. The shortfall in corporate business was partially offset by a continued growth in the long stay leisure segment, in particular, contribution from online channels.

The Banking & Finance and Services sectors continued to be the two largest contributors to revenue, making up 24.1% and 19.0% of SR revenue in FY 2018 respectively. While the Oil & Gas sector saw a 4.5pp decrease in contribution year-on-year, growth in the Banking & Finance and Electronics & Manufacturing sectors helped to partially offset the decline.

### REVIEW OF REIT COMMERCIAL PREMISES PERFORMANCE

Far East H-Trust has a total of 286 units of retail, office and serviced office commercial

spaces, housed in 9 out of the 13 properties in the portfolio.

For FY 2018, revenue from the REIT commercial premises ("RCP") was \$\$22.1 million, 2.7% lower than the previous year. As a portfolio, revenue from RCP made up 19.4% of Far East H-Trust's total gross revenue.

The average occupancy of the RCP decreased marginally by 0.4pp and the rental rates per square foot (including turnover rent) was 1.9% lower in FY 2018. The average occupancy of the retail and office units was 93.2% and 83.5% respectively.

As at 31 December 2018, there were 196 tenants across various trade sectors, the largest being the food  $\vartheta$  beverage industry.

As at 31 December 2018, the remaining lease tenure of the RCP spaces ranged from less than a year to three years, giving rise to a weighted average lease expiry ("WALE") of 1.233 years. A large proportion of the leases expiring within a year was for the serviced offices at Central Square (Village Residence Clarke Quay). Excluding the serviced offices leases, which typically have lease tenures of less than a year, the WALE would have been higher at 1.268 years. New leases entered into during the year had a WALE of 1.658 years and made up 44.8% of the monthly RCP revenue.

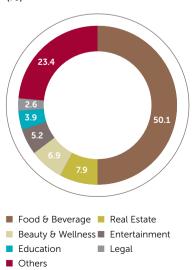
Top 10 RCP tenants as at 31 December 2018

No.	Tenant	Percentage of RCP Revenue	Industry
1	Far East Organization entities	12.2%	Real Estate/ Hospitality Services
2	UNOS Pte Ltd	6.5%	Food & Beverage
3	Club Chinois Pte Ltd	4.8%	Food & Beverage
4	Akashi Japanese Restaurant OPH Pte Ltd	4.5%	Food & Beverage
5	CV Holdings Pte Ltd	3.2%	Food & Beverage
6	Koshidaka Singapore Pte Ltd	3.0%	Entertainment
7	Sivasanta Group Pte Ltd	2.6%	Education/ Food & Beverage
8	Singapore Hospitality Group Pte Ltd	2.4%	Food & Beverage
9	HenryBros Singapore Pte Ltd	2.2%	Food & Beverage
10	MENU Pte Ltd	2.0%	Food & Beverage

#### Lease maturity profile as at 31 December 2018

	0-1 years	1-2 years	2-3 years
% of Leases expiring	59%	33%	8%
% of total gross monthly RCP revenue	47%	35%	18%

### Trade Sector Mix of Tenants



# CAPITAL MANAGEMENT

Far East H-Trust endeavours to maintain a strong balance sheet, employ an appropriate mix of debt and equity in financing acquisitions of properties, secure diversified funding sources by accessing both financial institutions and capital markets and optimise its cost of debt financing.

As at 31 December 2018, Far East H-Trust had total borrowings of \$\$1,030.6 million, comprising term loan facilities of \$\$977.9 million and revolving credit facilities ("RCF") of \$\$52.7 million. The weighted average cost of debt was approximately 2.7% per annum for the year. The total borrowings was \$\$231.4 million higher than last year, mainly due to the drawdown of term loan facility of \$\$195.7 million and RCF of S\$21.0 million during the year to partially fund the acquisition of Oasia Hotel Downtown.

The REIT Manager keeps a well-spread debt maturity profile to minimise any refinancing risk in any one year. The debt portfolio's weighted average debt to maturity was 3.3 years as at 31 December 2018.

During the year, the REIT Manager successfully refinanced the term loans of \$\$132.2 million and \$\$100.0 million ahead of its maturity in August 2018 and December 2018. In February 2019, the REIT Manager has received commitment from the existing lender to refinance the term loan of \$\$100.0 million due in August 2019 with a new five-year term. With this new facility, the weighted average debt maturity would increase to 3.8 years on a pro-forma basis.

Far East H-Trust has \$\$247.3 million of undrawn RCF and all its 13 investment properties with a total value of \$\$2.63 billion are unencumbered. These provide Far East H-Trust with ample

financial ability for its investment in the hotel development in Sentosa, and the flexibility to fund future asset enhancement initiatives and acquisitions.

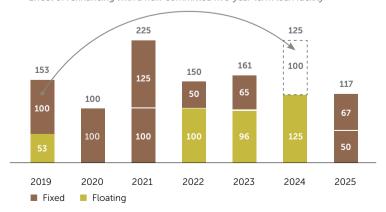
Far East H-Trust continues to maintain an appropriate proportion of interest rate hedges to manage interest rate risk. During the year, the REIT Manager entered into new interest swap contracts with notional amount of \$\$375.0 million to convert floating rate loans to fixed rate loans. As interest rate swaps contracts were entered into to hedge against the exposure to market volatility, the proportion of its borrowing on fixed interest rates increased to 68.6% as of 31 December 2018. up from 41.6% in 2017.

Far East H-Trust's aggregate leverage remains healthy at 40.1% as at 31 December 2018, below the 45.0% gearing limit allowed by the Monetary Authority of Singapore for property trusts in Singapore.

#### Debt Maturity Profile (S\$ million)

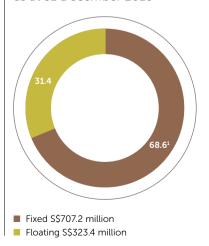
as at 31 December 2018

Effect of refinancing with a new committed five-year term loan facility



#### Interest Rate Profile (%)

as at 31 December 2018



<sup>1</sup> Including a new interest rate swap contract entered on 28 December 2018 with a notional amount of \$\$50.0 million, effective on 3 January 2019.

# STAPLED SECURITY PRICE PERFORMANCE

2018 proved to be a challenging year for investors, particularly in the last quarter, after two years of consistent growth in asset prices. Tax cuts implemented by the US president had added a boost for investors heading into 2018, and US GDP growth had accelerated to 4.2% on an annualised quarterly basis in the second quarter. However, economic growth elsewhere, particularly in the eurozone, had decelerated and global growth became less synchronized.

The prospect of fading US policy support in 2019, together with escalation in the US-China

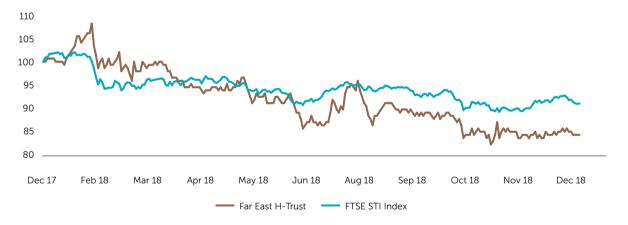
trade conflict, had also led to a reduction in monetary stimulus. Global growth concerns eventually took their toll on investor confidence and the global stock market as a whole.

In Singapore, economic growth in 2018 had surpassed the initial forecasts at the start of the year. Subsequently, there was a slowdown in the growth rate, and that was seen mainly in the manufacturing and services sectors.

S-REITS prices had seen a falling trend together with the rest of the Singapore market, from the start to the end of the year. Despite observations of the pickup in demand associated with the growth in international visitor arrivals as well as easing supply pressures in the hospitality REIT sub-sector, interest was still subdued as investors remained cautious about the macroeconomic environment.

Far East H-Trust's Stapled Security price closed at \$\$0.61 on 31 December 2018. A total of 370 million Stapled Securities were traded during the year, down from 434 million the year before. On average, 1.45 million Stapled Securities were traded daily.

#### Far East H-Trust Stapled Security Price Performance (%)



Stapled Security price	
Closing price as at 31 Dec 2017	S\$0.72
Low	S\$0.60
High	S\$0.78
Closing price as at 31 Dec 2018	S\$0.61

370 million		
1.45 million		
Net asset value (NAV) per Stapled Security		
S\$0.87		
S\$0.88		

# INVESTOR RELATIONS

Investor relations is integral to maintaining a high level of transparency and good governance. The REIT Manager is committed to keeping Stapled Securityholders abreast of the key developments and performance of Far East H-Trust, and makes timely disclosures as required under the Listing Manual of the SGX-ST. Pertinent or material information is released via the SGXNET. Far East H-Trust's website and other channels including news releases, annual reports and Stapled Securityholders' meetings.

Apart from making fair and timely disclosures, the REIT Manager engages the investment community by way of analyst briefings, investor roadshows and conferences, and one-onone meetings. The CEO and CFO, together with the Assistant Manager, Investor Relations, devote time to engage both prospective and existing investors and analysts on an ongoing basis, both in Singapore and abroad. Site visits to Far East H-Trust's hotels and serviced residences are also arranged for analysts and investors who are keen to have a better understanding of the hospitality business and asset enhancement initiatives.

In 2018, the REIT Manager participated in non-deal roadshows in Singapore, Hong Kong, Bangkok, Kuala Lumpur and Tokyo, and met with a total of 122 analysts and investors. Far East H-Trust is covered by seven local and foreign brokerage firms.

Stapled Securityholders are given the opportunity to communicate their views at annual general meetings ("AGM") and extraordinary general meetings ("EGM"). All directors and representatives from DBS Trustee Limited and the external auditor are present to address Stapled Securityholders' queries during the general meetings. Resolutions are moved by voting by electronic polling and an announcement of the results showing the number of votes cast for and against each resolution and the respective percentages will be made through SGXNET. Minutes of general meetings are made available to Stapled Securityholders at their request. The REIT Manager intends to publish minutes of general meetings of Stapled Securityholders on its corporate website (www.fehtrust.com), starting with the annual general meeting held on 17 April 2019.

Stapled Securityholders and the public can also access the corporate website for the latest information on Far East H-Trust. Quarterly financial reports, corporate announcements, annual reports and circulars, as well as other information, including key insider movements in Stapled Securityholdings, are found on the website. The public can also subscribe to email alerts, to be notified whenever Far East H-Trust has a new SGX filing or announcement.

As at 31 December 2018. about 76% of Far Fast H-Trust Stapled Securities was held by corporations, and the remaining 24% was held by individuals. Far East Organization entities continued to hold the majority, or about 60%, of Far East H-Trust's Stapled Securities, giving stability to the price of Far East H-Trust's Stapled Securities. The greatest proportion of Far East H-Trust's institutional investors were from Singapore, holding about 48% of outstanding Stapled Securities. Investors from North America formed the next largest investor group, with about 17% of holdings in Far East H-Trust.

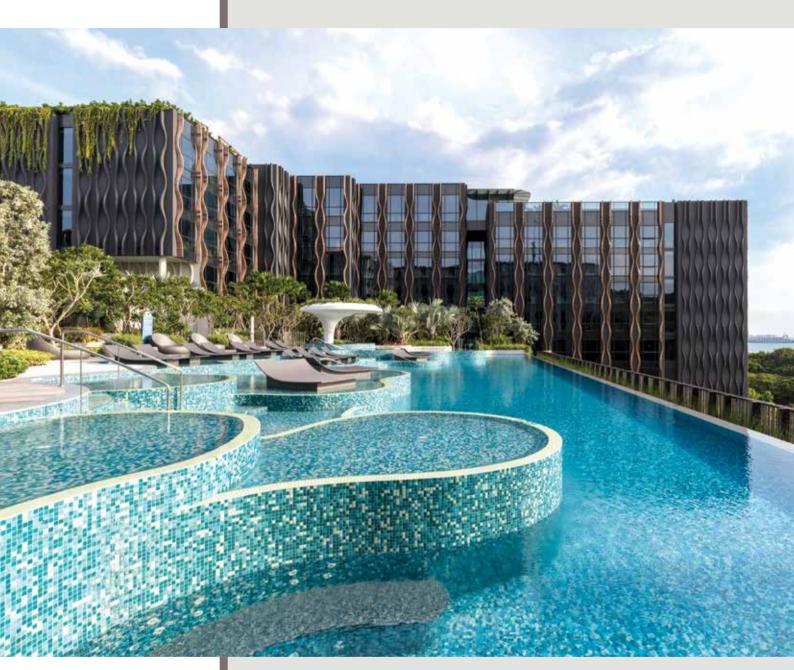
Stapled Securityholders, analysts, fund managers and the media can reach out to our investor relations team for information on Far East H-Trust.

#### Ms Charissa Liu

Assistant Manager, Investor Relations & Asset Management Tel: +65 6833 6607 Email: charissaliu@fareast.com.sq

Events Attended	Date	
Analyst Conference Call for Proposed Acquisition of Oasia Hotel Downtown	12 Jan 2018	
Investor Roadshow in Singapore for Proposed Acquisition of Oasia Hotel Downtown with DBS Bank	16 & 18 Jan 2018	
4Q/FY 2017 Results Briefing with Analysts	15 Feb 2018	
4Q/FY 2017 Post-results Investor Luncheon with Citi	15 Feb 2018	
Investor Roadshow in Hong Kong for Proposed Acquisition of Oasia Hotel Downtown with DBS Bank	28 Feb-1 Mar 2018	
Maybank InvestAsean Conference	27 Mar 2018	
1Q 2018 Results Conference Call with Analysts	26 Apr 2018	
Investor Non-Deal Roadshow in Bangkok with DBS Bank	9-10 May 2018	
2Q 2018 Results Conference Call with Analysts	31 Jul 2018	
Investor Non-Deal Roadshow in Hong Kong with HSBC Bank	2-3 Aug 2018	
2Q 2018 Post-results Investor Luncheon with DBS Bank	8 Aug 2018	
Investor Non-Deal Roadshow in Kuala Lumpur with Maybank Kim Eng and Singapore Exchange Limited	16 Aug 2018	
3Q 2018 Results Conference Call with Analysts	30 Oct 2018	
Investor Non-Deal Roadshow in Tokyo with J.P. Morgan and Singapore Exchange Limited	19 Nov 2018	

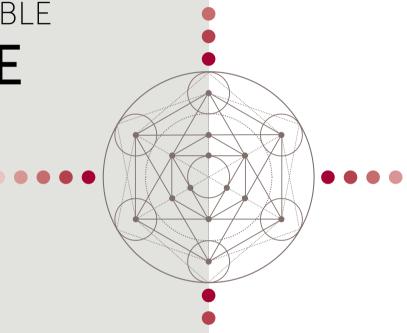




The Outpost Hotel Sentosa, Singapore



PROVIDING
SUSTAINABLE
VALUE



Far East Hospitality Trust

48

# SUSTAINABILITY REPORT

"STAKEHOLDERS AND THE WIDER INVESTING COMMUNITY ARE PLACING EMPHASIS ON LONG-TERM SUSTAINABLE PRACTICES TO ENSURE CONTINUED GROWTH AND VALUE CREATION FOR ALL STAKEHOLDERS."

**Board of Directors** 



#### **BOARD STATEMENT**

Sustainability continues to be a key focus of Far East Hospitality Trust ("Far East H-Trust" or the "Trust") in the year as we present our second Sustainability Report.

Increasingly, stakeholders and the wider investing community are placing emphasis on long-term sustainable practices to ensure continued growth and value creation for all stakeholders. Recognising the responsibility and impact we have in conserving the natural environment, contributing meaningfully to the communities around us and providing a safe, diverse and inclusive work place, we are committed to managing our environmental, social and governance ("ESG") impacts, risks and opportunities in a diligent manner which aligns with our strategic business objectives and those of our stakeholders.

The Board, together with the REIT Manager, is responsible for identifying and responding to the ESG issues that are relevant to our business, and overseeing the management and monitoring of our ESG performance.

Our efforts at improving our performance across all materiality aspects is an ongoing process and we remain focused on achieving this in the coming years. We would like to take this opportunity to thank our stakeholders in our sustainability endeavours as we progress on this journey.

#### **Board of Directors**

REIT Manager Board Trustee-Manager Board



#### **INTRODUCTION**

### SCOPE OF THE REPORT AND PERIOD

This report covers our ESG activities and performance for all the REIT's hotels¹ and serviced residences² in Singapore (unless otherwise stated), for the financial period from 1 January 2018 to 31 December 2018 ("FY 2018").

### SUSTAINABILITY REPORTING FRAMEWORK

This report has been prepared in accordance with the latest Global Reporting Initiative ("GRI") standards 2016 (Core option) and also complies with the SGX-ST Listing Rules (711A and 711B) and the SGX Sustainability Reporting Guide. We have used

the GRI Standards for defining report quality by applying the Reporting Principles of accuracy, balance, clarity, comparability, reliability and timeliness. A GRI Content Index is included at the end of this report which indicates the location of the relevant disclosures.

We had considered the significance of material ESG topics, concerns and expectations of our stakeholders, risks and opportunities and general sustainability trends in our sector in determining the contents of our inaugural report in the financial year ended 31 December 2017 ("FY 2017"). For the FY 2018 report, we have reviewed those materiality issues in light of the existing business landscape, industry trends, prevailing regulations as well as stakeholder views and the materiality issues remain unchanged.

Data provided in this report has been mainly derived from official records and we have relied on internal verification mechanisms. Our ESG performance data is reported in good faith and to the best of our knowledge to ensure reasonable accuracy and consistency. We did not seek

external independent assurance for this reporting period and will review and factor this into consideration when our sustainability reporting matures over time.

#### **ACCESSIBILITY**

This report, published as a part of our Annual Report, is available in PDF format for download on our website http://feht.listedcompany.com/ar.html

In line with our Environmental Policy to conserve resources, only limited copies of this report have been printed.

#### **FEEDBACK**

We welcome stakeholders' feedback and suggestions as we seek to improve our practices and the coverage and completeness of our Sustainability Report. Please write to Ms Charissa Liu, Assistant Manager, Investor Relations and Asset Management at charissaliu@fareast.com.sg

- Village Hotel Albert Court, Village Hotel Changi, The Elizabeth Hotel, Village Hotel Bugis, Oasia Hotel Novena, Orchard Rendezvous Hotel, The Quincy, Rendezvous Hotel Singapore, Oasia Hotel Downtown.
- Village Residence Clarke Quay, Village Residence Hougang, Regency House, Village Residence Robertson Quay.

#### **OUR KEY STAKEHOLDERS STRUCTURE**

















#### STAKEHOLDER ENGAGEMENT

Stakeholder engagement forms an integral part of our sustainability approach. Our stakeholders have an interest in our business and influence our operations, products and services, business approach and strategies. Our stakeholders have been identified as the REIT's Board of Directors (the "Board"), Employees, Sponsor<sup>3</sup>, Stapled Securityholders and Investment Community, Hotel and Serviced Residence Operator (the

"Operator"), Media, Government/ Regulators and Industry/Business Associations and the Local Community.

We strive to maintain open and fair communication with our stakeholders, to understand their views, concerns and expectations and to use these learnings to make informed management decisions in shaping our policies and strategies so as to create sustainable business growth and value for all stakeholders.

Our approach is to proactively engage with our primary stakeholders on an ongoing basis as we believe building trusted relationships with them is key to achieving our sustainability goals. The following are the various modes of engagement which we adopt for the respective stakeholder groups.

Sponsor refers to Far East Organization group of companies

Stakeholder Group	Engagement Mode
Board of Directors (the "Board")	<ul> <li>Monthly updates on Far East H-Trust's financial and operating performance</li> <li>Quarterly communication and reporting to review portfolio and financial performance, business outlook, movement in Stapled Securityholdings, and to deliberate growth opportunities and sustainability factors</li> <li>Annual general meetings</li> <li>Induction and orientation programmes for new Board members</li> </ul>
Employees	<ul> <li>Training and induction programmes</li> <li>Annual Colleague Engagement Survey</li> <li>Performance and career development appraisals</li> <li>Company dialogues and lunch talks</li> <li>Staff bonding/recreational activities and company retreats</li> </ul>
Sponsor	<ul> <li>Monthly updates on Far East H-Trust's financial and operating performance</li> <li>Quarterly financial reporting</li> <li>One-on-one management briefings/meetings</li> <li>Annual general meetings</li> </ul>
Stapled Securityholders and Investment Community	<ul> <li>Quarterly financial reporting</li> <li>Annual reports</li> <li>Annual general meetings</li> <li>Corporate website</li> <li>One-on-one management briefings/meetings</li> <li>Analyst briefings and investor roadshows</li> <li>Site visits to properties</li> </ul>
Hotel and Serviced Residence Operator (the "Operator")	<ul> <li>Monthly performance reviews and meetings with property general managers/residence managers</li> <li>Site visits to properties</li> <li>Quarterly updates to the Board</li> </ul>
Media	<ul> <li>Quarterly financial reporting</li> <li>Announcements/press releases on corporate actions and developments e.g. acquisitions</li> </ul>
Government/Regulators and Industry/Business associations	<ul> <li>Regulatory filings</li> <li>Regulatory, corporate governance, industry briefings and dialogues</li> </ul>
Local Community	Social outreach programmes

For more details on our engagement with Stapled Securityholders and Investment Community and the Media, please refer to page 44 on Investor Relations.



#### SUSTAINABILITY STRATEGY

# WHAT SUSTAINABILITY MEANS TO FAR EAST H-TRUST

Our approach to sustainability centres on the management of the ESG impacts of our business operations and their potential effect on our stakeholders. Our strategy is to manage our most significant sustainability impacts, risks and opportunities with the aim of effecting positive change on the REIT's performance, people and operating environment and creating long-term value for all stakeholders.

Our policies, procedures and reports as well as contracts with third parties encompass key areas of sustainability such as environmental, employment, occupational health and safety, supply chain management, community development, corporate governance and regulatory compliance. These sustainability management practices are extended to the hotels and serviced residences. We work closely with the Operator to integrate sustainability across the REIT's properties portfolio.

### SUSTAINABILITY GOVERNANCE

We have established a robust sustainability governance structure to ensure continued development and execution of our sustainability journey, initiatives and practices. The Board reviews Far East H-Trust's strategic plans, provides guidance on sustainability considerations, and ensures conformance with applicable regulations related to sustainability such as the SGX Listing Rules 711A and 711B.

Far East H-Trust's sustainability management is overseen by Mr Gerald Lee, Chief Executive Officer ("CEO") who provides the overall sustainability direction and approves key sustainability practices. He is supported by the Sustainability Working Committee ("SWC"), comprising of representatives from Finance. Asset **Enhancement Management** and Investor Relations, which drives, monitors, improves and communicates our REIT's sustainability initiatives.

#### **AWARDS & RECOGNITION**

We have achieved the Building and Construction Authority ("BCA") Green Mark certification, a benchmarking scheme which incorporates internationally recognised best practices in environmental design and performance, for several of our properties including Village Hotel Albert Court (Green Mark Platinum), Rendezvous Hotel Singapore (Green Mark Gold) and Oasia Hotel Downtown (Green Mark Certified).

Oasia Hotel Downtown, was also named 2018 Best Tall Building Worldwide by the Council on Tall Buildings and Urban Habitat ("CTBUH"), a global authority on tall buildings and future cities, for its ecofriendly design and green footprint.





# DEFINING MATERIAL FACTORS

We completed a materiality assessment in line with GRI Standards (2016) and SGX sustainability reporting requirements with the support of an external consultant for our inaugural Sustainability

Report in FY 2017. We identified the material ESG factors which were then prioritised using a materiality matrix.

The material factors and their respective performance data and targets are reviewed by Far East H-Trust annually. For

this year's report, we have reviewed and prioritised the key material factors using the same methodology. A total of six ESG factors that we believed to be the most material to Far East H-Trust in FY 2018, were validated by our Board for sustainability reporting.

Category	No.	Material Factors	Disclosure*
Economic	1	Economic Performance	Direct economic value generated and distributed
Environment	2	Energy	<ul> <li>Reduction of energy consumption</li> </ul>
Social	3	Employment	Benefits provided to full-time employees that are not provided to temporary or part-time employees
	4	Occupational Health & Safety	<ul> <li>Types of injury and rates of injury and number of work- related fatalities</li> </ul>
	5	Broader Community	Suppliers assessed for social and environmental impacts
Governance	6	Governance	<ul> <li>Sufficient levels of rules, systems, practices and processes by which the Trust is directed and controlled</li> </ul>

<sup>\*</sup> Material Factors 1, 2, 3, 4, 5, 6 and their specific disclosures are extracted from GRI Standards (2016)



#### **ECONOMIC PERFORMANCE**

The REIT Manager is committed to delivering long-term sustainable and growing distributions through three key strategies – value adding acquisitions, active asset management and enhancement,

Financial Highlights & Performance	FY 2018
Gross Revenue (S\$ million)	113.7
Net Property Income (S\$ million)	102.8
Income Available for Distribution (S\$ million)	75.4
Distribution per Stapled Security (Singapore cents)	4.00

and prudent capital and risk management.

A summarised version of the economic value generated is presented here in line with the GRI Standards.

For a detailed breakdown of Far East H-Trust's FY 2018 financial

results, please refer to the following sections in the Far East H-Trust Annual Report 2018:

- Financial Highlights, page 4
- Growth Strategies, page 5
- Letter from the Chairman, page 8
- Our Portfolio, page 24



#### **ENERGY**

A considerable amount of energy and related costs are required for hotel and serviced residence operations which run round the clock, 24/7. We are committed to minimising the energy consumption across our properties as it has a direct impact on the environment and contributes to cost savings. Each year, we work closely with the Operator to implement our Energy Conservation Policy, conduct

regular maintenance for optimal energy efficiency, monitor the properties' energy consumption and introduce new initiatives to reduce electricity usage and increase cost savings.

# ENERGY CONSERVATION POLICY

We have in place an Energy Conservation Policy and adopt a multi-level and holistic approach in reducing energy consumption and achieving energy efficiency. The key principles, strategies and action plans are monitored and evaluated periodically.

### STRATEGIC INITIATIVES FOR ENERGY CONSERVATION

Together with the Operator, we review the energy management strategies regularly and map out key initiatives to meet the objectives, taking into account various considerations. These include the feasibility and ease

of implementation, relevance in terms of costs and benefits and their impact on guests and staff. We review our plant and machinery on a regular basis to identify methods and equipment that are instrumental in reducing energy consumption. Additionally, the team endeavours to keep abreast of the newest technologies available in the market or used in the industry to augment our energy conservation efforts.

The key initiatives implemented in FY 2018 include the following:

 At Village Hotel Bugis, the replacement of the chiller system is expected to be completed in April 2019.
 Besides this, the replacement of the cooling tower in the hotel and the Building Management System would also result in better tracking of energy usage. With this change, the REIT would be able to obtain an estimated energy savings of 960,000 kWh per year. Other works in progress include the upgrading and modernisation of the passenger and service lifts.

- At Orchard Rendezvous Hotel, the replacement of 305 sets of Fan Coil Units ("FCU") in the guestrooms, had improved the efficiency of heat exchange and cut down the cooling load.
- At The Elizabeth Hotel, a new Precision Air Handling Unit was installed and an overhaul of the chiller system was completed, which involved changing of the Variable Speed Drives to improve overall efficiency. Older models of Aircon Handling Units ("AHU") had also been replaced at some of the properties.

#### OPERATIONAL INITIATIVES FOR OPTIMAL ENERGY EFFICIENCY

We ensure that detailed maintenance checks are conducted regularly by the Operator on the various equipment/facilities within the hotels and serviced residences. These checks enable us to better serve our guests and ensure their safety in all our premises. They are also critical in supporting optimal building energy efficiency. Through this process, we are able to identify energy-saving opportunities and to invest in technologies that can further improve our energy efficiency.

#### Far East H-Trust's Energy Conservation Key Objectives/ Principles and Action Plans

Objective/Principle	Action Plans
Improve energy savings	<ul> <li>Frequent checks of equipment to be done to maintain efficiency</li> <li>To set target to reduce building energy consupmption year on year through improvement works and addition of new energy saving technologies</li> </ul>
Improve green features of buildings	<ul> <li>Partner with staff and public on green education initiatives</li> </ul>
New builds with environmentally- preferred designs	<ul> <li>All new Far East Hospitality buildings in Singapore to be designed at least to Singapore Green Mark gold status</li> </ul>

In FY 2018, the initiatives implemented at the properties include:

- Conversion of lighting to Light Emitting Diodes ("LED") for higher energy efficiency
- Adjustment of equipment operating hours to ensure equipment is used optimally
- Adjustment of temperature set point of air-con units and heaters for optimal comfort

#### **ENERGY CONSUMPTION**

We work closely with the Operator to track our properties' energy consumption and actively explore and implement ways to reduce usage. Each month, energy consumption data for individual properties were reported so that we can evaluate and set energy consumption targets.

We have made restatements to our Energy Consumption Data tabulation for the period under review with comparison to the preceding year using energy consumption per occupied hotel room and energy consumption per occupied serviced residence unit. This is in place of using total energy consumption so as to exclude energy consumption for retail and office spaces (REIT commercial premises) to provide a more relevant and accurate overview of this ESG materiality metric which covers the REIT's hotels and serviced residences only. Additionally, tabulating the energy consumption on a per room basis would be more accurate in tracking year-on-year improvements as occupancies fluctuate from year to year.

# FEHT's Energy Consumption Data ('000 kWh)



In FY 2018, we set the target to reduce the energy consumption of Far East H-Trust properties by 2% and to ensure that all new Far East H-Trust buildings in Singapore are designed to minimally qualify for the Singapore Green Mark Gold status.

To this end, we reduced our energy consumption per occupied hotel room by 3.42% to 13.9 thousand kWh and energy consumption per occupied serviced residence unit by 4.13% to 12.47 thousand kWh due to implementation of energy

efficiency initiatives and good practices inculcated amongst staff.

For FY 2019, we will continue to work towards achieving our target of a reduction in average energy consumption for our properties of 2% per year. We are also aiming to achieve the Singapore Green Mark Gold certification for our new hotel properties in Sentosa, namely Village Hotel at Sentosa, The Outpost Hotel, and The Barracks Hotel, which will be opening progressively in the year.

#### Far East H-Trust's Energy Indicators

# Energy Indicator FY 2019 (Target) Energy consumption across Far East H-Trust Properties FY 2019 (Target) Target to reduce the average energy consumption of Far East H-Trust properties by 2% per year and ensure that all new Far East H-Trust buildings in Singapore are designed to minimally qualify for the Singapore Green Mark Gold



#### **EMPLOYMENT**

As a REIT, Far East H-Trust does not have any employees. The data on employees in this report is in relation to the REIT Manager. Our focus is on attracting and retaining the best talent with the relevant competencies, experience and qualifications to contribute to our business objectives. We also aim to deliver a working environment which promotes workplace inclusivity,



employee development and engagement, and improving the well-being of our people. We regularly monitor our performance in these areas and periodically review our policies.

#### **EMPLOYEE PROFILE**

Far East H-Trust promotes a culture of diversity in terms of age, gender and skill sets. We believe that this diversity in human resource fosters a culture of innovation and inclusiveness that will enable us to build a productive and high-performing team.

As at 31 December 2018, the REIT Manager had nine permanent, full-time employees, eight of whom were Singapore citizens and one of whom was a Singapore permanent resident. There was one temporary employee. The average age of our employees was 42 years.

#### **EMPLOYEE ENGAGEMENT**

Keeping our employees engaged and motivated is a key priority. We conduct an annual Colleague Engagement Survey which seeks to assess our employees' level of engagement and to identify their strengths and areas for improvement.

In 2018, we garnered a participation rate of 100% for the survey and achieved an engagement score of 100%<sup>4</sup> which is better than the average for real estate management and development companies in the Asia Pacific region.

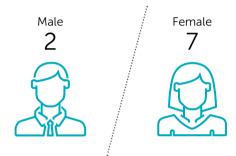
### CAREER DEVELOPMENT & EMPLOYEE TRAINING

Career development and employee training is a crucial part of human resource management. In particular, we actively focus on:

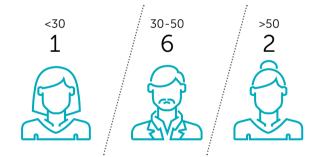
- Inclusion of individual development and career goals in the performance appraisal forms;
- Career development workshops;
- Learning and training opportunities; and
- Employee transfers internal mobility

#### FOR PERMANENT EMPLOYEES

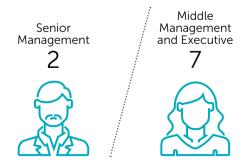
#### By Gender



#### By Age Group



#### By Employee Category



4 Based on survey conducted by Aon Hewitt

We take proactive steps to help our employees plan and work towards their career goals. New employees attend an orientation programme to understand Far East H-Trust's operations. Yearly performance appraisals are conducted to encourage self-improvement and there are also regular communication and feedback sessions with supervisors.

In terms of learning and skills upgrading, we develop our people according to their abilities and job specifications. Our employees are encouraged to pursue development opportunities and to acquire new skills through industry

seminars and conferences, skills certification training and professional qualifications courses.

#### **EMPLOYEE WELFARE**

The REIT Manager recognises that human resource is the most valuable asset, being the driving force behind our sustained growth and performance. All of our employees are covered by the Employment Act which outlines the employment terms and working conditions including contract requirements, remuneration, hours of work, overtime, rest days and annual leave entitlement. We offer competitive renumeration and financial rewards, and each year,

we engage external consultants to conduct salary benchmarking to better understand, motivate and reward our employees in line with industry peers.

In addition, we believe in investing in the well-being of our people by providing a safe, healthy and fulfilling working environment that will incentivise them to develop progressive, long-term careers with us. All our full-time employees enjoy welfare and benefits which promote employee health, wellness and development. Some examples of the REIT Manager's employment benefits include:

Stakeholder Group	Engagement Mode
Life Insurance/ Disability and Invalidity Coverage	<ul><li>Group Term Life Insurance</li><li>Group Personal Accident Insurance</li></ul>
Healthcare	Group Hospitalisation & Surgical Insurance
Parental Leave	<ul> <li>Maternity Leave</li> <li>Paternity Leave</li> <li>Childcare Leave</li> <li>Infant Care Leave (Unpaid)</li> <li>Government Paid Adoption Leave (GPAL)</li> </ul>
Retirement Provision	Conditional Re-employment (Beyond 62 years)
Employee Health and Wellness	<ul> <li>Dental Care, Optical &amp; Vision Care Expenses</li> <li>Preventive Care (e.g. Health Screenings)</li> <li>Maternity/Fertility treatments</li> <li>Personal Insurance Premiums</li> <li>Childcare costs</li> </ul>
Wellness and Self-Development	<ul> <li>Musculo-skeletal treatments (e.g. Chiropractor)</li> <li>Social &amp; Health Club Membership (e.g. Gym)</li> <li>Fitness Courses (e.g. Personal fitness training)</li> <li>Sports &amp; Physical Fitness Courses (e.g. Tennis, dance)</li> <li>Weight Management Programmes</li> <li>Fees for personal development courses including training offerings from the Skills Future Credit Course Directory and purchase of books/periodicals for self-development</li> </ul>



### OCCUPATIONAL HEALTH & SAFETY

At Far East H-Trust, health and safety of our employees is a top priority and the REIT Manager and Operator are committed to ensuring the safety and well-being of our employees. Providing a healthy and safe working environment not only enhances employees' comfort and boosts their morale and work performance, it also minimises the incidences of health and safety breaches to safeguard us against reputational risks and costly fines.

### INTEGRATING HEALTH & SAFETY IN ALL OPERATIONS

In addition to compliance with statutory regulations such as the Workplace Safety and Health ("WHS") Act and Fire Safety Act, Far East H-Trust proactively seeks to minimise health and safety risks and to create a secure environment with several key initiatives implemented.

# Far East H Trust's Key Initiatives to Outline its Commitment to Health & Safety



We ensure that WSH risk assessments are carried out by the Operator in all its properties and operational activities. These include identifying hazardous activities and/or workspaces, putting in place mitigation measures where necessary to prevent harm, injuries or accidents, conducting periodic equipment test and maintenance, and regularly monitoring safety performance.

Across the REIT's properties, an Employee Handbook documents the annual pledge to acknowledge and comply with our commitment to safety. The REIT Manager also established Company Emergency Response Teams ("CERT") where employees undergo the necessary health and safety training to perform emergency response roles (e.g. the operation of Automated External Defibrillator drills) and are equipped with safety equipment to prepare for potentially hazardous situations such as power failures, medical emergencies, fires and lift entrapments.

To strengthen Far East H-Trust's health and safety efforts, certified Fire Safety Managers ("FSM") are engaged to evaluate the fire safety measures at the properties. Periodic emergency drills are also conducted by the Operator and by the FSM, to assess our level of preparedness in response to emergencies.

#### Far East H-Trust's Safety Pledge



# FOSTERING A HEALTH & SAFETY CULTURE

To foster a strong health and safety culture, the Operator tracks the health and safety indicators listed in the following table. In the pursuit of high standards of WSH, the REIT Manager also monitors "nearmisses" incidents in addition to reportable ones as required under the WSH (Incident Reporting) Regulations. "Nearmisses" and reportable incidents

are evaluated, and lessons learnt are shared with employees to prevent recurrences.

In FY 2018, we maintained zero workplace fatalities and zero cases of occupational disease across Far East H-Trust's properties. The number of workplace injuries recorded was 283, which includes "near-misses" and minor incidents involving employees and/or third parties which occur at the properties.

Far East H-Trust's Health & Safety Indicators

Не	Health & Safety Indicators	
1	Number of Workplace Fatalities	0
2	Number of Occupational Disease Cases	0
3	Number of Workplace Injuries (including "near-misses")	283
4	Accident Frequency Rate (per million work-hours)	6.4
5	Accident Severity Rate (per million work-hours)	69.6

For the continuous improvement and enhanced accuracy of our reporting, we have adopted the assumption of 48 work-weeks per year in our calculations for the Accident Frequency Rate ("AFR") and the Accident Severity Rate ("ASR") for FY 2018, instead of the previously adopted assumption of 52 work-weeks for FY 2017. The new assumption takes into consideration the two weeks of public holidays and two weeks of annual leave that each employee is entitled to per year, on average. The AFR was 6.4 per million workhours in FY 2018 as compared to 5.3 in FY 2017, and the ASR was 69.6 per million work-hours in FY 2018 as compared to 66.3 in FY 2017, due to the change in assumption of the number of work-weeks per year.

We will continue to work with the Operator to review the nature of past accidents and evaluate safety performance to prevent future recurrences. For FY 2019, we target to achieve zero workplace fatality across all its properties.

# WORK INJURY COMPENSATION INSURANCE

All employees across the REIT's properties are covered under the Workmen's Compensation Insurance Scheme which provides monetary compensation for injuries suffered or sustained during the course of work. The amount of compensation depends on the extent of the injury, in accordance with the Work Injury Compensation Act.



#### **BROADER COMMUNITY**

# SUSTAINABILITY ACROSS THE VALUE CHAIN

We are committed to the responsible management of our supply chain across our operations. We ensure that all supplies purchased are recognised under the Singapore Green Label Scheme ("SGLS") which endorses industrial and consumer products that have fewer undesirable effects on the environment. Administered by the Singapore Environment Council ("SEC"), the SGLS is the region's most established eco-labelling scheme with over 3,000 unique products certified across 28 countries. We communicate this initiative to our REIT's suppliers which further strengthens and enhances our commitment to the environment.

Additionally, the Operator has put in place the following principles to monitor the safety and environmental performance of its suppliers, contractors and landscapers:

#### **ENVIRONMENTAL POLICY: A SAFE AND GREEN CULTURE**

We seek to minimise the impact of our operations on the environment. Working with the Operator, Far East H-Trust's management advocates an environmentally-friendly approach in carrying out activities at the REIT's properties. The REIT's environmental policy provides guidance on various areas, including the procurement of supplies and consumption of energy. Far East H-Trust aims to:

- Fully comply with the law, current legislations and regulations, and to take a proactive approach towards future legal requirements or obligations;
- Ensure that everybody has a duty to care for the environment, its habitats and biodiversity;
- Seek to conserve natural resources by ensuring the responsible use of energy, water and materials and still provide the quality of service expected by the REIT's hotel and serviced residence guests and tenants;
- Source for products that have minimal environmental impact; and
- Gain support from customers and suppliers and ensure that they are made aware of the REIT Manager's Environmental Policy.
- Giving preference to suppliers, contractors and landscapers who are ISO 14001 and OHSAS 18001 certified;
- Requiring all suppliers, contractors and landscapers to comply with local government and other legal requirements;
- Reviewing, monitoring and appraising new and re-contracting suppliers, contractors and landscapers on their level of compliance with prevailing laws and regulations; and
- Considering appropriate and adequate risk management controls and action plans put forth to ensure health and safety.

#### **COMMUNITY INVOLVEMENT**

As a responsible corporate citizen, Far East H-Trust aims to leave a positive footprint in our local community through volunteerism as well as giving back to those in need through financial contributions and in-kind donations. Over the years, we have been supporting charities and not-for-profit organisations for various causes and is also a participant in some of our Sponsor's community activities. In FY 2018, we supported two social service organisations, AWWA and PERTAPIS.



Bingo sessions with seniors at the AWWA Senior Activity Centre



Build-a-Hamper Shopping Challenge with PERTAPIS



Lively interactions with seniors at the AWWA Senior Activity Centre

# BINGO SESSION AT AWWA SENIOR ACTIVITY CENTRE

The REIT Manager's employees participated in Bingo sessions with seniors at the AWWA Senior Activity Centre, a drop-in centre for low-income seniors to gather and engage through recreational and social activities. Managed by AWWA which supports vulnerable seniors, low-income families and children with special needs, the Senior Activity Centre seeks to enable seniors to integrate and participate in society and to lead dignified and independent lives.

The team conducted the Bingo sessions with the seniors and assisted some of them with the game. The centre was bustling with lively interactions as the team bonded with the seniors and the event brought much fun and cheer to everyone involved.

# BUILD-A-HAMPER SHOPPING CHALLENGE WITH PERTAPIS

The employees of the REIT Manager, together with volunteers from our Sponsor, partnered with PERTAPIS, which runs welfare homes and provides education and social support for needy families, for the Build-a-Hamper Shopping Challenge.

The event was organised under PERTAPIS Tabung Amal Jariah or Welfare Trust Fund that provides beneficiaries with skills and opportunities to improve their quality of life. The Builda-Hamper Shopping Challenge helps beneficiaries learn financial management in a fun and exciting way. Volunteers and the beneficiaries formed teams to play table games with financial management as a theme and to win hamper decoration materials.

Each team was then given NTUC and Harvey Norman vouchers to shop for their hampers and to evaluate and track the average spending at these outlets in line with their budget. The teams then assembled their hampers with their purchases and prizes were awarded for the top three best decorated hampers. The beneficiaries were also treated to a dinner before heading home with their hampers and the knowledge to plan and manage their finances and budget.



#### **CORPORATE GOVERNANCE**

The REIT Manager and the Trustee-Manager are fully committed to upholding the highest standards of corporate governance, business integrity and professionalism in all its activities. The Managers believe that sound and effective corporate governance policies and practices are essential in achieving sustainable growth, and consequently a trusted, successful and respected Far East H-Trust.

Far East H-Trust complied with all applicable laws, rules and regulations, and in all material aspects with the principles laid out in the Code of Corporate Governance 2018, save as stated in the Corporate Governance Report, and the REIT Manager regularly reviews the relevant policies and guidelines.

# CORPORATE POLICIES AND GUIDELINES

Far East H-Trust has put in place corporate policies to ensure high standards of corporate governance, including:

- Investment Management Policy
- Personal Data Protection Policy
- Enterprise Risk Management Framework
- Roles and Responsibilities of Board of Directors
- Remuneration Policy
- Employee Code of Conduct

Our Investment Management Policy provides a set of guidelines on making investment and divestment decisions. Beyond financial parameters, the scope of the policy encompasses risks and opportunities related to ESG drivers. The policy is disseminated to all employees, which enables a common understanding, and reduces

the likelihood of subjectivity or non-compliance when making investment or divestment decisions.

Far East H-Trust's Personal Data Protection Policy outlines how Far East H-Trust and the REIT Manager manage all personal data held, in compliance with the Personal Data Protection Act ("PDPA") in Singapore. We also comply with local data protection and privacy laws in all operations out of Singapore. Please refer to www.fehtrust. com for more information.

To ensure that our practices remain relevant and effective, we keep up with changes in policies and current trends through industry news and events and regularly monitor and evaluate our compliance level. For more information on Far East H-Trust's corporate governance practices, please refer to pages 67 to 98.



#### **GRI CONTENT INDEX**

This report has been prepared in accordance with the GRI Standards Core option:

GRI Standards 2016 Notes/Page Number(s)		
General Disclosures		
Organisational Profile		
102 – 1	Name of the organisation	Far East Hospitality Trust
102 – 2	Activities, brands, products, and services	FY 2018 Annual Report, page 2
102 – 3	Location of headquarters	Scope of The Report and Period, page 49
102 – 4	Location of operations	Scope of The Report and Period, page 49
102 – 5	Ownership and legal form	FY 2018 Annual Report, page 3
102 – 6	Markets served	FY 2018 Annual Report, page 2
102 – 7	Scale of the organisation	FY 2018 Annual Report, page 2
102 – 8	Information on employees and other workers	Employment, page 56-58
102 – 9	Supply chain	Sustainability Across the Value Chain, page 61
102 – 10	Significant changes to the organisation and its supply chain	Sustainability Reporting Framework, page 49 Sustainability Across the Value Chain, page 61
102 – 11	Precautionary principle or approach	Far East H-Trust does not specifically refer to the precautionary approach when managing risk; however, Far East H-Trust applies a risk-based consideration in all Risk Management practices (Risk Management and Internal Controls, page 103
102 – 12	External initiatives	Sustainability Reporting Framework, page 49
102 – 13	Membership of associations	Far East H-Trust is not a member of any associations.
Strategy		
102 – 14	Statement from senior decision-maker	Board Statement, page 48
Ethics and I	ntegrity	
102 – 16	Values, principles, standards, and norms of behaviour	Website: Mission & Vision

GRI Standa	rds 2016	Notes/Page Number(s)		
General Di				
Governanc	e			
102 – 18	Governance structure	Sustainability Governance, page 52		
Stakeholde	er Engagement			
102 – 40	List of stakeholder groups	Stakeholder Engagement, page 50-51		
102 – 41	Collective bargaining agreements	None of the REIT Manager's employees are covered under collective bargaining agreements		
102 – 42	Identifying and selecting stakeholders	Stakeholder Engagement, page 50-51		
102 – 43	Approach to stakeholder engagement	Stakeholder Engagement, page 50-51		
102 – 44	Key topics and concerns raised	Stakeholder Engagement, page 50-51		
Reporting	Practice			
102 – 45	Entities included in the consolidated financial statements	FY 2018 Annual Report, page 129		
102 – 46	Defining report content and topic boundaries	Sustainability Reporting Framework, page 49		
102 – 47	List of material topics	Defining Material Factors, page 53		
102 – 48	Restatements of information	Energy Consumption, page 55-56		
102 – 49	Changes in reporting	Sustainability Reporting Framework, page 49		
102 – 50	Reporting period	Scope of The Report and Period, page 49		
102 – 51	Date of most recent report	Scope of The Report and Period, page 49		
102 – 52	Reporting cycle	Annual		
102 – 53	Contact point for questions regarding the report	Accessibility, page 49		
102 – 54	Claims of reporting in accordance with the GRI Standards	Sustainability Reporting Framework, page 49		
102 – 55	GRI content index	GRI Content Index, page 64-66		
102 – 56	External assurance	Sustainability Reporting Framework, page 49		

GRI Standa	rds 2016	Notes/Page Number(s)						
Management Approach								
103 – 1	Explanation of the material topic and its boundary	Economic Performance, page 54						
103 – 2	The management approach and its components	Energy, page 54-56 Employment, page 56-58 Occupational Health & Safety, page 59-60 Broader Community, page 61-62						
103 – 3	Evaluation of the management approach	Corporate Governance⁵, page 67						
Material To	pics							
Economic Performance								
201 – 1	Direct economic value generated and distributed	FY 2018 Annual Report, page 4, 119-122						
Energy								
302 – 4	Reduction of energy consumption	Strategic Initiatives for Energy Conservation, page 54-55 Operational Initiatives for Optimal Energy Efficiency, page 55 Energy Consumption, page 55-56						
Employment								
401 – 2	Benefits provided to full-time employees that are not provided to temporary or part-time employees	Employee Welfare, page 58						
405 – 1	Percentage of employees per employee category in each of the following diversity categories: i. Gender; ii. Age group: under 30 years old, 30-50 years old, over 50 years old;	Employee Profile, page 56-57						
Occupation	nal Health & Safety							
403 – 9	Number and rate of work-related injuries	Fostering a Health and Safety Culture, page 60						
Corporate Governance								
102 – 18	Governance Structure	Sustainability Governance, page 52						
	Sufficient Levels of Rules, systems, practices and processes by which company is directed and controlled	Corporate Governance, page 67 Statement of Policies and Practices, page 99-105						

Far East H-Trust has identified Corporate Governance as a material factor. This factor is not covered by the GRI topic-specific standards but reported under Corporate Governance page 67 and What Sustainability Means to Far East H-Trust page 52.

Far East Hospitality Trust ("Far East H-Trust") is a hospitality stapled group comprising Far East Hospitality Real Estate Investment Trust ("Far East H-REIT") and Far East Hospitality Business Trust ("Far East H-BT").

Far East H-REIT is a real estate investment trust constituted by the trust deed dated 1 August 2012 (as amended, varied or supplemented from time to time) ("Trust Deed") and entered into between FEO Hospitality Asset Management Pte. Ltd. (in its capacity as the manager of Far East H-REIT) (the "REIT Manager") and DBS Trustee Limited (in its capacity as the trustee of Far East H-REIT) (the "Trustee").

Far East H-BT is a business trust constituted by the trust deed dated 1 August 2012 (as amended, varied or supplemented from time to time) and entered into by FEO Hospitality Trust Management Pte. Ltd. (in its capacity as the trustee-manager of Far East H-BT) (the "Trustee-Manager"). Far East H-BT has been dormant since Far East H-Trust was listed on the Mainboard of Singapore Exchange Securities Trading Limited (the "SGX-ST").

The REIT Manager has been issued a Capital Market Services Licence by the Monetary Authority of Singapore ("MAS") for real estate investment management ("CMS Licence") pursuant to the Securities and Futures Act, Chapter 289 of Singapore (the "SFA") on 10 August 2012.

#### FAR EAST H-TRUST AND CORPORATE GOVERNANCE

The framework of relevant legislations and guidelines governing Far East H-Trust include:

- (i) The SFA;
- (ii) The Code on Collective Investment Schemes (including Appendix 6 thereon on property funds) (the "CIS Code", and Appendix 6 of the CIS Code, the "Property Funds Appendix");
- (iii) The Listing Manual issued by SGX-ST (the "Listing Manual");
- (iv) The Business Trusts Act, Chapter 31A of Singapore;
- (v) The Code of Corporate Governance 2018; and
- (vi) Written directions, notices, codes and other guidelines that may be issued by the MAS from time to time.

The REIT Manager and the Trustee-Manager are fully committed to upholding the highest standards of corporate governance, business integrity and professionalism in all its activities. The Managers believe that sound and effective corporate governance policies and practices are essential in achieving sustainable growth, and consequently a trusted, successful and respected Far East H-Trust.

This corporate governance report ("Report") sets out Far East H-REIT's corporate governance framework and practices with specific reference to the principles and the provisions of the Code of Corporate Governance 2018 (the "Code"), in accordance with the amendments to Rule 710 ("Amended Rule 710") of the SGX Listing Rules, and where applicable, the Listing Manual and the Companies Act (Chapter 50 of Singapore) ("Companies Act"). The REIT Manager has opted to adopt Amended Rule 710 in advance. For FY 2018, save as stated in this Report, Far East H-REIT has complied in all material aspects with the principles of the Code. Where there are variations from any of the provisions of the Code, an explanation has been provided within this Report, which includes the reason for the variation, as well as the practices adopted to be consistent with the intent and philosophy of the relevant principle in question.

Due to the different legislative and regulatory requirements in relation to a REIT as compared with a business trust, the corporate governance disclosure requirements in relation to the REIT Manager are different from those in relation to the Trustee-Manager.

#### (A) BOARD MATTERS

#### THE BOARD'S CONDUCT OF AFFAIRS

#### Principle 1:

The company is headed by an effective Board which is collectively responsible and works with Management for the long-term success of the company.

#### **ROLE OF THE BOARD**

Pursuant to the Trust Deed, the board of directors of the REIT Manager (the "Board") is entrusted with the responsibility for the overall management of the REIT Manager and has general powers of management over the assets of Far East H-REIT.

The key roles and responsibilities of the Board are to:

- Set strategic objectives and direction, and provide guidance to the management of the REIT Manager ("Management") in executing those objectives;
- Manage Far East H-REIT's assets and liabilities for the benefit of the Stapled Securityholders of Far East H-Trust:
- Formulate the business plans in relation to Far East H-REIT's properties;
- Recommend to the REIT Trustee on the acquisition, divestment or enhancement of assets of Far East H-REIT in accordance with its stated investment strategy;
- Ensure Management discharges its duties with integrity and accountability, and demonstrate highest level of skills and professionalism;
- Establish a framework of prudent and effective controls which enables risks to be assessed and managed to safeguard the interests of the Stapled Securityholders and the assets of Far East H-Trust;
- Ensure that Management maintains sound measures relating to corporate governance, financial regulations and internal policies including the Code of Conduct and Ethics (more on this in Section F of the Report: Additional Information)
- Consider sustainability issues such as environmental issues as part of its strategic formulation; and
- Recognise the perceptions of stakeholders that will affect Far East H-Trust's reputation.

#### **BOARD COMMITTEES**

In the discharge of its functions, the Board is supported by three board committees which also serve to ensure that there are appropriate checks and balances. These committees are the Audit and Risk Committee ("ARC"), the Nominating Committee ("NC") and the Remuneration Committee ("RC") (collectively known as "Board Committees"). Each of the Board Committees is chaired by independent directors ("IDs") and reports to the Board. Membership of the various Board Committees is managed to ensure an equitable distribution of responsibilities among Board Members, to maximise the effectiveness of the Board and to foster active participation and contribution from Board members. Diversity of experience and appropriate skills are considered in the composition of the respective Board Committees.

Each of the Board Committees has its own written terms of reference and operates under delegated authority from the Board. However, the Board retains overall responsibility for all decisions made by the Board Committees. Information on the ARC can be found in the "Audit and Risk Committee" section of this Corporate Governance Report ("CG Report"). Information on the NC can be found in the "Board Membership" and "Board Performance" sections of the CG report. Information on the RC can be found in the "Remuneration Matters" sections of this CG Report.

#### **BOARD MEETINGS AND ACTIVITIES**

The Board meets regularly, at least once every quarter, and as required by business imperatives or particular circumstances, to discuss and review business strategies and policies, including any significant acquisition and/or disposal, portfolio performance, business outlook, movement in Stapled Securityholdings, deliberate growth opportunities of Far East H-REIT, and approve the release of quarterly and full year financial results.

In addition, the IDs of the REIT Manager Board and the Trustee-Manager Board schedule to meet as and when required to discuss matters without the presence of Management and the Board Chairman. In FY2018, the IDs had two such meetings chaired by the Lead ID.

As a general rule, Board and Committee meeting notices and papers are required to be sent to the Directors and the Committee members at least five business days before the meetings. This would also enable any Director who is unable to attend a meeting to provide input and raise queries on the agenda items. Board papers are detailed and give the background, explanatory information, justification, risks and mitigation measures for each agenda item and mandate sought by Management, including, where applicable, relevant budgets, business plans, forecasts and projections. Directors can ask for additional information as needed to make informed decisions. However, papers containing price sensitive information may be tabled at the meetings themselves or discussed without any papers being distributed. All Board and Committee papers are kept and disseminated via an electronic board portal, which has proven to be an effective, secure and sustainable form of communication.

Executive officers of Far East Organization, external consultants or advisers who can provide additional insight into the relevant matters at hand may be invited to attend the meetings. The executive officers of Far East Organization will not participate in any decision-making process involving transactions between Far East H-Trust and the Sponsor, comprising Far East Organization and its group of companies ("FEO").

Management recognises that the flow of information on an accurate, complete, adequate and timely manner is critical for the Board to be effective in discharging its duties. At the quarterly Board and ARC meetings, Directors are updated on developments, challenges and changes in the operating environment, including changes in accounting standards, changes in laws and regulations governing Far East H-REIT, or changes that have a bearing on Far East H-REIT. The Board and Committee papers given to the Directors include updates on Far East H-REIT's operating and financial performance, strategic plans, regulatory and compliance updates and any other matters for discussion. On a monthly basis, Management also provides the Board with a brief update on the operating and financial performance of Far East H-Trust, to enable the Board to exercise effective oversight over the Trust.

The Directors of the Board have separate and independent access to Management and the Company Secretary at all times, and they are entitled to request from Management additional information to make informed decisions. The Directors, either individually or as a group, may at the REIT Manager's expense seek independent professional advice where appropriate, to discharge his or their duties effectively.

The corporate secretarial agent is Tricor Evatthouse Corporate Services, and the named Company Secretaries are Lin Moi Heyang and Low Mei Wan. They attend to all corporate secretarial matters for the REIT Manager. At least one of the Company Secretaries attends all Board and Board Committee meetings and prepares minutes of meeting proceedings. They assist the Chairmen of the Board and Committees in ensuring that Board and Committee procedures are followed and that the REIT Manager's Constitution, Terms of Reference of the Board and Committees, applicable rules and regulations and best practices are complied with. The Company Secretaries advise the Board on all governance matters. They also work with Management to ensure that

Board and Committee papers are provided to each Director at least five business days ahead of meetings. Their responsibilities also include assisting the REIT Manager in preparing the announcements to be uploaded on the SGXNET as required under the Listing Manual.

Where exigencies prevent a Director from attending a Board meeting in person, the Constitution of the Manager permits the Director to participate via audio or video conference. The Board and Board Committees may also make decisions by way of resolutions in writing. In each meeting where matters requiring the Board's approval are to be considered, all members of the Board participate in the discussions and deliberations; and resolutions in writing are circulated to all Directors for their consideration and approval. The exception is where a Director has a conflict of interest in a particular matter in which case, he or she will be required to recuse himself or herself from the deliberations and abstain from voting on the matter. This principle of collective decisions adopted by the Board ensures that no individual influences or dominates the decision-making process.

The number of meetings of the Board, ARC, NC and RC held during financial year 2018 ("FY 2018"), as well as the attendance of every Director at these meetings are set out in the table below:

	Board Meetings	Annual General Meeting	Extraordinary General Meeting	ARC Meetings	NC Meetings	RC Meetings
Number of meetings held in FY 2018	8	1	1	4	2	2
Board members						
Koh Boon Hwee <sup>1</sup>	4/4	1/1	1/1	<del>_</del>	_	_
Wee Kheng Jin <sup>2</sup>	8/8	1/1	1/1	_	2/2	2/2
Willie Cheng Jue Hiang	8/8	1/1	1/1	4/4	2/2	_
Kyle Lee Khai Fatt	8/8	1/1	0/1	4/4	2/2	2/2
Huang Cheng Eng	8/8	1/1	1/1	4/4	_	2/2
Chng Kiong Huat <sup>3</sup>	3/4	1/1	0/1	_	_	_
Vivienne Lim Hui Bian⁴	4/4	_	_	_	_	_
Chief Executive Officer						
Gerald Lee Hwee Keong	8/8	1/1	1/1	4/4	2/2	2/2

- 1) Mr Koh Boon Hwee had retired from his appointment as Chairman of the Board, effective 30 June 2018.
- 2) Mr Wee Kheng Jin's appointment had changed from Deputy Chairman to Chairman, effective 1 July 2018.
- 3) Mr Chng Kiong Huat had retired from his appointment as Non-Executive Director, effective 30 June 2018.
- 4) Ms Vivienne Lim Hui Bian had been appointed as Independent Director, effective 1 July 2018. Ms Lim was also appointed as Member of the Nominating Committee with effect from 1 January 2019, replacing Mr Wee Kheng Jin.

The Board has approved a list of matters reserved for the Board's decision-making. This sets clear directions for Management on matters that must be approved by the Board.

The list of matters reserved for the Board's approval includes, but is not limited to:

- Long term strategy and objectives of Far East H-REIT
- Annual budget and business plans in relation to Far East H-REIT's properties
- Policies to safeguard the interests of the Stapled Securityholders and the assets of Far East H-REIT
- Investment strategy and mandate
- Distribution policy
- Announcements and press releases concerning Far East H-REIT
- Board memberships and other appointments
- Appointment and removal of the Company Secretary

In fulfilling its responsibilities to Far East H-REIT, the Board has approved a set of financial controls which sets out approval limits for operating expenditures, capital expenditures, procurements, general and administrative expenses and leases as well as arrangements in relation to cheque signatories. Appropriate delegation of authority and approval sub-limits are also provided at management level to facilitate operational efficiency.

### ORIENTATION AND TRAINING FOR DIRECTORS

The NC exercises oversight on the orientation, training and professional development of Directors.

The Board has a comprehensive and structured orientation framework. Newly-appointed Directors attend a familiarisation exercise whereby they undergo a tailored programme to enable them to have a good understanding of Far East H-Trust.

The orientation exercise consists of:

- Management presentations on Far East H-Trust's strategic objectives, business, operations, responsibilities of key management personnel, and financial and governance practices; and
- Site visits to Far East H-Trust's properties (hotels and serviced residences).

In addition to the above, copies of the minutes of immediate past Board and Board Committee meetings are made available to newly-appointed Directors. They are also provided with other materials relating to the Board and Board Committees, including the terms of reference of the various Board Committees on which they are appointed as well as relevant guidelines and policies.

Far East H-Trust's newest Independent Director Ms Vivienne Lim, appointed in July 2018, has attended the mandatory training provided by the Singapore Institute of Directors – the Listed Entity Directors Programme (LED Modules 1 to 4), in accordance with SGX Listing Rule 210 (5)(a) which states the requirement for first-time directors of an issuer on the Exchange to undertake training as prescribed by the Exchange. Ms Lim is also scheduled to attend LED Module 7 on Nominating Committee Essentials in 2019, as she was appointed as a Member of the Nominating Committee in January 2019.

The Board also recognises the importance of continual training and development for its existing Directors so that they can perform their roles on the Board and Board Committees to the best of their abilities. Following their appointment, there is a Continuing Professional Development programme put in place for all Board members, to equip them with the appropriate skills and knowledge required. As part of this programme, Directors undergo ongoing education particularly on relevant new laws, changes to regulations and accounting standards and other industry-related matters. They are briefed about areas such as Directors' duties and responsibilities under the Companies Act, Listing Manual of the SGX-ST, Securities and Futures Act, etc. to enable them to carry out their statutory and fiduciary duties as well as to update and refresh them on matters that may affect and/or enhance their performance as Board Members.

Directors are encouraged to participate in industry conferences, seminars, courses and training programmes which are relevant to their duties. Training programmes include those organised by the Singapore Institute of Directors on corporate governance, leadership and industry-related subjects. The Continuing Professional Development programme for Board members comes under the NC's purview, and the REIT Manager funds the training and development programmes for existing and new Board members.

Apart from courses that the Directors attend and participate in by themselves, the REIT Manager arranged and facilitated the attendance and/or conduct of the following training programmes (including seminars, conferences and workshops) for its directors in FY 2018:

- SID RC Chairmen's Conversation
- SID-SGX CG Briefings on the Revised Code and Listing Rules
- SID Directors Conference 2019: Globalisation
- SID Listed Entity Directors Program Modules 1 4
- ACRA-SGX-SID Audit Committee Seminar 2018
- Singapore Governance and Transparency Index (SGTI) Briefing by CGIO, CPA Singapore and SID
- Corporate Governance Briefing by Wong Partnership
- Key Regulatory Updates by KPMG

The Board is regularly updated either during Board meetings or at specially convened meetings (with the attendance of professional advisors, consultants, auditors and Management) on areas that may affect Far East H-Trust's business and developments. The Management also provides the Board with timely information through regular updates on financial results, market trends in the hospitality sector, and business developments.

## **BOARD COMPOSITION AND GUIDANCE**

### Principle 2:

The Board has an appropriate level of independence and diversity of thought and background in its composition to enable it to make decisions in the best interests of the company.

The Board reviews the size and composition of the Board, with a view to ensuring effective decision making by taking into account the scope and nature of the operations of Far East H-Trust.

## **REVIEW OF DIRECTORS' INDEPENDENCE**

The Board presently comprises five directors, four of whom are IDs and one of whom is a Non- Independent Non-Executive Director (NI-NED). The composition of the Board therefore complies with Provision 2.3 (majority of board to be NEDs) and Provision 2.2 (majority of the Board to be IDs where the Chairman is not independent). This enables Management to benefit from their invaluable and objective perspectives on issues that are brought before the Board.

The independence of the Directors is reviewed by the NC annually on a formal basis since the formation of the NC on 19 January 2016. The REIT Manager Board was established in 2012, and none of the Directors has served on the Board beyond nine years since the date of his or her first appointment. Additionally, none of the Directors has been a substantial shareholder of the REIT Manager, or substantial Stapled Securityholder of Far East H-REIT.

The Directors complete an annual confirmation of independence, whereby they are required to critically assess their own independence including independence from the major shareholder and management, which the NC takes into account for the purposes of this review. The Board has considered and determined, taking into account the views of the NC, that Mr Willie Cheng, Mr Kyle Lee, Mr Huang Cheng Eng and Ms Vivienne Lim have demonstrated independence in character and judgement in the discharge of their responsibilities as directors in FY 2018, and is satisfied that each of them has acted with independent judgement. The Board has also assessed the relationships or circumstances which are likely to affect, or could appear to affect, the Directors' judgement. Based on the annual review of the Directors' Independence conducted by the NC, the criteria of independence as set out in the Code and SGX Listing Rule 210 (5)(d), and the declarations by the IDs of their independence, the Board is satisfied that Mr Willie Cheng, Mr Kyle Lee, Mr Huang Cheng Eng and Ms Vivienne Lim are independent.

In FY 2018, none of the Independent Directors had any business relationship with the REIT Manager, its related companies, its substantial shareholders or its officers, as well as with Far East H-REIT and its substantial Stapled Securityholders that could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent business judgement in the best interests of Far East H-Trust.

During FY 2018, each of the Independent Directors had been independent from the management of the REIT Manager and Far East H-REIT, as well as from every substantial shareholder of the REIT Manager, and every substantial Stapled Securityholder of Far East H-REIT. This is in accordance with the guidance in the Securities and Futures (Licensing and Conduct of Business) Regulations (SFR), Regulation 13E.

In FY 2018, Mr Wee Kheng Jin (Chairman of the Board) was a director of various companies in Far East Organization ("FEO"), such as Far East Hospitality Management Services Pte. Ltd. and Far East Property Services Pte. Ltd., and was an Executive Director in FEO until his retirement on 31 December 2018, after which he continued his association with the Group as a Senior Advisor. Mr Wee remains a director of FEO Hospitality Asset Management Pte. Ltd. (the REIT Manager) and FEO Hospitality Trust Management Pte. Ltd. (the Trustee–Manager) and has retired from the Boards of all other FEO-related companies, as at the date of this report. The Board has reviewed and is satisfied that, as at the last day of FY 2018, Mr Wee Kheng Jin, although being a non-independent director, was able to act in and has acted in the best interests of all the Stapled Securityholders of Far East H-Trust.

## **BOARD DIVERSITY POLICY AND COMPOSITION**

The REIT Manager of Far East H-Trust believes that a balanced Board can provide the diversity of viewpoints and insights that will enhance decision-making. Towards this end, the Board has established a Board Diversity Policy that seeks to have an appropriate level of diversity in its composition, including the dimensions of skills, knowledge and industry experiences, gender, age and tenure.

A diversity of tenure will achieve the progressive renewal of the Board so that there is the continuity of experienced directors as well as the onboarding of new directors to provide fresh perspectives on an ongoing basis. All director appointments will be based on merit, having due regard to the overall balance and effectiveness of the Board.

Under the Board Diversity Policy, the NC will, in reviewing and assessing the composition of the Board and making recommendations to the Board on the appointment of new directors, consider aspects such as professional qualifications, industry and geographic knowledge, skills, length of service, age, gender, and the needs of the Company. The NC will review the structure, size, balance and diversity of the Board annually and propose any changes to the Board to complement the company's objectives and strategies. In this regard, the NC will review and report to the Board annually the objectives and progress made in achieving an appropriately diverse board composition.

Currently, the Board and its Board Committees comprise Directors with an appropriate balance and diversity of skills, experience and knowledge. The Directors have diverse backgrounds in accounting and auditing, business advisory, banking and finance, construction, real estate development, hospitality services, aviation and tourism marketing, management consulting, technology implementation, corporate governance, strategic planning, and corporate and commercial litigation. The Directors engage in open and constructive debate and regularly challenge Management on its assumptions and proposals. The Directors also review the performance of Management in meeting agreed goals and objectives, and monitor the reporting of performance. Management has benefited from the Directors' invaluable views and experiences.

In FY 2018, the Board had sought to achieve a greater balance of diversity in the aspects of gender, age and professional qualifications, and Ms Vivienne Lim was appointed to the Board in July 2018. As a lawyer, Ms Lim brings new perspective and diversity to the Board, and the REIT Manager also benefits from her legal expertise and years of commercial experience. The Board continues to seek to introduce greater diversity as it progressively reviews the composition of the Board and its Board Committees.

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

## Principle 3:

There is a clear division of responsibilities between the leadership of the Board and Management, and no one individual has unfettered powers of decision-making.

The positions of Chairman of the Board and CEO of the REIT Manager are held by two different individuals in order to maintain effective segregation of duties, ensure an appropriate balance of power and authority, increased accountability and to maintain effective checks and balances. The Chairman of the Board is Mr Wee Kheng Jin, while the CEO of the REIT Manager is Mr Gerald Lee. Mr Wee Kheng Jin is also the Chairman of the Trustee-Manager Board and Mr Gerald Lee is also the CEO of the Trustee-Manager. They are not related to each other and do not have close family ties.

There is a clear separation of the roles and responsibilities between the Chairman and the CEO of the REIT Manager. Mr Wee Kheng Jin leads the Board to ensure its effectiveness on all aspects of its role. He ensures that adequate time is given for discussion of all items at the board meeting, in particular strategic issues. He also facilitates effective contribution of the directors and encourages a culture of openness and debate at board meetings. The Chairman also ensures that the Board works together with integrity and competency, and that the Board engages Management in constructive debate on strategy, business operations, enterprise risk and other plans.

Mr Gerald Lee is principally responsible for the management and conduct of the business of the REIT Manager. He has full executive responsibilities over the business direction and operational decisions in managing Far East H-REIT.

Provision 3.3 of the Code recommends the appointment of an ID to be the Lead ID in certain circumstances, including where the Chairman is not independent. Mr Willie Cheng has been appointed as the Lead ID. He is also the Chairman of the ARC.

Mr Cheng, as the Lead ID, has held meetings with the IDs without the presence of the Non-Independent Directors and Management as he deemed appropriate or necessary, and provided feedback to the Board Chairman after each meeting.

## **BOARD MEMBERSHIP**

### Principle 4:

The Board has a formal and transparent process for the appointment and re-appointment of directors, taking into account the need for progressive renewal of the Board.

## **NOMINATING COMMITTEE (NC)**

The Board established its NC on 19 January 2016. The NC members are appointed by the Board from among its members, all of whom (including the Chairman of the NC) are IDs. The members of the NC are Mr Kyle Lee (Chairman of the NC), Mr Willie Cheng (Lead ID) and Ms Vivienne Lim (appointed with effect from 1 January 2019, replacing Mr Wee Kheng Jin).

### **ROLES AND RESPONSIBILITIES OF THE NC**

The NC has written terms of reference setting out its scope and authority in performing the functions of a NC, including assisting the Board in matters relating to:

- Selection and appointment of new Directors and re-appointment of the existing Directors of the Board, taking into account their contribution, performance and ability to commit sufficient time and attention to the affairs of Far East H-REIT, as well as their respective commitments outside Far East H-REIT;
- Implementation and monitoring of the Board Diversity Policy in order to make recommendations to the Board on the diversity of skills, experience, gender, age, knowledge, size and composition of the Board;
- Determining annually whether or not a director is independent, having regard to the circumstances set forth in Provisions 2.1 and 2.2 of the Code and SGX Listing Rule 210 (5)(d);
- Deciding whether or not a Director is able to and has been adequately carrying out his duties as a director;
- Review of succession plans, in particular the appointment and/or replacement of the Chairman, the CEO and key management personnel;
- Development of the process and criteria for evaluation of the performance of the Board, its Board committees and Directors;
- Review of training and professional development programmes for the Board and its Directors; and
- Such other authorities and duties as provided in the Code.

The NC administers nominations to the Board, reviews the structure, size and composition of the Board and reviews the performance and independence of the Directors. In addition, as part of regulatory requirements, MAS also requires prior approval for any change of the Chief Executive Officer or of any appointment of director.

The NC is of the view that the members of the Board provide an appropriate balance and diversity of skills and commercial experience, as elaborated on in the Board Diversity Policy section. The NC believes that a director's eligibility for selection, appointment and re-appointment goes beyond his attendance at meetings. The NC takes into consideration a director's competencies, commitment, contribution and performance, and is committed to providing an appropriate balance and diversity of skills, experience and knowledge.

## **REVIEW OF DIRECTORS' TIME COMMITMENTS**

All directors are required to commit sufficient time and attention to the affairs of Far East H-REIT and the REIT Manager. The NC will annually, and as required, assess the major commitments including employment and listed company directorships and whether the director has and can suitably fulfill his or her duties as a director of the REIT Manager.

Towards this end, the REIT Manager has established a policy that any of its directors may not take on more than the following number of listed company directorships without prior consultation and agreement of the NC and the Board:

- For a Director who is an executive of a company (including the REIT Manager): not more than two external listed company directorships.
- For a Director who is not an executive of any company: not more than five listed company directorships.

None of the current directors have reached the limits set out in the above policy.

Based on the Directors' attendance record at Board and Board Committee meetings (set out on page 61) and contributions outside of formal Board and Board Committee meetings, the NC is satisfied that all Directors are able to and have committed sufficient time and discharged their duties adequately for the financial year ended 31 December 2018. The REIT Manager has no alternate directors on its Board.

Key information regarding the Directors such as academic and professional qualifications, committee membership, date of appointment, and a list of the present and past directorships of each Director over the last three years are set out on pages 12-14. The Directors' Stapled Securityholdings in Far East H-Trust are set out on page 189.

### SELECTION AND APPOINTMENT OF NEW DIRECTORS

The NC regularly reviews the existing attributes and competencies of the Board in order to determine the desired experience or expertise required to strengthen or supplement the Board. The NC is in charge of making recommendations to the Board regarding the identification and selection of new Directors.

In identifying candidates for new appointments to the Board as part of the Board's renewal process, the following principles are applied by the NC:

- The Board should comprise directors with a broad range of commercial experience, including expertise
  in business management, tourism and hospitality, real estate, finance, investments and legal matters;
- More than half of the Board should comprise IDs as the Chairman is not an ID;
   and
- The candidate is fit and proper in accordance with MAS' fit and proper guidelines, taking into account
  his/her track record, age, experience and capabilities and such other relevant experience as may be
  determined by the Board.

Candidates are evaluated and selected based on their relevant expertise and potential contributions. Other factors including the current and mid-term needs and goals of Far East H-REIT are also considered. As at 31 December 2018, the NC had reviewed the current size of the Board and the Board plans to gradually and progressively refresh its IDs over the next three years, taking into account, among other factors, the implementation of the nine-year rule on director independence in the SGX Listing Rules.

Once the selection criteria is established, the search for potential candidates is initiated by considering recommendations from board members and Management, and external search for candidates that fit the criteria. The external search is conducted through SID's Board Appointment Service.

The NC will then shortlist and interview the candidates. Shortlisted candidates are evaluated by the Chairman of the Board and IDs so that recommendations made on proposed candidates are objective and well- supported. Once a candidate is selected for the Board, the NC conducts due diligence through reference check before putting it up to the Board for approval.

Currently, the Board is in the process of identifying an additional ID for appointment to the Board in the near term to further broaden the current skillsets, experiences and diversity of the existing Board.

## **KEY MANAGEMENT SUCCESSION**

In addition to succession planning of the Board, the NC reviews the succession plans for key management positions. Given the small size of the organisation, the succession planning draws upon personnel from FEO.

## **BOARD PERFORMANCE**

## Principle 5:

The Board undertakes a formal annual assessment of its effectiveness as a whole, and that of each of its board committees and individual directors.

The NC assesses and discusses the performance of the Board as a whole and its Board Committees on an annual basis. The NC has in place a process to evaluate the effectiveness of the Board and its Board Committees, as well as the contribution by the Chairman and each individual Director. The review allows each Director to individually express his personal and confidential assessment of the Board's overall effectiveness in discharging its duties and responsibilities. It provides insights into the functioning of the Board and its Board committees, whilst identifying areas that need strengthening or improvement.

The criteria for evaluation of the Board's performance includes board composition, access to information, board process, risk management, strategy and planning, board accountability, and engagement with CEO and Management. These performance criteria are approved by the Board, and are generally unchanged from year to year so that trends may be determined.

The Directors are required to complete evaluation questionnaires for the Board and its committees and an individual director self-assessment questionnaire. The individual Director's performance is assessed based on the Director's duties and performance, knowledge and interactive skills.

An external facilitator, Ms Wong Su Yen, CEO of Bronze Phoenix Consulting Pte Ltd, was engaged to assist the NC in conducting this evaluation and assessment of the performance of the Board, its committees and the individual Directors. The external facilitator is independent, has no other business relationship with the company, and is not related to the directors.

The Company Secretaries of the REIT Manager (from corporate secretarial agent Tricor Evatthouse Corporate Services) assist in compiling and tabulating the responses received from the Directors to facilitate the external facilitator's assessment and analysis. The questionnaires are on a no-name basis and the submissions are kept confidential by the Company Secretaries of the REIT Manager who administer this process.

From the responses, a consolidated report is prepared and provided to the NC and external facilitator. They review the responses and feedback, as well as the areas where the Board's performance and effectiveness could be enhanced. The board performance evaluation results and recommendations for improvement are then presented to the Board by the external facilitator for discussion and for implementation to help the Board discharge its duties more effectively.

Each Director is given sufficient opportunity to bring to the Board his or her perspective to enable balanced and well-considered decisions to be made.

The Board, in consultation with the NC, is satisfied that the Board has met its performance objectives for the year under review.

### (B) REMUNERATION MATTERS

## PROCEDURES FOR DEVELOPING REMUNERATION POLICIES Principle 6:

There should be a formal and transparent procedure for developing policies on director and executive remuneration, and for fixing the remuneration packages of individual directors and key management personnel. No director is involved in deciding his or her own remuneration.

### LEVEL AND MIX OF REMUNERATION

## Principle 7:

The level and structure of remuneration of the Board and key management personnel are appropriate and proportionate to the sustained performance and value creation of the company, taking into account the strategic objectives of the company.

## DISCLOSURE ON REMUNERATION Principle 8:

The company is transparent on its remuneration policies, level and mix of remuneration, the procedure for setting remuneration, and the relationships between remuneration, performance and value creation.

## **REMUNERATION COMMITTEE (RC)**

The RC members are appointed by the Board from among its members, the majority of whom (including the Chairman of the RC) are IDs. The members of the RC are Mr Huang Cheng Eng (Chairman of RC), Mr Kyle Lee and Mr Wee Kheng Jin.

## **ROLES AND RESPONSIBILITIES OF THE RC**

The RC plays an important role in ensuring the attraction, recruitment, motivation and retention of talents through competitive remuneration and progressive policies so as to achieve Far East H-Trust's goals, and to deliver sustainable Stapled Securityholder value, distribution income, as well as growth in total returns. Terms of reference setting out the scope and authority in performing the function of the RC have been written, and these include assisting the Board in matters relating to:

- Reviewing and recommending to the Board for endorsement a framework of remuneration for the
  Directors and key management personnel (no member of the Board is involved in any decision of the
  Board relating to his or her own remuneration). The framework covers all aspects of remuneration,
  including fees, salaries, allowances, bonuses, grant of shares and share options and benefits in kind;
- Reviewing and recommending to the Board the specific remuneration packages for each Director as well as for the key management personnel;
- Consulting independent professional consultancy firms where necessary in determining remuneration packages; and
- Considering the various disclosure requirements for Directors' remuneration and ensuring that there is
  adequate disclosure in the financial statements to ensure and enhance transparency between Far East
  H-Trust and relevant interested parties.

The RC seeks to ensure that the remuneration paid to the key management personnel of the REIT Manager are closely linked to the achievement of corporate and individual performance targets. The performance targets approved by the Board at the start of each year are set with the purpose of motivating a high degree of business performance with emphasis on both short- and longer-term quantifiable goals. At the close of each financial year, the RC reviews the achievements of the REIT Manager against the targets set to determine the overall performance taking into consideration qualitative factors such as the business environment, regulatory landscape and industry trends and approves a bonus pool that is commensurate with the performance achieved.

Where necessary, the Board modifies the framework of remuneration to align the REIT Manager's compensation with the interests of the REIT's Stapled Securityholders. Remuneration of the Directors, executive officers and employees of the REIT Manager is not paid out of the deposited property of Far East H-REIT, but paid by the REIT Manager from the fees it receives.

## KEY MANAGEMENT EXECUTIVES' REMUNERATION FRAMEWORK

The remuneration of key management personnel is structured to take into account:

- The strategic objectives and goals of Far East H-Trust
- Corporate and individual performance, both in terms of financial and non-financial performance of Far East H-Trust through the incorporation of appropriate key performance indicators that are specific, measurable and result-oriented

The key performance indicators used to determine the remuneration of the CEO and key management personnel of the REIT Manager include:

- Far East H-Trust's income available for distribution (and distribution per Stapled Security)
- Total Stapled Securityholder Return
- Investor relations management
- Asset enhancement initiatives
- Corporate governance
- Other strategic initiatives as determined from time to time

These performance indicators are appropriate and meaningful measures which assess Management's performance, whilst taking into account the risk policies of Far East H-Trust. Structuring the level of remuneration as such aligns the interests of key management personnel with that of the Stapled Securityholders and promotes the long-term success of Far East H-Trust.

The remuneration of key management personnel comprises a fixed and a variable component. The fixed component comprises fixed salary and compulsory employer contribution to the employees' Central Provident Fund. The variable component comprises short-term cash bonuses, and long-term equity-based incentives whereby units are awarded under a Performance Unit Plan based on pre-determined targets (e.g. total Stapled Securityholder return), set over a three-year period.

This structure links rewards to the performance of Far East H-Trust and individual performance, rather than to the performance of the controlling shareholder of the REIT Manager. It takes into consideration the risk policies of Far East H-Trust so as to be symmetric with risk outcomes and sensitive to the time horizon of risks.

The remuneration of the CEO and each of the key management personnel are reviewed by the RC and recommended to the Board for approval.

### NON-EXECUTIVE DIRECTORS' REMUNERATION AND FEE STRUCTURE

The RC also ensures that the remuneration of Non-Executive Directors is appropriate to their level of contribution taking into account factors such as effort and time spent, and their responsibilities. The RC ensures that Independent Directors are not over-compensated to the extent that their independence may be compromised. None of the Directors have any service contracts with the REIT Manager.

The structure of Directors' fees for Non-Executive Directors comprises a base fee for serving as a Director and additional fee for serving as Chairman/Member on each Board Committee. It also takes into account the following:

- Directors' responsibilities and contributions; and
- Industry practices and norms on remuneration, including the guidelines set out in the Statement of Good Practice issued by the Singapore Institute of Directors.

The remuneration framework has been revised from the previous financial year to be payable by way of cash and units. The incorporation of an equity component in the total remuneration of the Directors is intended to achieve the objective of aligning the interests of the Directors with those of Unitholders and the long-term interests of the REIT. Non-Executive Directors are required to hold the Units awarded under the above policy for at least one year from date of award during their individual Board tenures.

Directors' fees are reviewed and endorsed by the RC. The framework for determining the Directors' fees is shown in the table below: –

Main Board	Chairman	\$\$70,000 per annum
	Director	\$\$55,000 per annum
Audit & Risk Committee	Chairman	\$\$50,000 per annum
	Member	\$\$25,000 per annum
Remuneration Committee	Chairman	\$\$20,000 per annum
	Member	\$\$10,000 per annum
Nominating Committee	Chairman	\$\$15,000 per annum
	Member	S\$7,500 per annum

## INDUSTRY BENCHMARKING AND ENGAGEMENT OF CONSULTANT

In determining the remuneration of its Directors and key management personnel, the REIT Manager benchmarks against the industry and seeks views on market practices and trends by engaging an independent remuneration consultant, Aon Hewitt. The consultant is not related to the REIT Manager, its controlling shareholder, its related corporations or any of its Directors. The REIT Manager also takes reference from market practices in the formulation and review of its remuneration policies.

The REIT Manager applies the principle that remuneration matters are to be sufficiently structured and benchmarked to good market practices in order to attract suitably qualified talent, to grow and manage Far East H-REIT. The REIT Manager applies the principle that the remuneration for the Board and key executives should be viewed in totality. It is a concerted pursuit of strong and ethical leadership for the success of Far East H-Trust and the REIT Manager.

The RC reviews the employment contracts to ensure that they contain fair and reasonable termination clauses which are not overly generous, so as to avoid rewarding poor performance. Contractual provisions have also been instituted to allow the REIT Manager to reclaim incentive components of the remuneration from the Executive Directors and the key management personnel paid in prior years, in exceptional circumstances of misstatement of financial results or of misconduct resulting in financial loss. The Board and RC have reviewed and ensured that the level and structure of remuneration for the REIT manager's key management personnel and Non-Executive Directors are in alignment with the long-term interests and risk management policies of Far East H-Trust.

### **DISCLOSURE OF REMUNERATION**

#### Directors' Fees1

The exact remuneration payable to each individual Director for the financial year ended 31 December 2018 is as follows:—

Name of Director	Fee
Koh Boon Hwee <sup>2</sup>	S\$62,500
Wee Kheng Jin <sup>3</sup>	\$\$107,500
Willie Cheng Jue Hiang	S\$112,500
Kyle Lee Khai Fatt	S\$105,000
Huang Cheng Eng	S\$100,000
Chng Kiong Huat⁴	S\$27,500
Vivienne Lim Hui Bian⁵	S\$27,500

- For the financial year ended 31 December 2018, each of the Directors (including the Chairman) will receive up to 20% of his or her total directors' fees in the form of Units in Far East H-Trust. The remainder of the directors' fees shall be paid in cash. The Units are to be issued from the existing holdings of the REIT Manager, hence no new Units will be issued for this purpose.
- 2) Mr Koh Boon Hwee had retired from his appointment as Chairman of the Board, effective 30 June 2018.
- Mr Wee Kheng Jin's appointment had changed from Deputy Chairman to Chairman, effective 1 July 2018.
- 4) Mr Chng Kiong Huat had retired from his appointment as Non-Executive Director, effective 30 June 2018.
- 5) Ms Vivienne Lim Hui Bian had been appointed as Independent Director, effective 1 July 2018.

## Level and Mix of Remuneration of the CEO and other Top 5 Key Executives

The exact remuneration paid to or payable to the CEO for the financial year ended 31 December 2018 is as follows:—

	Base / Fixed Salary (includes Employer CPF)	Variable or Performance related Income/ Bonuses	Benefits- In- Kind	Total	Contingent Award of Units <sup>1</sup>
Gerald Lee Hwee Keong	S\$472,340	S\$126,250	S\$15,613	S\$614,203	495,000 units in Far East H-Trust pursuant to the Performance Unit Plan of the REIT Manager.

The remuneration paid to or payable to each of the other top five key executives, in bands of \$\$250,000, for the financial year ended 31 December 2018 is as follows:—

		Variable or			
	D /	Performance			
	Base / Fixed Salary	related			
Remuneration Band and	(includes	Income/	Benefits- In-		Contingent Award
Names of Top 5 Key Executives	Employer CPF)	Bonuses	Kind	Total	of Units <sup>1</sup>
Above \$\$250,000 to \$\$500,0	000	······································			
Regina Yap Siew Buay	77%	23%	0%	100%	160,000 units in Far East H-Trust pursuant to the Performance Unit Plan of the REIT Manager.
Below \$\$250,000	•				<u> </u>
Irfan Tayabali	80%	20%	0%	100%	60,000 units in Far East H-Trust pursuant to the Performance Unit Plan of the REIT Manager.
Elaine Chin Shu Peng	80%	20%	0%	100%	60,000 units in Far East H-Trust pursuant to the Performance Unit Plan of the REIT Manager.
Kate Lai Xiuping <sup>2</sup>	83%	17%	0%	100%	_
Charissa Liu Suyi <sup>3</sup>	80%	20%	0%	100%	_
Total for top 5 key executives (excluding CEO) \$1,091,947					

<sup>1)</sup> Units awarded under the REIT Manager's Performance Unit Plan (PUP) are subject to pre-determined performance targets set over a three-year period. The actual vesting can range between 0 to 200% of the initial contingent award depending on the achievement of the pre-determined targets at the end of the three-year performance period. Remuneration of the employees, including awards from the PUP, is paid by the REIT Manager.

- 2) Ms Kate Lai Xiuping joined the REIT Manager on 23 July 2018.
- 3) Ms Charissa Liu Suyi joined the REIT Manager on 4 June 2018.

The remuneration of the CEO and other employees of the REIT Manager is paid out of the fees that the REIT Manager receives, rather than borne by Far East H-Trust.

There is no employee with the REIT Manager who is an immediate family member of a Director or the CEO of the REIT Manager or a substantial Stapled Securityholder of Far East H-Trust, and whose remuneration exceeds \$\$100,000 during the year. None of our employees are substantial Stapled Securityholders of the REIT Manager.

### (C) ACCOUNTABILITY AND AUDIT

## RISK MANAGEMENT AND INTERNAL CONTROLS Principle 9:

The Board is responsible for the governance of risk and ensures that Management maintains a sound system of risk management and internal controls, to safeguard the interests of the company and its shareholders.

## ROLE OF THE BOARD AND ARC IN ENSURING EFFECTIVE RISK MANAGEMENT AND INTERNAL CONTROLS

The Board recognises the importance of a sound system of risk management and internal controls to safeguard Stapled Securityholders' interests and Far East H-REIT's assets. The Board affirms its responsibility for Far East H-REIT's system of risk management and internal controls, and for reviewing the adequacy and effectiveness of Far East H-REIT's risk management and internal control systems, including financial, operational, compliance and information technology controls on an annual basis.

The ARC assists the Board in examining the adequacy and effectiveness of internal controls policies and procedures to ensure that a robust risk management framework and internal control system is maintained while the Board reviews the adequacy and effectiveness of the risk management and internal control system. The ARC also assesses the materiality of specific developments or risks that might have an impact on the security price of Far East H-Trust.

## FORMULATION OF RISK MANAGEMENT FRAMEWORK AND INTERNAL CONTROL SYSTEM

In setting up the risk management framework, the extent of risk tolerance and the risk parameters based on Far East H-REIT's current operations have been set and approved by the Board after taking into consideration Far East H-REIT's strategic objectives. The risk parameters guide Management on managing the risks of Far East H-REIT and these parameters will remain unchanged for as long as there is no change in Far East H-REIT's operating profile.

The ARC guides Management in the formulation of risk policies and processes in identifying, evaluating and managing key risks while the ownership of risk management lies with the CEO and he is supported by the respective managers. The nature and extent of risks are assessed regularly by Management and internal auditors and reports are submitted to the ARC as and when necessary. The ARC reports to the Board on material findings and makes recommendations or seeks guidance from the Board in respect of any material risk issues.

Any findings on material non-compliance or weaknesses in internal controls and risk management by the internal auditors are reported to the ARC. The recommendations to further improve the internal control system and risk management system are reported to the ARC and actions are taken by Management.

## ASSESSMENT AND MANAGEMENT OF MATERIAL RISKS

In managing business risk, the Board considers the economic environment and risks that are relevant to the hospitality and hospitality-related industries such as stronger than anticipated price competition on room rates due to the supply of new hotel rooms, the impact of a stronger Singapore dollar, higher wage costs, tight labour market, etc

In assessing the operational risks, the ARC reviews liquidity management such as the aging report which includes analysing accounts receivable and accounts payable.

In addressing information technology risk, the Sponsor's Information Technology department has assisted in putting in place a framework and process (e.g. to recover critical system within 4 hours of each system failure).

In managing conflicts of interest risk, the REIT Manager has instituted the following procedures:

- The REIT Manager will not manage any other REIT which invests in the same type of properties as Far Fast H-REIT.
- All executive officers will be employed by the REIT Manager and will not hold executive positions in any
  other entities;
- All resolutions in writing of the Directors of the REIT Manager in relation to matters concerning Far East
  H-REIT must be approved by a majority of the Directors, including at least one Director independent
  from management and business relationships with the REIT Manager;
- At least half of the Board shall comprise such Independent Directors;
- In respect of matters in which a Director of the REIT Manager or his associates (as defined in the Listing Manual) has an interest, direct or indirect, such interested director will abstain from voting. In such matters, the quorum must comprise a majority of the Directors of the REIT Manager and must exclude such interested director;
- In respect of matters in which the Sponsor has an interest, direct or indirect, any director appointed by the Sponsor to the Board to represent its interests will abstain from deliberations and voting on such matters. In such matters, the quorum must comprise a majority of the Directors of the REIT Manager independent from management and business relationships with the REIT Manager and must exclude such directors of the Sponsor. Save for resolutions relating to the removal of the REIT Manager, the REIT Manager and its associates (as defined in the Listing Manual) are prohibited from voting or being counted as part of a quorum in Stapled Securityholders' meetings convened to approve any matter in which the REIT Manager and/or any of its associates has an interest, and for so long as the REIT Manager is the manager of Far East H-REIT, the controlling shareholders of the REIT Manager and of any of its associates (as defined in the Listing Manual) are prohibited from voting or being counted as part of a quorum in any Stapled Securityholders' meetings convened to consider a matter in respect of which the relevant controlling shareholders of the REIT Manager and/or of any of its associates have an interest; and
- It is also provided in the Far East H-REIT Trust Deed that if the REIT Manager is required to decide whether or not to take any action against any person in relation to any breach of any agreement entered into by the REIT Trustee for and on behalf of Far East H-REIT with an Interested Person (as defined in the Listing Manual) and/or, as the case may be, an Interested Party (as defined in the Property Funds Appendix) (collectively, a "Related Party") of the REIT Manager, the REIT Manager shall be obliged to consult with a reputable law firm (acceptable to the REIT Trustee) which shall provide legal advice on the matter. If the said law firm is of the opinion that the REIT Trustee, on behalf of Far East H-REIT, has a prima facie case against the party allegedly in breach under such agreement, the REIT Manager shall be obliged to take appropriate action in relation to such agreement. The Directors of the REIT Manager will have a duty to ensure that the REIT Manager so complies. Notwithstanding the foregoing, the REIT Manager shall inform the REIT Trustee as soon as it becomes aware of any breach of any agreement entered into by the REIT Trustee for and on behalf of Far East H-REIT with a Related Party of the REIT Manager and the REIT Trustee may take such action as it deems necessary to protect the rights and interests of the Stapled Securityholders of Far East H-Trust. Any decision by the REIT Manager not to take action against a Related Party of the REIT Manager shall not constitute a waiver of the REIT Trustee's right to take such action as it deems fit against such Related Party.

## INTERNAL CONTROL SYSTEM FOR RELATED PARTY AND INTERESTED PERSON TRANSACTIONS

The REIT Manager has established an internal control system to ensure that all Related Party Transactions, Interested Party Transactions (as defined in the Property Fund Appendix) and Interested Person Transactions (as defined in the Listing Manual of the SGX-ST) (collectively "IPT"):

- will be undertaken on an arm's length basis and on normal commercial terms; and
- will not be prejudicial to the interests of the Stapled Securityholders of Far East H-Trust.

Related party transactions have been disclosed in the financial statements of this annual report. As a general rule, the REIT Manager must demonstrate to the ARC that such transactions satisfy the foregoing criteria, which may entail obtaining (where practicable) quotations from parties unrelated to the REIT Manager, or obtaining valuations from independent professional valuers (in accordance with the Property Funds Appendix).

The REIT Manager maintains a register to record all IPT which are entered into by Far East H-REIT and the bases, including any quotations from unrelated parties and independent valuations obtained, on which they are entered into.

The REIT Manager has incorporated into its internal audit plan to review all IPT entered into by Far East H-REIT. The ARC will monitor the procedures established to regulate IPT, including reviewing any IPT entered into from time to time, and the internal audit reports at least twice a year to ascertain that the guidelines and procedures established to monitor IPT have been complied with (including relevant provisions of the Listing Manual and Property Funds Appendix). If a member of the ARC has an interest in a transaction, he or she is to abstain from participating in the review and approval process in relation to that transaction.

In addition, the REIT Trustee will also have the right to review such audit reports to ascertain that the Property Funds Appendix has been complied with. The review will include the examination of the nature of the transaction and its supporting documents or such other data deemed necessary to the ARC.

Further, the following procedures will be adhered to:

- Transactions (either individually or as part of a series or if aggregated with other transactions involving the same interested party during the same financial year) equal to or exceeding \$\frac{5}{100},000 in value but less than 3.0% of the value of Far East H-REIT's latest audited net tangible assets/net asset value will be subject to review by the ARC at regular intervals;
- Transactions (either individually or as part of a series or if aggregated with other transactions involving the same interested party during the same financial year) equal to or exceeding 3.0% but below 5.0% of the value of Far East H-REIT's net tangible assets/net asset will be subject to the review and prior approval of the ARC. Such approval shall only be given if such transaction is conducted on an arm's length basis, on normal commercial terms and consistent with similar types of transactions made with third parties which are not interested parties; and
- Transactions (either individually or as part of a series or if aggregated with other transactions involving the same interested party during the same financial year) equal to or exceeding 5.0% of the value of Far East H-REIT's net tangible assets/net asset value will be reviewed and approved prior to such transaction being entered into, on the basis described in the preceding paragraph, by the ARC which may, as it deems fit, request advice on the transaction from independent sources or advisers, including the obtaining of valuations from independent professional valuers. Further, under the Listing Manual and the Property Funds Appendix, such transaction would have to be approved by the Far East H-Trust Stapled Securityholders at a meeting duly convened.

Where matters concerning Far East H-REIT relate to transactions entered into or to be entered into by the Trustee for and on behalf of Far East H-REIT with an interested party (which would include relevant associates thereof), the Trustee is required to ensure that such transactions are conducted on normal commercial terms, are not prejudicial to the interests of Far East H-REIT and the Stapled Securityholders of Far East H-Trust, and are in accordance with all applicable requirements of the Property Funds Appendix and/or the Listing Manual relating to the transaction in question. Furthermore, the Trustee has the ultimate discretion under the Trust Deed to decide whether or not to enter into a transaction involving an interested party. If the Trustee is to sign any contract with an interested party, the Trustee will review the contract to ensure that it complies with the requirements relating to IPTs in the Property Funds Appendix (as may be amended from time to time) and the provisions of the Listing Manual relating to IPT (as may be amended from time to time) as well as guidance prescribed by the MAS and SGX-ST.

Save for the IPT described under "Setting Up of Far East H-REIT and Future Related Party Transactions" in the IPO prospectus, Far East H-REIT will comply with Rule 905 of the Listing Manual by announcing any Interested Person Transaction in accordance with the Listing Manual if such transaction, by itself or when aggregated with other Interested Person Transactions entered into with the same Interested Person (as defined in the Listing Manual) during the same financial year, is 3.0% or more of the value of Far East H-REIT's latest audited net tangible assets/net asset value.

The aggregate value of all Interested Person Transactions in accordance with the Listing Manual in FY 2018, and which are subject to Rules 905 and 906 of the Listing Manual excluding transactions of less than S\$100,000 in value, is disclosed below:

Aggregate value of all	Aggregate value of
interested person transactions	all interested person
during the financial year under	transactions conducted
review (excluding transactions	under shareholders'
less than S\$100,000 and	mandate pursuant to
transactions conducted	Rule 920 (excluding
under shareholders' mandate	transactions less than
pursuant to Rule 920)	\$\$100,000)
S\$'000	S\$'000
161	_
11,963	_
91	_
1,575	_
322	_
91,606	_
2,342	_
287	_
1,213	_
416	_
420	_
138	_
151	_
	interested person transactions during the financial year under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) \$\$'000  161 11,963 91 1,575 322 91,606 2,342 287 1,213 416 420 138

	Aggregate value of all	Aggregate value of
	interested person transactions	all interested person
	during the financial year under	transactions conducted
	review (excluding transactions	under shareholders'
	less than \$\$100,000 and	mandate pursuant to
	transactions conducted	Rule 920 (excluding
	under shareholders' mandate	transactions less than
	pursuant to Rule 920)	\$\$100,000)
Name of interested person	S\$'000	S\$'000
Interest income (11)	621	_
Interest expense (6) (12)	435	_
Loan to a joint venture company (13)	1,170	_
Acquisition of investment property (3)	210,000	<del>-</del>

- (1) Pursuant to the Trust Deed, the REIT Manager is entitled to a management fee comprising a base fee of 0.3% per annum of the value of the Deposited Property (as defined in the Trust Deed) and a performance fee of 4.0% per annum of net property income (as defined in the Trust Deed).
- (2) This relates to service fee for website maintenance, annual report production, AGM expenses, air tickets, professional fee and other miscellaneous expenses.
- (3) This relates to the acquisition of Oasia Hotel Downtown from Far East SOHO Pte. Ltd. by Far East H-REIT. The proposed acquisition, the master lease and the earn-out agreement were approved by the Stapled Securityholders at the extraordinary general meeting held on 12 March 2018.
- (4) This relates to the rental income received/receivable from the master lessees of the properties:
  - First Choice Properties Pte Ltd
     Golden Development Private Limited
  - Far East Organization Centre Pte Ltd
     Golden Landmark Pte. Ltd.
     Transurban Properties Pte Ltd
     Oxley Hill Properties Pte Ltd
  - Far East Orchard Limited Riverland Pte Ltd
  - Far East SOHO Pte Ltd (3)
- (5) This relates to rental income received/receivable from related corporations of the REIT Manager:
  - Far East Hospitality Holdings Pte. Ltd.
  - Far East Management Pte. Ltd. Far East Hospitality Management (S) Pte. Ltd.
  - Far East Property Sales Pte. Ltd.
     Kitchen Language Pte. Ltd.
     Far East Orchard Limited
     Yeo Hiap Seng Ltd
- (6) Far East H-REIT holds 30% interest in Fontaine Investment Pte Ltd ("FIPL"), a joint venture company established to develop a hotel site in Sentosa. FIPL meets the criteria of an Entity at Risk being an associated company that is not listed on the Exchange. The aggregate value of interested person transactions included value at risk for transactions with Interested Persons at 30% on the basis of the Far East H-REIT's shareholding.

Project management services paid/payable to Far East Management Pte. Ltd.

- (7) This relates to the shared services agreements between the master lessees and Far East H-REIT in respect of the properties. The master lessees are paid monthly for a share of the costs of the applicable services provided to and attributed to the REIT Commercial Premises based on the agreed proportion of the total costs and expenses for the properties. The services provided or procured by the master lessees included cleaning and maintenance services, fire alarm system maintenance, lifts maintenance, landscape maintenance, waste disposal services, provision of security services, chiller plant maintenance, air conditioner maintenance and other services.
- (8) This relates to reimbursement of utilities and other miscellaneous expenses received/receivable from related corporations of the REIT Manager.
- (9) This relates to technical support service fee paid/payable to related corporations of the REIT Manager:

First Choice Properties Pte Ltd
 Far East Organization Centre Pte Ltd
 Golden Landmark Pte. Ltd.
 OPH Riverside Pte Ltd
 Serene Land Pte Ltd
 Oxley Hill Properties Pte Ltd

- Golden Development Private Limited – Riverland Pte Ltd

Far East Orchard Limited
 Far East Hospitality Management (S) Pte. Ltd.

- (10) This relates to leasing commission paid/payable to Far East Management (Private) Limited and other third party marketing agents.
- (11) This relates to interest on shareholders' loan received/receivable from FIPL.
- (12) This relates to interest on shareholders' loan paid/payable by FIPL to Far East Organization Centre Pte Ltd.
- (13) This relates to a shareholders' loan made to FIPL
- (14) FIPL has entered into a Hotel Management Agreement with an estimated contract sum of \$16.4 million for 10 years period with Far East Hospitality Management (S) Pte. Ltd. during the year which has been reviewed and approved by ARC.

Far East H-Trust has not obtained a Stapled Securityholders' mandate pursuant to Rule 920 of the Listing Manual for IPT.

Save as disclosed above, (a) there are no other material contracts entered into by Far East H-Trust and/or its subsidiaries including the interests of the CEO, any director or controlling Stapled Securityholder, either still subsisting at the end of the year or entered into since the end of the previous financial year; and (b) there were no additional IPT (excluding transactions of less than \$\$100,000 each) entered into during the period under review.

The entry into and the fees and charges payable by Far East H-REIT under the Trust Deed, the Stapling Deed, the Shared Services Agreements, the Shared Electricity Services Agreements, the License Agreement and the leases set out in the section "Other Related Party Transactions" in the IPO Prospectus and/or circular, to the extent that details of these have been specifically disclosed in the IPO Prospectus and/or circular, which each constitutes an Interested Person Transaction, are deemed to have been specially approved by Stapled Securityholders upon purchase of the Stapled Securities and/or in the Extraordinary General Meeting and are therefore not subject to Rules 905 and 906 of the Listing Manual to the extent that there is no subsequent change to the rates and/or bases of the fees charged thereunder which will adversely affect Far East H-REIT.

#### BOARD'S OPINION ON INTERNAL CONTROLS AND RISK MANAGEMENT

The Board receives quarterly certification of assurance from the CEO and CFO which assures that to the best of their knowledge, the accounting records have been properly maintained and the financial statements are drawn up so as to give a true and fair view of the financial position and financial performance, and that they are prepared in accordance with accounting standards. The CEO, CFO and other key management personnel also provide a certification of assurance to the Board that Far East H-Trust's risk management and internal control systems, to the extent that they address the financial, operational, compliance and information technology risks faced by Far East H-Trust in its current business environment, have been adequately designed and are operating effectively in all material aspects, as at 31 December 2018. The Hotel and Serviced Residence Operator provides a certificate of assurance to the Board every quarter that to the best of its knowledge, hotel and serviced residence management services have been rendered in accordance to the hotel management agreement and serviced residence management agreement and each of the properties is kept in accordance with industry's laws and regulations such as the Building and Construction Act, Fire Safety Code, The Workplace Safety and Health Act, etc.

Based on the internal control systems established and adhered to by Far East H-Trust, the assurance received from the CEO, CFO and other key management personnel, the assurance received from the Hotel and Serviced Residence Operator, work performed by the internal and external auditors, and compliance manager, reviews conducted by Management and various Board Committees, the Board, with the concurrence of the ARC, is of the opinion that Far East H-Trust's internal controls (including financial, operational, compliance and information technology controls) and risk management systems have been adequately designed and are operating effectively in all material aspects faced by Far East H-Trust in its current business environment as at 31 December 2018.

The Board notes that the internal control systems established provides reasonable though not absolute assurance against material misstatement of loss and that Far East H-Trust will not be adversely affected by any event that could be reasonably foreseen as it strives to achieve its business objectives. The Board accepts that the internal control systems contain inherent limitations and notes that no system can provide absolute assurance against the occurrence of material errors, poor judgment in decision making, human errors, fraud and other irregularities.

## **ROLE AND DUTIES OF COMPLIANCE MANAGER**

KPMG Services Pte Ltd ("KPMG"), the Compliance Manager, assists with the REIT's and the REIT Manager's regulatory and compliance matters.

KPMG reports to the ARC of the REIT Manager and their duties include:

- Advising and checking for the REIT Manager's compliance with its regulatory obligations under the SFA and SGX Listing Manual;
- Advising and checking for the representatives' compliance with their regulatory obligations under the SFA, such as the maintenance of their relevant interests in listed specified products;
- Checking the returns and other documents to be submitted by the REIT Manager and its representatives
  to the MAS under the SFA from time to time, in relation to the REIT Manager's CMS license for the
  regulated activity of REIT management; and
- Conducting regulatory training, as and when requested, to the REIT Manager, its Directors and its representatives as part of the quarterly compliance review

## **AUDIT COMMITTEE**

### Principle 10:

The Board has an Audit Committee which discharges its duties objectively.

## **AUDIT AND RISK COMMITTEE (ARC)**

The ARC members are appointed by the Board from among its members. The ARC is comprised entirely of IDs, and its current members are Mr Willie Cheng (Chairman), Mr Huang Cheng Eng and Mr Kyle Lee.

The Board is of the view that the members of the ARC bring with them invaluable and relevant managerial and professional expertise in accounting and related financial management domains to discharge their responsibilities. Both Mr Willie Cheng and Mr Kyle Lee have extensive audit, accounting and financial management expertise and experience. In particular, they are Fellows of the Singapore Chartered Accountants, among other professional affiliations. The Board considers Mr Huang Cheng Eng as having sufficient financial management knowledge to discharge his responsibilities as a member of the ARC.

None of the ARC members are former partners or directors of Far East H-REIT's existing external auditing firm, Ernst & Young LLP ("EY").

### **KEY RESPONSIBILITIES AND ACTIVITIES OF THE ARC**

The ARC's responsibilities include:

- (i) Reviewing the financial statements of Far East H-Trust;
- (ii) Reviewing the significant financial reporting issues and judgements so as to ensure the integrity of the financial statements of Far East H-Trust, and announcements relating to Far East H-Trust's financial performance;
- (iii) Reviewing and reporting to the Board at least annually the adequacy and effectiveness of the REIT Manager's internal controls, including financial, operational, compliance and information technology controls, and risk management systems;
- (iv) Reviewing the adequacy and effectiveness of the Manager's internal audit and compliance functions;
- (v) Reviewing the scope and results of the external audit and independence and objectivity of the external auditors:
- (vi) Reviewing IPT and monitoring the procedures established to regulate IPT, including ensuring compliance with the provisions of the Listing Manual and the provisions of the Property Funds Appendix;
- (vii) Deliberating on resolutions relating to conflicts of interest involving Far East H-REIT;
- (viii) Monitoring the procedures in place to ensure compliance with applicable legislation, the Listing Manual and the Property Funds Appendix;
- (ix) Reviewing the arrangements by which employees of the REIT Manager may, in confidence, raise concerns about possible improprieties in matters of financial reporting or other matters and ensuring that arrangements are in place for the independent investigation of such matters and for appropriate follow-up action;
- (x) Making recommendations to the Board on the appointment, reappointment and removal of external auditors and approving the remuneration and terms of engagement of external auditors;
- (xi) Ensuring, at least annually, the adequacy and the effectiveness of the internal audit function;
- (xii) Meeting with internal and external auditors, without the presence of the Management, at least once annually; and
- (xiii) Reviewing the financial statements of Far East H-REIT.

The ARC has explicit authority to investigate any matter within its terms of reference. The ARC has full access to and co-operation by Management and the internal and external auditors and has full discretion to invite executive officers of the REIT Manager and the Sponsor, external consultants or advisers to attend its meetings. The internal and external auditors have unrestricted access to the ARC.

During the year under review, four ARC meetings were held. The ARC has met separately with the internal auditor and external auditor, without the presence of the executive officers of the REIT Manager on two occasions to discuss issues and to confirm that they had full access to and received co-operation and support from the Management.

# CORPORATE GOVERNANCE REPORT

The ARC has conducted a review of all non-audit services provided by EY, the external auditor, during the year under review. The aggregate amount of fees paid and payable to EY was \$\$178,400, of which audit fees amounted to \$\$82,000 and non-audit fees amounted to \$\$96,400. The non-audit fees paid/payable to EY comprise non-audit related fees of \$\$76,000 (for general tax and GST compliance work) and audit-related fees of \$\$20,400 (for agreed upon procedures on pro forma financial information review in respect of Oasia Hotel Downtown acquisition). The statutory audit fee for Far East H-Trust is relatively low compared to peer organisations because a significant part of the audit work relating to Far East H-REIT's gross revenue has been performed by the auditors of the Master Lessees.

The ARC, having considered the nature and level of the provision of the non-audit related services and the relatively low statutory audit fee, is of the view that the auditor's independence and objectivity are not impaired or threatened.

In reviewing the nomination of EY for re-appointment for the financial year ending 31 December 2018, the ARC had taken into consideration the Audit Quality Indicators Framework introduced by ACRA. The ARC also considered the adequacy and experience of the professional staff and audit engagement partner assigned, EY's experience in the REIT sector and the size and complexity of the audit. The ARC is satisfied with the independence and work of the external auditors and has recommended to the Board the re-appointment of EY as the external auditors of Far East H-Trust at the forthcoming annual general meeting.

The Board confirms that Far East H-Trust complies with the requirements of Rule 712 and Rule 715 of the Listing Manual in respect of the suitability of the auditing firm for Far East H-Trust.

### WHISTLE BLOWING POLICY

The REIT Manager has established a Whistle Blowing Policy and a Loss Management Policy for which relevant employees and Directors of the REIT Manager and the Trustee-Manager as well as external parties may, in confidence, raise concerns about possible improprieties in matters of financial reporting or other matters in good faith, with the confidence that the relevant persons making the reports will be treated fairly and be protected from reprisal. The objective of the Whistle Blowing Policy is to ensure that arrangements are in place for such concerns to be raised and independently investigated, and for appropriate follow-up action to be taken. The Whistle Blowing Policy deals with defalcation, impropriety, or wrongdoing by employees in situations including but not limited to suspected fraud, corruption, and unlawful or dishonest conduct.

Whistle-blowers are given the option to remain anonymous and may report via an external independent hotline or directly to FEO's Head of Internal Audit. Establishing these policies reflects the REIT Manager's commitment to conduct its business within a framework that fosters the highest ethical standards.

The Whistle Blowing Policy is made available to all new employees when they join the REIT Manager, and they are briefed on this together with FEO's Code of Conduct. The policy is also publicly disclosed on Far East H-Trust's website.

## **REVIEWS CONDUCTED BY THE ARC**

During the year under review, the ARC performed independent reviews of the quarterly and full year financial results of Far East H-Trust before recommending to the Board for approval on the release of the financial statements and SGX announcements relating to Far East H-Trust's financial statements. In the process, the ARC reviewed the significant financial reporting issues and judgements, including the appropriateness of accounting policies and the quality and completeness of disclosure to ensure the integrity of the financial statements. The ARC also reviewed, among other matters, the following key audit matters ("KAM") identified by the external auditor for the financial year ended 31 December 2018:

Key Audit Matter	How the issue was addressed by ARC
Valuation of Investment	The ARC considered the approach and methodology applied to the valuation model in assessing the valuation of investment properties.
Properties	
	The ARC noted that:
	• There was appropriate use of third party valuers who have recognised professional qualification and experience;
	• The valuers are changed every two years in accordance with the Property Fund Appendix, to provide independent and fresh perspective to the valuation process; and
	Material judgmental assumptions used in the valuations were within reasonable parameters.
	The ARC considered the findings of the external auditor, including the assessment of the appropriateness of the valuation techniques and the underlying assumptions applied.
	The ARC considered the valuation of the investment properties to be appropriate.

The ARC reviewed and approved the audit plan and scope of the external auditors on the audit of the full year financial statements. The ARC also reviewed and approved the internal audit plan and scope of the internal auditor's work and its audit programme. It reviewed the findings during the year and Management's responses thereto and it satisfied itself to the adequacy of the internal audit function. In addition, the ARC reviewed the IPT to ensure compliance with the Listing Manual and the Property Funds Appendix.

Changes to the accounting standards and issues which have direct impact on the financial statements were reported and discussed with the ARC at its meetings. The ARC has considered the introduction of new accounting standards for the annual periods beginning on 1 January 2019 and the effect to the financial statements of Far East H-Trust.

The ARC does not expect the adoption of the new standards to have material impact to the financial statements of Far East H-Trust.

### **ROLE AND DUTIES OF INTERNAL AUDITORS**

The role of the internal auditors is to assist the ARC to ensure that the REIT Manager maintains a sound system of internal controls by regularly monitoring key controls and procedures and ensuring their effectiveness, undertaking investigations as directed by the ARC, and conducting regular in-depth audits of high risk areas.

The ARC approves the hiring, removal, evaluation and compensation of the internal auditor, or the accounting / auditing firm or corporation to which the internal audit function is outsourced. Far East H-Trust and the REIT Manager have engaged BDO LLP as the internal auditor. BDO LLP adopts the Standards for the Professional Practice of Internal Auditing set by the Institute of Internal Auditors (IIA). The internal auditor is independent of management and reports directly to the Chairman of the ARC and administratively to the CEO.

The internal auditor plans the internal audit schedules in consultation with, but independent of the REIT Manager. The audit plan is submitted to the ARC for approval prior to the commencement of the internal audit work. The internal auditor has unfettered access to all the REIT Manager's documents, records, properties and personnel, including access to the ARC. The ARC reviews the internal audit report quarterly and monitors the implementation of the improvements required on internal control weaknesses identified.

During the year under review, Far East Management (Private) Limited ("FEMPL") assisted in administering the Whistle Blowing Policy and Loss Management Policy of the REIT Manager. FEMPL reports to the ARC on any whistle-blowing report or loss management incidents.

For the year under review, the ARC is of the view that the internal audit function is adequately resourced and has appropriate standing within the company. The ARC has reviewed and is satisfied with the adequacy, independence and effectiveness of the internal audit function.

## (D) SHAREHOLDER RIGHTS AND ENGAGEMENT

## SHAREHOLDER RIGHTS AND CONDUCT OF GENERAL MEETINGS Principle 11:

The company treats all shareholders fairly and equitably in order to enable them to exercise shareholders' rights and have the opportunity to communicate their views on matters affecting the company. The company gives shareholders a balanced and understandable assessment of its performance, position and prospects.

The Board is responsible for providing a balanced and understandable assessment of Far East H-REIT's performance, position and prospects. In this regard, Management provides timely, complete, adequate information to the Board through the most expedient means. On a monthly basis, Management provides the Board with a set of management accounts and analysis, as well as an update on Far East H-REIT's operating performance.

The Board embraces openness and transparency in the management of Far East H-REIT, whilst preserving the commercial interests of Far East H-REIT. Financial reports, press releases, media and analyst presentation slides and other price sensitive information are disseminated to Stapled Securityholders through announcements via SGXNET and Far East H-Trust's website.

The REIT Manager is committed to treating all Stapled Securityholders fairly and equitably, and seeks to facilitate the exercise of ownership rights by all Stapled Securityholders.

Far East Hospitality Trust

94

# CORPORATE GOVERNANCE REPORT

Far East H-Trust is committed to communicating with investors, analysts and the investment community in a timely and comprehensive manner. Far East H-Trust releases corporate information through posting announcements on SGXNET and Far East H-Trust's corporate website. Far East H-Trust continues to strive towards improving the standard of disclosures and transparency to help investors make more informed investment decisions.

At Far East H-Trust's 6th Annual General Meeting ("AGM") held on 23 April 2018, the Chairman of the meeting with the assistance of the service providers, briefed Stapled Securityholders on the rules of the meeting, including poll voting procedures, which govern the meeting before they vote on the resolutions at the meeting by way of poll. The CEO of Far East H-Trust also made a presentation to update Far East H-Trust's Stapled Securityholders on the market and industry operating environment, performance of Far East H-Trust's hotels and serviced residences, asset enhancement initiatives that had taken place during the year, and other recent developments in relation to acquisitions or projects that had been undertaken.

An Extraordinary General Meeting ("EGM") was held on 12 March 2018 to brief Far East H-Trust's Stapled Securityholders on the proposed acquisition of Oasia Hotel Downtown on 2 April 2018 and to seek their approval for the transactions in relation to the acquisition via voting on the resolutions.

Stapled Securityholders are informed of AGMs or EGMs through reports or circulars sent to them. Notices of the general meetings are also put up in the press and issued via SGXNET. The requisite notice period for general meetings is adhered to.

Stapled Securityholders are encouraged to attend and participate by voting at the general meetings. Opportunity is given to every Stapled Securityholder to interact with Directors and Management of the REIT Manager, to communicate their views and ask questions on matters affecting Far East H-REIT. If any Stapled Securityholder is unable to attend, he is allowed to appoint up to two proxies to vote on his behalf at the meetings through proxy forms sent in advance. Having considered that Stapled Securityholders who are unable to attend in person may vote by proxy or by attorney, or in the case of a corporation, by a representative, the REIT Manager has decided, for the time being, to refrain from implementing absentia voting until security, integrity, and other pertinent issues are satisfactorily resolved.

All Directors, key management personnel of the REIT Manager and representatives from DBS Trustee Ltd are present to address Stapled Securityholders' queries at the AGM and EGM. The external auditor is also present to answer Stapled Securityholders' questions about the conduct of audit and the content of the auditors' report.

Each distinct issue is proposed as a separate resolution at the general meetings and the reasons and material implications are explained. All the resolutions at the AGM and EGM are moved by voting by poll. The voting and vote tabulation procedures are declared before the voting commences, and an independent scrutineer is appointed to count and validate the votes. The voting results, showing the number of votes cast for and against each resolution and the respective percentages, are disclosed at the general meetings right after the votes are casted.

After the general meetings, announcements of the voting results are also made through SGXNET and on Far East H-Trust's website.

The REIT Manager intends to publish minutes of general meetings of Stapled Securityholders on its corporate website, starting with the annual general meeting held on 17 April 2019. The minutes include substantial and relevant comments or queries from Stapled Securityholders relating to the agenda of the meetings, and responses from the Board and Management. These minutes are available to our Stapled Securityholders upon their request.

Far East H-REIT's distribution policy is to distribute at least 90% of its taxable income. This distribution policy is stated on the corporate website. The actual level of distribution will be determined at the REIT Manager's discretion, taking into account the needs of Far East H-REIT for capital expenditure, working capital requirements and the liquidity position of Far East H-REIT. Since Far East H-Trust's listing in 2012, Far East H-Trust has distributed 100% of its taxable income to Stapled Securityholders.

The REIT's dividend policy is to pay out at least 90 per cent of its profits on a quarterly basis. To date, the practice has been a dividend payout ratio of 100 per cent.

## ENGAGEMENT WITH SHAREHOLDERS

## Principle 12:

The company communicates regularly with its shareholders and facilitates the participation of shareholders during general meetings and other dialogues to allow shareholders to communicate their views on various matters affecting the company.

The REIT Manager has established an Investor Relations Policy that governs regular, effective and fair communication with Stapled Securityholders.

Material information is disclosed in a comprehensive, accurate and timely manner via SGXNET and on Far East H-Trust's website. The CEO, CFO and the investor relations team of the REIT Manager actively engage institutional investors, analysts and fund managers to solicit and understand the views of the investment community via:

- Analyst briefings held every quarter after the financial results announcement;
- One-on-one or group meetings, conference calls, investor luncheons, local/overseas road shows and conferences: and
- Far East H-Trust's website at www.fehtrust.com (an email alert option is available to subscribers who
  wish to be notified of newly posted announcements, press releases, presentations and publications).

During the analyst briefings, analysts are given the opportunity to ask questions. The questions are responded to by the CEO or CFO immediately.

The REIT Manager has established Far East H-Trust's corporate website as an information resource centre for retail and institutional investors and for regular dialogue with investors, such as to gather their views or inputs. They can also send their feedback or voice any concerns through Far East H-Trust's corporate email: <a href="mailto:enquiry@fehtrust.com">enquiry@fehtrust.com</a>.

With a majority of Stapled Securities held by institutional investors, Management considers meetings with local and foreign fund managers an integral part of investor relations. During the year under review, the CEO, CFO and the investor relations team have met with institutional investors from Singapore, Hong Kong, Thailand and Japan. These meetings and road shows with investors enabled the CEO to update potential and existing Stapled Securityholders on Far East H-Trust's developments. The Manager also participated in various local and overseas conferences as part of its efforts to build interest in Far East H-Trust. The Manager also arranged site visits for fund managers and analysts, which enabled them to gain insights into the quality and scale of Far East H-Trust's property portfolio.

### (E) MANAGING STAKEHOLDER RELATIONSHIPS

## **ENGAGEMENT WITH STAKEHOLDERS**

### Principle 13:

The Board adopts an inclusive approach by considering and balancing the needs and interests of material stakeholders, as part of its overall responsibility to ensure that the best interests of the company are served.

Far East H-Trust strives to maintain open and fair communication with its key stakeholders, to understand their views, concerns, and objectives in order to work towards more sustainable growth. With the support of an external consultant, KPMG Services Pte Ltd, the REIT Manager has identified stakeholder groups which have a significant influence and interest in Far East H-Trust's operations and business, and engaged these stakeholders to understand their ESG expectations. The key stakeholders identified are the REIT's Board of Directors, Employees, Sponsor, Stapled Securityholders and Investment Community, Hotel and Serviced Residence Operator (the "Operator"), the Media, Government Regulators and Industry/Business Associations, and the Local Community.

The Sustainability Report section of the Annual Report provides more details about the strategy and key areas of focus in relation to the management of stakeholder relationships during the reporting period, including:

- Adoption of environmentally friendly practices (energy conservation etc)
- Delivering long-term sustainable and growing distributions to the Stapled Securityholders
- Ensuring the safety, welfare and development of employees

Far East H-Trust maintains a current corporate website at www.fehtrust.com, and an email alert option is available to subscribers who wish to be notified of newly posted announcements, press releases, presentations and publications. In this way, the company hopes to have good communication and engagement with all its material stakeholders.

## (F) ADDITIONAL INFORMATION

## **DEALINGS IN STAPLED SECURITIES**

The REIT Manager has adopted its own Trading Policy to provide guidance to relevant employees and Directors of the Sponsor, the REIT Manager and the Trustee-Manager in the dealing of the Stapled Securities. The Trading Policy sets out the implications of insider trading and principles that all relevant employees and Directors have to observe at all times:

- To act in the best interests of Stapled Securityholders;
- To avoid, and be seen to avoid, actual or potential conflict between personal interest and that of the Stapled Securityholders;
- To comply with the prohibition on trading in the Stapled Securities;
- To inform the Compliance Manager of Far East H-Trust within two working days of completion of the trade; and
- To avoid dealing in the securities of Far East H-Trust on short term considerations.

All relevant employees and Directors are strictly prohibited to deal in the following instances:

- During the period commencing two weeks before the announcement of Far East H-Trust's financial statements for each quarter of its financial year, and one month before the announcement of Far East H-Trust's financial statements for the full financial year, as the case may be, and ending on the date of announcement of the relevant results; and
- At any time when relevant employees and Directors are in possession of material or price sensitive information that is not available in the market.

### CORRUPTION AND BRIBERY PREVENTION POLICY

The REIT Manager adopts a strong stance against bribery and corruption. There are detailed guidelines and procedures listed in FEO's Code of Conduct for the giving and receiving of gifts (monetary or otherwise), kickbacks, concessionary offers, lavish entertainment, and business dealings that may place the employee under any real or apparent obligation or indebtedness to any party. In relation to these guidelines, all employees of the REIT Manager are required to make a declaration on an annual basis where they pledge to be compliant and uphold the core values in line with the Code of Conduct, which include not engaging in any corrupt or unethical practices. This serves as a reminder to all employees to maintain the highest standards of integrity in their work and business dealings. The REIT Manager's zero tolerance policy towards bribery and corruption extends to its business dealings with third parties, and hence the REIT Manager requires that certain agreements incorporate anti-bribery and anti-corruption provisions.

FEO's Code of Conduct is published on the intranet which is accessible by all employees of the REIT Manager. New employees of the REIT Manager are briefed on the Code of Conduct and are required to read and acknowledge the guidelines listed therein when they join the REIT Manager.

## ADDITIONAL DISCLOSURES ON FEES PAYABLE TO THE REIT MANAGER

Pursuant to the revised Code on CIS which came into effect on 1 January 2016, the methodology and justifications for each type of fees payable to the REIT Manager should be disclosed, where such fees are payable out of the deposited property of Far East H-REIT.

The methodology for the computation and payment of fees, with reference to the relevant clauses in the trust deed, is disclosed on pages 129 to 131 under the "Notes to the Financial Statements" section of this Annual Report.

The management fees are earned by the REIT Manager for the management of Far East H-REIT's portfolio of properties. The various fees earned by the REIT Manager and their rationale are further elaborated below:

### BASE FEE AND PERFORMANCE FEE

The Base Fee covers the day-to-day operational, compliance, monitoring and reporting costs as well as administrative overheads incurred by the REIT Manager. The Base Fee represents the compensation to the REIT Manager for executing its core responsibilities and is based on a percentage of the value of the Far East H-REIT's deposited properties, which is an appropriate metric to determine the resources required for managing Far East H-REIT. As Far East H-REIT grows in portfolio size, the complexity of management increases and the REIT Manager is expected to expend greater effort in fulfilling its responsibilities.

The Performance Fee, which is based on net property income, is an objective benchmark and incentivises the REIT Manager to proactively manage its portfolio, which may include but are not limited to asset enhancement initiatives, repositioning or re-branding of its properties, re-segmentation of its properties' customer base and driving cost efficiencies to improve profit margins. Such fee methodology aligns the interests of the REIT Manager and Stapled Securityholders and ensures the long-term sustainability of the assets, instead of taking on excessive short-term risks to the detriment of the Stapled Securityholders.

Far East Hospitality Trust

98

# CORPORATE GOVERNANCE REPORT

## **ACQUISITION FEE AND DIVESTMENT FEE**

To continue delivering long-term sustainable distribution income to the Stapled Securityholders, the REIT Manager regularly reviews its portfolio of properties and sources for growth opportunities and yield-accretive acquisitions, and efficiently recycles capital through the divestment of underperforming or non-core assets. This involves a thorough review of the exposures, risks and returns as well as the overall value-add of the acquisition or divestment to the existing portfolio and future growth expectations.

The Acquisition Fee and Divestment Fee payable to the REIT Manager serve as a form of compensation for the time, effort and resources spent in sourcing, evaluating and executing potential opportunities to acquire new properties or in rebalancing and unlocking the underlying value of the existing properties within its asset portfolio to optimise Far East H-REIT's returns. The REIT Manager provides these services over and above the provision of ongoing management services with the aim of ensuring income sustainability and achieving the investment objectives of Far East H-REIT.

The Acquisition Fee is higher than the Divestment Fee because the time and efforts undertaken in terms of sourcing, evaluating and conducting due diligence, and fund raising for an acquisition, are higher as compared to a divestment.

## STATEMENT OF POLICIES AND PRACTICES

Far East Hospitality Business Trust ("Far East H-BT") has been dormant since the listing of Far East Hospitality Trust ("Far East H-Trust") on the Main Board of the SGX-ST on 27 August 2012.

Although Far East H-BT is dormant, the board of directors of the Trustee-Manager (the "Trustee-Manager Board") is committed to complying with the requirements under the Listing Manual, the Business Trust Act, Chapter 31A of Singapore (the "BTA") and the Business Trusts Regulations 2005 (the "BTR") (except where waivers have been obtained from the Monetary Authority of Singapore (the "MAS") and disclosed in the IPO prospectus of Far East H-Trust), the Securities and Futures Act, Chapter 289 of Singapore (the "SFA") as well as the Far East H-BT Trust Deed and the Stapling Deed.

The Trustee-Manager has the dual responsibilities of safeguarding the interests of the holders of Far East H-BT units (the "Far East H-BT Unitholders"), and managing the business conducted by Far East H-BT. The Trustee-Manager has general powers of management over the business and assets of Far East H-BT and its main responsibility is to manage Far East H-BT's assets and liabilities for the benefit of the Far East H-BT Unitholders as a whole.

The Trustee-Manager, in exercising its powers and carrying out its duties as Far East H-BT's trustee-manager, is required to:

- Treat the Far East H-BT Unitholders in the same class fairly and equally and Far East H-BT Unitholders
  who hold Far East H-BT units in different classes (if any) fairly;
- Ensure that all payments out of the Far East H-BT Trust Property are made in accordance with the Far East H-BT Trust Deed and the Stapling Deed;
- Report to the MAS any contravention of the BTA or the Business Trust Regulations by any other person that:
  - Relates to Far East H-BT; and
  - Has had, has or is likely to have, a material adverse effect on the interests of all the Far East H-BT
     Unitholders, or any class of Far East H-BT Unitholders, as a whole, as soon as practicable after
     the Trustee-Manager becomes aware of the contravention;
- Ensure that the Far East H-BT Trust Property is properly accounted for and ensure that the Far East H-BT Trust Property is kept distinct from the property held in its own capacity.

In the event that Far East H-BT becomes active, the Trustee-Manager will:

- At all times act honestly and exercise reasonable diligence in the discharge of its duties as Far East H-BT's trustee-manager in accordance with the BTA and the Far East H-BT Trust Deed;
- Act in the best interests of all Far East H-BT Unitholders as a whole and give priority to the interests of all Far East H-BT Unitholders as a whole over its own interests in the event of a conflict between the interests of all Far East H-BT Unitholders as a whole and its own interests;
- Not make improper use of any information acquired by virtue of its position as Far East H-BT's trusteemanager to gain, directly or indirectly, an advantage for itself or for any other person to the detriment of the Far East H-BT Unitholders;
- Hold the Far East H-BT Trust Property on trust for all Far East H-BT Unitholders as a whole in accordance with the terms of the Far East H-BT Trust Deed;
- Adhere with the business scope of Far East H-BT as set out in the Far East H-BT Trust Deed;
- Review interested person transactions in relation to Far East H-BT; and
- Review expense and cost allocations payable to the Trustee-Manager in its capacity as trustee-manager
  of Far East H-BT out of the Trust Property of Far East H-BT, and ensure that fees and expenses charged
  to Far East H-BT are appropriate and in accordance with the Far East H-BT Trust Deed.

## STATEMENT OF POLICIES AND PRACTICES

The MAS has also granted the Trustee-Manager an exemption from compliance with sections 10(2)(a) and 11(1)(a) of the BTA to the extent that sections 10(2)(a) and 11(1)(a) require the Trustee-Manager Directors to act in the best interests of the Far East H-BT Unitholders only so long as:

- (i) The Trustee-Manager ensures that the units of Far-East H-BT remains stapled to the units of Far East H-REIT; and
- (ii) The Trustee-Manager and its Directors shall act in the best interest of all the Stapled Securityholders as a whole.

## TRUST PROPERTY IS PROPERLY ACCOUNTED FOR

In the event that Far East H-BT becomes active, the trust property of Far East H-BT (the "Far East H-BT Trust Property") shall be properly accounted for and kept distinct from the property of the Trustee-Manager in its own capacity. Different bank accounts shall be maintained for the Trustee-Manager in its personal capacity and its capacity as trustee-manager of Far East H-BT.

## ADHERENCE TO THE BUSINESS SCOPE OF FAR EAST H-BT

In the event that Far East H-BT becomes active, the Trustee-Manager Board shall review and approve all authorised businesses undertaken by Far East H-BT so as to ensure its adherence to the business scope as set out in the Far East H-BT Trust Deed. Such authorised businesses include:

- (i) The acquisition, disposition and ownership of authorised investments and all activities, concerns, functions and matters reasonably incidental thereto;
- (ii) Ownership of subsidiaries which are engaged in the acquisition, disposition and ownership of authorised investments and all activities, concerns, functions and matters reasonably incidental thereto; and
- (iii) Any business, undertaking or activity associated with, incidental and/or ancillary to the carrying on of the businesses referred to in paragraphs (i) and (ii), including the management and leasing of the authorised investments.

## FEES PAYABLE TO THE TRUSTEE-MANAGER

## Management Fee

The Trustee-Manager shall be entitled under the Far East H-BT Trust Deed to a management fee comprising 10.0% of the profit of Far East H-BT before interest and tax in the relevant financial year (calculated before accounting for this management fee in that financial year), payable in the event that Far East H-BT becomes active.

### Trustee Fee

Under the Far East H-BT Trust Deed, 0.1% per annum of the value of the Far East H-BT Trust Property and subject to a minimum fee of S\$10,000 per month, if any, shall be paid to the Trustee-Manager as trustee fees, provided that the value of the Far East H-BT Trust Property is at least S\$50.0 million and Far East H-BT is active.

For the period under review, no management fee and trustee fee were paid to the Trustee-Manager as Far East H-BT remains dormant.

# STATEMENT OF POLICIES AND PRACTICES

## **EXPENSES CHARGED TO FAR EAST H-BT**

The Trustee-Manager Board will carry out quarterly reviews to ensure that the expenses payable to the Trustee-Manager out of the Far East H-BT Trust Property are appropriate and in accordance with the Far East H-BT Trust Deed, in the event Far East H-BT becomes active.

For the period under review, no expenses were paid to the Trustee-Manager from the Far East H-BT Trust Property as Far East H-BT remains dormant.

### COMPLIANCE WITH THE BTA AND THE LISTING MANUAL

The Trustee-Manager will engage the services of and obtain advice from professional advisers and consultants from time to time to ensure compliance with the requirements of the BTA and the Listing Manual in the event that Far East H-BT becomes active.

## Composition of the Trustee-Manager Board

Under Regulation 12(1) of the BTR, the Trustee-Manager Board is required to comprise:

- at least a majority of Trustee-Manager Directors who are independent from management and business relationships with the Trustee-Manager;
- at least one-third of Trustee-Manager Directors who are independent from management and business relationships with the Trustee-Manager and from every Substantial shareholder of the Trustee-Manager; and
- at least a majority of Trustee-Manager Directors who are independent from any single Substantial shareholder of the Trustee-Manager.

The Trustee-Manager Board consists of five Directors, four of whom are Independent Directors for the purposes of the BTA. They are:

Name	Position
Mr Wee Kheng Jin	Chairman and Non-Executive Director
Mr Willie Cheng Jue Hiang	Independent Director
Mr Huang Cheng Eng	Independent Director
Mr Kyle Lee Khai Fatt	Independent Director
Ms Vivienne Lim Hui Bian	Independent Director

Mr Wee Kheng Jin (Chairman of the Board) is a non-independent director. In FY 2018, Mr Wee was a director of various companies in Far East Organization ("FEO"), such as Far East Hospitality Management Services Pte. Ltd. and Far East Property Services Pte. Ltd., and was an Executive Director in FEO until his retirement on 31 December 2018, after which he continued his association with the Group as a Senior Advisor. Mr Wee remains a director of FEO Hospitality Asset Management Pte. Ltd. (the REIT Manager) and FEO Hospitality Trust Management Pte. Ltd. (the Trustee-Manager) and has retired from the Boards of all other FEO-related companies, as at the date of this report.

As the majority of the Trustee-Manager Directors are also the directors of the REIT Manager, none of the Trustee-Manager Directors would, by definition under the BTR, be independent from a Substantial Shareholder as both the Trustee-Manager and the REIT Manager are 67.0% owned by FEO Asset Management Pte. Ltd., which is a wholly-owned subsidiary of Far East Organization Centre Pte. Ltd. ("FEOC"), and 33.0% owned by Far East Orchard Limited, which is 61.42% owned by Far East Organization Pte. Ltd. ("FEOPL"), as at 31 December 2018. FEOC, FEOPL and Far East Orchard Limited are all members of the Sponsor.

# STATEMENT OF POLICIES AND PRACTICES

The MAS has also granted the Trustee-Manager an exemption from compliance with regulations 12(1)(a) and 12(1)(b) of the BTR to the extent that regulations 12(1)(a) and 12(1)(b) of the BTR require the Trustee-Manager Directors to be independent, subject to certain conditions.

The stapling together of Far East H-BT units and Far East H-REIT units means that the Far East H-BT Unitholders are at the same time the investors of the Stapled Securities, who stand to benefit as a whole regardless of whether the appointed Trustee-Manager Directors are independent of the Sponsor.

In the event that Far East H-BT becomes active, the number of directors on the Trustee-Manager Board will be a minimum of five directors, and the Trustee-Manager shall ensure that its board of directors shall comprise a majority of independent directors for the purposes of the BTA. In addition, for so long as Far East H-BT is part of a stapled group and in the event that Far East H-BT becomes active, the boards of directors of the REIT Manager and the Trustee-Manager shall consist of the same individuals. Although Far East H-BT was dormant during the year, Ms Vivienne Lim Hui Bian who has joined the REIT Manager Board on 1 July 2018 has also joined the Trustee-Manager Board on the same day. As such, the composition of directors are identical for both the REIT Manager and the Trustee-Manager with effect from 1 July 2018.

In addition to compliance with requirements under the BTA, the composition of the Trustee-Manager Board is determined using the following principles:

- The Chairman of the Trustee-Manager Board should be a Non-Executive director; and
- The Trustee-Manager Board should consist of directors with a broad range of commercial experience.

The composition of the Trustee-Manager Board will be reviewed regularly to ensure that the Trustee-Manager Board has the appropriate mix of expertise and experience.

### Chairman and Chief Executive Officer

The positions of Chairman of the Trustee-Manager Board and Chief Executive Officer of the Trustee-Manager are held by two different individuals in order to ensure an appropriate balance of power, increased accountability and to maintain effective checks and balances. The Chairman of the Trustee-Manager Board is Mr Wee Kheng Jin, while the Chief Executive Officer of the Trustee-Manager is Mr Gerald Lee.

### Access to Information

The Trustee-Manager Board has separate and independent access to the management of the Trustee-Manager (the "Management") and the company secretary of the Trustee-Manager (the "Company Secretary") at all times and they are entitled to request from the Management additional information as needed to make informed decisions. The Directors also have access to independent professional advice where appropriate and whenever requested.

The Company Secretaries for the REIT Manager, Ms Lin Moi Heyang and Ms Low Mei Wan are also the Company Secretaries for the Trustee-Manager.

The Company Secretary's responsibilities include assisting the Trustee-Manager in putting in place processes to ensure that the Trustee-Manager fulfils the compliance requirements under the Listing Manual, the SFA as well as the Far East H-BT Trust Deed and the Stapling Deed.

Her roles also include the following:

- Ensuring that board procedures of the Trustee-Manager Board are followed;
- Assisting the Trustee-Manager with corporate secretarial matters for the Trustee-Manager; and
- Assisting the Trustee-Manager in preparing the announcements and notifications to be uploaded on

# STATEMENT OF POLICIES AND PRACTICES

103

the SGXNET as required under the Listing Manual.

### **Remuneration Matters**

As Far East H-BT remains dormant, no compensation is payable to the Directors of the Trustee-Manager.

### **Audit Committee**

The MAS has granted the Trustee-Manager an exemption from compliance with section 15(1) of the BTA to the extent that section 15(1) requires an audit committee to be constituted when Far East H-BT is active, subject to certain conditions.

#### **External Auditor**

The Trustee-Manager, on behalf of Far East H-BT, confirms that Far East H-BT has complied with Rules 712 and 715 of the Listing Manual in relation to its auditing firm.

### Internal Auditor

As Far East H-BT remains dormant, no internal auditor is appointed.

### **RISK MANAGEMENT AND INTERNAL CONTROLS**

The Trustee-Manager Board will put in place appropriate internal control systems including the following to manage business risk in the event that Far East H-BT becomes active.

The Trustee-Manager Board will meet quarterly or more frequently if necessary and will review the financial performance of Far East H-BT against a previously approved budget. The Trustee-Manager Board will also review the business risks of Far East H-BT, examine liability management and will act upon any comments from both the internal and external auditors of Far East H-BT.

In assessing business risk, the Trustee-Manager Board will consider the economic environment and risks relevant to the property industry. It will review management reports prior to approving major transactions.

The Management will meet regularly to review the operations of the Trustee-Manager and Far East H-BT and discuss any disclosure issues.

### INTERESTED PERSON TRANSACTIONS AND POTENTIAL CONFLICTS OF INTEREST

In general, transactions between:

- An entity at risk (in this case, the Trustee-Manager (acting in its capacity as the trustee manager of Far East H-BT) or any of the subsidiaries or associated companies of Far East H-BT); and
- Any of the Interested Persons (namely the Trustee-Manager (acting in its personal capacity), a related corporation or related entity of the Trustee-Manager (other than a subsidiary or subsidiary entity of Far East H-BT), an associated company or associated entity of the Trustee-Manager (other than an associated company or associated entity of Far East H-BT) (as defined in the Securities and Futures (Offers of Investments) (Business Trusts) (No. 2) Regulations 2005), a Director, Chief Executive Officer or controlling shareholder of the Trustee-Manager, a controlling Far East H-BT Unitholder or an associate of any such Director, Chief Executive Officer, controlling shareholder or controlling Far East H-BT Unitholder), would constitute an Interested Person Transaction.

For so long as Far East H-BT is part of a stapled group and in the event that the Board of Directors of the REIT Manager and the Trustee-Manager Board cannot reach an agreement on any resolution relating to governance or compliance matters before them where such resolution would require the collective approval of both the boards of directors of the REIT Manager and the Trustee-Manager, the votes of the Independent Directors of the REIT Manager will prevail in the event that the Trustee-Manager Board has approved such resolutions.

# STATEMENT OF POLICIES AND PRACTICES

Since the Far East H-REIT units and Far East H-BT units are held by the same pool of investors in the same proportion, concerns and potential abuses applicable to interested party transactions will be absent in transactions between Far East H-REIT and Far East H-BT.

### INTERNAL CONTROL SYSTEM

In the event the Far East H-BT becomes active, the Trustee-Manager will establish an internal control system to ensure that all future Interested Person Transactions:

- Will be undertaken on normal commercial terms; and
- Will not be prejudicial to the interests of Far East H-BT and the Far East H-BT Unitholders.

The Trustee-Manager will maintain a register to record all Interested Person Transactions which are entered into by Far East H-BT and the bases, including any quotations from unrelated parties obtained to support such bases, on which they are entered into.

The Trustee-Manager will also incorporate into its internal audit plan a review of all Interested Person Transactions entered into by Far East H-BT.

Where matters concerning Far East H-BT relate to transactions entered into or to be entered into by the Trustee-Manager for and on behalf of Far East H-BT with an Interested Person (as defined in the BTA) of the Trustee-Manager (which would include relevant associates thereof) or Far East H-BT, the Trustee-Manager will consider the terms of such transactions to satisfy itself that such transactions are conducted:

- On normal commercial terms;
- Are not prejudicial to the interests of Far East H-BT and the Far East H-BT Unitholders; and
- In accordance with all applicable requirements of the Listing Manual and the BTA relating to the transaction in question.

If the Trustee-Manager is to sign any contract with an Interested Person of the Trustee-Manager or Far East H-BT, the Trustee-Manager will review the contract to ensure that it complies with the provisions of the Listing Manual and the BTA relating to Interested Person Transactions (as may be amended from time to time) as well as such other guidelines as may from time to time be prescribed by the MAS and the SGX-ST to apply to business trusts.

Far East H-BT will comply with Rule 905 of the Listing Manual by announcing any Interested Person Transaction in accordance with the Listing Manual if such transaction, by itself or when aggregated with other Interested Person Transactions entered into with the same Interested Person during the same financial year, is 3.0% or more of Far East H-BT's latest audited net tangible assets.

The aggregate value of all Interested Person Transactions which are subject to Rules 905 and 906 of the Listing Manual in a particular financial year will be disclosed in Far East H-Trust's annual report for the relevant financial year.

Save for the Interested Person Transactions in connection with the setting up of Far East H-BT and future Interested Party Transactions (as disclosed in the IPO prospectus of Far East Hospitality Trust), Far East H-BT will comply with Rule 905 of the Listing Manual by announcing any Interested Person Transaction in accordance with the Listing Manual if such transaction, by itself or when aggregated with other Interested Person Transactions entered into with the same Interested Person (as defined in the Listing Manual) during the same financial year, is 3.0% or more of the value of Far East H-BT's latest audited net tangible assets.

# STATEMENT OF POLICIES AND PRACTICES

105

## POTENTIAL CONFLICTS OF INTEREST

The Trustee-Manager has instituted the following procedures to deal with conflict of interest issues:

- All resolutions in writing of the Trustee-Manager Directors in relation to matters concerning Far
  East H-Trust will be approved by a majority of the Trustee-Manager Directors, including at least one
  Independent Trustee-Manager Director;
- All executive officers of the REIT Manager will be employed by the Trustee-Manager;
- In respect of matters in which a Trustee-Manager Director or his Associates (as defined in the Listing Manual) has an interest, direct or indirect, such interested director will abstain from voting. In such matters, the quorum must comprise a majority of the Trustee-Manager Directors and must exclude such interested director;
- In respect of matters in which the Sponsor have an interest, direct or indirect, any nominees appointed
  by the Sponsor to the Trustee-Manager Board to represent its/their interests will abstain from voting.
  In such matters, the quorum must comprise a majority of the Independent Trustee-Manager Directors
  and must exclude any nominee directors of the Sponsor; and
- Where matters concerning Far East H-BT relate to transactions entered into or to be entered into by the Trustee-Manager for and on behalf of Far East H-BT with an Interested Person of the Trustee-Manager (which would include relevant associates thereof) or Far East H-BT, the Trustee-Manager Board is required to consider the terms of the transactions to satisfy itself that the transactions are conducted on normal commercial terms, are not prejudicial to the interests of Far East H-BT and the Far East H-BT Unitholders and are in compliance with all applicable requirements of the Listing Manual and the BTA relating to the transaction in question. If the Trustee-Manager is to sign any contract with an Interested Person of the Trustee-Manager or Far East H-BT, the Trustee-Manager will review the contract to ensure that it complies with the provisions of the Listing Manual and the BTA relating to Interested Person Transactions (as may be amended from time to time) as well as any other guidelines as may from time to time be prescribed by the MAS and SGX-ST that apply to business trusts.

# CORPORATE DIRECTORY

## MANAGER OF FAR EAST H-REIT

## FEO Hospitality Asset Management Pte. Ltd.

1 Tanglin Road #05-01 Orchard Rendezvous Hotel Singapore 247905

Telephone: (65) 6833 6688 Facsimile: (65) 6833 6622

## TRUSTEE-MANAGER OF FAR EAST H-BT

## FEO Hospitality Trust Management Pte. Ltd.

1 Tanglin Road #05-01 Orchard Rendezvous Hotel Singapore 247905

Telephone: (65) 6833 6688 Facsimile: (65) 6833 6622

#### **BOARD OF DIRECTORS**

Chairman and Non-Executive Director **Mr Wee Kheng Jin** 

Lead Independent Director **Mr Willie Cheng Jue Hiang** 

Independent Directors

Mr Huang Cheng Eng Mr Kyle Lee Khai Fatt Ms Vivienne Lim Hui Bian

## **AUDIT AND RISK COMMITTEE**

Chairman

Mr Willie Cheng Jue Hiang

Members

Mr Huang Cheng Eng Mr Kyle Lee Khai Fatt

### **NOMINATING COMMITTEE**

Chairman

Mr Kyle Lee Khai Fatt

Members

Mr Willie Cheng Jue Hiang Ms Vivienne Lim Hui Bian

## **REMUNERATION COMMITTEE**

Chairman

Mr Huang Cheng Eng

Members

Mr Kyle Lee Khai Fatt Mr Wee Kheng Jin

### MANAGEMENT TEAM

Chief Executive Officer

Mr Gerald Lee Hwee Keong

Chief Financial Officer

Ms Regina Yap Siew Buay

Vice President, Asset Management & Investment **Mr Irfan Tayabali** 

Vice President, Asset Enhancement and Management Ms Elaine Chin Shu Peng

## JOINT COMPANY SECRETARIES

Ms Lin Moi Heyang Ms Low Mei Wan

## TRUSTEE OF FAR EAST H-REIT

## **DBS Trustee Limited**

12 Marina Boulevard Level 44 DBS Asia Central @ Marina Bay Financial Centre Tower 3

Singapore 018982

Telephone: (65) 6878 8888 Facsimile: (65) 6878 3977

## HOTEL AND SERVICED RESIDENCE OPERATOR

Far East Hospitality
Management (S) Pte. Ltd.
20 Havelock Road #03-14

Central Square Singapore 059765

## RETAIL AND OFFICE SPACE PROPERTY MANAGER

## Jones Lang LaSalle Property Consultants Pte. Ltd.

9 Raffles Place, #39-00 Republic Plaza

Singapore 048619

Telephone: (65) 6220 3888 Facsimile: (65) 6532 5476

## INDEPENDENT AUDITOR

## **Ernst and Young LLP**

Public Accountants and Chartered Accountants, Singapore One Raffles Quay North Tower Level 18 Singapore 048583 Partner-in-charge: Tan Seng Choon Appointed effective from financial year ended 31 December 2017

## STAPLED SECURITY REGISTRAR

## **Boardroom Corporate & Advisory Services Pte. Ltd.**

50 Raffles Place #32-01 Singapore Land Tower Singapore 048623

Telephone: (65) 6536 5355 Facsimile: (65) 6536 1360

### **BANKERS**

DBS Bank Ltd
Oversea-Chinese Banking
Corporation Limited
Sumitomo Mitsui Banking
Corporation
The Hongkong and Shanghai
Banking Corporation Limited
United Overseas Bank Limited

# FINANCIAL STATEMENTS FAR EAST HOSPITALITY TRUST

108

Report of the Trustee

109

Report of the Manager

110

Report of the Trustee-Manager

112

Statement by the Chief Executive Officer of the Trustee-Manager

113

Independent Auditor's Report

119

**Balance Sheets** 

120

Statements of Total Return of Far East H-REIT and the Stapled Group Statement of Comprehensive Income of Far East H-BT

121

Distribution Statements

123

Statements of Movements in Unitholders' Funds

125

Portfolio Statements

127

Cash Flow Statements

129

Notes to the Financial Statements

Far East Hospitality Trust

108

# REPORT OF THE TRUSTEE OF FAR EAST HOSPITALITY REAL ESTATE INVESTMENT TRUST

DBS Trustee Limited (the "REIT Trustee") is under a duty to take into custody and hold the assets of Far East Hospitality Real Estate Investment Trust ("Far East H-REIT") in trust for the holders of units ("Unitholders") in Far East H-REIT. In accordance with the Securities and Futures Act (Chapter 289) of Singapore, its subsidiary legislation and the Code on Collective Investment Schemes, the REIT Trustee shall monitor the activities of FEO Hospitality Asset Management Pte. Ltd. (the "REIT Manager") for compliance with the limitations imposed on the investment and borrowing powers as set out in the trust deed dated 1 August 2012, the first supplemental deed dated 19 October 2012 and second supplemental deed dated 18 April 2016 (collectively referred to as the "Trust Deed") between the REIT Manager and the REIT Trustee in each annual accounting period and report thereon to Unitholders in an annual report.

To the best knowledge of the REIT Trustee, the REIT Manager has, in all material respects, managed Far East H-REIT during the period covered by these financial statements set out on pages 119 to 169, in accordance with the limitations imposed on the investment and borrowing powers set out in the Trust Deed.

For and on behalf of the REIT Trustee, DBS Trustee Limited

Jane Lim Puay Yuen
Director

Singapore 11 March 2019

# REPORT OF THE MANAGER OF FAR EAST HOSPITALITY REAL ESTATE INVESTMENT TRUST

In the opinion of the directors of FEO Hospitality Asset Management Pte. Ltd. (the "REIT Manager"), the Manager of Far East Hospitality Real Estate Investment Trust ("Far East H-REIT"), the accompanying financial statements of Far East H-REIT and Far East Hospitality Trust (the "Stapled Group"), comprising Far East H-REIT and Far East Hospitality Business Trust ("Far East H-BT"), set out on pages 119 to 169, comprising their Balance Sheets, Statements of Total Return, Distribution Statements, Statements of Movements in Unitholders' Funds, Portfolio Statements, Cash Flow Statements and Notes to the Financial Statements are drawn up so as to present fairly, in all material respects, the financial positions and portfolio holdings of Far East H-REIT and the Stapled Group as at 31 December 2018, and the financial performance, distributable income, movements in unitholders' funds, and cash flows of Far East H-REIT and the Stapled Group for the year then ended, in accordance with the recommendations of Statement of Recommended Accounting Practice 7 Reporting Framework for Unit Trusts issued by the Institute of Singapore Chartered Accountants and the provisions of Far East H-REIT's trust deed dated 1 August 2012, the first supplemental trust deed dated 19 October 2012 and the second supplemental deed dated 18 April 2016 between DBS Trustee Limited (the "REIT Trustee") and the REIT Manager (collectively referred to as the "Trust Deed") and the stapling deed of Far East Hospitality Trust between the REIT Trustee, the REIT Manager and FEO Hospitality Trust Management Pte Ltd (the trusteemanager of Far East H-BT) dated 1 August 2012. At the date of this statement, there are reasonable grounds to believe that Far East H-REIT and the Stapled Group will be able to meet their respective financial obligations as and when they materialise.

For and on behalf of the REIT Manager, FEO Hospitality Asset Management Pte. Ltd.

Wee Kheng Jin

Director

Singapore 11 March 2019

# REPORT OF THE TRUSTEE-MANAGER OF FAR EAST HOSPITALITY BUSINESS TRUST

The directors of FEO Hospitality Trust Management Pte Ltd, the trustee-manager of Far East Hospitality Business Trust ("Far East H-BT", and the trustee-manager of Far East H-BT, the "Trustee-Manager"), submit this report to the unitholders together with the audited financial statements for the financial year ended 31 December 2018.

The directors of the Trustee-Manager in office at the date of this report are as follows:

Wee Kheng Jin

(Chairman)

Willie Cheng Jue Hiang Huang Cheng Eng Kyle Lee Khai Fatt

Vivienne Lim Hui Bian

(Appointed on 1 July 2018)

According to the register kept by the Trustee-Manager for the purposes of Section 76 of the Business Trusts Act, Chapter 31A of Singapore (the "Act"), particulars of interests of directors who held office at the end of the financial year (including those held by their spouses and infant children) in units in Far East H-BT are as follow:

	Direct in	terest	Deemed i	nterest
Name of director	Holdings at the beginning of the financial year or date of appointment	Holdings at the end of financial year	Holdings at the beginning of the financial year or date of appointment	Holdings at the end of financial year
Wee Kheng Jin	515.318	515.318	_	_
Willie Cheng Jue Hiang	-	-	515,318	515,318
Huang Cheng Eng	515,318	515,318	_	_
Kyle Lee Khai Fatt	507,813	507,813	_	_
Vivienne Lim Hui Bian	_	_	_	_

Neither at the end of, nor at any time during the financial year, was the Trustee-Manager a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Trustee-Manager to acquire benefits by means of the acquisition of units in or debentures of Far East H-BT.

There were no changes in any of the abovementioned interests in Far East H-BT between the end of the financial year and 21 January 2019.

During the financial year, there were:

- (i) no options granted by the Trustee-Manager to any person to take up unissued units in Far East H-BT; and
- (ii) no units issued by virtue of any exercise of option to take up unissued units of Far East H-BT.

As at the end of the financial year, there were no unissued units of Far East H-BT under options.

The auditor, Ernst & Young LLP, have expressed their willingness to accept re-appointment.

# REPORT OF THE TRUSTEE-MANAGER OF FAR EAST HOSPITALITY BUSINESS TRUST

111

In the opinion of the directors:

- (a) the financial statements of Far East H-BT set out on pages 119 to 169 are drawn up so as to give a true and fair view of the financial position of Far East H-BT as at 31 December 2018 and the financial performance, movements in unitholders' funds and cash flows of Far East H-BT for the year ended on that date in accordance with the provisions of the Act and Singapore Financial Reporting Standards (International); and
- (b) at the date of this statement, there are reasonable grounds to believe that Far East H-BT will be able to pay its debts as and when they fall due.

With respect to the statement of comprehensive income of Far East H-BT for the year ended 31 December 2018, the directors further certify that:

- fees or charges paid or payable out of the trust property of Far East H-BT to the Trustee-Manager are in accordance with Far East H-BT's trust deed dated 1 August 2012;
- interested person transactions are not detrimental to the interests of all the unitholders as a whole based on the circumstances at the time of the transaction; and
- the Board of Directors is not aware of any violation of duties of the Trustee-Manager which would have a materially adverse effect on the business of Far East H-BT or on the interests of all the unitholders as a whole.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

For and on behalf of the Board of Directors of the Trustee-Manager, FEO Hospitality Trust Management Pte Ltd

Wee Kheng Jin Director Willie Cheng Jue Hiang Director

Singapore 11 March 2019 Far East Hospitality Trust

112

# STATEMENT BY THE CHIEF EXECUTIVE OFFICER OF THE TRUSTEE-MANAGER

In accordance with Section 86 of the Act, I certify that I am not aware of any violation of duties of the Trustee-Manager which would have a materially adverse effect on the business of Far East H-BT or on the interests of all the unitholders of Far East H-BT as a whole.

Gerald Lee Hwee Keong Chief Executive Officer

Singapore 11 March 2019

# INDEPENDENT AUDITOR'S REPORT

To Unitholders of Far East Hospitality Real Estate Investment Trust Far East Hospitality Business Trust

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

## Opinion

We have audited:

- (i) the financial statements of Far East Hospitality Real Estate Investment Trust ("Far East H-REIT") (constituted in the Republic of Singapore pursuant to a trust deed dated 1 August 2012, the first supplemental deed dated 19 October 2012 and the second supplemental deed dated 18 April 2016), which comprise the Balance Sheet and Portfolio Statement as at 31 December 2018, the Statement of Total Return, Distribution Statement, Statement of Movements in Unitholders' Funds and Cash Flow Statement for the financial year ended and notes to the financial statements, including a summary of significant accounting policies;
- (ii) the financial statements of Far East Hospitality Business Trust ("Far East H-BT") (constituted in the Republic of Singapore pursuant to a trust deed dated 1 August 2012), which comprise the Balance Sheet as at 31 December 2018, the Statement of Comprehensive Income, Statement of Movement in Unitholders' Funds and Cash Flow Statement for the financial year then ended and notes to the financial statements, including a summary of significant accounting policies; and
- (iii) the consolidated financial statements of Far East Hospitality Trust ("Far East H-Trust") (constituted in the Republic of Singapore pursuant to a stapling deed dated 1 August 2012 (the "Stapling Deed")), which comprise the Balance Sheet and Portfolio Statement as at 31 December 2018, the Statement of Total Return, Distribution Statement, Statement of Movements in Unitholders' Funds and Cash Flow Statement for the financial year then ended, and notes to the financial statements, including a summary of significant accounting policies,

as set out on pages 119 to 169. Far East Hospitality Trust, which comprises Far East H-BT and the Far East H-REIT, is hereinafter referred to as the "Stapled Group".

In our opinion,

- (a) the accompanying financial statements of Far East H-REIT and the Stapled Group present fairly, in all material respects, the financial positions and portfolio positions of Far East H-REIT and the Stapled Group as at 31 December 2018 and the financial performance, distributable income, movement in unitholders' funds and cash flows of the Far East H-REIT and the Stapled Group for the year then ended in accordance with the recommendations of Statement of Recommended Accounting Practice ("RAP") 7 Reporting Framework for Unit Trusts issued by the Institute of Singapore Chartered Accountants ("ISCA") and the provisions of the Far East H-REIT Trust Deed and the Stapling Deed; and
- (b) the financial statements of Far East H-BT are properly drawn up in accordance with the provisions of the Business Trusts Act, Chapter 31A of Singapore (the "Act") and Singapore Financial Reporting Standards (International) so as to give a true and fair view of the state of affairs of Far East H-BT as at 31 December 2018 and the financial performance, movement in unitholders' funds and cash flows of Far East H-BT for the year ended on that date.

Far East Hospitality Trust

114

# INDEPENDENT AUDITOR'S REPORT

To Unitholders of Far East Hospitality Real Estate Investment Trust Far East Hospitality Business Trust

# **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of Far East H-REIT, Far East H-BT and the Stapled Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter, including any commentary on the findings or outcome of our procedures is provided in that context.

We have fulfilled our responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Valuation of investment properties

The Stapled Group owns a portfolio of 13 Singapore investment properties comprising 9 hotels and 4 serviced residences. The carrying values of investment properties amounted to \$2,633.5 million as at 31 December 2018. These investment properties are stated at their fair values based on independent external valuations and represent the single largest asset category of the Stapled Group.

The valuation of the investment properties is significant to our audit due to their magnitude. In addition, their valuation is complex and highly dependent on a range of estimates made by the external appraisers engaged by the Manager and agreed by management. As discussed in Note 19(d), the investment properties are measured using significant unobservable inputs. The most significant judgments and estimates affecting the valuations are discount rates, capitalisation rates, revenue per available room/unit and price per square metre used.

# INDEPENDENT AUDITOR'S REPORT

To Unitholders of Far East Hospitality Real Estate Investment Trust Far East Hospitality Business Trust

# **Key Audit Matters (Cont'd)**

Valuation of Investment Properties (Cont'd)

The management uses external appraisers to support its determination of the individual fair value of the Investment Properties annually. We assessed the Stapled Group's process relating to the selection of the external valuers, the determination of the scope of work of the valuers, and the review of the valuation reports issued by the external appraisers. We have considered the objectivity, independence and expertise of the external appraisers and read their terms of engagement to ascertain whether there are matters that might have affected the scope of their work and their objectivity. In addition, we discussed the valuation techniques adopted with the external appraisers. We assessed the appropriateness of the valuation model, property related data such as operating expenses, property taxes, including estimates as used by the external appraisers. In addition, we evaluated the appropriateness of the data used in the estimation process adopted by the external appraisers, agreed by the management, by comparing them against historical rates and available industry data, taking into consideration comparability and market factors. We also assessed the reasonableness of the fluctuations in the fair value of investment properties. Further, we have assessed the appropriateness of Note 19(d) relating to the assumptions used in the valuation process, given the estimation uncertainty and sensitivity of the valuations.

The results of our independent analyses are consistent with those of management's analyses.

# Information Other than the Financial Statements and Auditor's Report Thereon

FEO Hospitality Asset Management Pte. Ltd., the manager of Far East H-REIT (the "REIT Manager"), and FEO Hospitality Trust Management Pte Ltd, the trustee-manager of Far East H-BT (the "Trustee-Manager") are responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of the REIT Manager for the Financial Statements

The REIT Manager is responsible for the preparation and fair presentation of the financial statements of Far East H-REIT and the Stapled Group in accordance with the recommendations of RAP 7 Reporting Framework for Unit Trusts issued by the ISCA, and for such internal control as the REIT Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Far East Hospitality Trust

116

# INDEPENDENT AUDITOR'S REPORT

To Unitholders of Far East Hospitality Real Estate Investment Trust Far East Hospitality Business Trust

# Responsibilities of the Trustee-Manager for the Financial Statements

The Trustee-Manager is responsible for the preparation of financial statements of Far East H-BT that gives a true and fair view in accordance with the provisions of the Act and SFRS(I), and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets that are part of the trust property of the registered business trust are safeguarded against loss from unauthorised use or disposition; and transactions by the Trustee-Manager entered into on behalf of or purported to be entered into on behalf of the registered business trust are properly authorised and that they are recorded as necessary to permit the preparation of true and fair accounts and to maintain accountability of assets.

In preparing the financial statements, the REIT Manager and the Trustee-Manager are responsible for assessing the ability of Far East H-REIT, Far East H-BT and the Stapled Group to continue as a going concern respectively, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the REIT Manager and the Trustee-Manager either intend to terminate or to cease operations of Far East H-REIT, Far East H-BT and the Stapled Group respectively, or has no realistic alternative but to do so.

The Board of Directors of the REIT Manager and the Trustee-Manager are responsible for overseeing the financial reporting process of Far East H-REIT, Far East H-BT and the Stapled Group.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud
  may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls of Far East H-REIT, Far East H-BT and the Stapled Group.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the REIT Manager and the Trustee-Manager.

# INDEPENDENT AUDITOR'S REPORT

To Unitholders of Far East Hospitality Real Estate Investment Trust Far East Hospitality Business Trust

# Auditor's Responsibilities for the Audit of the Financial Statements (Cont'd)

- Conclude on the appropriateness of the use of the going concern basis of accounting by the REIT Manager and the Trustee-Manager and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of Far East H-REIT, Far East H-BT and the Stapled Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Far East H-REIT, Far East H-BT and the Stapled Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events in
  a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Stapled Group to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the Stapled Group audit. We remain solely responsible for our audit opinion.

We communicate with the REIT Manager and the Trustee-Manager regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the REIT Manager and the Trustee-Manager with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the REIT Manager and the Trustee-Manager, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Far East Hospitality Trust

118

# INDEPENDENT AUDITOR'S REPORT

To Unitholders of Far East Hospitality Real Estate Investment Trust Far East Hospitality Business Trust

# REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Trustee-Manager on behalf of Far East H-BT have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Tan Seng Choon.

# **ERNST & YOUNG LLP**

Public Accountants and Chartered Accountants

Singapore 11 March 2019

# BALANCE SHEETS

As at 31 December 2018

		31	December 2	2018	31	December 2	2017	1 January 2017
	Note	Stapled Group \$'000	Far East H-REIT \$'000	Far East H-BT \$'000	Stapled Group \$'000	Far East H-REIT \$'000	Far East H-BT \$'000	Far East H-BT \$'000
Non-current assets								
Investment properties	3	2 633 500	2,633,500	_	2 380 800	2,380,800	_	_
Joint venture	4	14,356	14,356	_	16,443	16,443	_	_
Derivative financial assets	7	11,550	11,550	_	288	288	_	_
Total non-current assets	,	2,647,856	2,647,856	_	2,397,531	2,397,531	_	
Current assets								
Cash and cash equivalents	5	12,837	12,837	_	3,910	3,910	_	_
Prepayments		71	71	_	99	99	_	_
Trade and other receivables	6	38,516	38,516	30	36,408	36,408	30	30
Derivative financial assets	7	371	371	_	_	_	_	_
Total current assets		51,795	51,795	30	40,417	40,417	30	30
Total assets		2,699,651	2,699,651	30	2,437,948	2,437,948	30	30
Current liabilities								
Trade and other payables	8	4,108	4,128	10	3,621	3,643	8	6
Borrowings	9	152,598	152,598	_	248,986	248,986	_	_
Accruals		7,909	7,908	1	6,658	6,657	1	1
Derivative financial liabilities	7	_	_	_	204	204	_	_
Rental deposits		2,926	2,926	_	2,363	2,363	_	_
Deferred income		90	90	_	90	90	_	_
Income tax payable		54	54	_	19	19	_	_
Total current liabilities		167,685	167,704	11	261,941	261,962	9	7
Non-current liabilities								
Borrowings	9	875,269	875,269	_	548,879	548,879	_	_
Derivative financial liabilities	7	2,037	2,037	_	794	794	_	_
Rental deposits		5,950	5,950	_	6,389	6,389	_	_
Deferred income		1,141	1,141	_	1,231	1,231	_	_
Total non-current liabilities		884,397	884,397	_	557,293	557,293	_	_
Total liabilities		1,052,082	1,052,101	11	819,234	819,255	9	7_
Net assets		1,647,569	1,647,550	19	1,618,714	1,618,693	21	23
Represented by: Unitholders' funds								
Unitholders' funds of Far East H-REIT Unitholders' funds of Far		1,647,550	1,647,550	-	1,618,693	1,618,693	-	-
East H-BT		19	_	19	21	_	21	23
		1,647,569	1,647,550	19	1,618,714	1,618,693	21	23
Stapled Securities/Units in issue ('000)	10		1,872,012		1,854,701	1,854,701	1,854,701	1,801,415
Net asset value per Stapled Security/Unit issued and to		07.50	07.50	0.004.04	00.01	06.04	0.00447	0.004.07
be issued (cents)	11	87.59	87.59	0.00101	86.94	86.94	0.00113	0.00127

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF TOTAL RETURN OF FAR EAST H-REIT AND THE STAPLED GROUP STATEMENT OF COMPREHENSIVE INCOME OF FAR EAST H-BT

For the financial year ended 31 December 2018

			2018			2017	
		Stapled	Far East	Far East	Stapled	Far East	Far East
	Note	Group	H-REIT	H-BT	Group	H-REIT	H-BT
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Mastaulassausstal		04.606	04.606		04 477	04 477	
Master lease rental		91,606	91,606	_	81,133	81,133	_
Retail and office revenue		22,072	22,072		22,692	22,692	_
Gross revenue		113,678	113,678		103,825	103,825	
Property tax		(7,337)	(7,337)	_	(7,101)	(7,101)	_
Property insurance		(115)	(115)	_	(122)	(122)	_
MCST contribution		(164)	(164)	_	(141)	(141)	_
Retail and office expenses		(2,430)	(2,430)	_	(2,553)	(2,553)	_
Property manager fees		(475)	(475)	_	(453)	(453)	_
Impairment losses on trade		, -,	, ,		, , ,	,,	
receivables		(402)	(402)	_	(301)	(301)	
Property expenses		(10,923)	(10,923)		(10,671)	(10,671)	
Net property income		102,755	102,755	_	93,154	93,154	
REIT Manager's fees	12	(11,963)	(11,963)	_	(11,175)	(11,175)	_
Trustee's fees	12	(322)	(322)	_	(312)	(312)	_
Other trust expenses	13	(907)	(905)	(2)	(1,281)	(1,279)	(2)
Interest and other income	14	718	718	(2)	473	473	(८)
	14	(26,779)	(26,779)	_	(20,284)	(20,284)	_
Finance expenses	14	(20,779)	(20,779)		(20,204)	(20,264)	
Net income before joint venture's results		63,502	63,504	(2)	60,575	60,577	(2)
venture s results		05,502	05,504	(८)	00,373	00,377	(2)
Share of results of joint venture		(2,087)	(2,087)		(141)	(141)	
Net income before tax and fair							
value changes		61,415	61,417	(2)	60,434	60,436	(2)
Fair value change in investment							
properties	3	30,198	30,198	-	(41,477)	(41,477)	-
Fair value change in derivative							
financial instruments		(955)	(955)	_	(4,643)	(4,643)	_
Total return for the year before							
income tax		90,658	90,660	(2)	14,314	14,316	(2)
Income tax expense	15	(54)	(54)		(19)	(19)	_
Total return for the year after income tax		90,604	90,606	(2)	14,295	14,297	(2)
Other comprehensive income		90,004	90,000	(2)	14,293	14,297	(2)
for the year, net of income tax				_			_
Total comprehensive income						-	
for the year				(2)			(2)
				(=)		-	(=)
Earnings per Stapled Security (cents)							
Basic	16	4.86	4.86	_	0.78	0.78	_
Diluted	16	4.84	4.84	_	0.78	0.78	
Distribution nor Stanlad							
Distribution per Stapled Security (cents)		4.00	4.00	_	3.90	3.90	_
		1.00	1.00		<u> </u>	<u> </u>	

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# DISTRIBUTION STATEMENTS

For the financial year ended 31 December 2018

	20:	18	20	17
	Stapled Group	Far East H-REIT	Stapled Group	Far East H-REIT
	\$'000	\$'000	\$'000	\$'000
Income available for distribution to Stapled Securityholders at the beginning of the year	19,085	19,092	21,049	21,054
Total return for the year after income tax	90,604	90,606	14,295	14,297
Net tax adjustments (Note A)	(15,235)	(15,235)	57,718	57,718
Rollover adjustment	(6)	(6)	_	_
Income available for distribution for the current year (Note B)	75,363	75,365	72,013	72,015
Income available for distribution to Stapled Securityholders	94,448	94,457	93,062	93,069
Distribution of 1.12 cents per Stapled Security for the period from 1 October 2016 to 31 December 2016	_	_	(20,208)	(20,208)
Distribution of 0.93 cents per Stapled Security for the period from 1 January 2017 to 31 March 2017	_	_	(16,862)	(16,862)
Distribution of 0.97 cents per Stapled Security for the period from 1 April 2017 to 30 June 2017	_	_	(17,804)	(17,804)
Distribution of 1.03 cents per Stapled Security for the period from 1 July 2017 to 30 September 2017	_	-	(19,103)	(19,103)
Distribution of 0.97 cents per Stapled Security for the period from 1 October 2017 to 31 December 2017	(18,014)	(18,014)	_	_
Distribution of 0.94 cents per Stapled Security for the period from 1 January 2018 to 31 March 2018	(17,543)	(17,543)	_	_
Distribution of 1.01 cents per Stapled Security for the period from 1 April 2018 to 30 June 2018	(18,878)	(18,878)	_	_
Distribution of 1.05 cents per Stapled Security for the period from 1 July 2018 to 30 September 2018	(19,656)	(19,656)	_	_
·	(74,091)	(74,091)	(73,977)	(73,977)
Income available for distribution to Stapled Securityholders				
at end of the year	20,357	20,366	19,085	19,092

# DISTRIBUTION STATEMENTS

For the financial year ended 31 December 2018

	20	18	20	17
	Stapled Group	Far East H-REIT	Stapled Group	Far East H-REIT
	\$'000	\$'000	\$'000	\$'000
Note A — Net tax adjustments relate to the following non-tax deductible items:				
- REIT Manager's fees paid/payable in Stapled Securities	10,767	10,767	10,058	10,058
– Trustee's fees	322	322	312	312
<ul> <li>Amortisation of debt-related transaction cost</li> </ul>	680	680	671	671
<ul> <li>Fair value change in investment properties</li> </ul>	(30,198)	(30,198)	41,477	41,477
- Fair value change in derivative financial instruments	955	955	4,643	4,643
<ul> <li>Share of results of joint venture</li> </ul>	2,087	2,087	141	141
– Other items	152	152	416	416
Net tax adjustments	(15,235)	(15,235)	57,718	57,718
Note B – Income available for distribution for the current year:				
– Taxable income	75,100	75,102	71,920	71,922
– Tax-exempt income	263	263	93	93
Net tax adjustments	75,363	75,365	72,013	72,015

Distributions of the Stapled Group represent the aggregate distributions by Far East H-REIT and Far East H-BT. Income available for distribution of the Stapled Group for the year is contributed solely by Far East H-REIT as Far East H-BT was dormant during the year.

# STATEMENTS OF MOVEMENTS IN UNITHOLDERS' FUNDS

For the financial year ended 31 December 2018

	Ur	nitholders' funds Far East H-REIT		Ur	nitholders' funds Far East H-BT	of	Stapled Group
	Unit in issue \$'000	Accumulated loss \$'000	Total \$'000	Unit in issue \$'000	Accumulated loss \$'000	Total \$'000	Total \$'000
2018							
Balance at 1 January 2018	1,695,091	(76,398)	1,618,693	28	(7)	21	1,618,714
Operations Increase/(decrease) in net assets resulting from							
operations	-	90,606	90,606	-	(2)	(2)	90,604
	-	90,606	90,606	_	(2)	(2)	90,604
Unitholders' transactions  - Issuance of Stapled Securities  - Payment of REIT							
Manager's fees	10,767	_	10,767	_	_	_	10,767
<ul> <li>REIT Acquisition fees</li> </ul>	1,575	_	1,575	-	_	_	1,575
<ul><li>Distribution to Stapled Securityholders</li></ul>	_	(74,091)	(74,091)	_			(74,091)
Net increase/(decrease) in net assets resulting from unitholders' transactions	12,342	(74,091)	(61,749)	_		_	(61,749)
Balance at 31 December 2018	1,707,433	(59,883)	1,647,550	28	(9)	19	1,647,569

# STATEMENTS OF MOVEMENTS IN UNITHOLDERS' FUNDS

For the financial year ended 31 December 2018

	U	Jnitholders' fund Far East H-REI		Uni	tholders' funds Far East H-BT	of	Stapled Group
	Unit in issue \$'000	Accumulated loss \$'000	Total \$'000	Unit in issue \$'000	Accumulated loss \$'000	Total \$'000	Total \$'000
2017							
Balance at 1 January 2017	1,662,270	(16,718)	1,645,552	28	(5)	23	1,645,575
Operations Increase/(decrease) in net assets resulting from							
operations	_	14,297	14,297	-	(2)	(2)	14,295
		14,297	14,297	_	(2)	(2)	14,295
Unitholders' transactions  - Issuance of Stapled Securities  - Payment of REIT Manager's fees	10,058		10,058				10,058
<ul><li>– Distribution investment</li></ul>	10,058	_	10,058	_	_	_	10,058
plan	22,763	-	22,763	_	_	_	22,763
<ul> <li>Distribution to Stapled Securityholders</li> </ul>		(73,977)	(73,977)	_	_	_	(73,977)
Net increase/(decrease) in net assets resulting from unitholders' transactions	32,821	(73,977)	(41,156)	_			(41,156)
Balance at 31 December 2017	1,695,091	(76,398)	1,618,693	28	(7)	21	1,618,714

# PORTFOLIO STATEMENTS

As at 31 December 2018

Far East H-REIT

Stapled Group

				Stapted of Oak	di Odp	ו מו במפרוו-וובו	1-14-11
					Percentage		Percentage
				Carrying value at	of total net assets	Carrying value at	of total net assets
Description of property	Lease tenure	Location	Existing use	31.12.2018	31.12.2018	31.12.2018	31.12.2018
				\$,000	%	\$,000	%
Investment properties - Singapore							
Village Hotel Albert Court	75-year leasehold from 27 August 2012	180 Albert Street	Hotel	127,200	7.7	127,200	7.7
Village Hotel Bugis	66-year leasehold from 27 August 2012	390 Victoria Street	Hotel	232,400	14.1	232,400	14.1
Village Hotel Changi	65-year leasehold from 27 August 2012	1 Netheravon Road	Hotel	209,200	12.7	209,200	12.7
The Elizabeth Hotel	75-year leasehold from 27 August 2012	24 Mount Elizabeth	Hotel	163,700	6.6	163,700	6.6
Oasia Hotel Novena	92-year leasehold from 27 August 2012	8 Sinaran Drive	Hotel	330,000	20.0	330,000	20.0
Orchard Rendezvous Hotel	50-year leasehold from 27 August 2012	1 Tanglin Road	Hotel	431,100	26.2	431,100	26.2
The Quincy Hotel	75-year leasehold from 27 August 2012	22 Mount Elizabeth	Hotel	83,300	5.1	83,300	5.1
Rendezvous Hotel Singapore	70-year leasehold from 1 August 2013	9 Bras Basah Road	Hotel	282,100	17.1	282,100	17.1
Oasia Hotel Downtown	65-year leasehold from 2 April 2018	100 Peck Seah Street	Hotel	236,400	14.3	236,400	14.3
Village Residence Clarke Quay	80-year leasehold from 27 August 2012	20 Havelock Road	Serviced Residence	204,100	12.4	204,100	12.4
Village Residence Hougang	81-year leasehold from 27 August 2012	1 Hougang Street 91	Serviced Residence	60,200	3.7	60,200	3.7
Village Residence Robertson Quay	78-year leasehold from 27 August 2012	30 Robertson Quay	Serviced Residence	105,200	6.4	105,200	6.4
Regency House	81-year leasehold from 27 August 2012	121 Penang Road	Serviced Residence	168,600	10.2	168,600	10.2
Investment properties, at valuation				2,633,500	159.8	2,633,500	159.8
Joint venture				14,356	6.0	14,356	6.0
				2,647,856	160.7	2,647,856	160.7
Other assets and liabilities (net)			'	(1,000,287)	(60.7)	(1,000,306)	(60.7)
Net assets			•	1,647,569	100.0	1,647,550	100.0

the income capitalisation approach, the discounted cash flow analysis and the direct comparison approach for the hotels and Knight Frank Pte Ltd based on income As at 31 December 2018, independent valuations of the investment properties were undertaken by Savills Valuation And Professional Services (S) Pte Ltd based on capitalisation approach and the discounted cash flow analysis for the serviced residences. The REIT Manager believes that these independent valuers possess appropriate professional qualifications and recent experience in the location and category of the investment properties being valued. The net changes in fair values of these investment properties have been recognised in the Statements of Total Return in accordance with the Stapled Group's accounting policies.

# **PORTFOLIO STATEMENTS**

As at 31 December 2018

				Stapled	Stapled Group	Far East H-REIT	H-REIT
				Carrying	Percentage of total		Percentage of total
Description of property	Lease tenure	Location	Existing use	31.12.2017	31.12.2017	31.12.2017	31.12.2017
			ì	\$,000	%	\$,000	%
Investment properties – Singapore							
Village Hotel Albert Court	75-year leasehold from 27 August 2012	180 Albert Street	Hotel	123,300	7.6	123,300	7.6
Village Hotel Bugis	66-year leasehold from 27 August 2012	390 Victoria Street	Hotel	232,000	14.4	232,000	14.4
Village Hotel Changi	65-year leasehold from 27 August 2012	1 Netheravon Road	Hotel	216,000	13.3	216,000	13.3
The Elizabeth Hotel	75-year leasehold from 27 August 2012	24 Mount Elizabeth	Hotel	162,600	10.0	162,600	10.0
Oasia Hotel Novena	92-year leasehold from 27 August 2012	8 Sinaran Drive	Hotel	330,000	20.4	330,000	20.4
Orchard Rendezvous Hotel	50-year leasehold from 27 August 2012	1 Tanglin Road	Hotel	421,500	26.0	421,500	26.0
The Quincy Hotel	75-year leasehold from 27 August 2012	22 Mount Elizabeth	Hotel	81,400	5.0	81,400	5.0
Rendezvous Hotel Singapore	70-year leasehold from 1 August 2013	9 Bras Basah Road	Hotel	275,900	17.0	275,900	17.0
Village Residence Clarke Quay	80-year leasehold from 27 August 2012	20 Havelock Road	Serviced Residence	197,400	12.2	197,400	12.2
Village Residence Hougang	81-year leasehold from 27 August 2012	1 Hougang Street 91	Serviced Residence	64,500	4.0	64,500	4.0
Village Residence Robertson Quay	78-year leasehold from 27 August 2012	30 Robertson Quay	Serviced Residence	107,700	6.7	107,700	6.7
Regency House	81-year leasehold from 27 August 2012	121 Penang Road	Serviced Residence	168,500	10.4	168,500	10.4
Investment properties, at valuation				2,380,800	147.0	2,380,800	147.0
Joint venture				16,443	1.0	16,443	1.0
				2,397,243	148.0	2,397,243	148.0
Other assets and liabilities (net)				(778,529)	(48.0)	(778,550)	(48.0)
Net assets				1,618,714	100.0	1,618,693	100.0

As at 31 December 2017, independent valuations of the investment properties were undertaken by Colliers International Consultancy & Valuation (Singapore) Pte Ltd based on both income capitalisation approach and the discounted cash flow analysis for the hotels and Savills Valuation And Professional Services (S) Pte Ltd based on income capitalisation approach, discounted cash flow analysis and direct comparison method for the serviced residences. The REIT Manager believes that these independent valuers possess appropriate professional qualifications and recent experience in the location and category of the investment properties being valued. The net changes in fair values of these investment properties have been recognised in the Statements of Total Return in accordance with the Stapled Group's accounting policies.

# CASH FLOW STATEMENTS

For the financial year ended 31 December 2018

		2018			2017	
	Stapled	Far East	Far East	Stapled	Far East	Far East
	Group	H-REIT	H-BT	Group	H-REIT	H-BT
	\$′000	\$′000	\$′000	\$′000	\$′000	\$'000
Cash flows from operating activities						
Total return before income tax	90,658	90,660	(2)	14,314	14,316	(2)
Adjustments for:	30,030	30,000	(2)	11,511	11,010	(4)
Interest and other income	(718)	(718)	_	(473)	(473)	_
Finance expenses	26,779	26,779	_	20,284	20,284	_
Share of results of joint venture	2,087	2,087	_	141	141	_
Fair value change in derivative financial	,	,				
instruments	955	955	_	4,643	4,643	_
Fair value change in investment properties	(30,198)	(30,198)	_	41,477	41,477	_
Deferred income	_	_	_	(90)	(90)	_
Impairment losses on trade receivables	402	402	_	301	301	_
REIT Manager's fees paid/ payable in						
Stapled Securities	10,767	10,767	-	10,058	10,058	
Operating profit/(loss) before working						
capital changes	100,732	100,734	(2)	90,655	90,657	(2)
Changes in working capital:						
Trade and other receivables	(556)	(556)	-	(1,668)	(1,668)	-
Trade and other payables	587	585	2	(140)	(142)	2
Rental deposits	38	38	_	(326)	(326)	-
Income tax paid	(19)	(19)		(13)	(13)	
Net cash generated from operating						
activities	100,782	100,782		88,508	88,508	
Cash flows from investing activities						
Capital expenditure on investment	(4.122)	(4 1 2 2 )		(7.104)	(7.104)	
properties	(4,122)	(4,122) (217,514)	_	(3,104)	(3,104)	_
Acquisition of investment property		(1,170)	_	_	_	_
Loan to a joint venture company Interest received	(1,170) 8	(1,170)	_	- 24	24	_
Net cash used in investing activities	(222,798)			(3,080)	(3,080)	
Net cash used in investing activities	(222,790)	(222,790)		(3,060)	(3,000)	
Cash flows from financing activities						
Proceeds from borrowings	493,565	493,565	_	258,000	258,000	_
Finance expenses paid	(26,381)	(26.381)	_	(20,689)	(20,689)	_
Repayment of borrowings	(262,150)	,,	_	(283,000)		_
Distribution to Stapled Securityholders	(74,091)	(74,091)	_	(51,214)	(51,214)	_
Net cash generated from/(used in)	(: :,::=,	(: :, : : - ;		(0 = /== 1/	(= -, - = -,	
financing activities	130,943	130,943	_	(96,903)	(96,903)	_
<u>,</u>				. ,,	. ,,	
Net increase/(decrease) in cash and cash						
equivalents	8,927	8,927	-	(11,475)	(11,475)	
Cash and cash equivalents at beginning of						
the year	3,910	3,910		15,385	15,385	
Cash and cash equivalents at end of the						
year (Note 5)	12,837	12,837	-	3,910	3,910	

Far East Hospitality Trust

128

# CASH FLOW STATEMENTS

For the financial year ended 31 December 2018

# SIGNIFICANT NON-CASH TRANSACTIONS

There were the following significant non-cash transactions during the year:

- A total of 11,005,241 (2017: 10,166,085) Stapled Securities amounting to \$7,067,593 (2017: \$6,704,236) were or would be issued to the REIT Manager as partial payment for the base management fees for the financial year ended 31 December 2018;
- A total of 6,077,203 (2017: 4,708,722) Stapled Securities amounting to \$3,699,194 (2017: \$3,353,552) would be issued to the REIT Manager as partial payment for the performance management fees for the financial year ended 31 December 2018. These Stapled Securities to be issued are not entitled to the distribution for this financial year;
- A total of 2,232,775 (2017: Nil) Stapled Securities amounting to \$1,575,000 (2017: Nil) were issued
  to the REIT Manager for satisfaction of acquisition fee in relation to the acquisition of Oasia Hotel
  Downtown; and
- In 2017, 36,533,340 Stapled Securities amounting to \$22,763,822 were issued as partial payment of the distributions, pursuant to the distribution reinvestment plan implemented in May 2017.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

## 1. GENERAL

Far East Hospitality Trust ("Far East H-Trust" or "Trust") is a stapled group comprising Far East Hospitality Real Estate Investment Trust ("Far East H-REIT" or "H-REIT") and Far East Hospitality Business Trust ("Far East H-BT" or "H-BT") (collectively, the "Stapled Group").

Far East H-REIT is a Singapore-domiciled real estate investment trust constituted in Singapore pursuant to the trust deed dated 1 August 2012, the first supplemental deed dated 19 October 2012 and the second supplemental deed dated 18 April 2016 (collectively, the "H-REIT Trust Deed") between FEO Hospitality Asset Management Pte. Ltd. (the "REIT Manager") and DBS Trustee Limited (the "REIT Trustee"). The REIT Trustee is under a duty to take into custody and hold the assets of Far East H-REIT in trust for the Stapled Securityholders of Far East H-REIT.

Far East H-BT is a Singapore-domiciled business trust constituted in Singapore by a trust deed dated 1 August 2012 ("H-BT Trust Deed") and is managed by FEO Hospitality Trust Management Pte Ltd (the "Trustee-Manager").

The registered office of the REIT Manager and the Trustee-Manager (collectively, the "Managers") is located at 1 Tanglin Road, #05-01 Orchard Rendezvous Hotel, Singapore 247905.

The securities in each of Far East H-REIT and Far East H-BT are stapled together under the terms of a stapling deed dated 1 August 2012 entered into between the REIT Manager, the REIT Trustee and the Trustee-Manager (the "Stapling Deed") and cannot be traded separately. Each stapled security in Far East Hospitality Trust (the "Stapled Security") comprises a unit in H-REIT (the "H-REIT Unit") and a unit in H-BT (the "H-BT Unit").

Far East H-Trust was formally admitted to the Official List of Singapore Exchange Securities Trading Limited ("SGX-ST") on 27 August 2012.

The principal activity of H-REIT is to invest in income producing real estate in Singapore, used primarily for hospitality and/or hospitality related purposes, with the primary objective of achieving an attractive level of return from rental income and for long-term capital growth.

As at the reporting date, Far East H-BT is dormant.

Several service agreements were entered into in relation to management of H-REIT and H-BT and its property operations. The fee structures of these services are as follow:

# (a) REIT Manager's management fees

Under Clauses 15.1.1 and 15.1.2 of the H-REIT Trust Deed, the REIT Manager is entitled to a management fee comprising a base fee of 0.3% per annum of the value of H-REIT's Deposited Property (as defined in the H-REIT Trust Deed) and a performance fee of 4.0% per annum of H-REIT's net property income (as defined in the H-REIT Trust Deed).

The REIT Manager may elect to receive the base fee and the performance fee in cash or H-REIT Units or a combination of both (as it may in its sole discretion determine). For financial year ended 31 December 2018, 90% of the management fees were or would be paid in Stapled Securities, as the case may be, H-REIT Units issued at the market price (as defined in the H-REIT Trust Deed) with the remainder to be paid in cash.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 1. GENERAL (CONT'D)

## (a) REIT Manager's management fees (cont'd)

Any increase in the rate or any change in the structure of the REIT Manager's management fees must be approved by an extraordinary resolution at a meeting of holders of the H-REIT units duly convened and held in accordance with the provisions of the H-REIT Trust Deed.

The base fee payable in the form of Stapled Securities is paid on a quarterly basis, in arrears. The base fee payable in the form of cash is paid on a monthly basis, in arrears.

The performance fee is crystalised once a year and shall be paid in cash or at the election of the REIT Manager, in Stapled Securities, or combination of both, within 30 days from the date of the audited accounts of Far East H-REIT in arrears.

Under Clause 15.2.1 of the H-REIT Trust Deed, the REIT Manager is entitled to receive an acquisition fee of 0.75% of the purchase consideration for acquisition from related parties and 1% of the purchase consideration for all other cases (or such lower percentage as maybe determined by the REIT Manager in its absolute discretion) and a divestment fee of 0.5% of the sale price. The acquisition or divestment fee is payable to the REIT Manager in the form of cash and/or Stapled Securities or, as the case may be, H-REIT units (as the REIT Manager may elect) provided that in respect of any acquisition or divestment of real estate assets from or to related parties, such a fee should be in the form of Stapled Securities or, as the case may be, H-REIT Units issued at prevailing market price instead of cash.

#### (b) REIT Trustee's fees

Pursuant to the H-REIT Trust Deed, the REIT Trustee's fee shall not exceed the rate of 0.02% per annum of the value of H-REIT Deposited Property and is subject to a minimum amount of \$\$20,000 per month.

The REIT Trustee's fee is presently charged on a scaled basis of up to 0.02% per annum of the value of H-REIT's Deposited Property, subject to a minimum of \$\$20,000 per month, excluding out-of-pocket expenses and GST. The actual fee payable will be determined between the REIT Manager and the REIT Trustee from time to time. The REIT Trustee was paid a one-time inception fee of \$\$50,000.

Any increase in the REIT Trustee's fee above the permitted limit or change in the structure of the remuneration of the REIT Trustee shall be approved by an extraordinary resolution at a meeting of holders of the H-REIT Units duly convened and held in accordance with the provisions of the H-REIT Trust Deed.

The Trustee's fees are payable monthly in arrears.

# (c) H-REIT property management fees

Under the property management agreement dated 21 February 2018 between H-REIT and Jones Lang LaSalle Property Consultant Pte Ltd ("JLL") in relation to the REIT commercial premises ("RCP"), JLL will provide property management services, lease management services, arrears management services, property tax services and marketing coordination services for the RCP. JLL is entitled to receive a fixed service fee, payable within 14 days upon receipt of invoice.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 1. GENERAL (CONT'D)

## (d) H-REIT Leasing commission

Under the marketing service agreement dated 6 February 2017 between H-REIT and Far East Management (Private) Limited ("FEMPL") in relation to the RCP, FEMPL will provide marketing and leasing services for the RCP. FEMPL is entitled to receive a leasing commission, payable within 60 days from the commencement of the new/renewal lease.

## (e) H-REIT Technical service fees

Under the technical service agreements signed between H-REIT and various Far East Organization and its group of companies ("FEO") in relation to the RCP, FEO will provide technical and operation support services for the RCP. FEO is entitled to receive a fixed service fee, payable within 30 days after the date of presentation of each invoice for the monthly fee.

# (f) H-REIT Development management fees

Under Clause 15.6 of the H-REIT Trust Deed, the REIT Manager is entitled to receive development management fees equivalent to 3.0% of the total project costs incurred in a development project undertaken by the REIT Manager on behalf of H-REIT. H-REIT will only undertake development activities within the limits of the Property Fund Appendix.

# (g) Trustee-Manager's fees

Pursuant to the H-BT Trust Deed, the Trustee-Manager is entitled to the following:

- a management fee comprising 10.0% of the profit of H-BT before interest and tax in the relevant financial year (calculated before accounting for this management fees in that financial year), payable in the event that H-BT becomes active;
- a trustee fee of not exceeding 0.1% per annum of the value of H-BT's Trust Property (as defined in the Business Trust Act), if any, subject to a minimum fee of \$\$10,000 per month, provided that the value of H-BT's Trust Property is at least \$\$50.0 million and H-BT has become active: and

The management fee is payable in the form of cash and/or Stapled Securities or, as the case may be, H-BT Units (as the Trustee-Manager may elect).

Any portion of the management fee payable in the form of Stapled Securities is payable quarterly in arrears and any portion of the management fee payable in cash is payable monthly in arrears.

an acquisition fee of 0.75% of the purchase consideration for acquisition from related parties and 1.0% of the purchase consideration for all other cases (or such lower percentage as may be determined by the Trustee-Manager in its absolute discretion) and a divestment fee of 0.5% of the sale price.

The acquisition fee and divestment fee are payable to the Trustee-Manager in the form of cash and/or Stapled Securities or, as the case may be, H-BT Units as Trustee-Manager may elect, and in such proportion as may be determined by the Trustee-Manager.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 1. GENERAL (CONT'D)

# (h) H-BT Development management fees

The Trustee-Manager is entitled to receive development management fees equivalent to 3.0% of the total project costs incurred in a development project undertaken by the Trustee-Manager on behalf of H-BT.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 2.1 Basis of preparation

The financial statements of H-REIT and the Stapled Group have been prepared in accordance with the recommendations of Statement of Recommended Accounting Practice ("RAP") 7 Reporting Framework for Unit Trusts issued by the Institute of Singapore Chartered Accountants, the applicable requirements of the Code on Collective Investment Schemes (the "CIS Code") issued by the Monetary Authority of Singapore ("MAS") and the provisions of the H-REIT Trust Deed and the Stapling Deed. RAP 7 requires the accounting policies to generally comply with the principles relating to recognition and measurement under the Financial Reporting Standards in Singapore ("FRS").

The financial statements of H-BT have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)").

The financial statements are presented in Singapore dollars, which is the functional currencies of H-REIT and H-BT and rounded to the nearest thousand (\$'000), unless otherwise stated, and have been prepared on the historical cost basis except as disclosed in the accounting policies below.

The accounting policies set out below have been applied consistently by H-REIT, H-BT and the Stapled Group.

# 2.2 Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, H-REIT, H-BT and the Stapled Group have adopted all the new and revised standards which are effective for annual financial periods beginning on or after 1 January 2018. The adoption of these standards did not have any material effect on the financial performance or position of H-REIT, H-BT and the Stapled Group.

These financial statements for the year ended 31 December 2018 are the first set of financial statements of which H-BT has prepared in accordance with SFRS(I). Accordingly, H-BT has prepared financial statements that comply with SFRS(I) applicable as at 31 December 2018, together with the comparative period data for the year ended 31 December 2017, as described in the summary of significant accounting policies. On preparing the financial statements, H-BT's opening balance sheets were prepared as at 1 January 2017, H-BT's date of transition to SFRS(I).

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

# 2.3 Standards issued but not yet effective

H-REIT, H-BT and the Stapled Group have not adopted the following standards and interpretations that have been issued but not yet effective:

Description	Effective for annual periods beginning on or after
FRS 116 Leases	1 January 2019
INT FRS 23 Uncertainty over Income Tax Treatments	1 January 2019
Amendments to FRS 109 Prepayment Features with Negative	
Compensation	1 January 2019
Annual Improvements to FRS 2015-2017 Cycle	1 January 2019
Amendments to FRS 110 and FRS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Date to be determined

The REIT Manager and the Trustee-Manager expect that the adoption of the above standards will have no material impact on the financial statements in the period of initial application.

# 2.4 Investment properties

Investment properties are properties held either to earn rental income or capital appreciation or both, rather than for sale in the ordinary course of business, for use in the production or supply of goods or services or for administrative purposes.

Investment properties are stated at initial cost on acquisition, including transaction costs, and at valuation thereafter. Valuation is determined in accordance with the H-REIT Trust Deed, which requires the investment properties to be valued by independent registered valuers in the following events:

- at least once a year in accordance with the Property Funds Appendix of CIS Code issued by the MAS; and
- where the REIT Manager proposes to issue new units for subscription or to redeem existing units unless the investment properties have been valued not more than 6 months ago.

Any increase or decrease on revaluation is credited or charged to the Statement of Total Return as a net revaluation surplus or deficit in the value of the investment properties.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

# 2.4 Investment properties (cont'd)

Subsequent expenditure relating to investment properties that have already been recognised is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of originally assessed standard of performance of the existing asset, will flow to H-REIT. All other subsequent expenditure is recognised as an expense in the period in which it is incurred.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the statement of total return in the year of retirement or disposal.

Investment properties are not depreciated. Investment properties are subject to continued maintenance and regularly revalued on the basis set out above. For taxation purposes, H-REIT may claim capital allowances on assets that qualify as plant and machinery under the Singapore Income Tax Act.

#### 2.5 Joint venture

A joint venture is an entity over which H-REIT has joint control established by contractual arrangement, whereby H-REIT has rights to the net assets of the arrangement rather than rights to its assets and obligations for its liabilities.

H-REIT recognises its interest in a joint venture as an investment and accounts for the investment using the equity method from the date on which it becomes a joint venture. Under the equity method, the investment in joint venture is carried in the balance sheet at cost plus post-acquisition changes in H-REIT's share of net assets of the joint venture. The profit or loss reflects the share of the results of the operations of the joint venture. Distributions received from joint venture reduce the carrying amount of the investment. Where there has been a change recognised in other comprehensive income by the joint venture, H-REIT recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between H-REIT and joint venture are eliminated to the extent of the interest in the joint venture.

When H-REIT's share of losses in joint venture equals or exceeds its interest in the joint venture, H-REIT does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint venture.

After application of the equity method, H-REIT determines whether it is necessary to recognise an additional impairment loss on H-REIT's investment in joint venture. H-REIT determines at the end of each reporting period whether there is any objective evidence that the investment in joint venture is impaired. If this is the case, H-REIT calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value and recognises the amount in statement of total return.

The financial statements of joint venture is prepared as the same reporting date as the Stapled Group.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.6 Financial assets

## Initial recognition and measurement

Financial assets are recognised when, and only when H-REIT, H-BT or the Stapled Group becomes a party to the contractual provisions of the instruments.

At initial recognition, the Managers measure a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in statement of total return.

Trade receivables are measured at the amount of consideration to which H-REIT, H-BT or the Stapled Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third party, if the trade receivables do not contain a significant financing component at initial recognition.

#### <u>Subsequent measurement</u>

### Investments in debt instruments

Subsequent measurement of debt instruments depends on H-REIT's, H-BT's or the Stapled Group's business model for managing the asset and the contractual cash flow characteristics of the asset. The two measurement categories for classification of debt instruments are:

# (i) Amortised cost

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in statement of total return when the assets are derecognised or impaired, and through amortisation process.

# (ii) Fair value through profit or loss

Assets that do not meet the criteria for amortised cost or fair value through other comprehensive income ("FVOCI") are measured at fair value through profit or loss. A gain or loss on a debt instruments that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in statement of total return in the period in which it arises.

# Derivatives

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. Changes in fair value of derivatives are recognised in statement of total return.

# **Derecognition**

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received is recognised in statement of total return.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.7 Impairment of financial assets

H-REIT, H-BT or the Stapled Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that H-REIT, H-BT or the Stapled Group expects to receive, discounted at an approximation of the original effective interest rate.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is recognised for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

For trade receivables, H-REIT applies a simplified approach in calculating ECLs. Therefore, H-REIT does not track changes in credit risk, but instead recognise a loss allowance based on lifetime ECLs at each reporting date. H-REIT has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

H-REIT considers a financial asset in default when the counterparty fails to make contractual payments when these are past due, taking into account any collateral held. However, in certain cases, the REIT Manager may also consider a financial asset to be in default when internal or external information indicates that H-REIT is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by H-REIT. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# 2.8 Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank deposits.

#### 2.9 Financial liabilities

## Initial recognition and measurement

Financial liabilities are recognised when, and only when, H-REIT, H-BT or the Stapled Group becomes a party to the contractual provisions of the financial instrument. The Managers determine the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

# Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in statement of total return when the liabilities are derecognised, and through the amortisation process.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

# 2.9 Financial liabilities (cont'd)

## **Derecognition**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. On derecognition, the difference between the carrying amounts and the consideration paid is recognised in statement of total return.

#### 2.10 Rental deposits and deferred income

Rental deposits relate to rental deposits received from tenants of the investment properties. The accounting policy for rental deposits as a financial liability is set out in Note 2.9.

Deferred income relates to the difference between consideration received for rental deposits and its fair value at initial recognition, and is credited to the statement of total return as gross rental income on a straight line basis over individual lease term.

## 2.11 Net assets attributable to holders of the Stapled Security

Net assets attributable to the Stapled Securityholders represent the holders' residual interest in the Stapled Security's net assets upon termination.

Expenses incurred in connection with the initial public offering of the Stapled Security and listing on the SGX-ST are deducted directly against net assets attributable to holders of Stapled Securities.

## 2.12 Revenue recognition

# Rental from operating leases

Rental income receivable under operating leases is recognised in the statement of total return on a straight-line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased assets. Lease incentives granted are recognised as an integral part of the total rental to be received. The aggregate cost of incentives provided to lessees is recognised as a reduction of rental income over the lease term on a straight-line basis. Contingent rent, which comprises gross turnover rental, is recognised as income in the accounting period on a receipt basis. No contingent rent is recognised if there are uncertainties that may result in the possible return of amounts received.

All its master lease rental agreements are entered into between H-REIT and related parties.

## 2.13 Expenses

# (a) <u>Property expenses</u>

Property expenses are recognised on an accrual basis.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.13 Expenses (cont'd)

#### (b) REIT Manager fees

Fees paid or payable to REIT Manager are recognised on an accrual basis based on the applicable formula stipulated in Note 1.

# (c) Trust expenses

Trust expenses are recognised on an accrual basis.

#### 2.14 Taxation

# (a) Current income tax

Current income tax is the expected tax payable on the taxable income for the period, using tax rates and tax laws enacted or substantively enacted at the balance sheet date.

# (b) <u>Deferred tax</u>

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an
  asset or liability in a transaction that is not a business combination and, at the time of the
  transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates, and interests in joint venture where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries, associates, and interests in joint venture deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.14 Taxation (cont'd)

#### (b) Deferred tax (cont'd)

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the assets are realised or the liabilities are settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date.

The Inland Revenue Authority of Singapore ("IRAS") has issued a tax ruling on the income tax treatment of H-REIT. Subject to meeting the terms and conditions of the tax ruling which includes a distribution of at least 90% of the taxable income of H-REIT, the REIT Trustee will not be assessed to tax on the taxable income of H-REIT. Instead, the distributions made by H-REIT out of such taxable income are subject to tax in the hands of Unitholders, unless they are exempt from tax on H-REIT's distributions (the "tax transparency ruling"). Accordingly, the REIT Trustee and the REIT Manager will deduct income tax at the prevailing corporate tax rate from the distributions made to Unitholders that are made out of the taxable income of H-REIT, except:

- (i) where the beneficial owners are individuals or Qualifying Unitholders, the REIT Trustee and the REIT Manager will make the distributions to such Unitholders without deducting any income tax; and
- (ii) where the beneficial owners are foreign non-individual investors or where the Units are held by nominee Unitholders who can demonstrate that the Units are held for beneficial owners who are foreign non-individual investors, the REIT Trustee and the REIT Manager will deduct/withhold tax at a reduced rate of 10% from the distributions.

A Qualifying Unitholder is a Unitholder who is:

- (i) a company incorporated and tax resident in Singapore;
- (ii) a body of persons (excluding companies or partnerships) incorporated or registered in Singapore, such as:
  - a. charities registered under the Charities Act (Cap. 37) or established by any written law; or
  - b. town councils; or
  - c. statutory boards; or
  - d. co-operative societies registered under the Co-operative Societies Act (Cap. 62); or
  - e. trade unions registered under the Trade Unions Act (Cap. 333);
- (iii) a Singapore branch of a company incorporated outside Singapore;

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.14 Taxation (cont'd)

#### (b) Deferred tax (cont'd)

- (iv) an international organisation that is exempt from tax on such distribution by reason of an order made under the International Organisations (Immunities and Privileges) Act (Cap. 145);
- (v) real estate investment trust exchange-traded funds ("REIT ETFs") which have been accorded the tax transparency treatment;
- (vi) an agent bank or a Supplementary Retirement Scheme ("SRS") operator acting as nominee for individuals who have purchased Units in the Trust within the SRS; or
- (vii) a nominee who can demonstrate that the Units are held for beneficial owners who are individuals or who fall within the classes of Unitholders listed in (i) to (v) above.

The above tax transparency ruling does not apply to gains from the sale of real properties. Such gains which are considered as trading gains are assessable to tax on the REIT Trustee. Where the gains are capital gains, the REIT Trustee will not be assessed to tax and may distribute the capital gains without tax being deducted at source.

# (c) Sales tax

Revenue, expenses and assets are recognised net of the amount of sales tax except:

- where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables on the balance sheet.

# 2.15 **Borrowing costs**

Borrowing costs are expensed in the period they occur, and consist of interest and other costs that H-REIT incurs in connection with the borrowing of funds.

Borrowing costs are capitalised as part of the cost of a qualifying asset if they are directly attributable to the acquisition, construction or production of that asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use or sale are in progress and the expenditures and borrowing costs are incurred. Borrowing costs are capitalised until the assets are substantially completed for their intended use or sale. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

# 1 / 1

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.16 Segment reporting

For management purposes, the Stapled Group is organised into operating segments based on the types of operations within the Stapled Group's portfolio. The segment manager reports to the management of the REIT Manager who regularly review the segment results in order to allocate resources to the segments and to assess the segment performance. Additional disclosures on each of these segments are shown in Note 20, including the factors used to identify the reportable segments and the measurement basis of segment information.

## 2.17 Contingencies

A contingent liability is:

- (a) a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of H-REIT; or
- (b) A present obligation that arises from past events but is not recognised because:
  - (i) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) the amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of H-REIT.

# 2.18 Significant accounting estimates and judgements

The preparation of the financial statements requires the management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Financial impact arising from revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements is described in Note 3 – Investment properties.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.19 Consolidation

Stapling

Where entities enter into a stapling arrangement, the stapling arrangement is accounted for as a business combination under the acquisition method.

Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements of the Stapled Group.

## 3. INVESTMENT PROPERTIES

		2018			2017		2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
At 1 January Acquisition of	2,380,800	2,380,800	-	2,417,900	2,417,900	-	-
Investment property	219,089	219,089	-	_	_	_	_
Capital expenditure capitalised	3,413	3,413	-	4,377	4,377	_	_
Fair value change recognised in statement of total							
return	30,198	30,198	-	(41,477)	(41,477)	_	_
At 31 December	2,633,500	2,633,500	_	2,380,800	2,380,800		

Investment properties are stated at fair value based on valuations performed by independent professional valuers. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalisation yields, terminal yields and discount rates. The REIT Manager is of the view that the valuation methods and estimates are reflective of the market conditions as at 31 December 2018.

Included in the acquisition of investment property are audit-related fees amounting to \$20,400 (2017: Nil).

#### 1/43

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 4. JOINT VENTURE

		2018		2017			2016
	Stapled Group \$'000	Far East H-REIT \$'000	Far East H-BT \$'000	Stapled Group \$'000	Far East H- REIT \$'000	Far East H-BT \$'000	Far East H-BT \$'000
Interest in net assets and carrying amount of joint venture							
At 1 January	16,443	16,443	-	16,584	16,584	_	-
Share of results of joint							
venture	(2,087)	(2,087)	_	(141)	(141)	_	
At 31 December	14,356	14,356	-	16,443	16,443	_	_

Details of the joint venture are as follows:

	Country of		equity interest ar East H-REIT
	constitution/ Principal	2018	2017
Name of entity	place of business	%	%
Fontaine Investment Pte Ltd ("FIPL") (1)	Singapore	30.0	30.0

<sup>(1)</sup> Audited by KPMG LLP, Singapore

Far East H-REIT has a 30% direct interest in the ownership and voting rights in FIPL under a joint venture agreement dated 22 September 2014. The investment is fully debt-funded. Pursuant to the terms of the joint venture agreement, H-REIT jointly controls the venture with other partner under the contractual agreement and requires unanimous consent for all major decisions over the relevant activities. FIPL is incorporated in Singapore with principal activities of property investment and development. FIPL will undertake the development of a new hotel site located at Artillery Avenue, Sentosa. The investment is accounted using the equity method.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 4. JOINT VENTURE (CONT'D)

Summarised financial information of FIPL based on its financial statements, and reconciliation with the carrying amount of the investment is as follows:

Non-current assets         512,180         387,406           Current assets         3051         3051           Cash and bank balances         4,796         3,051           Other current assets         2,006         2,123           6,802         5,174         518,982         392,580           Current liabilities         55,410         35,318         Non-current liabilities         415,720         302,451         Total liabilities         471,130         337,769           Net assets         47,852         54,811         Total equity         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%         30%         Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443         Revenue         70         -           Other expenses         (4,947)         (470)         -         Other expenses         (2,082)         -           Total comprehensive loss         (6,957)         (470)         -		2018 \$'000	2017 \$'000
Property, plant and equipment         512,180         387,406           Current assets         4,796         3,051           Other current assets         2,006         2,123           6,802         5,174           Total assets         518,982         392,580           Current liabilities         55,410         35,318           Non-current liabilities         415,720         302,451           Total liabilities         471,130         337,769           Net assets         47,852         54,811           Total equity         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%           Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443           Results         Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -	Non-current assets		
Cash and bank balances       4,796       3,051         Other current assets       2,006       2,123         6,802       5,174         Total assets       518,982       392,580         Current liabilities       55,410       35,318         Non-current liabilities       415,720       302,451         Total liabilities       471,130       337,769         Net assets       47,852       54,811         Total equity       47,852       54,811         Proportion of the Stapled Group's ownership       30%       30%         Stapled Group's share of the net assets       14,356       16,443         Carrying amount of the investment       14,356       16,443         Results       8       14,356       16,443         Revenue       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -		512,180	387,406
Other current assets       2,006       2,123         6,802       5,174         Total assets       518,982       392,580         Current liabilities       55,410       35,318         Non-current liabilities       415,720       302,451         Total liabilities       471,130       337,769         Net assets       47,852       54,811         Total equity       47,852       54,811         Proportion of the Stapled Group's ownership       30%       30%         Stapled Group's share of the net assets       14,356       16,443         Carrying amount of the investment       14,356       16,443         Revenue       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Current assets		
Total assets         6,802         5,174           Current liabilities         518,982         392,580           Current liabilities         55,410         35,318           Non-current liabilities         415,720         302,451           Total liabilities         471,130         337,769           Net assets         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%           Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443           Results         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -	Cash and bank balances	4,796	3,051
Total assets         518,982         392,580           Current liabilities         55,410         35,318           Non-current liabilities         415,720         302,451           Total liabilities         471,130         337,769           Net assets         47,852         54,811           Total equity         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%           Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443           Results         Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -	Other current assets	2,006	2,123
Current liabilities       55,410       35,318         Non-current liabilities       415,720       302,451         Total liabilities       471,130       337,769         Net assets       47,852       54,811         Total equity       47,852       54,811         Proportion of the Stapled Group's ownership       30%       30%         Stapled Group's share of the net assets       14,356       16,443         Carrying amount of the investment       14,356       16,443         Results       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -		6,802	5,174
Non-current liabilities       415,720       302,451         Total liabilities       471,130       337,769         Net assets       47,852       54,811         Total equity       47,852       54,811         Proportion of the Stapled Group's ownership       30%       30%         Stapled Group's share of the net assets       14,356       16,443         Carrying amount of the investment       14,356       16,443         Results       Revenue       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Total assets	518,982	392,580
Non-current liabilities         415,720         302,451           Total liabilities         471,130         337,769           Net assets         47,852         54,811           Total equity         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%           Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443           Results         Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -			
Total liabilities         471,130         337,769           Net assets         47,852         54,811           Total equity         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%           Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443           Results         Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -	Current liabilities	55,410	35,318
Net assets       47,852       54,811         Total equity       47,852       54,811         Proportion of the Stapled Group's ownership       30%       30%         Stapled Group's share of the net assets       14,356       16,443         Carrying amount of the investment       14,356       16,443         Results       Revenue       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Non-current liabilities	415,720	302,451
Total equity         47,852         54,811           Proportion of the Stapled Group's ownership         30%         30%           Stapled Group's share of the net assets         14,356         16,443           Carrying amount of the investment         14,356         16,443           Results         Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -	Total liabilities	471,130	337,769
Proportion of the Stapled Group's ownership Stapled Group's share of the net assets  14,356 16,443  Carrying amount of the investment  14,356 16,443  Results Revenue 70 - Other income 2 - Other expenses (4,947) Finance expenses (2,082) -	Net assets	47,852	54,811
Stapled Group's share of the net assets       14,356       16,443         Carrying amount of the investment       14,356       16,443         Results       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Total equity	47,852	54,811
Carrying amount of the investment       14,356       16,443         Results       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Proportion of the Stapled Group's ownership	30%	30%
Results           Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -	Stapled Group's share of the net assets	14,356	16,443
Results           Revenue         70         -           Other income         2         -           Other expenses         (4,947)         (470)           Finance expenses         (2,082)         -			
Revenue       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Carrying amount of the investment	14,356	16,443
Revenue       70       -         Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -	Results		
Other income       2       -         Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -		70	_
Other expenses       (4,947)       (470)         Finance expenses       (2,082)       -			_
Finance expenses (2,082) –		_	(470)
			( . , 0 )
	Total comprehensive loss	(6,957)	(470)

### 1 /, 5

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise the following as at the balance sheet date:

	2018				2016		
	Stapled Group			Stapled Group	•		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cash at bank and in							
hand	12,837	12,837	_	3,910	3,910		

The cash at bank does not earn interest.

#### 6. TRADE AND OTHER RECEIVABLES

2018				2016		
Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$′000
8,266	8,266	-	7,626	7,626	_	_
1,992	1,992	-	2,257	2,257	_	_
_	-	30	_	_	30	30
27 408	27.408	_	25 789	25 789	_	_
27,400	27,400		23,703	23,703		
621	621	_	449	449	_	_
229	229	-	287	287	_	_
38,516	38,516	30	36,408	36,408	30	30
12,837	12,837	_	3,910	3,910	_	
51,353	51,353	30	40,318	40,318	30	30
	8,266 1,992 - 27,408 621 229 38,516 12,837	Stapled Group \$'000         Far East H-REIT \$'000           \$'000         \$'000           8,266         8,266           1,992         1,992           -         -           27,408         27,408           621         621           229         229           38,516         38,516           12,837         12,837	Stapled Group \$\frac{1}{9}\$ (Properties of the continuous of	Stapled Group \$'000         Far East H-REIT Far East H-BT \$'000         Stapled Group \$'000         Stapled Group \$'000           8,266         8,266         -         7,626           1,992         1,992         -         2,257           -         -         30         -           27,408         27,408         -         25,789           621         621         -         449           229         -         287           38,516         38,516         30         36,408           12,837         12,837         -         3,910	Stapled Group \$\frac{1}{9}\$ H-REIT \$\frac{1}{9}\$ (000)         Far East H-BT \$\frac{1}{9}\$ (000)         Stapled Group \$\frac{1}{9}\$ (000)         Far East H-BT \$\frac{1}{9}\$ (000)         Stapled Group \$\frac{1}{9}\$ (000)         Far East H-REIT \$\frac{1}{9}\$ (000)           8,266         8,266         -         7,626         7,626         2,257         2,257           -         -         30         -         -         -         25,789         25,789           621         621         -         449         449         287           38,516         38,516         30         36,408         36,408           12,837         12,837         -         3,910         3,910	Stapled Group \$\frac{1}{9}\$ H-REIT \$\frac{1}{9}\$ (000)         Far East H-BT \$\frac{1}{9}\$ (000)         Stapled Group \$\frac{1}{9}\$ (000)         Far East H-BT \$\frac{1}{9}\$ (000)         Far East H-BT \$\frac{1}{9}\$ (000)           8,266         8,266         -         7,626         7,626         -           1,992         1,992         -         2,257         2,257         -           -         -         30         -         -         30           27,408         27,408         -         25,789         25,789         -           621         621         -         449         449         -           229         229         -         287         287         -           38,516         30         36,408         36,408         30           12,837         12,837         -         3,910         3,910         -

Trade receivables are recognised at their original invoiced amounts which represent their fair values on initial recognition.

Outstanding balances with the related parties of the REIT Manager are unsecured, interest-free, repayable on demand and are to be settled in cash.

The loan to a joint venture company is used to fund the development of a new hotel site located at Artillery Avenue, Sentosa. The amount is unsecured, earned interest at 2.27% per annum (2017: 1.74%) and repayable on demand.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 6. TRADE AND OTHER RECEIVABLES (CONT'D)

H-REIT has trade receivables amounting to \$935,444 as at 31 December 2017 that are past due at the balance sheet date but not impaired. The aging receivable at the balance sheet date is as follows:

	Far East H-REIT and Stapled Group
	2017 \$′000
Not past due	8,948
1 day to 30 days	378
> 30 days	557
	9,883

#### Receivables that are impaired

H-REIT trade receivables that are impaired at the balance sheet date as at 31 December 2017 and the movement of the allowance accounts used to record the impairment are as follows:

	Far East H-REIT and Stapled Group
	2017
	\$'000
Trade receivables – nominal amounts	357
Less: Allowance for impairment	(357)

Movements in allowance for doubtful debts are as follows:

	Far East H-REIT and Stapled Group
	2017 \$'000
At the beginning of year	56
Charge for the year At the end of year	301 357

Trade receivables that are individually determined to be impaired at the balance sheet date relate to debtors that have defaulted on payments. These receivables are not secured by any collateral or credit enhancements.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 6. TRADE AND OTHER RECEIVABLES (CONT'D)

#### **Expected credit losses**

The movement in allowance for expected credit losses of trade receivables computed based on lifetime ECL are as follows:

	Far East H-REIT and Stapled Group
	2018
	\$′000
Movement in allowance accounts:	
At the beginning of year	357
Charge for the year	402
Written off	(44)
At the end of year	715

#### 7. DERIVATIVE FINANCIAL ASSETS / (LIABILITIES)

		t H-REIT and led Group
	2018	2017
	\$'000	\$'000
Derivative assets Interest rate swaps		
- Non-current	_	288
- Current	371	
	371	288
Derivative liabilities		
Interest rate swaps		
- Non-current	(2,037)	(794)
- Current	_	(204)
	(2,037)	(998)
	(1,666)	(710)
Financial derivatives as a percentage of Stapled Group's net assets	(0.10%)	(0.04%)

As at 31 December 2018, Far East H-REIT and the Stapled Group have interest rate swap contracts with a total notional amount of \$707.2 million (2017: \$332.2 million). Under the contracts, Far East H-REIT and the Stapled Group receive interest based on floating rates equivalent to 3-month or 6-month (2017: 6-month) Swap Offer Rates and pay fixed rates of interest ranging from 1.27% to 1.9875% p.a. (2017: 0.92% to 1.975% p.a.).

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 8. TRADE AND OTHER PAYABLES

		2018		2017			2016
	Stapled Group \$'000	Far East H-REIT \$'000	Far East H-BT \$'000	Stapled Group \$'000	Far East H-REIT \$'000	Far East H-BT \$'000	Far East H-BT \$'000
Tarlemanilla							
Trade payables	175	175		107	107		
– the REIT Manager	135	135	_	107	107	_	_
- related companies of	235	235		377	377		
the REIT Manager			_			_	_
<ul><li>third parties</li></ul>	2,173	2,173	_	1,808	1,808	_	_
Other payables  – related companies of							
the REIT Manager	10	30	10	8	30	8	6
<ul><li>third parties</li></ul>	1,555	1,555	_	1,321	1,321	_	_
Total trade and other		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
payables	4,108	4,128	10	3,621	3,643	8	6
Add:							
Accruals	7,909	7,908	1	6,658	6,657	1	1
Borrowings (Note 9)	1,027,867	1,027,867	_	797,865	797,865	_	_
Less:							
Rental received in							
advance	(20)	(20)	_	(8)	(8)	_	_
Total financial liabilities carried at amortised							
cost	1,039,864	1,039,883	11	808,136	808,157	9	7

Outstanding balances with the related parties are unsecured, interest-free, repayable on demand and are to be settled in cash.

#### 9. BORROWINGS

		2018		2017			2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Current liabilities							
Bank loans (unsecured)	100,000	100,000	_	232,150	232,150	_	_
Revolving credit facility	52,665	52,665	-	17,000	17,000	_	_
Less: Unamortised							
upfront fees	(67)	(67)	-	(164)	(164)	_	
	152,598	152,598	-	248,986	248,986	-	-
Non-current liabilities							
Bank loans (unsecured)	877,900	877,900	_	550,000	550,000	_	_
Less: Unamortised							
upfront fees	(2,631)	(2,631)	-	(1,121)	(1,121)	_	
	875,269	875,269	-	548,879	548,879	-	_
Total borrowings	1,027,867	1,027,867	_	797,865	797,865	_	_

#### 1/49

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 9. BORROWINGS (CONT'D)

The borrowings are made up of unsecured term loan facilities and revolving credit facilities.

As at the reporting date, the unsecured term loan facilities of \$977.9 million (2017: \$782.2 million) provided by five (2017: four) financial institutions have been fully drawn down.

The term loans have maturities ranging from one-year to seven-year terms.

As at 31 December 2018, Far East H-REIT and the Stapled Group have outstanding term loans of \$100.0 million (2017: \$232.2 million) and revolving credit facilities of \$52.7 million (2017: \$17.0 million) which will be due for repayment within the next 12 months. Subsequent to year-end, the REIT Manager has received commitment from the existing lender to refinance the term loan of \$100.0 million ahead of its maturity in August 2019.

The uncommitted revolving credit facilities amounting to \$300 million (2017: \$100 million) are provided by four (2017: three) financial institutions. As at 31 December 2018, Far East H-REIT has uncommitted revolving credit facilities of \$247.3 million (2017: \$83.0 million) which remain unutilised.

A reconciliation of liabilities arising from Far East H-REIT and the Stapled Group's financing activities is as follows:

	2017	Cash flows	Non-cash c	hanges	2018
			Amortisation of upfront fees	Others*	
	\$'000	\$'000	\$'000	\$'000	\$'000
Far East H-REIT and the Stapled Group					
Borrowings	797,865	230,093	680	(771)	1,027,867
_	797,865	230,093	680	(771)	1,027,867
	2016	Cash flows	Non-cash c	hanges	2017
	2016	Cash flows	Non-cash c  Amortisation of upfront fees	hanges Others*	2017
	2016 \$'000	Cash flows	Amortisation of upfront		\$'000
Far East H-REIT and the Stapled Group			Amortisation of upfront fees	Others*	
·			Amortisation of upfront fees \$'000	Others*	
Group	\$'000	\$'000	Amortisation of upfront fees \$'000	Others* \$'000	\$'000

<sup>\*</sup> Others pertain to reclassifications made from borrowings in lieu of unpaid upfront fees accrued during the year.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 10. STAPLED SECURITIES / UNITS IN ISSUE

A Stapled Security means a security comprising one unit of Far East H-REIT and one unit of Far East H-BT stapled together under the terms of the Stapling Deed dated 1 August 2012.

		2018			2017		2016	
	Stapled Group '000	Far East H-REIT '000	Far East H-BT '000	Stapled Group '000	Far East H-REIT '000	Far East H-BT '000	Far East H-BT '000	
Stapled Securities / Units in issue At 1 January	1,854,701	1,854,701	1,854,701	1,801,415	1,801,415	1,801,415	1,788,925	
Issuance of Stapled Securities / Units REIT Manager's fees paid in Stapled								
Securities REIT Manager's Acquisition fees paid	15,078	15,078	15,078	16,753	16,753	16,753	12,490	
in Stapled Securities Distribution reinvestment plan	2,233	2,233	2,233	_	-	-	-	
("DRP")	_	_	_	36,533	36,533	36,533		
At 31 December	1,872,012	1,872,012	1,872,012	1,854,701	1,854,701	1,854,701	1,801,415	
Stapled Securities / Units to be issued REIT Manager's fees payable in stapled securities								
<ul> <li>Base fees</li> </ul>	2,996	2,996	2,996	2,360	2,360	2,360	2,908	
<ul> <li>Performance fees</li> </ul>	6,077	6,077	6,077	4,709	4,709	4,709	6,039	
Total Stapled Securities / Units in issue and to be								
issued at end of year	1,881,085	1,881,085	1,881,085	1,861,770	1,861,770	1,861,770	1,810,362	

A total of 17,082,444 (2017: 14,874,807) Stapled Securities were issued or to be issued to the REIT Manager as satisfaction of management fees paid/payable to the REIT Manager in Stapled Securities, amounting to \$10,766,787 (2017: \$10,057,788) for the financial year.

A total of 2,232,775 (2017: Nil) Stapled Securities were issued to the REIT Manager as satisfaction of acquisition fee in relation to the acquisition of Oasia Hotel Downtown paid to the REIT Manager in Stapled Securities, amounting to \$1,575,000 (2017: Nil) for the financial year.

DRP was established and implemented in May 2017. It provides eligible Stapled Securityholders with the option to receive their distribution, either in the form of Stapled Securities or cash or a combination of both. Under DRP, 36,533,340 new Stapled Securities were issued to eligible Stapled Securityholders who have opted to receive their distribution entitlement for the period from 1 January 2017 to 30 June 2017 in Stapled Securities on 27 June 2017 and 20 September 2017.

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# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 10. STAPLED SECURITIES / UNITS IN ISSUE (CONT'D)

Each Far East H-REIT unit is stapled together with a Far East H-BT unit under the terms of a stapling deed dated 1 August 2012 (the "Stapling Deed") entered into between the REIT Manager, the REIT Trustee and the Trustee-Manager and cannot be traded separately. Each Stapled Security represents an undivided interest in Far East H-REIT and Far East H-BT.

The liability of a holder of the Stapled Securities is limited to the amount paid or payable for the Stapled Securities.

Each Stapled Security carries one vote.

#### 11. NET ASSET VALUE PER STAPLED SECURITY

		2018		2017			2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
Net asset value per Stapled Security is based on:							
Net assets (\$'000)	1,647,569	1,647,550	19	1,618,714	1,618,693	21	23
Total issued and to be issued Stapled Securities ('000) (Note 10)	1,881,085	1,881,085	1,881,085	1,861,770	1,861,770	1,861,770	1,810,362
Net asset value per Stapled Security (cents)	87.59	87.59	0.00101	86.94	86.94	0.00113	0.00127

#### 12. REIT MANAGER'S FEES

	2018		2017			2016
Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
\$'000	\$'000	\$'000	\$′000	\$'000	\$'000	\$'000
7,853	7,853	_	7,449	7,449	_	_
4,110	4,110	_	3,726	3,726	_	_
11,963	11,963	-	11,175	11,175	_	_
	7,853 4,110	Stapled Group         Far East H-REIT \$'000           \$'000         \$'000           7,853         7,853           4,110         4,110	Stapled Group         Far East H-REIT H-BT \$'000         Far East H-BT H-BT \$'000           7,853         7,853         - 4,110	Stapled Group         Far East H-REIT H-BT Group         Stapled Group         Stapled Group           \$'000         \$'000         \$'000         \$'000           7,853         7,853         -         7,449           4,110         4,110         -         3,726	Stapled Group H-REIT \$\frac{1}{2}\$ H-REIT \$\frac{1}{2}\$ H-BT \$\frac{1}{2}\$ Group \$\frac{1}{2}\$ H-REIT \$\frac{1}{2}\$ (000 \$\frac{1}{2}\$) (000 \$\	Stapled Group         Far East H-REIT Far East \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\

The REIT manager has opted to receive 90% (2017: 90%) of its fees in the form of Stapled Securities with the balance in cash. An aggregate of 17,082,444 (2017: 14,874,807) Stapled Securities were issued or to be issued to the REIT Manager as satisfaction of the 90% (2017: 90%) of the management fees paid/payable.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 13. OTHER TRUST EXPENSES

Other trust expenses comprises of professional fees and other recurring expenses.

Included in other trust expenses are the following items:

	2018					2016	
	Stapled Far East Far East Group H-REIT H-BT		Stapled Far East Far East Group H-REIT H-BT			Far East H-BT	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Audit fees	82	81	1	67	66	1	1
Non-audit fees	76	76	_	71	71	_	_
	158	157	1	138	137	1	1
Valuation fees	74	74	_	75	75	_	_

#### 14. FINANCE INCOME AND EXPENSES

		2018			2017		2016	
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$′000	\$'000	
Interest and other income								
Interest income from fixed deposits	7	7	_	24	24	_	_	
Interest income from loan to joint venture	621	621	_	449	449	_	_	
Others	90	90	_	_	_	_		
	718	718	_	473	473	_		
Finance expenses Amortisation of debt- related transaction								
costs	(680)	(680)	-	(671)	(671)	-	-	
Amortisation of rental deposits	(87)	(87)	_	(85)	(85)	_	_	
Interest expenses paid / payable to banks	(26,012)	(26,012)	-	(19,528)	(19,528)	-		
	(26,779)	(26,779)	_	(20,284)	(20,284)	_	_	
	(26,061)	(26,061)	_	(19,811)	(19,811)			

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 15. INCOME TAX EXPENSE

A reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rate for the financial year ended 31 December 2018 and 2017 is as follows:

		2018			2017		2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Reconciliation of effective tax							
Total return before tax	90,658	90,660	(2)	14,314	14,316	(2)	(1)
Income tax using Singapore tax rate of 17%	15,412	15,412	_	2,433	2,433	_	_
(Income)/expense not subject to tax	(2,590)	(2,590)	-	9,812	9,812	_	
Income exempt from tax	(12,768)	(12,768)	_	(12,226)	(12,226)		
	54	54		19	19		

#### 16. EARNINGS PER STAPLED SECURITY

Earnings per Stapled Security ("EPS") (cents)

	2018			2017			2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
Basic	4.86	4.86	-	0.78	0.78	_	_
Diluted	4.84	4.84	_	0.78	0.78	_	

The basic EPS is computed using total return for the year after tax over the weighted average number of Stapled Securities during the year.

	2018					2016	
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
Total return for the year after tax (\$'000)	90,604	90,606	(2)	14,295	14,297	(2)	(1)
Weighted average number of Stapled Security in issue ('000)	1,865,103	1,865,103	1,865,103	1,826,587	1,826,587	1,826,587	1,796,295

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 16. EARNINGS PER STAPLED SECURITY (CONT'D)

The diluted EPS is computed using total return for the year after tax over the weighted average number of Stapled Securities outstanding, adjusted for the effect of all dilutive potential Stapled Securities.

		2018			2017		2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
Total return for the year after tax (\$'000)	90,604	90,606	(2)	14,295	14,297	(2)	(1)
Weighted average number of Stapled Security in issue ('000)	1,871,180	1,871,180	1,871,180	1,831,296	1,831,296	1,831,296	1,802,334

#### 17. RELATED PARTY TRANSACTIONS

In addition to the related party information disclosed elsewhere in the financial statements, the following related party transactions were carried out at terms agreed between the parties during the financial year:

		2018				2016	
	Stapled	Far East	Far East	Stapled	Far East	Far East	Far East
	Group	H-REIT	H-BT	Group	H-REIT	H-BT	H-BT
	\$′000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Rental income received/receivable from related corporations of the REIT Manager	91,606	91,606		81,043	81,043	_	_
Rental income	91,000	91,000	_	61,043	61,043	_	_
received/receivable from related corporation of the REIT Manager	2,342	2,342	_	656	656	_	_
Rental income received/receivable from the REIT		, -					
Manager	161	161	_	342	342	_	_
Interest receivable from a joint venture							
company	621	621	_	449	449	_	_
Reimbursement of expenses received/ receivable from related corporation							
of the REIT Manager	151	151	_	134	134	_	

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 17. RELATED PARTY TRANSACTIONS (CONT'D)

		2018				2016	
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Management fees paid/ payable to the REIT							
Manager	(11,963)	(11,963)	-	(11,175)	(11,175)	_	_
Trustee's fees paid/ payable to the Trustee	(322)	(322)	-	(312)	(312)	_	_
Shared service fees paid/ payable to related corporation of the REIT Manager	(1,213)	(1,213)	_	(1,171)	(1,171)	_	_
Reimbursement of	(1,213)	(1,213)	_	(1,1/1)	(1,1/1)	_	_
expenses paid/payable to the REIT Manager	(91)	(91)	_	(219)	(219)	_	_
Reimbursement of expenses paid/payable to related corporations of the REIT Manager	(17)	(17)	_	(8)	(8)	_	_
Leasing commission paid/payable to related corporation of the REIT Manager	(351)	(351)		(517)	(517)		
Technical service fee paid/payable to related corporation of the REIT	(551)	(331)	_	(317)	(317)	_	_
Manager	(386)	(386)	-	(773)	(773)	_	_
Loan to a joint venture company	(1,170)	(1,170)	_	_	_	_	_
Acquisition of investment property paid to related corporation of the REIT	(210,000)	(210,000)					
Manager Acquisition fees paid to	(210,000)	(210,000)	_	_	_	_	_
the REIT Manager	(1,575)	(1,575)	_	_	_	_	

H-REIT has entered into the following agreements for the management of the RCP:

- under a property management agreement, JLL was appointed as the property manager to
  provide property management services, lease and arrears management services, property tax
  services and marketing coordination services for the RCP. The property manager is entitled to a
  fixed service fee.
- under a marketing service agreement, FEMPL was appointed as the marketing agent to provide marketing and leasing services for the RCP. The marketing agent is entitled to receive a leasing commission.
- under the technical service agreements with various companies within FEO to provide technical support services for the RCP, FEO is entitled to receive a fixed service fee.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 18. FINANCIAL RISK MANAGEMENT

#### (a) Capital management

The primary objective of the capital management of Far East H-REIT and the Stapled Group is to ensure that it maintains a strong and healthy capital structure in order to support its business and maximise Stapled Securityholder value.

Far East H-REIT is subject to the aggregate leverage limit as defined in the Property Fund Appendix of CIS Code issued by MAS. With effect from 1 January 2016, the revised Code on Collective Investment Schemes stipulates that borrowings and deferred payments (together the "Aggregate Leverage") of a property fund should not exceed 45.0% of the fund's depository property.

As at 31 December 2018, Far East H-REIT's and the Stapled Group's Aggregate Leverage stood at 40.1% (2017: 34.4%) of its Depository Property, which is within the limit set by the Property Fund Appendix.

There were no substantial changes in Far East H-REIT's and Stapled Group's approach to capital management for the year ended 31 December 2018 and 2017.

#### (b) Financial risk management objectives and policies

Exposure to credit, interest rate and liquidity risks arises in the normal course of Far East H-REIT's business. The REIT Manager continually monitors Far East H-REIT's exposure to the above risks. There has been no change to Far East H-REIT's exposure to these financial risks or the manner in which it manages and measures risks.

#### (i) <u>Credit risk</u>

Credit risk is the potential financial loss resulting from the failure of a customer or counterparty to settle its financial and contractual obligations to Far East H-REIT as and when they fall due.

Far East H-REIT's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. The REIT Manager has established credit limits for customers and monitors their balances on an ongoing basis. Credit evaluations are performed by the REIT Manager before lease agreements are entered into with customers. Credit risk is also mitigated by the rental deposits held for each of the customers. In addition, receivables are monitored on an ongoing basis with the result that the exposure to bad debt is not significant.

The REIT Manager considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period.

The REIT Manager has determined the default event on a financial asset to be when the counterparty fails to make contractual payments past due, taking into account any collateral held.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 18. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Financial risk management objectives and policies (cont'd)

#### (i) Credit risk (cont'd)

The REIT Manager determined that the financial assets are credit-impaired when:

- There is significant financial difficulty of the customer or counterparty
- A breach of contract, such as a default or past due event
- It is becoming probable that the customer or counterparty will enter bankruptcy or other financial reorganisation

Financial assets are written off when there is no reasonable expectation of recovery, such as a customer or counterparty failing to engage in a repayment plan with Far East H-REIT. Where loans and receivables have been written off, the REIT Manager continues to engage enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in statement of total return.

A summary of Far East H-REIT's internal grading category in the computation of the expected credit loss model for the loans and receivables is as follows:

#### **Definition of category**

Lifetime expected credit losses

credit loss provision

Basis for recognition of expected

Loans and receivables for which there is a significant increase in credit risk; as significant increase in credit risk is presumed if interest and/ or principal repayments are past due.

Trade receivables

Far East H-REIT provides for lifetime expected credit losses for all trade receivables using a provision matrix. The provision rates are determined based on historical observed default rates analysed in accordance to days past. The loss allowance provision as at 31 December 2018 is determined as follows, the expected credit losses below also incorporate forward looking information such as forecast of economic conditions where the gross domestic product will deteriorate over the next year, leading to an increased number of defaults.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 18. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Financial risk management objectives and policies (cont'd)

#### (i) Credit risk (cont'd)

Summarised below is the information about the credit risk exposure on the Stapled Group's trade receivables:

31 December 2018	Current \$'000	1 to 30 days past due \$'000	More than 30 days past due \$'000	Total \$'000
Gross carrying amount	9,433	465	1,075	10,973
Loss allowance provision	-	1	714	715

Information regarding loss allowance movement of trade receivables is disclosed in Note 6.

During the financial year, Far East H-REIT wrote-off \$43,512 of trade receivables which are more than 120 days past due as Far East H-REIT does not expect to receive future cash flows from and there are no recoveries from collection of cash flows previously written off.

The maximum exposure to credit risk is represented by the carrying value of each financial asset on the balance sheet. At the balance sheet date, approximately 46% (2017: 67%) of the Stapled Group's trade receivables were due from 5 tenants who are reputable companies located in Singapore.

Trade and other receivables that are neither past due nor impaired represent creditworthy debtors with good payment record with the Stapled Group. Cash are placed with a local bank regulated by the MAS.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 18. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Financial risk management objectives and policies (cont'd)

#### (ii) Interest rate risk

Far East H-REIT's exposure to changes in interest rates relates primarily to its interestearning financial assets and interest-bearing financial liabilities. Interest rate risk is managed by the REIT Manager on an ongoing basis with the primary objective of limiting the extent to which net interest expense could be affected by adverse movements in interest rates. The REIT Manager adopts a policy of fixing the interest rates for a portion of its outstanding borrowings using financial derivatives or other suitable financial products.

As at 31 December 2018, the REIT Manager has entered into interest rate swap contracts to exchange, at specified intervals, the difference between floating rate and fixed rate interest amounts calculated by reference to the agreed notional amounts of the unsecured bank loan.

Far East H-REIT's exposure to interest rate risk relates primarily to the remaining portion 36.2% (2017: 58.4%) of the unsecured bank loans that have not been hedged using interest rate swaps. The REIT Manager will regularly evaluate the feasibility of putting in place the appropriate level of interest rate hedges, after taking into account the prevailing market conditions.

Sensitivity analysis for interest rate risk

For the floating rate loans, a change of a hundred basis points increase or decrease in interest rate at the balance sheet date, with all other variables held constant, would decrease or increase the Stapled Group's total return for the period by approximately \$3,734,150 (2017: \$4,670,000).

#### (iii) Liquidity risk

Liquidity risk is the risk that Far East H-REIT will encounter difficulty in meeting financial obligations due to shortage of funds. Far East H-REIT's objective is to maintain sufficient cash on demand to meet expected operational expenses for a reasonable period, including the servicing of financial obligations. The REIT Manager monitors and maintains a level of cash and cash equivalents deemed adequate to finance Far East H-REIT's operations and to mitigate the effects of fluctuations in cash flows. In addition, the REIT Manager monitors and observes the CIS Code issued by the MAS concerning limits on total borrowings.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 18. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Financial risk management objectives and policies (cont'd)

#### (iii) Liquidity risk (cont'd)

The table below summarises the maturity profile of the financial liabilities at the balance sheet date based on contractual undiscounted payments.

	Within	1 – 5	More than 5 years	Total
	1 year \$'000	years \$'000	5 years \$'000	\$'000
	<b>\$ 555</b>	<del>, , , , , , , , , , , , , , , , , , , </del>	7 000	<b>\$ 555</b>
As at 31 December 2018				
Stapled Group				
Trade and other payables	11,997	_	_	11,997
Derivative financial liabilities	_	2,037	_	2,037
Rental deposits	2,926	2,382	5,000	10,308
Borrowings	180,740	182,493	769,070	1,132,303
-	195,663	186,912	774,070	1,156,645
Far East H-REIT				
Trade and other payables	12,016	_	_	12,016
Derivative financial liabilities	_	2,037	_	2,037
Rental deposits	2,926	2,382	5,000	10,308
Borrowings	180,740	182,493	769,070	1,132,303
	195,682	186,912	774,070	1,156,664
Far East H-BT				
Trade and other payables	11		-	11
As at 31 December 2017				
Stapled Group				
Trade and other payables	10,271		_	10,271
Derivative financial liabilities	204	794	-	998
Rental deposits	2,363	2,908	5,000	10,271
Borrowings	267,713	387,496	203,689	858,898
	280,551	391,198	208,689	880,438
Far East H-REIT				
Trade and other payables	10,292	_	_	10,292
Derivative financial liabilities	204	794	_	998
Rental deposits	2,363	2,908	5,000	10,271
Borrowings	267,713	387,496	203,689	858,898
	280,572	391,198	208,689	880,459
Far East H-BT	_			-
Trade and other payables	9			9

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 19. FAIR VALUE OF ASSETS AND LIABILITIES

#### (a) Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Fair value measurements that use inputs of different hierarchy levels are categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

#### (b) Assets and liabilities measured at fair value

The following table shows an analysis of each class of assets and liabilities measured at fair value, including their levels in the fair value hierarchy, at the end of the reporting period:

	Far East H-REIT and the Stapled Group			
	2018			
	Level 2	Level 3	Total	
	\$'000	\$'000	\$'000	
Financial assets measured at fair value				
Interest rate swaps	371	_	371	
Financial liabilities measured at fair value				
Interest rate swaps	2,037	-	2,037	
Non-financial assets measured at fair value				
Investment properties	_	2,633,500	2,633,500	

During the financial year ended 31 December 2018, there have been no transfers between the respective levels.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 19. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

#### (b) Assets and liabilities measured at fair value (cont'd)

	Far East H-REIT and the Stapled Group				
	2017				
	Level 2	Level 3	Total		
	\$'000	\$′000	\$′000		
Financial assets measured at fair value					
Interest rate swaps	288		288		
Financial liabilities measured at fair value					
Interest rate swaps	998	_	998		
Non-financial assets measured at fair value					
Investment properties		2,380,800	2,380,800		
Financial liabilities measured at fair value Interest rate swaps  Non-financial assets measured at fair value	998	2,380,800	998		

During the financial year ended 31 December 2017, there have been no transfers between the respective levels.

#### (c) Level 2 fair value measurements

The following is a description of the valuation techniques and inputs used in the fair value measurement for assets and liabilities that are categorised within Level 2 of the fair value hierarchy:

Interest rate swap

The fair value of interest rate swaps are derived by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 19. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

#### (d) Level 3 fair value measurements

(i) <u>Information about significant unobservable inputs used in Level 3 fair value measurements</u>

Fair value at 31 December 2018 \$'000	Valuation Techniques	Unobservable inputs	Range
2,095,400	Discounted	Discount rate	6.50% – 7.50%
	cash flow	Revenue per available room	\$124 – \$269
	Income capitalisation method	Capitalisation rate	4.25% – 5.25%
	Direct comparison method	Price per square metre	\$15,000 – \$40,909
		Price per room	\$1.12 million – \$1.28 million
538,100	Discounted cash flow	Discount rate Revenue per available unit	6.0% – 7.0% \$163 – \$336
2 633 500	Income capitalisation method	Capitalisation rate	3.25% – 4.75%
	31 December 2018 \$'000	31 December 2018 \$'000  2,095,400  Discounted cash flow  Income capitalisation method  Direct comparison method  538,100  Discounted cash flow  Income capitalisation method	2,095,400   Discounted cash flow   Capitalisation method   Discount rate cash flow   Capitalisation rate comparison method   Discount rate cash flow   Capitalisation rate comparison method   Discount rate comparison method   Discount rate cash flow   Capitalisation cash flow   Capitalisation method   Discount rate cash flow   Capitalisation rate   Capitalisation capitalisation rate   Capital

Description	Fair value at 31 December 2017 \$'000	Valuation Techniques	Unobservable inputs	Range
Investment properties - Hotels	1,842,700	Discounted	Discount rate	7.50%
- Hotels	1,042,700	cash flow	Revenue per available room	\$122 – \$269
		Income capitalisation method	Capitalisation rate	4.5% - 5.0%
- Serviced residences	538,100	Discounted cash flow	Discount rate Revenue per available unit	6.5% – 7.5% \$174 – \$287
		Income capitalisation method	Capitalisation rate	3.5% - 5.0%
	2,380,800	Direct comparison method	Price per square metre	\$7,300 – \$44,938

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 19. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

#### (d) Level 3 fair value measurements (cont'd)

(i) Information about significant unobservable inputs used in Level 3 fair value measurements (cont'd)

A significant increase or decrease in the discount rate and/or capitalisation rate would result in a significantly lower or higher fair value measurement. The higher the comparable sales price, the higher the fair value.

#### (ii) Valuation policies and procedures

The REIT Manager oversees Far East H-REIT's financial reporting valuation process and is responsible for setting its valuation policies and procedures.

For all significant financial reporting valuations using valuation models and input unobservable to the REIT Manager, it is Far East H-REIT's policy to engage external valuation experts to perform the valuation. The REIT Manager is responsible for selecting and engaging valuation experts that possess the relevant credentials and knowledge on the subject of valuation, valuation methodologies, and FRS 113 fair value measurement guidance.

For valuations performed by external valuation experts, the REIT Manager reviews the appropriateness of the valuation methodologies and assumptions adopted. The REIT Manager also evaluates the appropriateness and reliability of the input used in the valuations.

In selecting the appropriate valuation models and input to be adopted for each valuation that uses significant unobservable input, external valuation experts are requested to calibrate the valuation models and input to actual market transactions that are relevant to the valuation if such information is reasonably available. External valuation experts are required, to the extent practicable, to use a minimum of two methodologies to crosscheck valuations that are sensitive to unobservable input.

Significant changes in fair value measurements from period to period are evaluated by the REIT Manager for reasonableness. Contributable drivers to such fair value changes are identified and assessed for reasonableness against relevant information from independent sources or internal sources if necessary and where appropriate.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 20. SEGMENT REPORTING

#### **Business segment**

The Stapled Group has two reportable business segments as follows:

- hotels and serviced residences
- retail units, offices and others

Management monitors the operating results of the business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment information is presented in respect of Far East H-REIT and Stapled Group's business segments, based on its management and internal reporting structure.

Segment revenue comprises mainly income generated from the master leases and retail and offices tenants. Segment net property income represents the income earned by each segment after allocating property operating expenses. This is the measure reported to the chief operating decision maker for the purpose of assessment of segment performance.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly management fees, performance fee, trust expenses, finance income, finance costs and related assets and liabilities.

Performance is measured based on segment net property income, as included in the internal management reports that are reviewed by the board of directors of the REIT Manager. Segment net property income is used to measure performance as management believes that such information is the most relevant in evaluating the results of its segments relative to other entities that operate within the same industry.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 20. SEGMENT REPORTING (CONT'D)

#### Business segment (cont'd)

The reportable segments' results are as below:

#### 2018

	Hotels and serviced residences \$'000	Retail units, offices and others \$'000	Total \$′000
Gross revenue	91,606	22,072	113,678
Segment net property income REIT Manager's fees Trustee's fees Other trust expenses Interest and other income Finance expenses  Net income before tax and fair value changes Fair value change in investment properties Fair value change in derivative financial instruments Share of results of joint venture  Total return for the year before income tax	85,986 9,784	20,414	102,755 (11,963) (322) (907) 718 (26,779) 63,502 30,198 (955) (2,087)
Income tax expense  Total return for the year after income tax before distribution			90,604
Segment assets Unallocated assets Total assets	2,236,400	407,512	2,643,912 55,739 2,699,651
Segment liabilities Unallocated liabilities Total liabilities	5,943	7,335	13,278 1,038,804 1,052,082

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 20. SEGMENT REPORTING (CONT'D)

#### **Business segment (cont'd)**

#### 2017

	Hotels and serviced residences \$'000	Retail units, offices and others \$'000	Total \$'000
Gross revenue	81,133	22,692	103,825
Segment net property income REIT Manager's fees Trustee's fees Other trust expenses Interest and other income Finance expenses  Net income before tax and fair value changes Fair value change in investment properties Fair value change in derivative financial instruments Share of results of joint venture  Total return for the year before income tax Income tax expense	75,755 (44,635)	17,399 3,158	93,154 (11,175) (312) (1,281) 473 (20,284) 60,575 (41,477) (4,643) (141)
Total return for the year after income tax before distribution			14,295
Segment assets Unallocated assets Total assets	2,003,729	387,328	2,391,057 46,891 2,437,948
Segment liabilities Unallocated liabilities Total liabilities	6,783	7,005	13,788 805,446 819,234

#### Geographical segments

No geographical information is presented as the Stapled Group operates in Singapore only.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 21. COMMITMENTS

Far East H-REIT and the Stapled Group lease out their investment properties. Non-cancellable operating lease rentals receivable are as follows:

		2018			2017		2016
	Stapled Group	Far East H-REIT	Far East H-BT	Stapled Group	Far East H-REIT	Far East H-BT	Far East H-BT
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Receivable:							
Within 1 year	85,061	85,061	_	77,870	77,870	_	_
After 1 year but							
within 5 years	277,889	277,889	_	254,890	254,890	_	_
After 5 years	622,675	622,675	-	590,484	590,484	-	_
	985,625	985,625	_	923,244	923,244	_	_

The above operating lease rental receivables comprise amounts receivable under the Master Leases and the leases relating to the commercial units of the Properties.

Rental receivable under the Master Leases are based on the terms of the Master Lease Agreements. The amounts receivable for such leases are based on the fixed rent as set out in the Master Leases.

The REIT Trustee has granted an option to each of the Master Lessees to obtain an additional lease for another 20 years on expiry of the initial 20-year leases based on the same terms as described above save for amendments required due to any changes in law.

Commitments contracted for at the balance sheet date but not recognised in the financial statements are as follows:

	2018 \$'000	2017 \$'000
Capital commitments in relation to investment properties Commitments to provide funding to joint venture	3,818 20,430 24,248	3,884 21,600 25,484

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 22. CONTINGENT CONSIDERATION

On 12 January 2018, the REIT Trustee had entered into a conditional sale and purchase agreement with Far East SOHO Pte. Ltd. (the "Vendor"), a member of FEO to acquire a 65-year leasehold estate in Oasia Hotel Downtown (the "Property") for a purchase consideration of \$210.0 million. The acquisition was completed on 2 April 2018.

On 2 April 2018, the Vendor and the REIT Trustee entered into an Earn-out Agreement, in which the REIT Trustee will issue \$15.0 million worth of Stapled Securities to the Vendor if, by 31 December 2023 (or up to 31 December 2025 if there are any Extension Events (as defined in the Earn-out Agreement), the net property income ("NPI") of the Property is at least \$9.9 million per annum for two full consecutive years (the "Earn-out Event Condition").

In view that the "Earn-out Event Condition" has not been met yet, these earn-out sum is therefore not recognised in these financial statements.

#### 23. FINANCIAL RATIOS

		2018	2017		
	•		Stapled Group %	Far East H-REIT %	
Expense ratio (1) Turnover ratio (2)	0.80	0.80	0.79 –	0.79	

<sup>(1)</sup> The expense ratios are computed in accordance with the guidelines of the Investment Management Association of Singapore. The expenses used in the computation relate to expenses of Far East H-REIT and the Stapled Group, excluding property expenses, interest expense and income tax expense of each entity, where applicable.

#### 24. SUBSEQUENT EVENTS

On 29 January 2019, Far East H-Trust issued 2,996,314 new Stapled Securities at a price of \$0.6087 per Stapled Security in payment of 90% of the REIT Manager's fees (base fees) for the period from 1 October 2018 to 31 December 2018.

On 12 February 2019, the REIT Manager declared a distribution of \$18,750,080 or \$0.0100 per Stapled Security to Stapled Securityholders in respect of the period from 1 October 2018 to 31 December 2018.

#### 25. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the year ended 31 December 2018 were authorised for issue in accordance with resolutions of the REIT Manager and the Trustee-Manager on 11 March 2019.

<sup>(2)</sup> The turnover ratio is computed based on the lesser of purchases or sales of underlying investment properties of Far East H-REIT and the Stapled Group expressed as a percentage of daily average net asset value.

### FINANCIAL STATEMENTS

### TRUSTEE-MANAGER FEO HOSPITALITY TRUST MANAGEMENT PTE. LTD.

171

Directors' Statement

173

Independent Auditor's Report

176

Statement of Comprehensive Income

177

**Balance Sheet** 

178

Statement of Changes in Equity

179

Cash Flow Statement

180

Notes to the Financial Statements

#### **DIRECTORS**

# Wee Kheng Jin Willie Cheng Jue Hiang Huang Cheng Eng Kyle Lee Khai Fatt Vivienne Lim Hui Bian (Appointed on 1 July 2018) Koh Boon Wee (Resigned on 30 June 2018)

#### **SECRETARIES**

Low Mei Wan Lin Moi Heyang

#### **REGISTERED OFFICE**

1 Tanglin Road #05-01 Orchard Rendezvous Hotel Singapore 247905

#### **AUDITOR**

Ernst & Young LLP

### DIRECTORS' STATEMENT

The directors are pleased to present their statement to the members together with the audited financial statements of FEO Hospitality Trust Management Pte. Ltd. (the "Company") for the financial year ended 31 December 2018.

#### **OPINION OF THE DIRECTORS**

In the opinion of the directors,

- (i) the accompanying statement of comprehensive income, balance sheet, statement of changes in equity and cash flow statement, together with the notes thereon, are drawn up so as to give a true and fair view of the financial position of the Company as at 31 December 2018 and the financial performance, changes in equity and cash flows of the Company for the financial year ended on that date, and
- (ii) at the date of this statement there are reasonable grounds to believe that the Company will be able to pay its debts on the basis that the ultimate holding company has agreed to provide continuing financial support to enable it to meet its liabilities as and when they fall due.

#### **DIRECTORS**

The directors of the Company in office at the date of this statement are:-

Wee Kheng Jin Willie Cheng Jue Hiang Huang Cheng Eng Kyle Lee Khai Fatt Vivienne Lim Hui Bian

(Appointed on 1 July 2018)

#### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

### DIRECTORS' STATEMENT

#### **DIRECTORS' INTERESTS IN SHARES AND DEBENTURES**

No director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year, or date of appointment if later, or at the end of the financial year except that the directors had stapled security holdings in Far East Hospitality Trust as follow:

	Direct in	nterest	Deemed	l interest
Name of director	At the beginning of the financial year or date of appointment	At the end of financial year	At the beginning of the financial year or date of appointment	At the end of financial year
Name of director	арролилени	illialiciat year	арропипен	illialiciat year
Wee Kheng Jin	515,318	515,318	_	_
Willie Cheng Jue Hiang	_	_	515,318	515,318
Huang Cheng Eng	515,318	515,318	_	_
Kyle Lee Khai Fatt	507,813	507,813	_	_
Vivienne Lim Hui Bian	-	_	_	_

#### **AUDITOR**

Ernst & Young LLP have expressed their willingness to accept reappointment as auditor.

On behalf of the board of directors

Wee Kheng Jin

Director

Willie Cheng Jue Hiang

Director

Singapore 12 February 2019

### INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2018

To the Members of FEO Hospitality Trust Management Pte. Ltd.

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### **Opinion**

We have audited the financial statements of FEO Hospitality Trust Management Pte. Ltd. (the "Company") which comprise the balance sheet of the Company as at 31 December 2018, the statement of comprehensive income, statement of changes in equity and the cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the financial position of the Company as at 31 December 2018 and of the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for other information. The other information comprises General information and Directors' Statement.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Far East Hospitality Trust

174

### INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2018

To the Members of FEO Hospitality Trust Management Pte. Ltd.

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (CONT'D)

#### Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

### INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2018

To the Members of FEO Hospitality Trust Management Pte. Ltd.

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (CONT'D)

#### Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

#### Ernst & Young LLP

Public Accountants and Chartered Accountants

Singapore 12 February 2019 Far East Hospitality Trust

176

# STATEMENT OF COMPREHENSIVE INCOME

For the financial year ended 31 December 2018

	Note	2018	2017
		\$	\$
Administrative expenses		(3,774)	(3,755)
Loss before taxation	4	(3,774)	(3,755)
Income tax expense	5	_	
Loss for the year, representing total comprehensive income		(7.77.4)	(7.755)
for the year attributable to owners of the Company		(3,774)	(3,755)

### BALANCE SHEET

As at 31 December 2018

	Note	2018	2017
		\$	\$
Current asset			
Other receivables	6	972	972
Current liabilities			
Other payables and accruals	7	(29,850)	(26,076)
Net current liabilities and net liabilities		(28,878)	(25,104)
Equity attributable to the owners of the Company			
Share capital	8	100	100
Accumulated losses		(28,978)	(25,204)
Deficit in equity		(28,878)	(25,104)

Far East Hospitality Trust

178

# STATEMENT OF CHANGES IN EQUITY

For the financial year ended 31 December 2018

	Attributable to owners of the Company			
	Share capital (Note 8) \$	Accumulated Losses \$	Total \$	
2018				
Balance at 1 January 2018	100	(25.204)	(25.104)	
Loss representing total comprehensive income for the year	100	(3,774)	(3,774)	
Balance at 31 December 2018	100	(28,978)	(28,878)	
2017				
Balance at 1 January 2017	100	(21,449)	(21,349)	
Loss representing total comprehensive income for the year	_	(3,755)	(3,755)	
Balance at 31 December 2017	100	(25,204)	(25,104)	

# CASH FLOW STATEMENT

For the financial year ended 31 December 2018

	2018	2017
	\$	\$
Cash flows from operating activities:		
Loss before taxation	(3,774)	(3,755)
Operating loss before working capital changes	(3,774)	(3,755)
Increase in other payables and accruals	3,774	3,755
Net cash flows used in operating activities	_	
Net movement in cash and cash equivalents and balance at end of the year	_	

Far East Hospitality Trust

180

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 1. CORPORATE INFORMATION

FEO Hospitality Trust Management Pte. Ltd. (the "Company") is a private limited liability company incorporated and domiciled in Singapore.

The registered office and principal place of business of the Company is located at 1 Tanglin Road #05-01, Orchard Rendezvous Hotel, Singapore 247905.

The principal activities of the Company are asset and portfolio management, and to act as trustee-manager for Far East Hospitality Business Trust ("Far East H-BT").

The immediate and ultimate holding companies are FEO Asset Management Pte. Ltd. and Far East Organization Centre Pte Ltd, respectively. Both companies are incorporated in Singapore.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

The financial statements of the Company have been prepared in accordance with Financial Reporting Standards in Singapore ("FRSs").

The financial statements have been prepared on the historical cost basis and are presented in Singapore Dollars (SGD or \$) which is the Company's functional currency.

The financial statements of the Company have been prepared on the basis of going concern notwithstanding that the Company's total and current liabilities exceeded its total and current asset by \$28,878 (2017: \$25,104) because its ultimate holding company has agreed to provide continuing financial support to enable it to meet its liabilities as and when they fall due.

#### 2.2 Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Company has adopted all the new and revised standards which are effective for annual financial periods beginning on or after 1 January 2018. The adoption of these standards did not have any effect on the financial performance or position of the Company.

#### 2.3 Standards issued but not yet effective

The Company has not adopted the following standards and interpretations that have been issued but not yet effective:

Description Effective for annual periods beginning on or after

FRS 116 Leases 1 January 2019

The directors expect that the adoption of the standards and interpretations above will have no material impact on the financial statements in the period of initial application.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.4 Financial assets

#### Initial recognition and measurement

Financial assets are recognised when, and only when, the entity becomes a party to the contractual provisions of the instruments.

At initial recognition, the Company measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Trade receivables are measured at the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third party, if the trade receivables do not contain a significant financing component at initial recognition.

#### Subsequent measurement

#### Investments in debt instruments

Subsequent measurement of debt instruments depends on the Company's business model for managing the asset and the contractual cash flow characteristics of the asset. The measurement category for classification of debt instruments is:

#### (i) Amortised cost

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, and through amortisation process.

#### **Derecognition**

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income for debt instruments is recognised in profit or loss.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.5 Financial liabilities

#### Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

#### Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

#### **Derecognition**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. On derecognition, the difference between the carrying amounts and the consideration paid is recognised in profit or loss

#### 2.6 Impairment of financial assets

The Company recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss and financial guarantee contracts. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.7 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### 2.8 Taxes

#### (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period, in the countries where the Company operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### (b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.8 Taxes (cont'd)

#### (b) Deferred tax (cont'd)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

#### 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

#### 3.1 Judgements made in applying accounting policies

In the process of applying the Company's accounting policies, the management did not make any judgements that have effect on the amounts recognised in the financial statements.

#### 3.2 Key sources of estimation uncertainty

There are no key assumptions concerning the future and other key sources of estimation uncertainty at the end of reporting period that have significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### 4. LOSS BEFORE TAXATION

Loss before taxation has been arrived at after charging the following:

	2018	2017
	\$	\$
Audit fees	3,000	3,000
Professional fees	482	481
Other expenses	292	274
	3,774	3,755

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 5. INCOME TAX EXPENSE

A reconciliation between income tax expense and the product of accounting loss multiplied by the applicable corporate tax rate for the year ended 31 December 2018 and 2017 is as follows:

	2018 \$	2017 \$
	•	<del>_</del>
Loss before taxation	(3,774)	(3,755)
Tax benefit at applicable tax rate of 17% (2017: 17%)	(642)	(638)
Non-deductible expenses	642	638
Income tax expense	_	_

#### 6. OTHER RECEIVABLES

	2018	2017
	\$	\$
Other receivables – immediate holding company	100	100
Other receivables – related parties	872	872
Total loans and receivables	972	972

Amounts due from immediate holding company and related parties are non-trade, unsecured, non-interest bearing, repayable upon demand and are to be settled in cash.

#### 7. OTHER PAYABLES AND ACCRUALS

	2018	2017
	\$	\$
Other payables – related parties	26,069	22,295
Accrued operating expenses	3,781	3,781
Total financial liabilities carried at amortised cost	29,850	26,076

Other payables due to related parties are non-trade, unsecured, non-interest bearing, repayable upon demand and are to be settled in cash.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 8. SHARE CAPITAL

	2018		2017	
	No. of ordinary shares	Amount \$	No. of ordinary shares	Amount \$
Ordinary shares issued and fully paid-up: At beginning of financial year and				
end of financial year	100	100	100	100

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restrictions. The ordinary shares have no par value.

#### 9. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risks arising from the Company's financial instruments are credit risk and liquidity risk. The management reviews and agrees policies for managing these risks and they are summarised below:

#### (a) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. For financial assets, the Company adopts the policy of dealing exclusively with high credit quality counterparties.

The Company has no significant concentrations of credit risk and has in place credit policies and procedures to ensure ongoing evaluation and active account monitoring.

The maximum exposure to credit risk for each class of financial instruments is the carrying amount of that class of financial instruments presented on the balance sheet.

#### (b) <u>Liquidity risk</u>

The Company manages the liquidity risk through the availability of funding from its immediate holding company and related party.

The table below analyses the maturity profile of the Company's financial liabilities based on contractual undiscounted cash flows.

	1 year or less \$
At 2018 Other payables and accruals	29,850
At 2017 Other payables and accruals	26,076

### NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 9. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

#### (c) <u>Capital management</u>

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain or achieve an optimal capital structure, the Company may adjust the amount of dividend payment, return capital to shareholders, issue new shares or obtain new borrowings. No changes were made in the objectives, policies or processes during the year ended 31 December 2018 and 2017. The Company is not subject to any externally imposed capital requirements.

#### (d) Fair value measurements

#### Financial instruments whose carrying amount approximates fair value

Management has determined that the carrying amounts of other receivables and other payables and accruals approximate fair values due to their short-term nature.

#### 10. RELATED PARTY TRANSACTIONS

In addition to related party transaction disclosed elsewhere in the financial statements, the following significant transaction took place between the Company and related parties at terms agreed between the parties:

	2018	2017
	\$	\$
Reimbursement of expenses paid / payable to related company	3,774	3,755

Outstanding balances with related parties as at 31 December 2018 are set out in Notes 6 and 7.

#### 11. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the financial year ended 31 December 2018 were authorised for issue in accordance with a resolution of the directors on 12 February 2019.

## STATISTICS OF STAPLED SECURITYHOLDINGS

As at 4 March 2019

There were 1,875,008,043 Stapled Securities (one vote per Stapled Security) in issue as at 4 March 2019.

Each Stapled Security comprises one unit in Far East H-REIT and one unit in Far East H-BT. There is only one class of units in each of Far East H-REIT and Far East H-BT.

#### **DISTRIBUTION OF STAPLED SECURITYHOLDINGS**

Size of Stapled	No. of Stapled		No. of	
Securityholdings	Securityholders	%	Stapled Securities	%
1 - 99	63	0.53	2,267	0.00
100 - 1,000	1,748	14.58	1,659,004	0.09
1,001 - 10,000	6,076	50.67	32,585,162	1.74
10,001 - 1,000,000	4,057	33.83	192,505,484	10.27
1,000,001 AND ABOVE	47	0.39	1,648,256,126	87.90
TOTAL	11,991	100.00	1,875,008,043	100.00

#### LOCATION OF STAPLED SECURITYHOLDERS

	No. of Stapled		No. of			
Country	Securityholders	%	Stapled Securities	%		
SINGAPORE	9,301	77.57	1,827,314,131	97.46		
MALAYSIA	169	1.41	4,713,860	0.25		
OTHERS	2,521	21.02	42,980,052	2.29		
TOTAL	11,991	100.00	1,875,008,043	100.00		

#### TWENTY LARGEST STAPLED SECURITYHOLDERS

	THE EMILES STATED SECONT PROCESSING		
		No. of Stapled	
No.	Name	Securities	%
1	GOLDEN DEVELOPMENT PRIVATE LIMITED	420,989,092	22.45
2	GOLDEN LANDMARK PTE. LTD.	197,682,633	10.54
3	FAR EAST ORGANIZATION CENTRE PTE LTD	187,892,598	10.02
4	OXLEY HILL PROPERTIES PTE LTD	159,214,054	8.49
5	CITIBANK NOMINEES SINGAPORE PTE LTD	153,846,752	8.21
6	DBS NOMINEES (PRIVATE) LIMITED	112,385,369	5.99
7	RIVERLAND PTE LTD	82,754,081	4.41
8	FEO HOSPITALITY ASSET MANAGEMENT PTE. LTD.	73,955,703	3.94
9	HSBC (SINGAPORE) NOMINEES PTE LTD	62,105,574	3.31
10	DBSN SERVICES PTE. LTD.	50,918,236	2.72
11	RAFFLES NOMINEES (PTE.) LIMITED	43,238,510	2.31
12	BPSS NOMINEES SINGAPORE (PTE.) LTD.	13,682,344	0.73
13	STC INTERNATIONAL HOLDINGS PTE LTD	13,493,000	0.72
14	UNITED OVERSEAS BANK NOMINEES (PRIVATE) LIMITED	9,096,865	0.49
15	MAYBANK KIM ENG SECURITIES PTE. LTD.	7,816,447	0.42
16	OCBC SECURITIES PRIVATE LIMITED	4,672,951	0.25
17	UOB KAY HIAN PRIVATE LIMITED	3,761,042	0.20
18	PHILLIP SECURITIES PTE LTD	3,487,352	0.19
19	DB NOMINEES (SINGAPORE) PTE LTD	3,366,086	0.18
20	CGS-CIMB SECURITIES (SINGAPORE) PTE. LTD.	3,107,027	0.17
	TOTAL	1,607,465,716	85.74

## STATISTICS OF STAPLED SECURITYHOLDINGS

As at 4 March 2019

#### **DIRECTORS' INTERESTS IN STAPLED SECURITIES AS AT 21 JANUARY 2019**

as listed in the Register of Directors' Stapled Securityholdings maintained by the Managers

	Direct Intere	Direct Interest Deeme		ed Interest	
Name of Director	No. of Stapled Securities held	%	No. of Stapled Securities held	%	
Mr Wee Kheng Jin	515,318	0.03	_	_	
Mr Willie Cheng Jue Hiang	_	_	515,318	0.03	
Mr Huang Cheng Eng	515,318	0.03	_	_	
Mr Kyle Lee Khai Fatt	507,813	0.03	_	_	
Ms Vivienne Lim Hui Bian	-	_	_	-	
CEO'S INTERESTS IN STAPLED SEC	CURITIES AS AT 4 MARCH 20	19			
Mr Gerald Lee Hwee Keong	406,250	0.02%	_	_	

#### SUBSTANTIAL STAPLED SECURITYHOLDERS' INTERESTS AS AT 4 MARCH 2019

as listed in the Register of Substantial Securityholders' Stapled Securityholdings maintained by the Managers

	Direct Interest		Deemed Interest	
Name of Substantial Stapled Securityholder	No. of Stapled Securities held	%	No. of Stapled Securities held	%
Golden Development Private Limited(1)	420,989,092	22.45	159,214,054	8.49
Far East Organization Centre Pte Ltd(2)	185,156,025	9.87	54,623,886	2.91
Golden Landmark Pte. Ltd.	191,806,000	10.23	_	_
Oxley Hill Properties Pte Ltd	154,481,000	8.24	_	_
Estate of the late Mr Ng Teng Fong <sup>(3)</sup>	_	_	808,083,628	43.10
F.E. Holdings Pte. Ltd. (4)	_	_	280,436,714	14.96
Mdm Tan Kim Choo <sup>(5)</sup>	_	_	330,976,162	17.65
Mr Ng Chee Tat Philip <sup>(6)</sup>	_	_	1,081,950,011	57.70
Mr Ng Chee Siong <sup>(7)</sup>	_	_	808,083,628	43.10

#### Notes:

The percentages of the above interests are calculated based on total issued Stapled Securities as at 4 March 2019 which is 1,875,008,043.

- (1) Golden Development Private Limited is deemed to be interested in the Stapled Securities held by Oxley Hill Properties Pte Ltd by virtue of Golden Development Private Limited's controlling interest in Oxley Hill Properties Pte Ltd.
- (2) As per the announcement made on 28 July 2017, Far East Organization Centre Pte Ltd is deemed to be interested in the Stapled Securities held by FEO Hospitality Asset Management Pte. Ltd. by virtue of Far East Organization Centre Pte Ltd's controlling interest in FEO Asset Management Pte. Ltd., which in turn has controlling interest in FEO Hospitality Asset Management Pte. Ltd..
- (3) As per the announcement made on 28 July 2017, the Estate of the late Mr Ng Teng Fong (the "Estate") is deemed to be interested in 411,408,546 Stapled Securities held by Golden Development Private Limited, 185,156,025 Stapled Securities held by Far East Organization Centre Pte. Ltd., 156,895,171 Stapled Securities held by Oxley Hill Properties Pte Ltd and 54,623,886 Stapled Securities held by FEO Hospitality Asset Management Pte. Ltd. by virtue of the Estate having controlling interests:
  - a) in Golden Development Private Limited and Far East Organization Centre Pte. Ltd..
  - b) in Golden Development Private Limited, which in turn has controlling interest in Oxley Hill Properties Pte Ltd.
  - c) of more than 20% interest in Far East Organization Pte. Ltd., which in turn has controlling interest in Far East Orchard Limited, which in turn has interest of more than 20% in FEO Hospitality Asset Management Pte. Ltd.. The Estate also has controlling interest in Far East Organization Centre Pte Ltd, which in turn has controlling interest in FEO Asset Management Pte. Ltd., which in turn has controlling interest in FEO Hospitality Asset Management Pte. Ltd..

Far East Hospitality Trust

190

## STATISTICS OF STAPLED SECURITYHOLDINGS

As at 4 March 2019

- (4) F.E. Holdings Pte. Ltd. is deemed to be interested in 197,682,633 Stapled Securities held by Golden Landmark Pte. Ltd. and 82,754,081 Stapled Securities held by Riverland Pte Ltd.
- (5) As per the announcement made on 28 July 2017, Madam Tan Kim Choo is deemed to be interested in the aggregate of 330,976,162 Stapled Securities as follows:
  - a) Golden Landmark Pte. Ltd. has direct interest in 194,803,472 Stapled Securities. Madam Tan Kim Choo has interest of more than 20% in F.E. Holdings Pte. Ltd., which in turn has controlling interest in Golden Landmark Pte. Ltd..
  - b) Riverland Pte Ltd has direct interest in 81,548,804 Stapled Securities. Madam Tan Kim Choo has interest of more than 20% in F.E. Holdings Pte. Ltd., which in turn has controlling interest in Victory Realty Co Private Ltd, which in turn has controlling interest in Riverland Pte Ltd.
  - c) FEO Hospitality Asset Management Pte. Ltd. has direct interest in 54,623,886 Stapled Securities. Madam Tan Kim Choo has interest of more than 20% in Far East Organization Pte. Ltd., which in turn has controlling interest in Far East Orchard Limited, which in turn has interest of more than 20% in FEO Hospitality Asset Management Pte. Ltd..
- (6) As per announcement made on 28 June 2017, Mr Ng Chee Tat Philip is deemed to be interested in 194,803,472 Stapled Securities held by Golden Landmark Pte. Ltd., 81,548,804 Stapled Securities held by Riverland Pte Ltd, 185,156,025 Stapled Securities held by Far East Organization Centre Pte. Ltd., 411,408,546 Stapled Securities held by Golden Development Private Limited, 156,895,171 Stapled Securities held by Oxley Hill Properties Pte Ltd and 52,137,993 Stapled Securities held by FEO Hospitality Asset Management Pte. Ltd. by virtue of:
  - a) Mr Ng Chee Tat Philip has a more than 20% interest in F.E. Holdings Pte. Ltd., which in turn has controlling interest in Golden Landmark Pte. Ltd.
  - b) Mr Ng Chee Tat Philip has a more than 20% interest in F.E. Holdings Pte. Ltd., which in turn has controlling interest in Victory Realty Co Private Ltd, which in turn has a controlling interest in Riverland Pte Ltd.
  - c) Mr Ng Chee Tat Philip is a beneficiary of the Estate who in turn has a controlling interest in Far East Organization Centre Pte. Ltd.
  - d) Mr Ng Chee Tat Philip is a beneficiary of the Estate who in turn has controlling interest in Golden Development Private Limited, which in turn has a controlling interest in Oxley Hill Properties Pte Ltd.
  - e) Mr Ng Chee Tat Philip is a beneficiary of the Estate who has a more than 20% interest in Far East Organization Pte. Ltd., which in turn has a controlling interest in Far East Orchard Limited, which in turn has a more than 20% interest in FEO Hospitality Asset Management Pte. Ltd.. The Estate also has controlling interest in Far East Organization Centre Pte. Ltd., which in turn has controlling interest in FEO Asset Management Pte. Ltd., which in turn has controlling interest in FEO Hospitality Asset Management Pte. Ltd..
- (7) Mr Ng Chee Siong is a beneficiary of the Estate is deemed to be interested in the aggregate of 808,083,628 Stapled Securities held by Golden Development Private Limited, Far East Organization Centre Pte Ltd, Oxley Hill Properties Pte Ltd and FEO Hospitality Asset Management Pte. Ltd. as stated in (3) above.

#### **FREE FLOAT**

In Compliance with Listing Rule 1207 (9) of the SGX-ST Listing Manual, approximately 40.00% of the total number of Stapled Securities issued is held by the public as at 4 March 2019.

Therefore, Listing Rule 723 of the SGX-ST Listing Manual has been complied with.

### **NOTICE OF** ANNUAL GENERAL MEETING



#### FAR EAST HOSPITALITY TRUST

A stapled group comprising:

#### **FAR EAST HOSPITALITY REAL ESTATE INVESTMENT TRUST**

#### **FAR EAST HOSPITALITY BUSINESS TRUST**

(a real estate investment trust constituted on 1 August 2012) (a business trust constituted on 1 August 2012) under the laws of the Republic of Singapore)

under the laws of the Republic of Singapore)

managed by

managed by

FEO Hospitality Asset Management Pte. Ltd.

FEO Hospitality Trust Management Pte. Ltd.

NOTICE IS HEREBY GIVEN that the 7th Annual General Meeting of the holders of stapled securities in Far East Hospitality Trust ("Far East H-Trust", and the holders of stapled securities of Far East H-Trust, "Stapled Securityholders") will be held at Antica Ballroom, Orchard Rendezvous Hotel, 1 Tanglin Road, Singapore 247905 on Wednesday, 17 April 2019 at 2.30 p.m. to transact the following business:

#### **Ordinary Business**

Ordinary Resolution 1:

To receive and adopt the audited Financial Statements of Far East H-Trust for the financial year ended 31 December 2018, comprising the audited Financial Statements of Far East Hospitality Real Estate Investment Trust ("Far East H-REIT") and the audited Financial Statements of Far East Hospitality Business Trust ("Far East H-BT"), the Report of DBS Trustee Limited, as the trustee of Far East H-REIT (the "REIT Trustee"), the Report of FEO Hospitality Asset Management Pte. Ltd., as the manager of Far East H-REIT (the "REIT Manager"), the Report of FEO Hospitality Trust Management Pte. Ltd., as the trustee-manager of Far East H-BT (the "Trustee-Manager"), the Statement by the Chief Executive Officer of the Trustee-Manager, together with the Auditor's Report thereon.

Ordinary Resolution 2:

To re-appoint Ernst & Young LLP as auditors of Far East H-Trust comprising Far East H-REIT and Far East H-BT to hold office until the conclusion of the next Annual General Meeting of Far East Hospitality Trust and to authorise the REIT Manager and the Trustee-Manager to determine their remuneration.

## NOTICE OF ANNUAL GENERAL MEETING

#### **Special Business**

To consider and if thought fit, to pass the following resolution as Ordinary Resolution:

Ordinary Resolution 3:

THAT authority be and is hereby given to the REIT Manager and the Trustee-Manager, to

- (a) (1) issue new units in Far East H-REIT ("Far East H-REIT Units") and new units in Far East H-BT ("Far East H-BT Units", together the "Stapled Securities") whether by way of rights or otherwise; and/or
  - (2) make or grant offers, agreements or options (collectively, "Instruments") that might or would require Stapled Securities to be issued, including but not limited to the creation and issue of (as well as adjustments to) securities, warrants, debentures or other instruments convertible into Stapled Securities,

at any time and upon such terms and conditions and for such purposes and to such persons as the REIT Manager and the Trustee-Manager may in their absolute discretion deem fit; and

- (b) issue Stapled Securities in pursuance of any Instrument made or granted by the REIT Manager and the Trustee-Manager while this Resolution is in force (notwithstanding that the authority conferred by this Resolution may have ceased to be in force), provided that:
  - (1) the aggregate number of Stapled Securities to be issued pursuant to this Resolution (including Stapled Securities to be issued in pursuance of Instruments made or granted pursuant to this Resolution), shall not exceed fifty per cent (50%) of the total number of issued Stapled Securities (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of Stapled Securities to be issued other than on a *pro rata* basis to Stapled Securityholders shall not exceed twenty per cent (20%) of the total number of issued Stapled Securities (as calculated in accordance with sub-paragraph (2) below);
  - (2) subject to such manner of calculation as may be prescribed by The Singapore Exchange Securities Trading Limited ("SGX-ST") for the purpose of determining the aggregate number of Stapled Securities that may be issued under sub-paragraph (1) above, the total number of issued Stapled Securities shall be based on the number of issued Stapled Securities at the time this Resolution is passed, after adjusting for:
    - (i) any new Stapled Securities arising from the conversion or exercise of any Instruments which are outstanding at the time this Resolution is passed; and
    - (ii) any subsequent bonus issue, consolidation or subdivision of Stapled Securities;

## NOTICE OF ANNUAL GENERAL MEETING

- in exercising the authority conferred by this Resolution, the REIT Manager and the Trustee-Manager shall comply with the provisions of the Listing Manual of SGX-ST for the time being in force (unless such compliance has been waived by SGX-ST), the Business Trusts Act, Chapter 31A of Singapore for the time being in force (unless otherwise exempted or waived by the Monetary Authority of Singapore), the trust deed constituting Far East H-REIT (as amended) (the "REIT Trust Deed") for the time being in force (unless otherwise exempted or waived by the Monetary Authority of Singapore), the trust deed constituting Far East H-BT (the "BT Trust Deed") for the time being in force (unless otherwise exempted or waived by the Monetary Authority of Singapore) and the stapling deed stapling Far East H-REIT and Far East H-BT for the time being in force (unless otherwise exempted or waived by the Monetary Authority of Singapore) (the "Stapling Deed");
- (4) (unless revoked or varied by the Stapled Securityholders in a general meeting) the authority conferred by this Resolution shall continue in force until (i) the conclusion of the next Annual General Meeting of Far East H-Trust or (ii) the date by which the next Annual General Meeting of Far East H-Trust is required by law to be held, whichever is earlier;
- (5) where the terms of the issue of the Instruments provide for adjustment to the number of Instruments or Stapled Securities into which the Instruments may be converted, in the event of rights, bonus or other capitalisation issues or any other events, the REIT Manager and the Trustee-Manager are authorised to issue additional Instruments or Stapled Securities pursuant to such adjustment notwithstanding that the authority conferred by this Resolution may have ceased to be in force at the time the Instruments are issued; and
- (6) the REIT Manager, the REIT Trustee and the Trustee-Manager be and are hereby severally authorised to complete and do all such acts and things (including executing all such documents as may be required) as the REIT Manager, the REIT Trustee or, as the case may be, the Trustee-Manager may consider expedient or necessary or in the interest of Far East H-REIT, Far East H-BT and Far East H-Trust as a whole to give effect to the authority conferred by this Resolution.

#### Extraordinary Resolution 4:

#### THAT

- (a) in accordance with Section 31 of the Business Trusts Act, Chapter 31A of Singapore, approval be and is hereby given to amend the BT Trust Deed to (i) facilitate the extension of the multiple proxies regime; (ii) reflect that voting at meetings of Stapled Securityholders will be carried out by way of poll pursuant to changes to the Listing Manual of the SGX-ST; and (iii) reflect that the minimum holding of Far East H-BT Units is 100 Far East H-BT Units pursuant to changes to the listing rules of the SGX-ST (the "Listing Rules"), in the manner set out in Annex A of the appendix to the Notice of Annual General Meeting (the "Appendix") dated 25 March 2019 (the "Proposed Far East H-BT Trust Deed Supplement"); and
- (b) the Trustee-Manager and any Director of the Trustee-Manager be and is hereby severally authorised to complete and do all such acts and things (including executing all such documents as may be required) as the Trustee-Manager may consider expedient or necessary or in the interests of Far East H-BT to give effect to the Proposed Far East H-BT Trust Deed Supplement.

Far East Hospitality Trust

194

## NOTICE OF ANNUAL GENERAL MEETING

Extraordinary Resolution 5:

#### THAT

- approval be and is hereby given to amend the REIT Trust Deed to include provisions regarding electronic communications of notices and documents to holders of Far East H-REIT Units in the manner set out in Annex B of the Appendix dated 25 March 2019 (the "Proposed Far East H-REIT Trust Deed Communications Supplement");
- (b) approval be and is hereby given to amend the BT Trust Deed to include provisions regarding electronic communications of notices and documents to holders of Far East H-BT Units in the manner set out in Annex B of the Appendix dated 25 March 2019 (the "Proposed Far East H-BT Trust Deed Communications Supplement");
- (c) approval be and is hereby given to amend the Stapling Deed to include provisions regarding electronic communications of notices and documents to Stapled Securityholders in the manner set out in Annex B of the Appendix dated 25 March 2019 (the "Proposed Stapling Deed Communications Supplement"); and
- (d) the REIT Manager, the REIT Trustee and the Trustee-Manager be and are hereby severally authorised to complete and do all such acts and things (including executing all such documents as may be required) as the REIT Manager, the REIT Trustee or the Trustee-Manager may consider expedient or necessary or in the interests of Far East H-Trust to give effect to the Proposed Far East H-REIT Trust Deed Communications Supplement, the Proposed Far East H-BT Trust Deed Communications Supplement and the Proposed Stapling Deed Communications Supplement.

By Order of the Board

By Order of the Board

#### Lin Moi Heyang

Company Secretary FEO Hospitality Asset Management Pte. Ltd. (Company Registration No. 201102629K) 25 March 2019 Lin Moi Heyang

Company Secretary FEO Hospitality Trust Management Pte. Ltd. (Company Registration No. 201210698W) 25 March 2019

## NOTICE OF ANNUAL GENERAL MEETING

195

#### **Important Notice:**

- 1. A Stapled Securityholder entitled to attend and vote at the Annual General Meeting is entitled to appoint not more than two proxies to attend and vote in his/her stead. A proxy need not be a Stapled Securityholder.
- 2. Where a Stapled Securityholder appoints two proxies and does not specify the proportion of his/her stapled securityholding to be represented by each proxy, then the Stapled Securities held by the Stapled Securityholder are deemed to be equally divided between the proxies.
- All resolutions at the Annual General Meeting and at any adjournment thereof will be voted on by way of a poll.
- 4. The instrument appointing a proxy or proxies (the "**Proxy Form**") must be deposited at the Stapled Security Registrar's office at Boardroom Corporate & Advisory Services Pte. Ltd, 50 Raffles Place, #32-01 Singapore Land Tower, Singapore 048623, not less than 48 hours before the time set for holding the Annual General Meeting.

#### **Explanatory Note on Ordinary Resolution 3**

The Ordinary Resolution 3 above, if passed, will empower the REIT Manager and the Trustee-Manager to issue Stapled Securities and to make or grant instruments (such as warrants, debentures or other securities) convertible into Stapled Securities and issue Stapled Securities pursuant to such instruments from the date of the Annual General Meeting until the date of the next Annual General Meeting of Far East H-Trust. The aggregate number of Stapled Securities which the REIT Manager and the Trustee-Manager may issue (including Stapled Securities to be issued pursuant to convertibles) under this Resolution must not exceed fifty per cent. (50%) of the total number of issued Stapled Securities of which up to twenty per cent. (20%) of the total number of issued Stapled Securities may be issued other than on a pro rata basis to Stapled Securityholders.

The Ordinary Resolution 3 above, if passed, will also empower the REIT Manager and the Trustee-Manager from the date of the Annual General Meeting until the date of the next Annual General Meeting of Far East H-Trust, to issue Stapled Securities as either partial or full payment of the fees which the REIT Manager and the Trustee-Manager are entitled to receive for their own accounts pursuant to the REIT Trust Deed and BT Trust Deed respectively.

For the purpose of determining the aggregate number of Stapled Securities that may be issued, the percentage of issued Stapled Securities will be calculated based on the total number of issued Stapled Securities at the time that Ordinary Resolution 3 above is passed, after adjusting for (i) new Stapled Securities arising from the conversion or exercise of any Instruments which are outstanding at the time this Resolution is passed and (ii) any subsequent bonus issue, consolidation or subdivision of Stapled Securities.

Fund raising by issuance of new Stapled Securities may be required in instances of property acquisitions or debt repayments. In any event, if the approval of Stapled Securityholders is required under the Listing Manual of SGX-ST, the REIT Trust Deed, the BT Trust Deed and the Stapling Deed or any relevant laws and regulations in such instances, the REIT Manager and the Trustee-Manager will then obtain the approval of Stapled Securityholders accordingly.

## NOTICE OF ANNUAL GENERAL MEETING

#### **Explanatory Note on Extraordinary Resolution 4**

The Extraordinary Resolution 4 above, if passed, will approve the Proposed Far East H-BT Trust Deed Supplement. The Proposed Far East H-BT Trust Deed Supplement is intended to:

- (a) provide for the appointment of more than two proxies by Stapled Securityholders who are Relevant Intermediaries<sup>1</sup>, consistent with the multiple proxies regime under The Companies (Amendment) Act 2014 (the "Multiple Proxies Supplement");
- (b) update the BT Trust Deed for consistency with the Listing Manual of the SGX-ST to reflect that voting at meetings will be carried out by way of poll (the "Voting Supplement"); and
- (c) update the BT Trust Deed for consistency with the Listing Rules to reflect that the minimum holding of Far East H-BT Units is 100 Far East H-BT Units (the "Minimum Holding Supplement").

Concurrently with the entry by the Trustee-Manager into the Proposed Far East H-BT Trust Deed Supplement, the REIT Manager intends to enter into a third supplemental deed (the "Far East H-REIT Third Supplemental Deed") with the REIT Trustee in order to align the REIT Trust Deed with the BT Trust Deed in respect of the amendments under the Multiple Proxies Supplement, the Voting Supplement and the Minimum Holding Supplement.

The Far East H-REIT Third Supplemental Deed will be entered into pursuant to Clause 28.2 of the REIT Trust Deed, with the REIT Trustee certifying that the amendments thereunder in respect of the Multiple Proxies Supplement do not materially prejudice the interests of the holders of units in Far East H-REIT (the "Far East H-REIT Unitholders") and does not operate to release to any material extent the REIT Trustee or the REIT Manager from any responsibility to the Far East H-REIT Unitholders, and that the amendments thereunder in respect of the Voting Supplement and the Minimum Holding Supplement are necessary in order to comply with the applicable fiscal, statutory or official requirements (whether or not having the force of law), including, without limitation, requirements under the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"), the Code on Collective Investment Schemes, Appendix 6 of the Code on Collective Investment Schemes issued by the Monetary Authority of Singapore ("MAS", and Appendix 6 of the Code on Collective Investment Schemes, the "Property Funds Appendix"), the Listing Rules and any other applicable rules of any other relevant Recognised Stock Exchange<sup>2</sup> on which Far East H-REIT may be Listed (as defined in the Far East H-REIT Trust Deed). Accordingly, the approval of Stapled Securityholders for the entry into the Far East H-REIT Third Supplemental Deed is not required.

<sup>&</sup>quot;Relevant Intermediary" in the context of the BT Trust Deed and the REIT Trust Deed shall have the meaning ascribed to it in the Companies Act, Chapter 50 of Singapore (the "Companies Act") and apply with such modifications and qualifications as may be necessary, to the units of Far East H-BT and Far East H-REIT (or the Stapled Securities).
Section 181(6) of the Companies Act defines "relevant intermediary" to mean:

<sup>(</sup>a) a banking corporation licensed under the Banking Act, Chapter 19 of Singapore, or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity;

<sup>(</sup>b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act, Chapter 289 of Singapore and who holds shares in that capacity; or

<sup>(</sup>c) the Central Provident Fund Board (the "CPF Board") established by the Central Provident Fund Act, Chapter 36 of Singapore, in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund ("CPF"), if the CPF Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.

<sup>2 &</sup>quot;Recognised Stock Exchange" means any stock exchange of repute in any country in any part of the world.

## NOTICE OF ANNUAL GENERAL MEETING

Concurrently with the entry by the Trustee-Manager into the Proposed Far East H-BT Trust Deed Supplement, the REIT Manager, the REIT Trustee and the Trustee-Manager intend to enter into a first supplemental deed (the "First Supplemental Stapling Deed") in order to align the Stapling Deed with the REIT Trust Deed and the BT Trust Deed in respect of the amendments under the Minimum Holding Supplement.

The First Supplemental Stapling Deed will be entered into pursuant to Clause 20.1 of the Stapling Deed, with the REIT Trustee and the Trustee-Manager certifying that the amendments thereunder in respect of the Minimum Holding Supplement are necessary in order to comply with the applicable fiscal, statutory or official requirements (whether or not having the force of law), including, without limitation, requirements under the SFA, the Code on Collective Investment Schemes, the Property Funds Appendix, the Listing Rules and any other applicable rules of any other relevant Recognised Stock Exchange on which Far East H-Trust may be Listed (as defined in the Stapling Deed). Accordingly, the approval of Stapled Securityholders for the entry into the First Supplemental Stapling Deed is not required.

(See the Appendix dated 25 March 2019 in relation to the Proposed Far East H-BT Trust Deed Supplement for further details.)

#### **Explanatory Note on Extraordinary Resolution 5**

In connection with the amendments to the Companies Act, companies are allowed to send notices and documents electronically to their shareholders with the express consent, deemed consent (the "Deemed Consent Regime") or implied consent (the "Implied Consent Regime") of the shareholders if the constitution of the company provides for it and the specified modes of electronic communications are set out in the constitution of the company (the "Companies Act Electronic Communications Amendments"). The SGX-ST has recently amended the Listing Rules to align the Listing Rules with the Companies Act Electronic Communications Amendments, with issuers allowed to transmit certain types of notices and documents to shareholders (or stapled securityholders, in the case of a listed stapled group such as Far East H-Trust) electronically with the express, deemed or implied consent of shareholders.

Although Far East H-Trust is not bound by the Companies Act, it is nonetheless bound by the Listing Rules as a stapled group listed on the SGX-ST. Accordingly, the REIT Manager and the Trustee-Manager propose to amend the REIT Trust Deed, the BT Trust Deed and the Stapling Deed to adopt certain provisions of the Listing Rules to implement the Implied Consent Regime and the Deemed Consent Regime and allow for such electronic transmission of notices and documents in relation to Far East H-Trust.

(See the Appendix dated 25 March 2019 in relation to the Proposed Far East H-REIT Trust Deed Communications Supplement, the Proposed Far East H-BT Trust Deed Communications Supplement and the Proposed Stapling Deed Communications Supplement for further details.)

Far East Hospitality Trust

198

## NOTICE OF ANNUAL GENERAL MEETING

#### **Personal Data Privacy**

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a Stapled Securityholder (i) consents to the collection, use and disclosure of the Stapled Securityholder's personal data by the REIT Manager, the Trustee-Manager and the REIT Trustee (or their agents) for the purpose of the processing and administration by the REIT Manager, the Trustee-Manager and the REIT Trustee (or their agents) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the REIT Manager, the Trustee-Manager and the REIT Trustee (or their agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the Stapled Securityholder discloses the personal data of the Stapled Securityholder's proxy(ies) and/or representative(s) to the REIT Manager, the Trustee-Manager and the REIT Trustee (or their agents), the Stapled Securityholder has obtained the prior consent of such proxy(ies) and/ or representative(s) for the collection, use and disclosure by the REIT Manager, the Trustee-Manager and the REIT Trustee (or their agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, (iii) and agrees that the Stapled Securityholder will indemnify the REIT Manager, the Trustee-Manager and the REIT Trustee (or their agents) in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the Stapled Securityholder's breach of warranty.



#### **FAR EAST HOSPITALITY TRUST**

A stapled group comprising:

#### FAR EAST HOSPITALITY REAL ESTATE INVESTMENT TRUST

(a real estate investment trust constituted on 1 August 2012 under the laws of the Republic of Singapore)

> managed by FEO Hospitality Asset Management Pte. Ltd.

of Corporate Stapled Securityholder

#### FAR EAST HOSPITALITY BUSINESS TRUST

(a business trust constituted on 1 August 2012 under the laws of the Republic of Singapore)

managed by

FEO Hospitality Trust Management Pte. Ltd.

### PROXY FORM 7th ANNUAL GENERAL MEETING OF FAR EAST HOSPITALITY TRUST

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#### BUSINESS REPLY SERVICE PERMIT NO. 08948

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### FEO HOSPITALITY ASSET MANAGEMENT PTE. LTD.

(as manager of Far East Hospitality Real Estate Investment Trust)

### FEO HOSPITALITY TRUST MANAGEMENT PTE. LTD.

(as trustee-manager of Far East Hospitality Business Trust)

c/o

and

### STAPLED SECURITY REGISTRAR BOARDROOM CORPORATE & ADVISORY SERVICES PTE. LTD.

50 Raffles Place #32-01 Singapore Land Tower Singapore 048623

2nd fold here

#### **Notes to Proxy Form**

- 1. A Stapled Securityholder entitled to attend and vote at the Annual General Meeting is entitled to appoint one or two proxies to attend and vote in his stead.
- 2. Where a Stapled Securityholder appoints more than one proxy, he must specify the proportion of his holding (expressed as a percentage of the whole) to be represented by each proxy. Where a Stapled Securityholder appoints two proxies and does not specify the proportion of his stapled securityholding to be represented by each proxy, then the Stapled Securities held by the Stapled Securityholder are deemed to be equally divided between the proxies.
- 3. A proxy need not be a Stapled Securityholder.
- 4. A Stapled Securityholder should insert the total number of Stapled Securities held. If the Stapled Securityholder has Stapled Securities entered against his name in the Depository Register maintained by The Central Depository (Pte) Limited ("CDP"), he should insert that number of Stapled Securities. If no number is inserted, this form of proxy will be deemed to relate to all the Stapled Securities held by the Stapled Securityholder.
- 5. The instrument appointing a proxy or proxies (the "**Proxy Form**") must be deposited at the Stapled Security Registrar's office at Boardroom Corporate & Advisory Services Pte. Ltd, 50 Raffles Place, #32-01 Singapore Land Tower, Singapore 048623, not less than 48 hours before the time set for holding the Annual General Meeting.
- 6. The Proxy Form must be signed by the appointor or of his attorney duly authorised in writing. Where the Proxy Form is executed by a corporation, it must be executed either under its common seal or under the hand of its attorney or a duly authorised officer.
- 7. Where a Proxy Form is signed on behalf of the appointor by an attorney, the power of attorney or a duly certified copy thereof must (failing previous registration with the REIT Manager and the Trustee-Manager) be lodged with the instrument of proxy; failing which the instrument may be treated as invalid
- 8. The REIT Manager and the Trustee-Manager shall be entitled to reject a Proxy Form which is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified on the Proxy Form. In addition, in the case of Stapled Securities entered in the Depository Register, the REIT Manager and the Trustee-Manager may reject a Proxy Form if the Stapled Securityholder, being the appointor, is not shown to have Stapled Securities entered against his name in the Depository Register as at 48 hours before the time appointed for holding the Annual General Meeting, as certified by CDP to the REIT Manager and the Trustee-Manager.
- 9. All Stapled Securityholders will be bound by the outcome of the Annual General Meeting regardless of whether they have attended or voted at the Annual General Meeting.
- 10. At the meeting, a resolution put to the vote of the meeting shall be decided by way of a poll.
- 11. Every Stapled Securityholder who is present in person or by proxy shall have one vote for every Stapled Security of which he is the Stapled Securityholder. A person entitled to more than one vote need not use all his votes or cast them the same way.

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